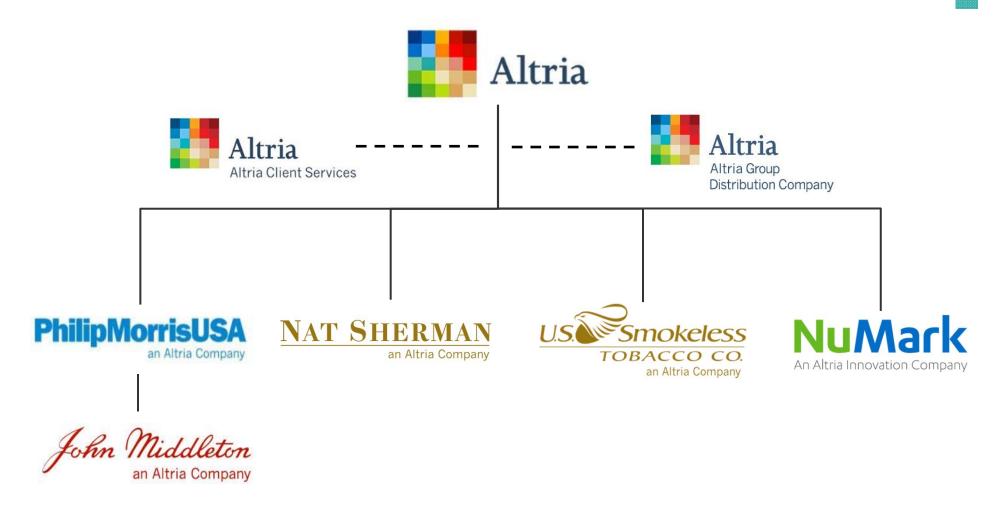
U.S. Pharmacopeia Dissolution Technique for the Determination of Nicotine and Flavor Release from Smokeless Tobacco Products

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Altria Operating Structure





Altria Center for Research & Technology (CRT)





CRT

- Purpose: Promote collaboration and creativity to develop technologies that improve Altria's companies' current product portfolio and lead to innovative new products.
- Facility: 450,000 square-foot facility in the Virginia Biotechnology Research Park opened in 2007
 - Office and meeting space
 - Consumer Opinion Center
 - ~13,006 square meters of laboratory space



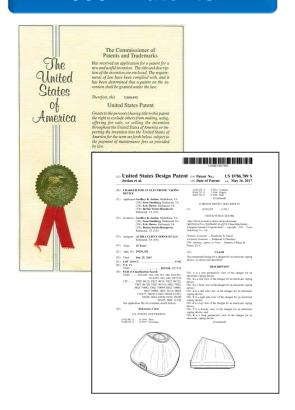




CRT Research

Since opening...

