

Perceptions of Nicotine and Tobacco Products in the US Adult Population – A Latent Class Analysis

Hui Cheng PhD, Sade Johns PhD, and Joshua Karelitz PhD
Altria Client Services LLC



Altria

— FAMILY OF COMPANIES —

September 27, 2023

Altria Client Services | TSRC 2023





Background

ACCURATE
PERCEPTIONS
about relative harm
are associated with
switching behaviors
among US adults who smoke



THOSE WITH ACCURATE PERCEPTION:

More likely to transition to exclusive e-cigarette use
OR=2.9, 95% CI=1.7, 4.8

Less likely to transition to exclusive cigarette smoking
OR=0.6, 95% CI=0.5, 0.7

More likely to adopt ENDS
aOR 1.31; 95% CI=1.15, 1.50

Switch completely to ENDS
aOR 2.24; 95% CI=1.89, 2.65

Avoidance of resumption of smoking in the next wave
aOR 0.55; 95% CI=0.33-0.93

aOR=adjusted odds ratio; CI=confidence interval; OR=odds ratio.

1. PATH wave 2 & 3; Persoskie et al. 2019. 2. PATH wave 4 & 5; Kim et al., 2022.



Altria

Altria Client Services | TSRC 2023



Background

Change
to accurate relative
harm perceptions
was associated with
smoking reduction
among US adults who smoke¹

PERCEPTION:

**Inaccurate to
Accurate**

Decreased number of days smoked

-2.1, 95% CI = 3.5, -0.6

Increased number of days using e-cigarettes

5.3, 95% CI = 2.6, 8.0

**Accurate to
Inaccurate**

No significant change in days smoked

0.6, 95% CI = -0.04, 1.3

No significant change in days using e-cigarettes

-2.1, 95% CI = -4.3, 0.1

Individuals with accurate perceptions about nicotine
are more likely to use ENDS or consider switching among adults who smoke²

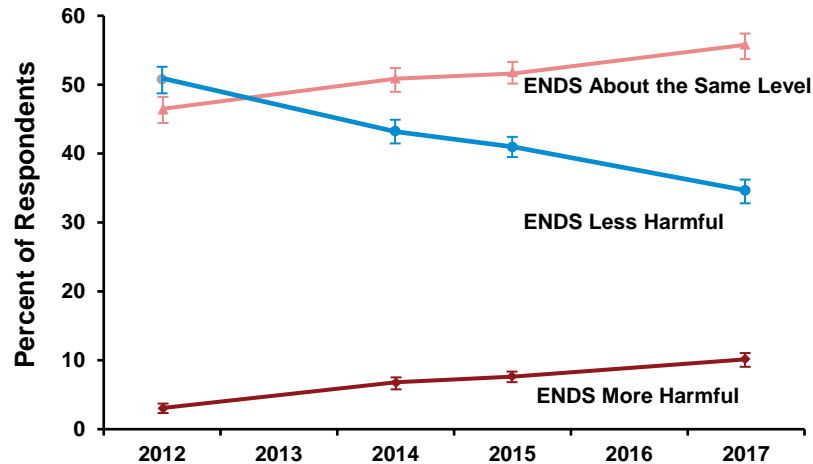
1. Persoskie et al. 2019. 2. Weiger et al. 2022.



Misperceptions about Nicotine and the Relative Harm of E-cigarettes are Common Among US Adults

