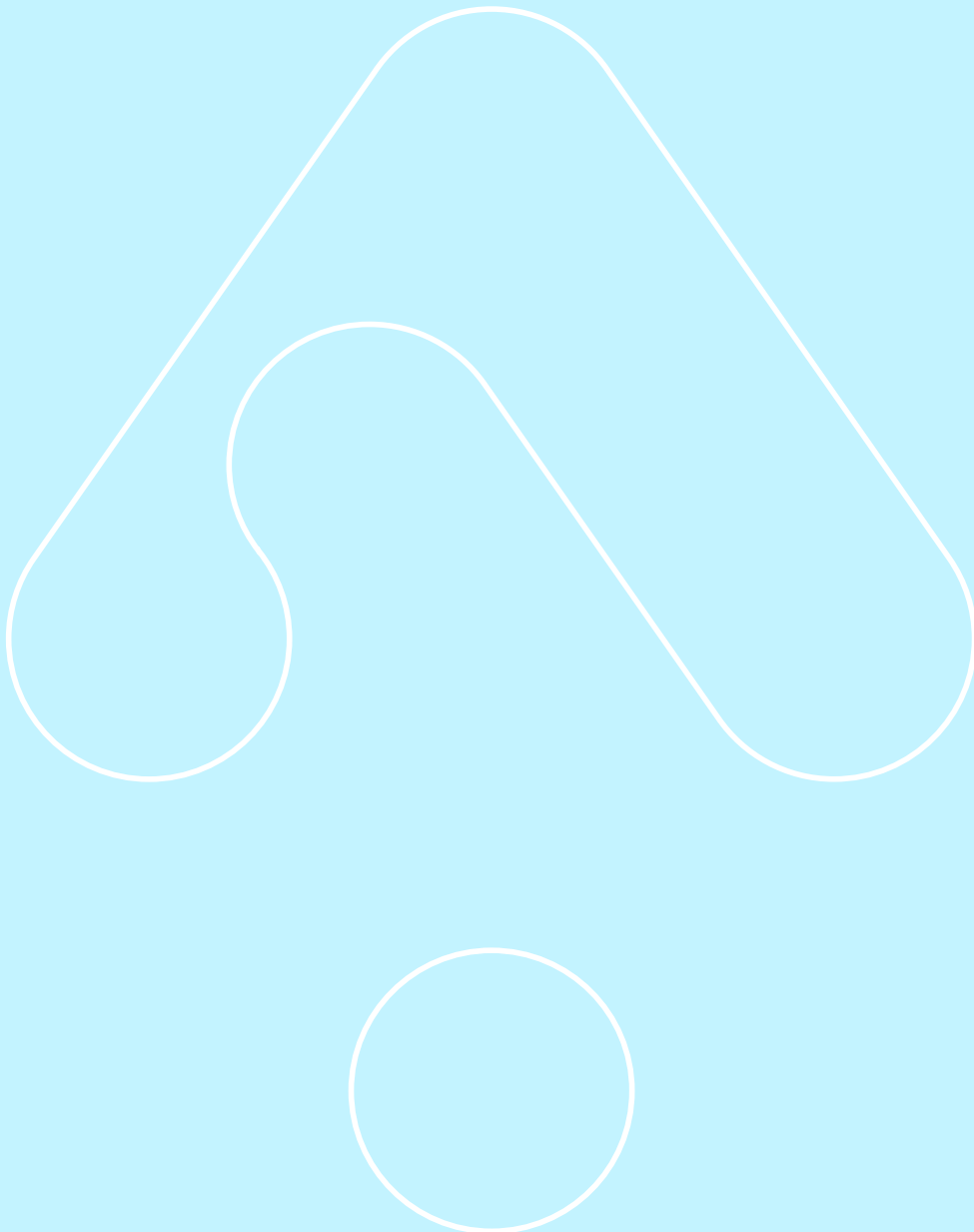


Member Outcomes Assessment – for Super Savings products

For the financial year ended 30 June 2023



When to read this document

Read this document if you have, or are thinking about opening, a:

- **Super Savings Accumulation account**
When we say Super Savings Accumulation account in this document, we're talking about the Super Savings Accumulation account, Super Savings - Business Accumulation account and Super Savings - Corporate Accumulation accounts, unless we say otherwise.
- **Super Savings Income account**
When we say Super Savings Income account in this document, we're talking about the Super Savings Retirement Income account and the Super Savings Transition to Retirement Income account, unless we say otherwise.

This document isn't relevant for members with:

- **Defined Benefit products (including Super Savings Corporate Lifetime Pensions)** – Member Outcomes Assessments aren't required for Defined Benefit products.
- **QSuper accounts or a Lifetime Pension** – you can find information on these products in the QSuper Member Outcomes Assessment at qsuper.qld.gov.au/calculators-and-forms/publications/other-publications

What it will tell you

By law, superannuation trustees must assess their products across key areas each year. We have prepared this document to summarise those product assessments for you.

Part 1 – Comparing our performance with peers and benchmarks on:

- MySuper investment risk and returns (we call this our Lifecycle Investment Strategy)
- Choice investment risk and returns (this covers all our other investment options for Super Savings products)
- Fees and costs.

Part 2 – Assessing our:

- Investment strategy
- Fees
- Options, benefits and services
- Operating costs and scale
- Insurance strategy and affordability.

See Appendix 1 for peer groups and data sources.

