

Incorporating B-Reading into Your Practice



Introduction

- B-reading is *not* a medical interpretation
- Independent B-reading
- Part of clinical practice



Overview

- Contracting*
- Image management
- Interpretation
- Record keeping
- Billing

*This does not constitute legal advice

Contracting

- Contract between B-reader or practice and industry
 - Primary industry
 - Occupational health corporation
 - Healthcare system



Contracting

- Considerations
 - Description of services
 - Qualifications
 - Transfer of images
 - Maintenance of records
 - Billing and payment

Contracting

- Services
 - B-read
 - Clinical read
 - Turn-around time
 - Maintenance of records

Contracting

- Qualifications
 - NIOSH B-reading certification
 - Medical licensure
 - Board certification (?)

Contracting

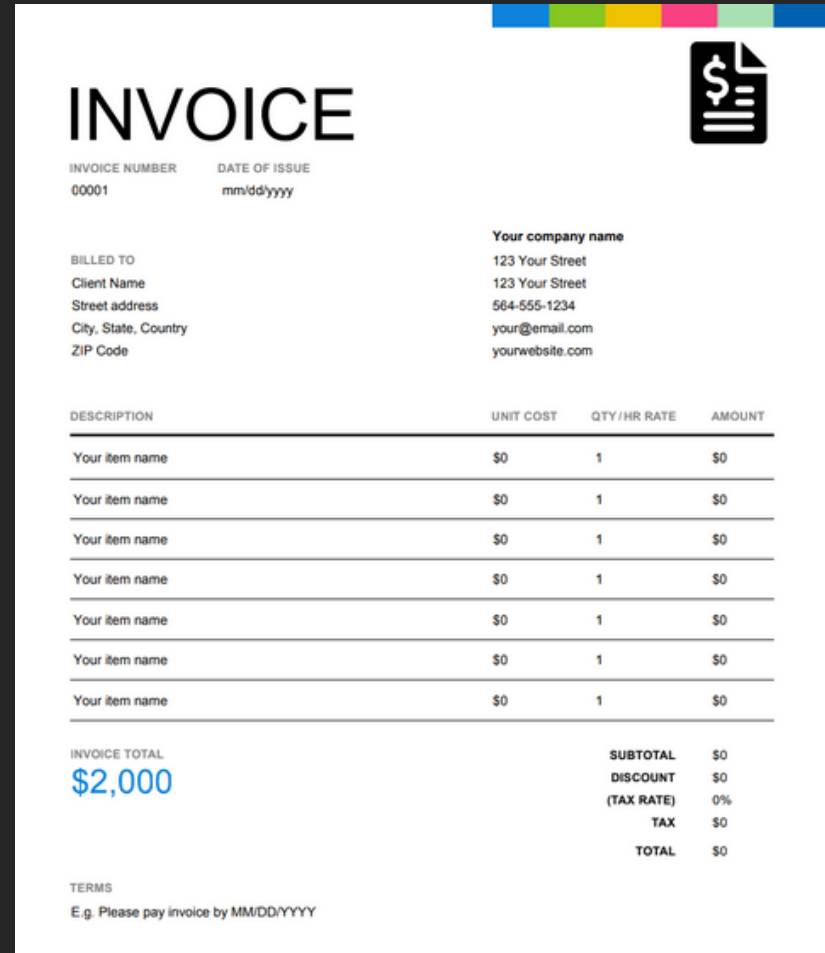
- Transfer of images
 - Hard copy
 - Tracking and shipping costs
 - Digital
 - Portable media
 - Virtual private network (VPN)

Contracting

- Maintenance of records
 - Documentation
 - Images
 - HIPAA
 - Federal and state laws

Contracting

- Billing
 - Rate per B-read established up front
 - Premium for rapid turn-around (+50%)
 - Monthly or quarterly
 - Worker or 3rd party payors should not be billed



INVOICE

INVOICE NUMBER 00001 DATE OF ISSUE mm/dd/yyyy

BILLED TO
Client Name
Street address
City, State, Country
ZIP Code

Your company name
123 Your Street
123 Your Street
564-555-1234
your@email.com
yourwebsite.com

DESCRIPTION	UNIT COST	QTY / HR RATE	AMOUNT
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0
Your item name	\$0	1	\$0

