Characterization of Puff Topography of Adult Conventional Cigarette Smokers and Exclusive e-Vapor Users During Ad Libitum use of MarkTen[®] e-Vapor Products

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"Assessment of user topography (how individual users consume the product, e.g., the <u>number of puffs, puff</u> <u>duration, puff intensity</u>, duration of use), the frequency with which consumers use the product, and the trends by which users consume the product over time;"



E-Vapor Products (all unbranded)

Group 1: Non-Menthol Test Products

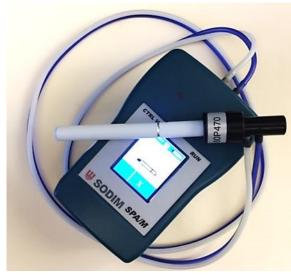
- **Bold Classic:** XL4oCB [4.0% nicotine by weight]
- Fusion: XL25F [2.5% nicotine by weight]
- **Classic:** XL35C [3.5% nicotine by weight]

Group 2: Menthol Test Products

- Bold Menthol: XL40MB [4.0% nicotine by weight]
- Winter Mint: XL35WM [3.5% nicotine by weight]
- Menthol: XL35M [3.5% nicotine by weight]



SODIM Puff Analyzer Mobile





- 3 pressure sensors (two measure differences at mouthpiece, 1 atmospheric)
- 50 millisecond recording
- Analyzed with SODafc software



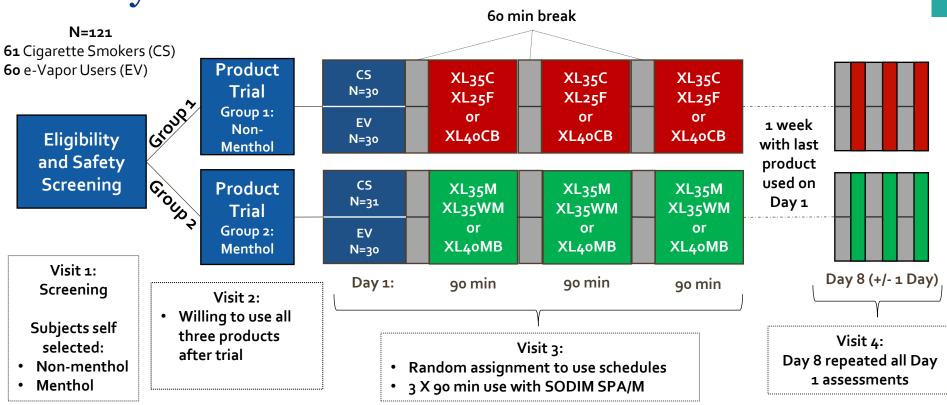
Study Purpose

To characterize the puff topography (**puff count, puff duration, puff volume**) when using MarkTen[®] XL in:

- Adult cigarette smokers on Day 1 and after 1 week of use
 - > No e-vapor products in the past 30 days
- Adult e-vapor users on Day 1 and after 1 week of use
 - Minimum of 6 months and exclusively for a minimum of the past 30 days



Study Conduct





CS= Cigarette Smokers EV= e-Vapor Users Group 1



Group 1: Study Participant Demographics

| | | Cigarette Smokers (N=30) | e-Vapor Users (N=30) | Total (N=60) |
|-------------|--------|-----------------------------|-------------------------|---------------------|
| Age (years) | Mean | 40.1 | 39.4 | 39.8 |
| | SD | 11.2 | 11.9 | 11.5 |
| Sex | Male | 13 | 18 | 31 |
| | | 43.3% | 60.0% | 51.7% |
| | Female | 17 | 12 | 29 |
| | | 56.7% | 40.0% | 48.3% |
| Race | Black | 16 | 4 | 20 |
| | | 53.3% | 13.3% | 33.3% |
| | White | 11 | 21 | 32 |
| | | 36.7% | 70.0% | 53.3% |
| | Other | 3 | 5 | 8 |
| | | 10.0% | 16.7% | 13.3% |