This document and all Super Savings products are issued by Australian Retirement Trust Pty Ltd (ABN 88 010 720 840) (Trustee) as trustee for Australian Retirement Trust (ABN 60 905 115 063) (Fund, ART). Any reference to 'we', 'us', or 'our' in this document is a reference to the Trustee.

How to find out how your money is invested

If you have a Super Savings Accumulation account and haven't made an investment choice, you'll be invested in our MySuper investment option, the Lifecycle Investment Strategy. Otherwise, you can check how your money is invested by logging into Member Online.



Determination summary

Our products promote the financial interests of members

Our Super Savings Accumulation account promotes the financial interests of members whether they are invested in MySuper or Choice investment options

In making this determination, the Trustee has determined:

- The fees, risk and return of the Super Savings Accumulation account compare well to peers and regulatory benchmarks for both the MySuper and Choice investment options.
- The investment strategy, including the level of investment risk and return target, is appropriate.
- How we set fees is appropriate.
- We offer appropriate options, benefits and facilities.
- Operating costs aren't inappropriately affecting financial interests.
- The scale of our business operations isn't causing disadvantage.
- The insurance strategy is appropriate and doesn't inappropriately erode retirement income.

Our Super Savings Income account promotes the financial interests of members

In making this determination, the Trustee has determined:

- The fees, risk and return of the Super Savings Income account compare well to peers and regulatory benchmarks.
- The investment strategy, including the level of investment risk and return target, is appropriate.
- How we set fees is appropriate.
- We offer appropriate options, benefits, and facilities.
- Operating costs aren't inappropriately affecting financial interests.
- The scale of our business operations isn't causing disadvantage.



Part 1

Comparing our performance with peers and benchmarks on:

- MySuper investment risk and returns (Lifecycle Investment Strategy)
- Choice investment risk and returns
- Fees and costs

Introduction and context

Investment markets continued to be volatile in the 2023 financial year.

The year to June 2023 was a challenging one for the global economy and financial markets. As inflation remained stubbornly high across much of the world economy, the world's major central banks, including the US Federal Reserve and the European Central Bank, as well as the Reserve Bank of Australia, raised official interest rates aggressively.

Returns from Australian and international shares were very strong over the year to June 2023, despite fears that higher interest rates could lead to a sharply weaker economy. However, higher inflation and official interest rates provided an unhelpful backdrop for bond markets. Australian bonds managed a small positive return as the income from bonds offset declining bond prices. In contrast, bond prices in most international markets fell further than in Australia, resulting in a negative return for the year from global bond investments.

It's important to remember that superannuation is the longest-term investment most people will ever have and while investment returns can be very volatile in the short-term, it's long-term returns that really matter. Those investment options with more exposure to shares rather than bonds tended to outperform over the year.

MySuper Investment risk and returns (Lifecycle Investment Strategy)

We invest a member's super in the Lifecycle Investment Strategy when they don't make a choice about how they want their money invested. We designed the Lifecycle Investment Strategy to help members generate wealth over the long term and gradually transition to lower-risk investments as they approach retirement. We've shown returns for each lifecycle stage in the tables below to compare our returns to benchmarks and peers. Please note, each member's return will vary based on the timing of deposits into their account, and their transition through the Lifecycle Investment Strategy stages.

Around 50% of funds under management (FUM) in our Super Savings Accumulation accounts is invested in the Lifecycle Investment Strategy.

Comparing returns to benchmarks

Our Super Savings Lifecycle Investment Strategy has performed well against the performance test

Each year, the Australian Prudential Regulation Authority (APRA) compares longer-term MySuper net investment returns and administration fees to relevant benchmarks in its performance test. APRA combines the returns and fees benchmark comparisons to determine which options pass the performance test.

Our Super Savings Lifecycle Investment Strategy passed the 30 June 2023 performance test and achieved a 9 year net investment return of 1.21% per annum more than the return benchmark.¹

Comparing returns and risk to peers

The Lifecycle Investment Strategy returns compare well to peers.

Returns for each stage of the Lifecycle Investment Strategy, up to age 60, are above the median return for options taking a similar level of risk. Between age 61 and 65 the stages have a higher allocation to lower risk (defensive) assets than most of the 'Medium to High' risk peer group. This is intended to help protect balances from volatility as members approach retirement age. But, it does mean those lifecycle stages have achieved lower than median returns across most time periods at 30 June 2023.

The standard risk measures for all Lifecycle Investment Strategy lifecycle stages are lower than median.²

We regularly review the level of risk and return in the Lifecycle Investment Strategy to ensure we have the right balance between protecting and growing members' money.