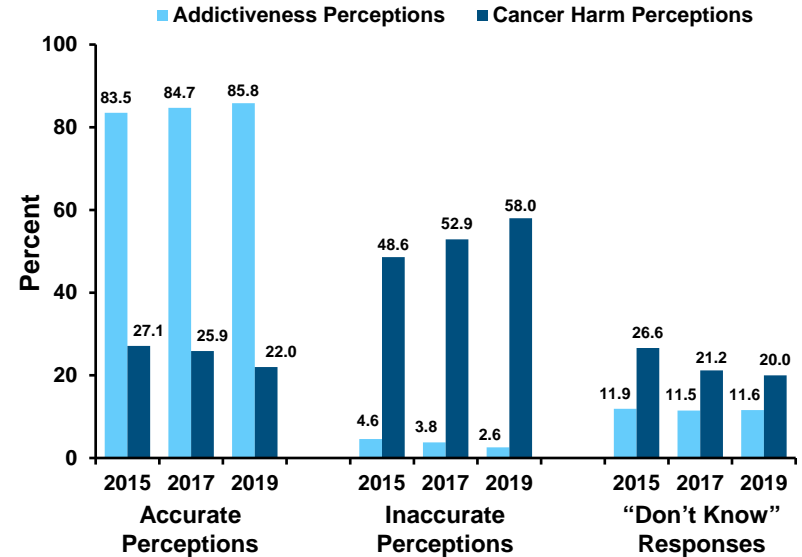
Perceived Harm of Electronic Cigarettes Relative to Combustible Cigarettes

Health Information National Trends Surveys¹



Perceived Addictiveness and Cancer Harm of Nicotine in Relation to Nicotine

(Health Information National Trends Survey, 2015, 2017, & 2019)²



1. Huang et al., 2019. 2. Peterson et al., 2023.



ACCURATE PERCEPTIONS

about nicotine and relative harm of e-cigarettes are higher among:

- ✓ Men
- ✓ Younger age
- ✓ Non-Hispanic White
- ✓ Higher income levels
- ✓ Higher education levels
- ✓ Had used tobacco

Source: Rubenstein et al., 2023; Kim et al, 2022; Villanti et al, 2019; O'Brien et al, 2017; Byron et al, 2019.





Rationale and Aim

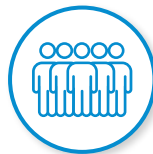


Literature Shows

PERCEPTIONS
are correlated

SIMILARITIES
in demographic correlates

SIMILARITIES
in association with
tobacco use patterns



Research Questions

Are there population subgroups
with **different perceptions of**
nicotine and harm of tobacco
products when assessed jointly?

If so, are there **differences in**
demographic characteristics
and tobacco use history across
these groups?



Methods

STUDY POPULATION

US adults 18+

STUDY DESIGN

Cross-sectional
household survey

DATA SOURCE

PATH wave 4
(n=23,739)

ASSESSMENT

ACASI

ASSESSMENT PERCEPTIONS about nicotine and tobacco products

ACASI

ANALYSIS

Latent class analysis
Generalized linear
regression



Items Included in the LCA

DOMAIN	SURVEY QUESTION	RESPONSE OPTIONS
Nicotine	1. Do you believe nicotine is the main substance in tobacco that makes people want to use tobacco products? 2. Do you believe nicotine is the chemical that causes most of the cancer caused by smoking cigarettes?	Definitely yes Probably yes Probably not Definitely not
	3. How harmful do you think nicotine is to health? 4. How harmful do you think the nicotine in cigarettes is to health? 5. How harmful do you think the nicotine in e-cigarettes or other electronic nicotine products is to health?	Not at all harmful Slightly harmful Somewhat harmful Very harmful Extremely harmful
Harm to Health	6. How harmful do you think cigarettes are to health? 7. How harmful do you think e-cigarettes or other electronic nicotine products are to health? 8. How much do you think people harm themselves when they smoke cigarettes some days but not every day? 9. How much do you think people harm themselves when they use e-cigarettes or other electronic nicotine products on some days but not every day?	No harm A little harm Some harm A lot of harm
Relative Harm to Health	10. Is using e-cigarettes or other electronic nicotine products less harmful, about the same, or more harmful than smoking cigarettes?	Less harmful About the same More harmful

Response options to all questions included "Don't know" and "refused," which were coded as missing values.





Results



Question 1 – Are There Population Subgroups?