Group 1: Tobacco Use History

Cigarette Smokers:

e-Vapor Users:

 Years Smoking
 15 (+/- 9)
 Years e-Vapor Use
 1.9 (+/-1.6)

Cigarettes Per Day 14.8 (+/-4.1) Ty

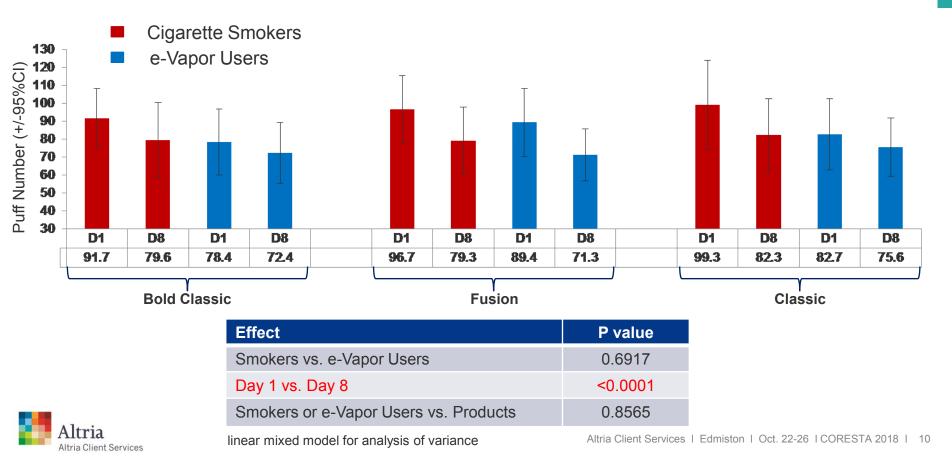
Type of e-Vapor:

- Disposable / Rechargeable
 - e-Liquid Refillable **22** (73.3%)

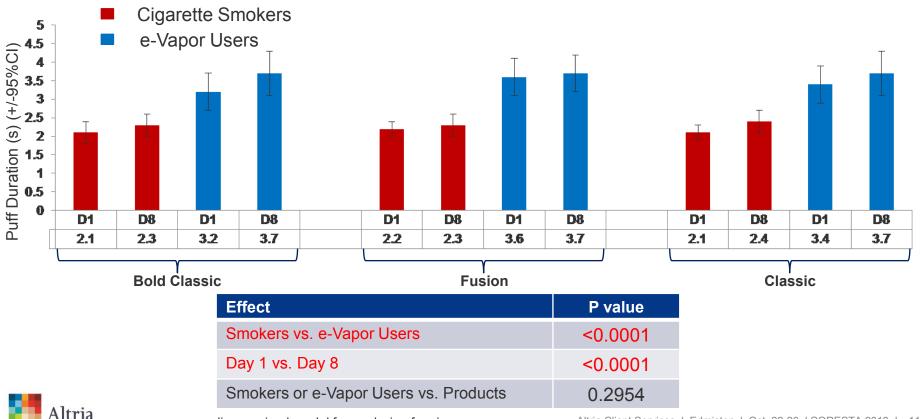


8 (26.7%)