600+ Patents



200+ Publications



200+ Presentations







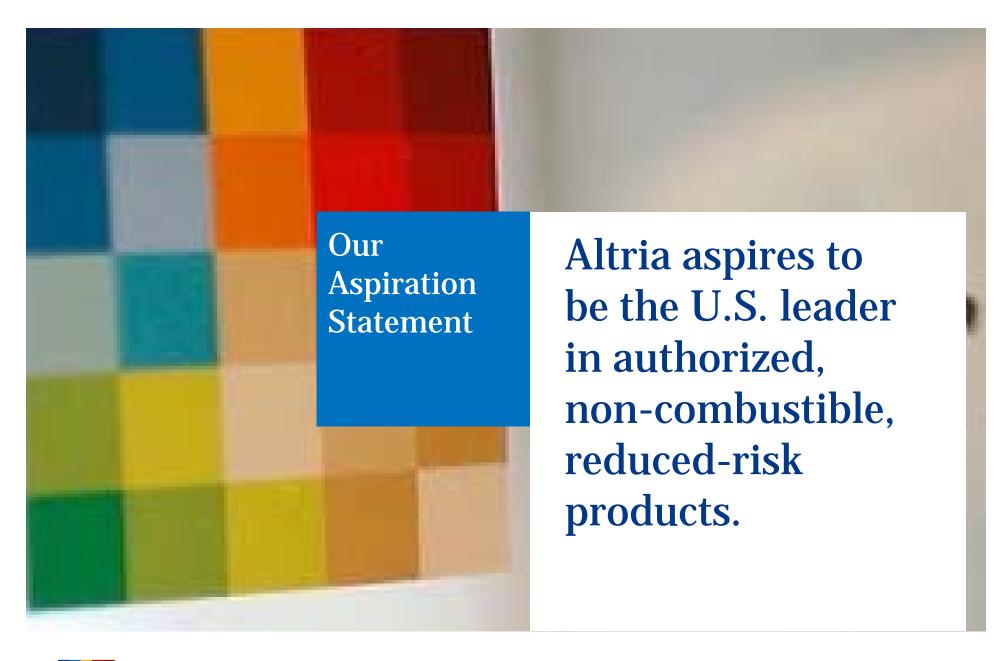








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FDA Recognizes Continuum of Risk

"We must recognize the potential for innovation to lead to less harmful products, which, under FDA's oversight, could be part of a solution. While there's still much research to be done on these products and the risks that they may pose, they may also present benefits that we must consider."

Dr. Scott Gottlieb FDA Commissioner

Continuum of Risk

Combusted Tobacco Products

Non-combusted Tobacco Products

MOST

LEAST

July 28, 2017: Protecting American Families: Comprehensive Approach to Nicotine and Tobacco https://www.fda.gov/NewsEvents/Speeches/ucm569024.htm



Product Landscape



















U.S. Pharmacopeia Dissolution Technique for the Determination of Nicotine and Flavor Release from Smokeless Tobacco Products

Introduction

Smokeless Tobacco Analysis:

- Typical analysis of smokeless tobacco products is based on forced extraction of constituents from tobacco but this does not provide information for constituent release over time.
- There are currently no standardized methods to make comparisons of constituent release for smokeless tobacco products.



Objective

- Evaluate USP4* dissolution apparatus as a potential technique to evaluate nicotine and flavor release from moist smokeless tobacco (MST) products (loose and pouch) and snus products under consistent conditions
 - Allows for a way to compare multiple products
 - Not meant to replicate human exposure





Method

USP4 Dissolution Apparatus - SOTAX CE7 Smart USP4

Cell Holder Pump Fraction Collector





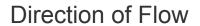
Method

USP4 Dissolution Cell Setup





1 mm beads on bottom 3 mm beads on top





Method

Artificial Saliva (pH 6.8)

Ingredient	Per 1000 mL
Magnesium Chloride Hexahydrate (MgCl · 6H2O)	0.17 g
Potassium Hydrogen Phosphate anhydrous (K2HPO4 · H2O)	0.68 g
Sodium Chloride (NaCl)	0.33 g
Potassium Chloride (KCl)	0.75 g
Calcium chloride dihydrate (CaCl · 2H2O)	0.15 g
Potassium Carbonate (K2CO3)	0.53 g
Type I Water (De-ionized)	1000 mL
Hydrochloric acid	To pH 6.8 ± 0.1

German Institute for Standardization (DIN) Recipe is based upon German standard DIN v53160-1, "Determination of the Colour Release of Articles of Daily Use, Part1: Resistance to Artificial Saliva", section 4.2, October 2002.



Method - SOTAX CE7 Smart USP4

- USP4 parameters
 - Flow rate 4.0 mL/min
 - Temperature 37°C
 - 1 mm glass beads on bottom
 - 3 mm glass beads on top
 - 1.0 gram of tobacco or 1 pouch

Table 1: Sotax Collection

Fraction Number	Fraction Collection Time (min)	Fraction Collection Duration (min)	Volume Collected (mL)
1	4	4	16
2	8	4	16
3	12	4	16
4	16	4	16
5	20	4	16
6	30	10	40
7	40	10	40
8	50	10	40
9	60	10	40



Method and GC/MS parameters

Sample Preparation

- 1. Transfer 1 mL of each fraction into an extraction vial and add 250 µL of 2N NaOH.
- 2. Add 1 mL of methylene chloride extraction solution containing Internal Std.
- 3. Vortex for 45 minutes
- 4. Transfer methylene chloride to an autosampler vial for analysis by GC/MS.