LNEHC

Low risk of nicotine and e-cig and high risk of cigarettes

PRO-TOBACCO

Low risk of e-cig and cigarettes

PRO-E-CIG

Low risk of e-cig and high risk of cigarettes

SOMEDAY OK

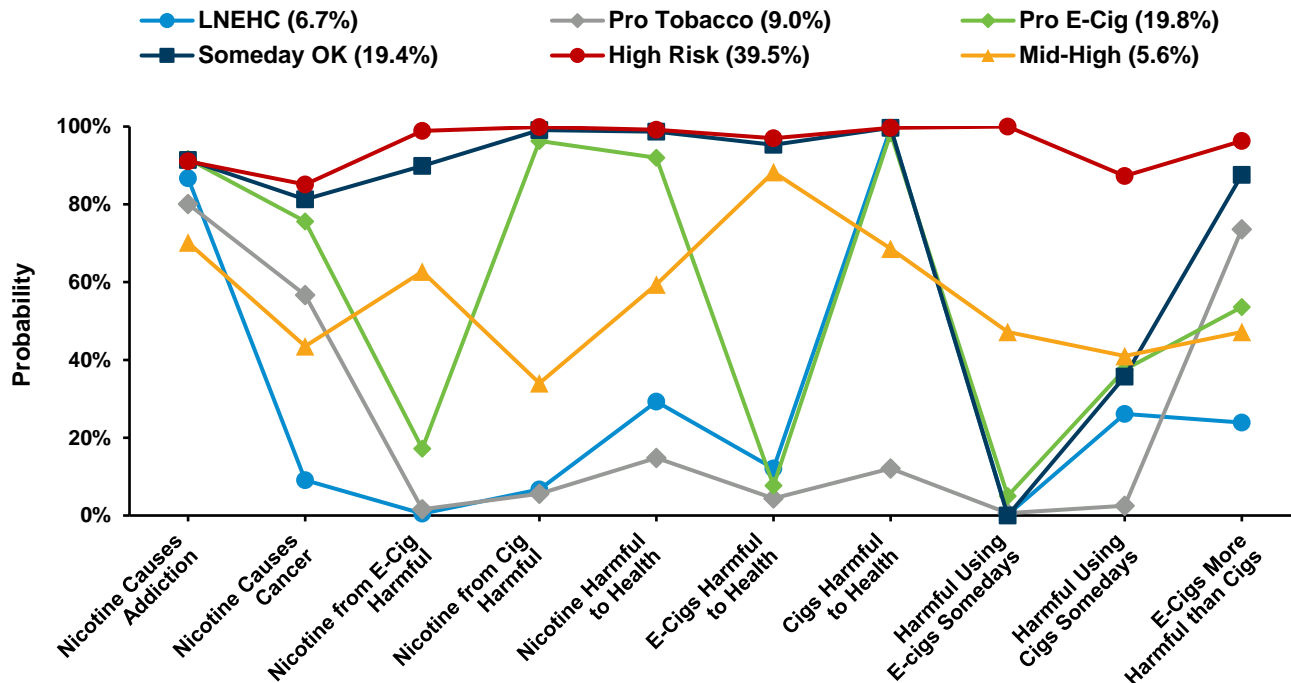
Low risk of using e-cig or cigarettes someday