Lifecycle Investment Strategy net returns as at 30 June 2023

Lifecycle stage	Risk ³	1 year		3 year		5 year		9 year	
		Return p.a. ⁴	Peer median return p.a. ⁵	Return p.a. ⁴	Peer median return p.a. ⁵	Return p.a. ⁴	Peer median return p.a. ⁵	Return p.a. ⁴	Peer median return p.a. ⁵
Age 54 and under	High	9.6% ▲	9.0%	9.3% ▲	7.3%	6.7% ▲	5.4%	7.7% ▲	6.6%
Age 55	High	9.5% ▲	9.0%	9.1% ▲	7.0%	6.7% ▲	5.3%	7.5% ▲	6.5%
Age 56	High	9.2% ▲	8.9%	8.8% ▲	7.0%	6.5% ▲	5.3%	7.3% ▲	6.5%
Age 57	Med to high	8.9% ▲	8.1%	8.5% ▲	6.8%	6.3% ▲	5.2%	7.1% ▲	6.2%
Age 58	Med to high	8.6% ▲	8.1%	8.2% ▲	6.8%	6.1% ▲	5.2%	6.8% ▲	6.2%
Age 59	Med to high	8.3% ▲	8.0%	7.9% ▲	6.8%	5.9% ▲	5.2%	6.6% ▲	6.2%
Age 60	Med to high	8.0% ▲	8.0%	7.6% ▲	6.8%	5.7% ▲	5.2%	6.4% ▲	6.2%
Age 61	Med to high	7.7% ▼	7.9%	7.3% ▲	6.3%	5.5% ▲	5.2%	6.2% ▼	6.2%
Age 62	Med to high	7.4% ▼	7.9%	6.9% ▲	6.3%	5.3% ▲	5.2%	5.9% ▼	6.1%
Age 63	Med to high	7.1% ▼	7.9%	6.6% ▲	6.3%	5.1% ▼	5.1%	5.7% ▼	6.1%
Age 64	Med to high	6.8% ▼	7.9%	6.3% ▲	6.3%	4.9% ▼	5.1%	5.5% ▼	6.1%
Age 65 and over	Medium	6.7%	N/A ⁶	6.2%	N/A ⁶	4.8%	N/A ⁶	5.4%	N/A ⁶

Return at or above peer median ▲

Return below peer median ▼

1. Return above benchmark is the difference between the 9 year net investment return (on a per annum basis) and the Strategic Asset Allocation (SAA) Benchmark used by APRA. Past performance is not a reliable indication of future performance.

2. APRA Quarterly Statistics as at 30 June 2023 [apra.gov.au/quarterly-superannuation-statistics](https://www.apra.gov.au/quarterly-superannuation-statistics). Median Standard Risk Measure is based on a peer group of all MySuper options and lifecycle stages.

3. Based on the Standard Risk Measure. For further details see www.australianretirementtrust.com.au/srm

4. The Australian Retirement Trust Super Savings Lifecycle Investment Strategy option commenced on 28 February 2022 and adopted the investment strategy of the Sunsuper for life Lifecycle Investment Strategy at that date. Returns shown are for the Sunsuper for life Lifecycle Investment Strategy for the period up to 28 February 2022 and the Super Savings Lifecycle Investment Strategy for the period from 28 February 2022 to 30 June 2023. Returns quoted are net of administration fees, investment fees and costs, transaction costs and taxes. 3, 5 and 9 year returns quoted are compounded annualised returns. Past performance is not a reliable indication of future performance.

5. See Appendix 1 for information on data sources and peer groups.

6. There are only 3 peer group products in the Medium risk peer group so we haven't calculated a median. The 9 year return for Age 65 and over was ranked #2 out of the 3 options..

Choice investment risk and returns

Members wanting more choice over how their money is invested can choose from our range of diversified (multi-asset) and single asset class options. We offer actively managed and index options. Single asset class options are designed to closely match or exceed the relevant performance benchmarks. Indexed options are designed to match specific indexes or combinations of indexes.

Each of these investment options has a different investment strategy, objective and asset allocation. These things impact the returns, risks, and investment fees and costs. They are designed for members with a range of risk appetites. Please refer to the Super Savings Investment Guide for more information.

70% of the FUM for Super Savings Choice investment options is invested in the Balanced, Growth, Retirement or Conservative options.

Comparing returns to benchmarks

For the first time, APRA also compared funds' longer-term Choice net investment returns and administration fees to relevant benchmarks in its 30 June 2023 performance test. APRA combines the returns and fees benchmark comparisons to determine which options pass the performance test.

Choice investment options are only in the performance test where they invest in multiple asset classes¹ and the trustee has control over the design of the investment strategy and any external investment managers appointed. That means some of our investment options are not in the performance test. Only Accumulation account and Transition to Retirement Income account options are tested. Retirement Income account options aren't included in the test.

Most of our options have performed well against benchmarks

Our 9 year net investment returns are higher than their relevant return benchmark, except for Diversified Bonds². Although the return for Diversified Bonds was slightly below the relevant return benchmark, this underperformance was not enough to cause the option to fail the performance test.

An option only fails the performance test when the net investment return benchmark comparison combined with the administration fee benchmark comparison fails to meet the threshold set by APRA (-0.5%).

Choice returns comparison to performance test benchmark as at 30 June 2023

Investment option	Return above/(below) benchmark p.a. ³
Growth	1.43% ▲
Balanced	1.31% ▲
Balanced – Index	0.18% ▲
Socially Conscious Balanced	0.17% ▲
Diversified Alternatives	N/A ⁴
Retirement	0.77% ▲
Conservative	0.77% ▲
Shares	0.24% ▲
Property	1.47% ▲
Diversified Bonds	-0.11% ▼
Diversified Bonds – Index	0.10% ▲

Return above benchmark ▲

Return below benchmark ▼

1. The APRA definition of a separate asset class can be different to what we use. So some of our single asset class options have been included in the performance test.

2. See Appendix 1 for peer groups and data sources.

3. Return above/(below) benchmark is the difference between the 9 year net investment return (on a per annum basis) and the Strategic Asset Allocation (SAA) Benchmark used by APRA. Transition to Retirement Income account returns and benchmarks are consistent with Accumulation returns and benchmarks. Past performance is not a reliable indication of future performance.