INVOICE TOTAL
\$2,000

SUBTOTAL \$0
DISCOUNT \$0
(TAX RATE) 0%
TAX \$0
TOTAL \$0

TERMS
E.g. Please pay invoice by MM/DD/YYYY

Contracting

- Payment
 - Individual
 - Practice
 - Institution



Image Management

- Hard copy
 - Logs
 - Appropriate reading environment
 - Equipment

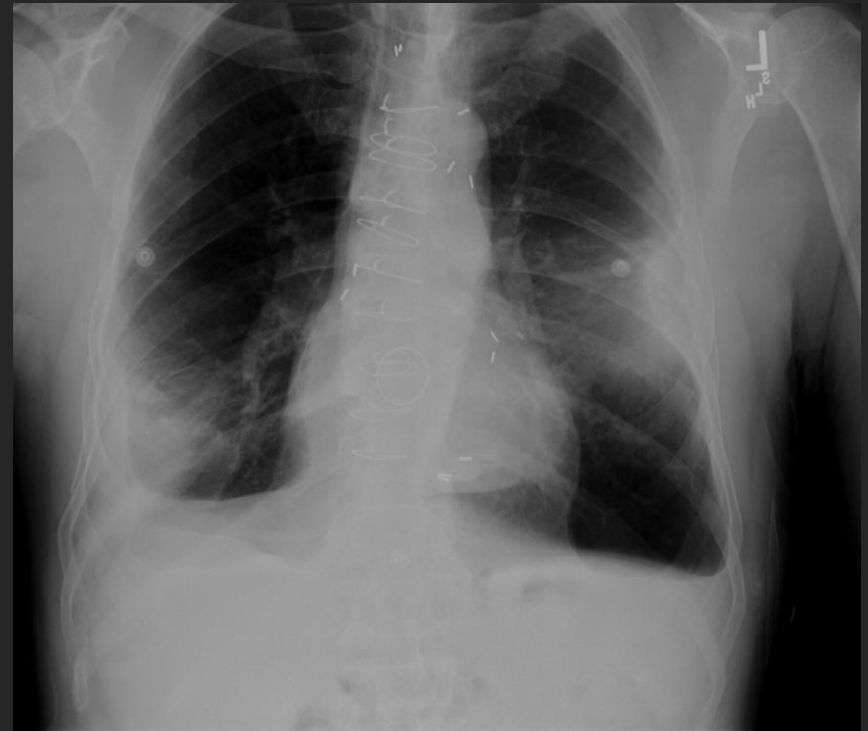


Image Management

- Digital
 - Logs
 - PACS archive
 - Hardware
 - 20 C.F.R.
§ 718.02
compliance



- Digital vs. hardcopy
- Integration with clinical workflow

CDC/NIOSH 2.8 (E), Revised January 2015, CDC Adobe Acrobat 11.0, S508 Electronic Version, August 2015

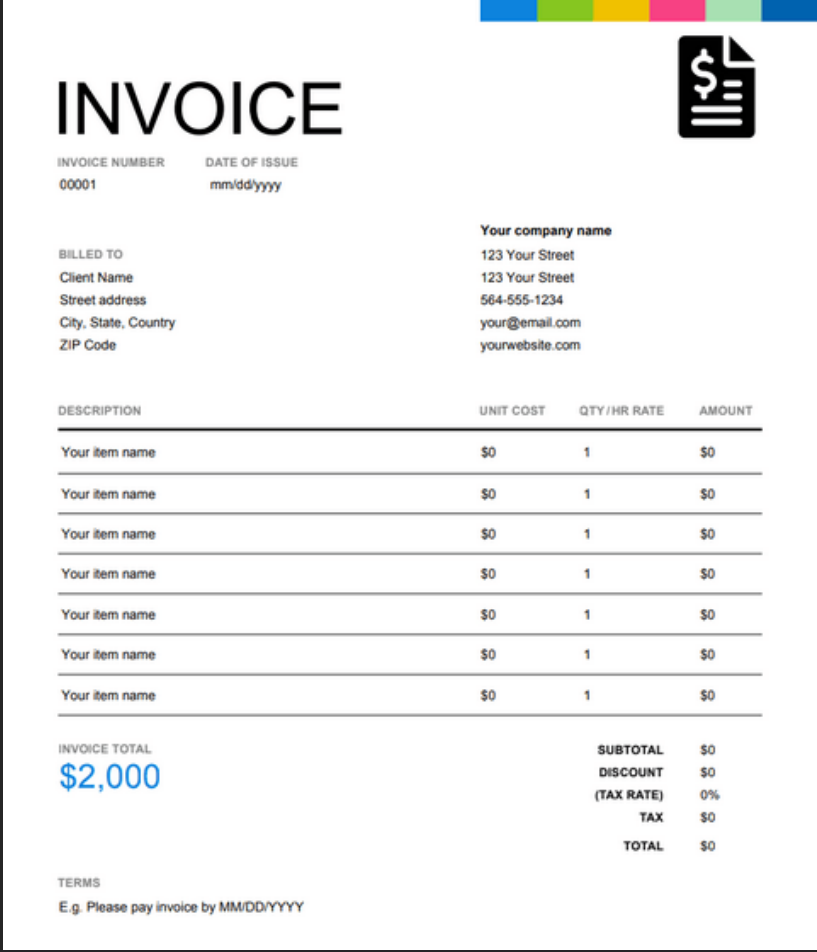
Record Keeping

- Image archiving
- B-read forms
- Correspondence for important findings



Billing and Payment

- Ensure customers invoiced regularly
- Delinquent accounts
- Compensation for B-reader
 - Payment
 - RVU credit
 - Incentives



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Your item name	\$0	1	\$0

INVOICE TOTAL
\$2,000

TERMS
E.g. Please pay invoice by MM/DD/YYYY

SUBTOTAL	\$0
DISCOUNT	\$0
(TAX RATE)	0%
TAX	\$0
TOTAL	\$0

Summary

- B-reading services differ from regular diagnostic imaging billing
- Individual, practice, or enterprise contract attorneys should be consulted
- Require a diagnostic interpretation for all studies, either by a local radiologist or in addition to B-read