HIGH RISK

High risk of nicotine, e-cig, and cigarettes

MID-HIGH

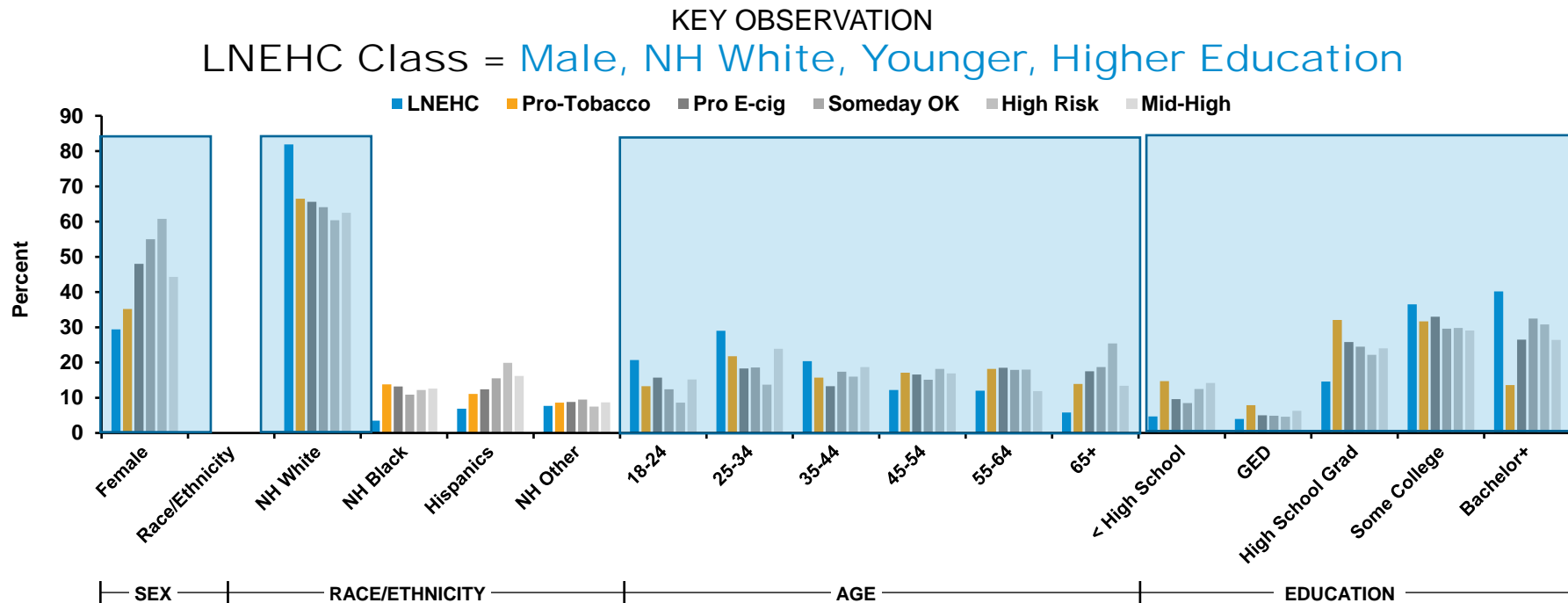
Moderate likelihood of high risk of all items



Altria

Altria Client Services | TSRC 2023

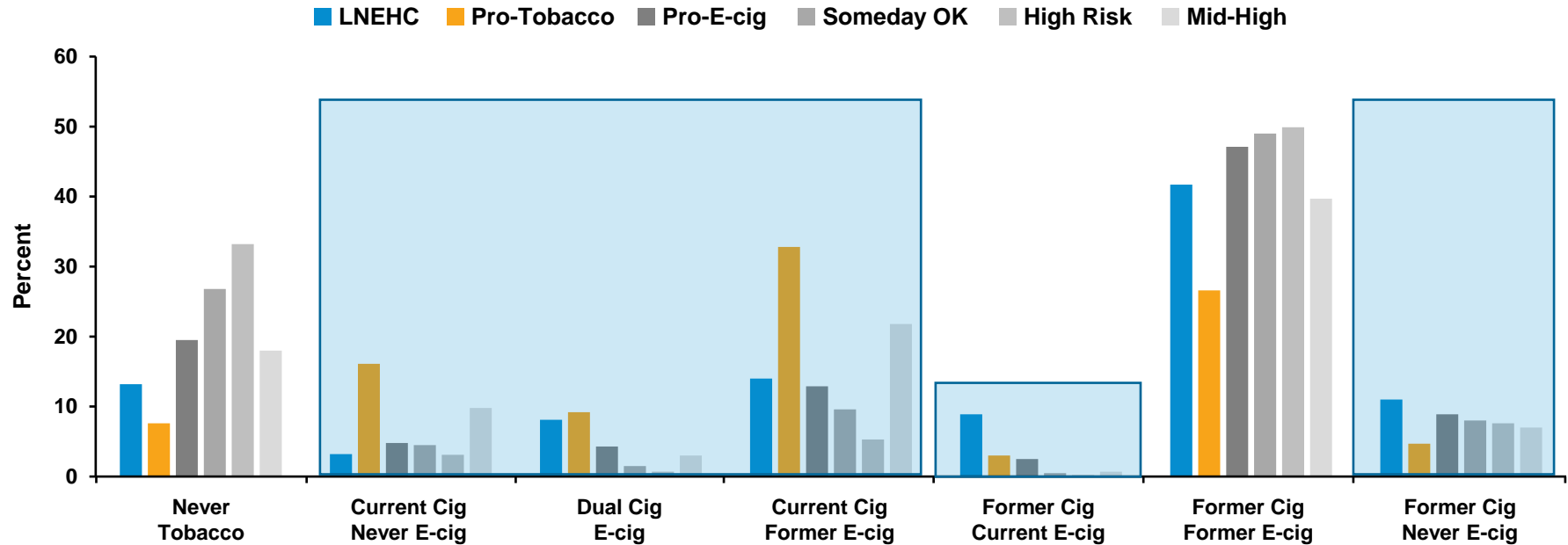
Correlates – Demographic Characteristics