4. Diversified Alternatives commenced on 2 October 2017. APRA states that products with a performance history of less than 6 years have met the requirements of the performance test unless APRA issues a determination to calculate a performance measure for the product.

Comparing returns to peers

Returns for our diversified investment options compare well to peers

Returns for all our diversified investment options are above the median return for options taking a similar level of risk across most time periods. This means our investment management capability is benefitting members.

Emerging markets and Diversified Bonds - Index returns are below the median return for options in the same single asset class. But they have performed in line with the indexes they are designed to match.

We regularly review the level of risk and return in the Choice investment options to ensure we have the right balance between protecting and growing members' money.

Super Savings Choice investment options net investment return as at 30 June 2023

Investment options	Account type ¹	1 Year		3 Years		5 Years		10 Years	
		Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³
Diversified									
Growth	Accumulation	12.0% ▲	11.2%	12.0% ▲	8.9%	8.4% ▲	6.7%	9.5% ▲	8.5%
	Retirement income	13.2% ▲	12.6%	13.1% ▲	9.9%	9.1% ▲	7.6%	10.5% ▲	9.5%
Balanced	Accumulation	10.0% ▲	9.3%	9.6% ▲	7.4%	7.0% ▲	5.8%	8.4% ▲	7.3%
	Retirement income	11.1% ▲	10.1%	10.5% ▲	8.2%	7.7% ▲	6.4%	9.3% ▲	8.1%
Balanced – Index	Accumulation	10.9% ▲	9.3%	6.8% ▼	7.4%	6.0% ▲	5.8%	7.5% ▲	7.3%
	Retirement income	11.6% ▲	10.1%	7.4% ▼	8.2%	6.6% ▲	6.4%	8.3% ▲	8.1%
Socially Conscious Balanced	Accumulation	9.3% ▲	9.3%	8.3% ▲	7.4%	6.4% ▲	5.8%	7.1% ▼	7.3%
	Retirement income	10.5% ▲	10.1%	9.2% ▲	8.2%	7.1% ▲	6.4%	7.9% ▼	8.1%
Diversified Alternatives⁴	Accumulation	5.0%	N/A	11.8%	N/A	8.6%	N/A	N/A	N/A
	Retirement income	5.4%	N/A	13.0%	N/A	9.4%	N/A	N/A	N/A
Retirement	Accumulation	7.4% ▲	6.9%	7.0% ▲	5.0%	5.4% ▲	4.3%	6.5% ▲	5.8%
	Retirement income	8.4% ▲	7.8%	7.8% ▲	5.8%	6.0% ▲	5.0%	7.3% ▲	6.6%
Conservative	Accumulation	4.9% ▲	4.8%	4.4% ▲	3.1%	3.9% ▲	3.1%	4.9% ▲	4.5%
	Retirement income	5.6% ▲	5.2%	5.0% ▲	3.5%	4.3% ▲	3.4%	5.6% ▲	5.1%
Single asset class									
Shares	Accumulation	15.3% ▲	12.7%	11.1% ▲	10.3%	8.1% ▲	7.3%	9.6% ▲	9.1%
	Retirement income	16.4% ▲	15.5%	12.0% ▲	11.8%	8.6% ▲	8.1%	10.3% ▲	10.0%
Australian Shares	Accumulation	14.1% ▲	13.8%	11.6% ▲	11.2%	7.1% ▼	7.2%	8.8% ▲	8.7%
	Retirement income	15.1% ▼	15.3%	12.6% ▼	12.6%	7.8% ▼	8.1%	9.7% ▼	9.9%
Australian Shares – Index	Accumulation	14.2% ▲	13.8%	11.2% ▼	11.2%	7.7% ▲	7.2%	8.8% ▲	8.7%
	Retirement income	15.4% ▲	15.3%	12.4% ▼	12.6%	8.6% ▲	8.1%	9.9% ▲	9.9%

Return at or above peer median ▲

Return below peer median ▼

1. Transition to Retirement income account returns are consistent with Accumulation returns.

2. Each Australian Retirement Trust Super Savings Investment option commenced on 28 February 2022 and adopted the investment strategy of the corresponding Sunsuper for life investment option at that date (e.g. the Super Savings Balanced option adopted the investment strategy of the Sunsuper for life Balanced option). Returns shown are for the respective Sunsuper for life option for periods up to 28 February 2022 and the respective Australian Retirement Trust Super Savings option from 28 February 2022 to 30 June 2023. Returns are calculated net of investment fees and costs, transaction costs, tax and asset-based administration fees. Dollar based administration fees and transaction based fees such as contribution fees and switching fees are excluded. Assessment of return relative to peer median is based on returns to 2 decimal places. Past performance is not a reliable indication of future performance.

3. See Appendix 1 for information on data sources and peer groups.

4. The Diversified Alternatives option consists largely of private market assets and does not have a comparable peer group median. The option commenced on 2 October 2017 and does not have a 10 year history.