Group 1: Average Puff Counts Over 90 Minutes



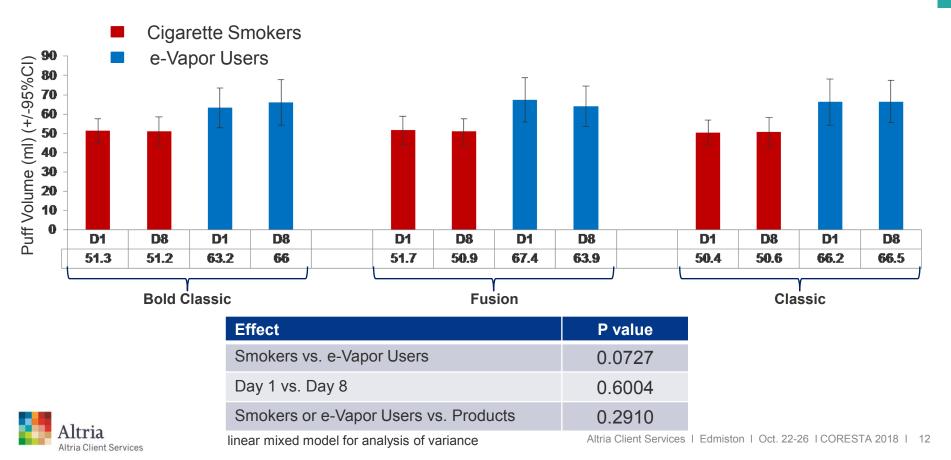
Group 1: Average Puff Duration



linear mixed model for analysis of variance

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Group 1: Average Puff Volume



Group 2



Group 2: Study Participant Demographics

| | | Cigarette Smokers (N=31) | <u>e-Vapor Users</u> (N=30) | <u>Total</u> (N=61) |
|-------------|--------|-----------------------------|--------------------------------|------------------------|
| Age (years) | Mean | 37.8 | 40.4 | 39.1 |
| | SD | 11.5 | 12.4 | 12 |
| Sex | Male | 14 | 18 | 32 |
| | | 45.20% | 60.00% | 52.50% |
| | Female | 17 | 12 | 29 |
| | | 54.80% | 40.00% | 47.50% |
| Race | Black | 24 | 17 | 41 |
| | | 77.40% | 56.70% | 67.20% |
| | White | 4 | 12 | 16 |
| | | 12.90% | 40.00% | 26.20% |
| | Other | 3 | 1 | 4 |
| | | 9.70% | 3.30% | 6.60% |



Group 2: Tobacco Use History

<u>Cigarette Smokers:</u>

e-Vapor Users:

 Years Smoking
 14.6 (+/- 11)
 Years e-Vapor Use
 2.2 (+/-2.1)

Cigarettes Per Day 13.6 (+/-4.7) Type of e-

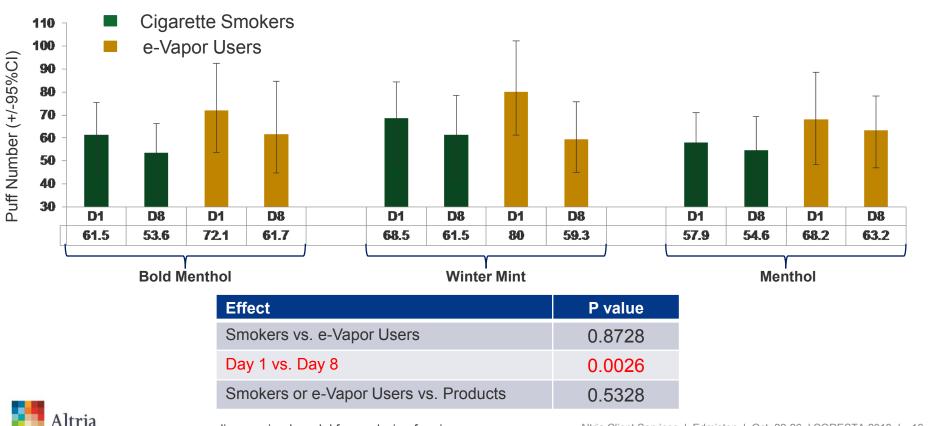
Type of e-Vapor:

- Disposable / Rechargeable
- e-Liquid Refillable

9 (30.0%) **21*** (70.0%)