High Risk=high risk of nicotine, e-cig, and cigarettes; LNEHC=low risk of nicotine and e-cig and high risk of cigarettes; Mid-High=high risk of nicotine, e-cig, and cigarettes; NH=non-Hispanic; Pro-e-cig=low risk of e-cig and high risk of cigarettes; Pro-Tobacco=low risk of e-cig and cigarettes; Someday OK=low risk of using e-cig or cigarettes someday.



Correlates – Tobacco Use History

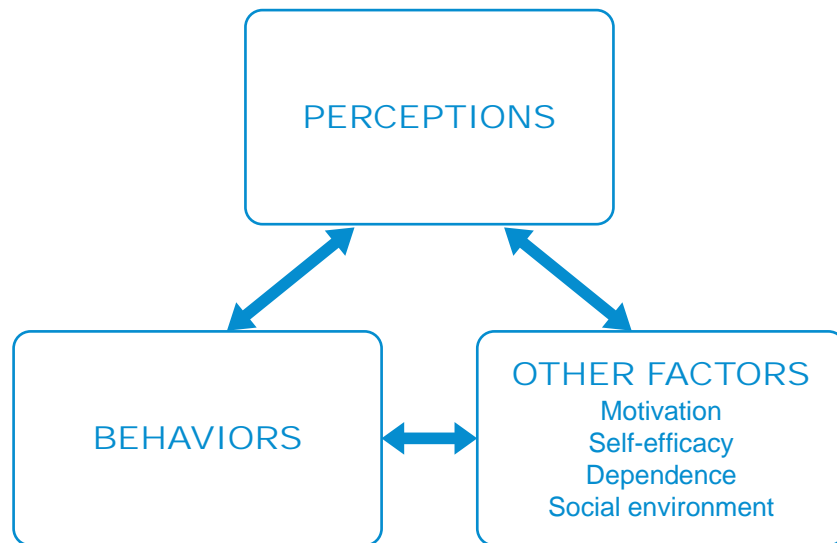


High Risk=high risk of nicotine, e-cig, and cigarettes; LNEHC=low risk of nicotine and e-cig and high risk of cigarettes; Mid-High=high risk of nicotine, e-cig, and cigarettes; Pro-e-cig=low risk of e-cig and high risk of cigarettes; Pro-Tobacco=low risk of e-cig and cigarettes; Someday OK=low risk of using e-cig or cigarettes someday.



Discussion

- ✓ Investigated perceptions of nicotine and tobacco products jointly
- ✓ Heterogeneous perception groups
- ✓ LNEHC is not common
- ✓ Tobacco use and perceptions
Strong association between perceptions and tobacco use
Temporal relationship? Causation?
- ✓ Disparity across demographic subgroups



LNEHC=Low risk of nicotine and e-cig and high risk of cigarettes.





Strengths and Limitations



STRENGTHS

- Nationally representative sample
- Holistic approach on perceptions
- More nuanced tobacco use history

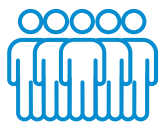
LIMITATIONS

- Observational
- Cross-sectional





Conclusions



For the US
adult population
as a whole

- ✓ it is **uncommon to perceive** LOW risk of nicotine and e-cigarettes and HIGH risk of cigarette smoking
- ✓ **Perception subgroups are not evenly distributed** in the population
Concentrated among adults who had stopped smoking and currently using ENDS





Thank You
for your time today

Any questions?