Super Savings Choice investment options net investment return as at 30 June 2023 continued

Investment options	Account type ¹	1 Year		3 Years		5 Years		10 Years	
		Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³	Return p.a. ²	Peer median return p.a. ³
Single asset class									
International Shares - Index (hedged)	Accumulation	15.4% ▼	17.6%	10.8% ▲	10.8%	7.6% ▼	8.5%	9.7% ▼	10.4%
	Retirement income	16.9% ▼	19.6%	12.0% ▲	11.6%	8.2% ▼	9.3%	10.7% ▼	11.4%
International Shares - Index (unhedged)	Accumulation	20.4% ▲	17.6%	12.4% ▲	10.8%	10.1% ▲	8.5%	12.3% ▲	10.4%
	Retirement income	22.3% ▲	19.6%	13.5% ▲	11.6%	11.0% ▲	9.3%	13.2% ▲	11.4%
Emerging Markets Shares	Accumulation	6.9% ▼	17.6%	4.7% ▼	10.8%	3.5% ▼	8.5%	5.4% ▼	10.4%
	Retirement income	7.2% ▼	19.6%	5.0% ▼	11.6%	3.7% ▼	9.3%	5.9% ▼	11.4%
Property	Accumulation	-0.4% ▼	0.6%	8.1% ▲	6.2%	5.9% ▲	3.4%	7.7% ▲	6.9%
	Retirement income	-0.7% ▲	-0.7%	8.9% ▲	6.4%	6.4% ▲	3.0%	8.4% ▲	7.4%
Australian Property - Index	Accumulation	6.4% ▲	0.6%	7.4% ▲	6.2%	3.6% ▲	3.4%	7.2% ▲	6.9%
	Retirement income	7.4% ▲	-0.7%	8.4% ▲	6.4%	3.9% ▲	3.0%	7.9% ▲	7.4%
Diversified Bonds	Accumulation	0.8% ▲	0.4%	-2.2% ▲	-2.4%	0.6% ▲	0.4%	2.1% ▲	2.1%
	Retirement income	0.6% ▲	0.5%	-2.7% ▲	-2.9%	0.5% ▲	0.5%	2.4% ▼	2.4%
Diversified Bonds - Index	Accumulation	0.1% ▼	0.4%	-3.2% ▼	-2.4%	0.2% ▼	0.4%	2.3% ▲	2.1%
	Retirement income	-0.2% ▼	0.5%	-3.8% ▼	-2.9%	0.2% ▼	0.5%	2.6% ▲	2.4%
Cash	Accumulation	2.9% ▲	2.7%	1.2% ▲	1.0%	1.4% ▲	1.2%	1.9% ▲	1.6%
	Retirement income	3.4% ▲	3.1%	1.4% ▲	1.2%	1.6% ▲	1.4%	2.2% ▲	1.8%

Return at or above peer median ▲

Return below peer median ▼

1. Transition to Retirement income account returns are consistent with Accumulation returns.

2. Each Australian Retirement Trust Super Savings Investment option commenced on 28 February 2022 and adopted the investment strategy of the corresponding Sunsuper for life investment option at that date (e.g. the Super Savings Balanced option adopted the investment strategy of the Sunsuper for life Balanced option). Returns shown are for the respective Sunsuper for life option for periods up to 28 February 2022 and the respective Australian Retirement Trust Super Savings option from 28 February 2022 to 30 June 2023. Returns are calculated net of investment fees and transaction costs, tax and asset-based administration fees. Dollar based administration fees and transaction based fees such as contribution fees and switching fees are excluded. Assessment of return relative to peer median is based on returns to 2 decimal places. Past performance is not a reliable indication of future performance.

3. See Appendix 1 for information on data sources and peer groups.

Fees and costs

We believe in keeping fees low

We want to give profits back to members as better services and lower fees.

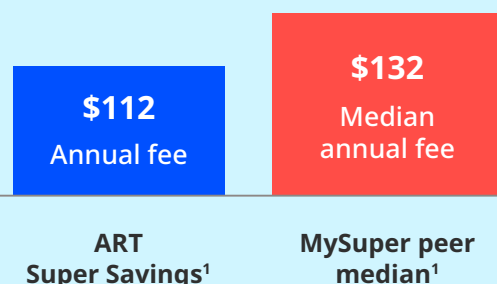
Administration fees

Our ART Super Savings administration fees for a \$50,000 balance remain at or below the peer median for all members. They also compared well to the benchmark used in the APRA performance test.

Administration fees shown are the standard fees for Super Savings Accumulation accounts. Some members are part of customised corporate plans through their employer. Fees for those members may be lower than the fees shown on this page.

When administration costs are more than member administration fees collected in a financial year, we deduct the difference from our general reserve (not from members' account balances or investment returns). This amount was 0.07% for the year ended 30 June 2023.

Administration fees for a \$50,000 balance for year ended 30 June 2023



Total fees

Total fees include administration fees and costs, investment fees and costs², and transaction costs for the year ended 30 June 2023. The fees and costs charged from 1 July 2023 have changed and may change year to year. Some costs are reflected in the unit prices and the calculation of net earnings and aren't included in total fees.

Total fees were below peer median for all stages of the Lifecycle Investment Strategy.

Super Savings MySuper total fees as at 30 June 2023 - account balance \$50,000

Lifecycle stage	Super Savings total fee p.a. ¹	Peer median total fee p.a. ¹
Age 54 and under	\$392 ▲	\$422
Age 55	\$392 ▲	\$424
Age 56	\$392 ▲	\$428
Age 57	\$387 ▲	\$428
Age 58	\$382 ▲	\$428
Age 59	\$382 ▲	\$428
Age 60	\$377 ▲	\$428
Age 61	\$377 ▲	\$419
Age 62	\$377 ▲	\$419
Age 63	\$367 ▲	\$419
Age 64	\$367 ▲	\$419
Age 65 and over	\$367 ▲	N/A ³

Fees lower than or equal to peer median ▲

Fees higher than peer median ▼

1. See Appendix 1 for data sources and peer groups. MySuper peer median for administration fees is based on the peer group for Age 54 and under. Administration fees shown do not include the 0.07% paid from our general reserve.