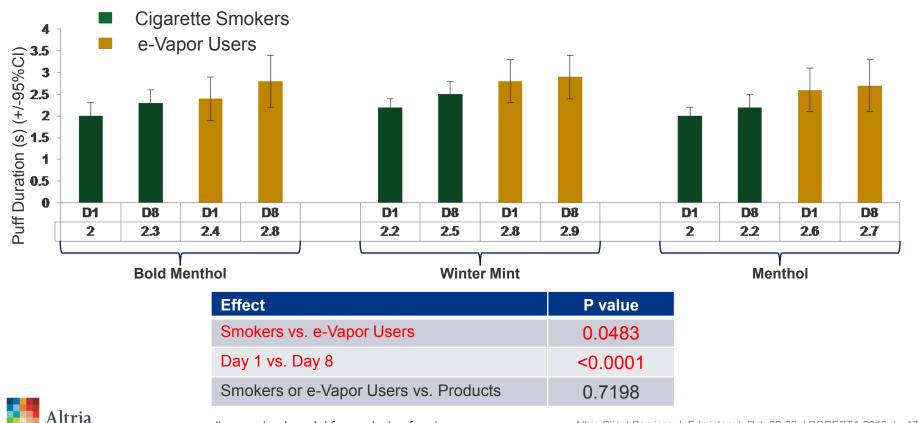
Group 2: Average Puff Counts Over 90 Minutes



linear mixed model for analysis of variance

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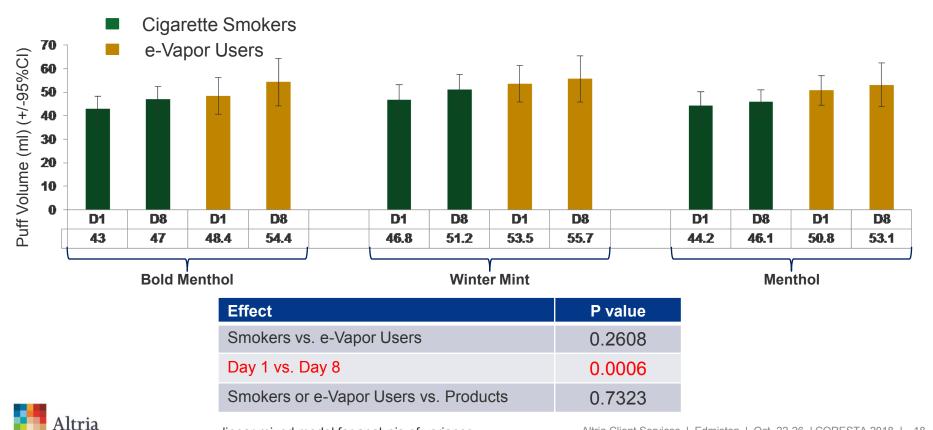
Group 2: Average Puff Duration



linear mixed model for analysis of variance

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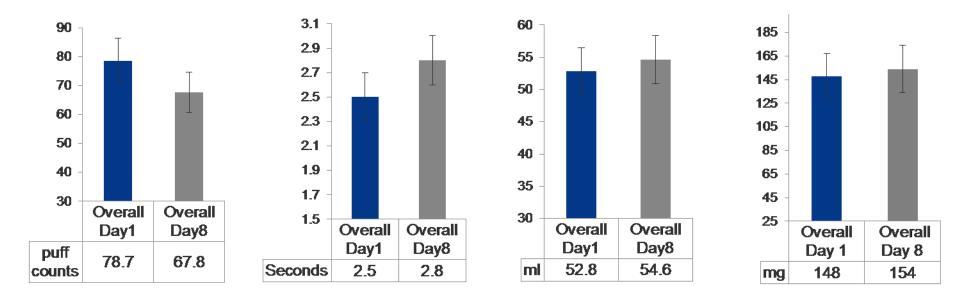
Group 2: Average Puff Volume



linear mixed model for analysis of variance

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Groups 1 and 2 Overall Average: Day 1 and Day 8



Although participants took fewer puffs on Day 8, they increased their puff duration and maintained the same level of e-Liquid use



Summary and Conclusions

- Within each Group, cigarette smokers used the different MarkTen[®] products similarly
- Within each Group, e-Vapor users used the different MarkTen[®] products similarly
- In general, e-Vapor users took longer puffs than cigarette smokers
- After 1 week acclimation to the products, both e-Vapor users and cigarette smokers took fewer puffs with longer duration while maintaining e-Liquid consumption





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