Gas Chromatograph

Column	DBWax-ETR, $30\text{m} \times 0.25\text{mm} \times 0.25\text{\mu}\text{m} \text{ d}_{\text{f}}$
Injection Volume	1 μL
Inlet Temp	250°C
Inlet Mode	Split (5:1)
Analysis Time	8.0 min

Mass Spectrometer - Selected Ion Monitoring

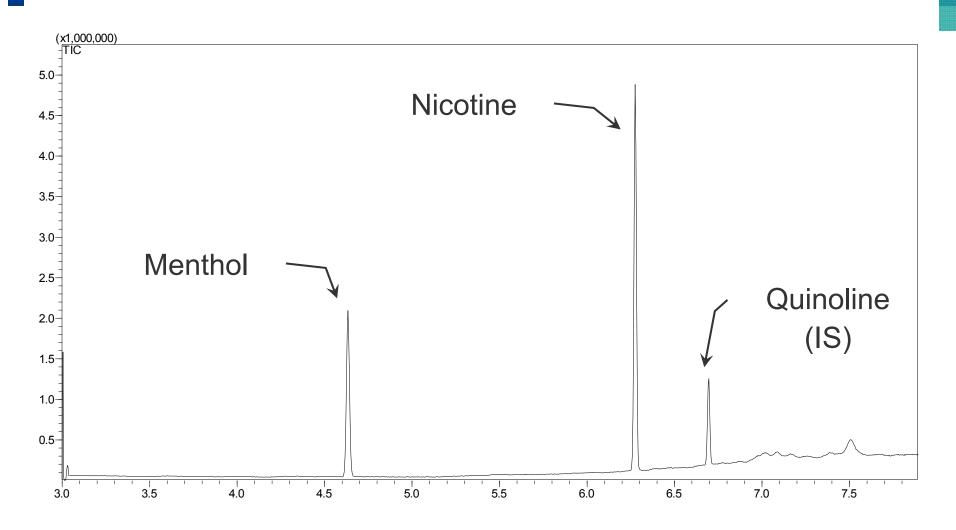
Menthol (m/z)	71 (quant), 81, 95
Quinoline - ISTD (m/z)	129 (quant), 102
Nicotine (m/z)	84 (quant), 133

Calibration

Menthol	$2.50 - 75.0 \mu \text{g/mL}$	Linear no Weighting
Nicotine	$5.00 - 250 \mu \text{g/mL}$	Linear no Weighting



GC/MS Chromatogram (TIC) - Example



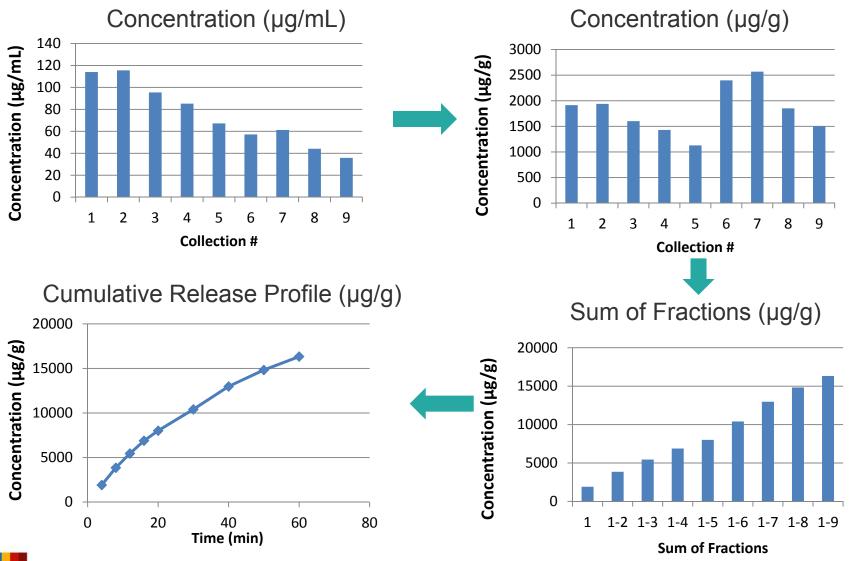


Method Validation

- Calibration
 - $R^2 > 0.997$ on all days
 - % RCR < 9.2%
- Accuracy evaluated at 3 levels for each product type
 - Menthol: between 97.0% and 113%
 - Nicotine: between 85.2% and 112%
- Precision < 3.0%
- Specificity No interferences were observed at the retention time or m/z of any of the analytes
- LOQ Menthol 0.176 μg/mL, Nicotine 0.442 μg/mL
- LOD Menthol 0.053 μg/mL, Nicotine 0.133 μg/mL
- Stability Dissolution samples and final extracts were stable for up to 4 days at 0-4 °C (refrigerated)