2. 0.07% administration costs paid from our general reserve are excluded from MySuper total fees and costs presented here. But these costs are included in the Choice total fees presented on page 10. This is because of differing data sources which are explained in Appendix 1.

3. There are only 3 peer group products in the Medium risk peer group comparable to the risk for the Super Savings Lifecycle Investment strategy for age 65 and over so we haven't calculated a median. Fees for Age 65 and over were ranked #2 out of the 3 options.

Total fees were lower than the peer median for most choice investment options except for Growth, Retirement, Conservative and Property. The total fees for these options are higher due to their exposure to alternative assets.

Alternative assets incur higher investment fees as the time and effort required to buy and sell alternative assets is higher than for listed assets. But, these assets have delivered strong long-term returns while reducing exposure to share market volatility. Our strong, reliable cashflow means we can access these assets when some smaller funds can't.

Super Savings Choice total fees as at 30 June 2023 – account balance \$50,000

Investment options	Super Savings total fee p.a. ¹	Peer median total fee p.a. ¹
Diversified		
Growth	\$587 ▼	\$572
Balanced	\$547 ▲	\$566
Balanced – Index	\$202 ▲	\$275
Socially Conscious Balanced	\$462 ▲	\$508
Diversified Alternatives ²	\$1,142	N/A
Retirement	\$547 ▼	\$520
Conservative	\$517 ▼	\$418
Single asset class		
Shares	\$292 ▲	\$470
Australian Shares	\$352 ▲	\$433
Australian Shares – Index	\$197 ▲	\$275
International Shares - Index (hedged)	\$192 ▲	\$288
International Shares - Index (unhedged)	\$192 ▲	\$288
Emerging Markets Shares	\$212 ▲	\$436
Property	\$592 ▼	\$548
Australian Property - Index	\$197 ▲	\$309
Diversified Bonds	\$262 ▲	\$287
Diversified Bonds – Index	\$207 ▲	\$288
Cash	\$182 ▲	\$204

Fees lower than or equal to peer median ▲

Fees higher than peer median ▼

1. See Appendix 1 for data sources and peer groups. Please note that Choice total fees and medians shown are in line with Chant West reporting practices, so they include the 0.07% administration costs paid from our general reserve.

2. The Diversified Alternatives option consists largely of private market assets and does not have a comparable peer group median.



Part 2

Assessing the appropriateness of:

- Investment strategy
- Options, benefits and services
- Fees
- Operating costs and scale
- Insurance strategy and affordability

Our Super Savings strategies, operations and services are sound

1. Investment strategy

How we invest your money

We build our portfolios based on a set of investment principles that work together to improve retirement outcomes for members over the medium to long term.

These principles include:

- clear, effective decision-making by the right people at the right time
- using both internal and external investment managers, to prioritise members' best financial interests
- managing costs to not excessively erode returns
- using benchmarks to make sure we're accountable for meeting objectives
- striving to deliver superior risk-adjusted returns
- staying attractive to members by achieving competitive returns against peers.

We've assessed our investment strategy, level of investment risk and return target for each option, and believe they're appropriate and in the best financial interests for members with a Super Savings account.

2. Options, benefits and services

Our members benefit from our options, benefits and services

We exist to help our 2.2 million members retire well with confidence. Our options, benefits and services are designed to help each member feel supported to and through retirement.

In 2023, our Super Savings products and services continued to be recognised by research and ratings agencies as good value and industry leading:¹

- Canstar: 5-Star Quality award – Superannuation & Income accounts
- Super Ratings: Platinum Rating for our Accumulation and Income accounts
- Chant West: Best Fund Advice Services & the Best Fund Longevity award
- Chant West: Corporate Solutions Fund of the Year (8 years in a row)
- Chant West: 5 apples award – for our Accumulation & Income accounts
- Money Magazine: Retirement Innovator award
- Morningstar: Silver Investment Rating
- Morningstar: Fund Manager of the Year – Multisector class
- Heron: 5 Star Quality Rating
- Heron: Top 10 Investment Features
- Heron: Top 10 Insurance Features

1. Find out more at australianretirementtrust.com.au/awards. Awards are current for 12 months from when they are awarded and are subject to change. Ratings or awards are not a recommendation on specific products or investments. You should always do your own research as this is general information only. We haven't considered your objectives, financial situation or needs, and you should discuss these with a qualified professional before deciding whether a financial product or service is right for you. Please read any relevant documents, including the relevant Product Disclosure Statement (PDS) or Target Market Determination (TMD), before making a decision. Past performance is not a reliable indication of future performance.

Our members can access a comprehensive range of in-person, over-the-phone or online services including:

- support and general advice via our Australian-based contact centre¹
- expert financial advice about their super account over the phone¹
- super and investment education via our seminars, webinars and podcasts
- 24/7 account access via Member Online or the member app
- articles, newsletters, calculators and tools on our website
- deals and discounts from brands across Australia.²

We've assessed the options, benefits and services offered and we believe they are appropriate for members with a Super Savings account.

3. Fees

We charge competitive fees so members can have more money for retirement

We want to return profits to members as lower fees and better services. The less members pay in fees on their super account the more they could have to live their best retirement.

When setting fees for the membership (including members with corporate plans), we look at the membership profile, fund growth, operating cost and the fees charged by other funds. This means we can provide a low fee proposition. We don't charge switching fees and buy-sell spreads.