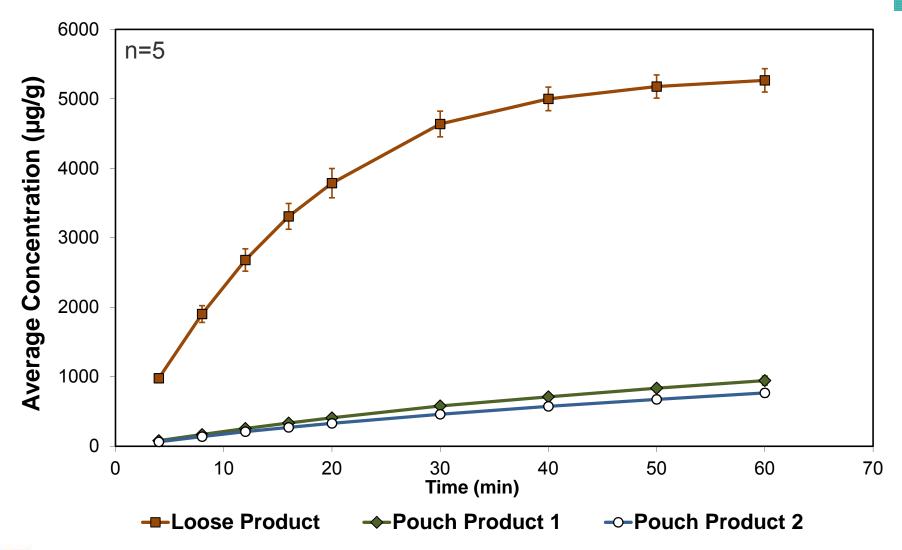


Results – Calculations for Cumulative Release Profile



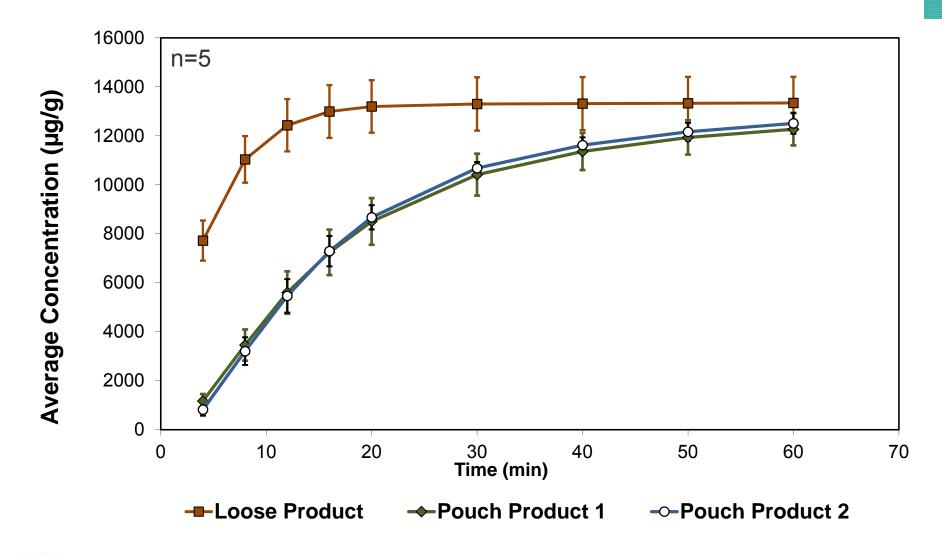


Results -Flavor Release (Menthol in Mint Products)





Results – Nicotine Release (µg/g)





Summary

- USP4 Allows for cumulative release profiles to be generated for both loose and pouch smokeless tobacco products under consistent conditions
- Analysis of fractions was performed by GC/MS for nicotine and menthol
- Analytical method was fully validated for analysis of nicotine and menthol in artificial saliva
- This technique demonstrates excellent reproducibility and can be applied to measure a variety of constituents that are released from smokeless tobacco for comparative and regulatory reporting purposes