We have been able to maintain or lower our administration fees over the last 5 years³ because of our:

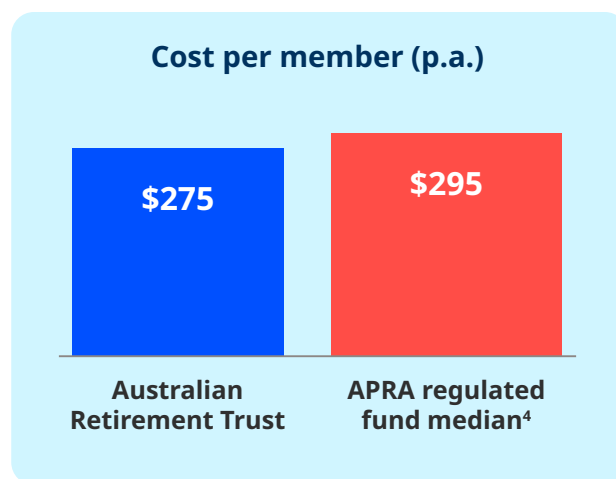
- scale
- strong net cash flows
- end-to-end service model
- profit-for-member philosophy
- ongoing investments we make in the business to drive greater efficiency gains.

We have assessed the way we set fees and we believe it is appropriate for all our members.

4. Operating costs and scale

Operating costs are appropriate

We've assessed our operating costs using a combination of methods, including looking at the cost per member (CPM). CPM states the operating costs of the fund as a dollar value for each member account. Our CPM is below the median for APRA regulated funds.⁴ Because our operating costs are low, they don't inappropriately affect the financial interests of our members.



Our size brings opportunities that benefit members

- Our large scale means we can take advantage of attractive investment opportunities.
- We attract, retain and develop a capable team.
- We have strong bargaining power, meaning we can negotiate better outcomes with our suppliers.

1. Employees in the Australian Retirement Trust group provide advice to Super Savings members and employers as representatives of Sunsuper Financial Services Pty Ltd (ABN 50 087 154 818 AFSL No. 227867) (SFS), which is wholly owned by the Trustee as an asset of Australian Retirement Trust. SFS is a separate legal entity responsible for the financial services it provides. Eligibility conditions apply. Refer to the Financial Services Guide at australianretirementtrust.com.au/fsg for more information.

2. Find out more at australianretirementtrust.com.au/rewards. Products and services offered via Dream Rewards are not endorsed by ART, and we are not an agent, dealer or promoter of the products and/or services offered.

3. This comparison includes the fees applicable to Sunsuper for Life products for periods prior to 28 February 2022.

4. APRA regulated fund median is based on public offer funds where data was available. Source: APRA Annual Statistics as at 30 June 2023 www.apra.gov.au/annual-fund-level-superannuation-statistics

5. Super Savings insurance strategy and affordability

Our Super Savings insurance strategy is appropriate

We believe life insurance is important to bridge the gap between a member's account today and what is available to them on retirement or disability, or to their beneficiaries if they die. We work in members' best financial interests to offer affordable and sustainable default insurance cover that won't inappropriately erode retirement benefits. We balance that with making sure we still give meaningful levels of cover.

Our insurance is designed to be flexible, so members can apply to change or cancel their cover, or get occupationally rated. Some changes are subject to eligibility requirements or underwriting.

Our insurance principles

The following insurance design principles guide us when designing our cover:

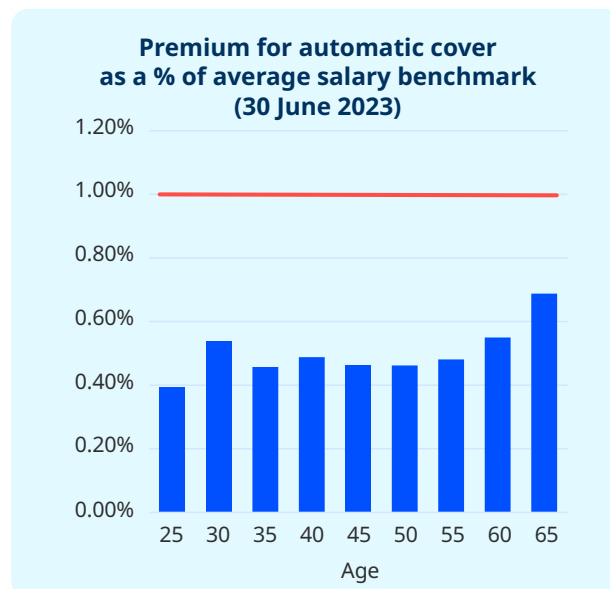
- **Members first** – our insurance is designed in our members' best financial interests, and is appropriate for the target market.
- **Affordable** – we balance the cost and the level of benefits, and the impact on retirement benefits.
- **Simple** – our insurance is easy for members to understand and consider.
- **Flexible** – members can change or cancel cover and easily transfer cover between products.¹
- **Sustainable** – provides premium stability over the medium term.
- **Equitable** – premiums and levels of cross subsidisation are acceptable for the member cohorts.
- **Competitive positioning** - benefit design is value for members' money.
- **Service excellence** – we treat members, beneficiaries and representatives with empathy, respect and provide a high standard of service.

1. Subject to eligibility and underwriting.

We offer members affordable insurance cover

To make sure our default insurance cover stays affordable, we do an annual test that looks at premiums to make sure they're not inappropriately eroding members' retirement savings. When we did the erosion test at 30 June 2023, all age based groups were below the 1% cap we use for our test (see graph below). We also did the same test for premiums charged from 1 July 2023. Again, all age based groups were below the 1% cap.

For insured members in customised corporate plans, we do a premium erosion test every 3 years as part of plan reviews.



Insured members get an annual insurance summary

Every year we do individual insurance affordability assessments for our insured members and include it in their annual insurance summary. As part of this, we let members know if they are at risk of balance erosion due to insurance premiums.

Super Savings is one of the few products to offer gender-based premium rates to make sure costs reflect risks.

Appendix 1

Data sources and peer groups

Part 1

In part 1 of this assessment, we compare return and fees for our Super Savings Accumulation and Income account products to benchmarks and to peers. We've done these comparisons for each lifecycle stage in our Lifecycle Investment Strategy (our MySuper option) and each choice investment option for our Super Savings products using the data sources and peer groups shown in the table below.

Part 1 data sources and peer groups

Classification	Grouping	Name of option / lifecycle stage	Comparison	Peer group	Data source
MySuper	Lifecycle stages	Age 54 and under, Age 55, Age 56, Age 57, Age 58, Age 59, Age 60, Age 61, Age 62, Age 63, Age 64, Age 65 and over	Comparing returns to benchmarks	All MySuper options included in the data source	APRA Expanded Performance Test 2022-23 results
			Comparing returns to peers	MySuper investment options and Lifecycle stages with the same Standard Risk Measure (SRM) ¹	<ul style="list-style-type: none"> APRA Statistics 1, 3 and 5 years as collated by Chant West² 9 year returns have been calculated from the returns contained in the YourSuper Comparison tool as at 30 June 2022 and Quarterly APRA statistics for the year ended 30 June 2023
			Comparing fees to peers		APRA Statistics

1. To find out more, see australianretirementtrust.com.au/srm

2. Chant West's Member Outcomes Dashboard, data ending 30 June 2023. Zenith CW Pty Ltd ABN 20 639 121 403/AFSL 226872/AFS Rep No. 1280401. Third-party data does not contain all information required to evaluate the nominated service providers. To the extent that any information provided is advice, it is limited to general advice only and has been prepared without considering the objectives or financial situation of any individual, including target markets where applicable. It is not a recommendation to purchase, sell or hold any product and is subject to change at any time without notice. Individuals should seek independent advice and consider the PDS or offer document before making any investment decisions. Data is provided in good faith and is believed to be accurate, however, no representation, warranty or undertaking is provided in relation to the accuracy or completeness of the data. Data is subject to copyright and may not be reproduced, modified or distributed without the consent of the copyright owner. Except for any liability which cannot be excluded, Chant West does not accept any liability whether direct or indirect, arising from use of the data. Past performance is not a reliable indication of future performance. Refer to www.chantwest.com.au for full details on Chant West's research methodology, processes and FSG.

Classification	Grouping	Name of option / lifecycle stage	Comparison	Peer group	Data source
Choice	Diversified	<ul style="list-style-type: none"> • Growth • Balanced • Balanced - Index • Socially Conscious Balanced • Retirement • Conservative 	Comparing returns to benchmarks	All Non-platform Choice options included in the data source	APRA Expanded Performance Test 2022-23 results
			Comparing returns to peers	Diversified options with a similar % of growth assets	SuperRatings ¹
			Comparing fees to peers		Chant West ²
			All	N/A ³	Internal ART data
Single asset class		<ul style="list-style-type: none"> • Shares • Australian Shares • Australian Shares Index • International Shares Index (Hedged) • International Shares Index (Unhedged) • Emerging Markets Shares • Property • Australian Property Index • Diversified Bonds • Diversified Bonds Index • Cash 	Comparing returns to benchmarks ⁴	All Non-platform Choice options included in the data source	APRA Expanded Performance Test 2022-23 results
			Comparing returns to peers	Single Sector options within the same sector (e.g., Cash)	SuperRatings ¹
			Comparing fees to peers		Chant West ²

Part 2

In Part 2 of this assessment, we've looked at whether additional services and the default insurance offering are affordable and appropriate for the members holding our Super Savings products. We've only done this analysis once because we offer most of the same services for Super Savings Accumulation and Income account holders.

1. SuperRatings Fund Crediting Survey – 30 June 2023 (Accumulation) and (Pension). SuperRatings does not issue, sell, guarantee, or underwrite Australian Retirement Trust products. Go to superratings.com.au for further details. Investments can go up and down. Past performance is not a reliable indication of future performance.



2. Chant West's Member Outcomes Dashboard, data ending 30 June 2023. Zenith CW Pty Ltd ABN 20 639 121 403/AFSL 226872/AFS Rep No. 1280401. Third-party data does not contain all information required to evaluate the nominated service providers. To the extent that any information provided is advice, it is limited to general advice only and has been prepared without considering the objectives or financial situation of any individual, including target markets where applicable. It is not a recommendation to purchase, sell or hold any product and is subject to change at any time without notice. Individuals should seek independent advice and consider the PDS or offer document before making any investment decisions. Data is provided in good faith and is believed to be accurate, however, no representation, warranty or undertaking is provided in relation to the accuracy or completeness of the data. Data is subject to copyright and may not be reproduced, modified or distributed without the consent of the copyright owner. Except for any liability which cannot be excluded, Chant West does not accept any liability whether direct or indirect, arising from use of the data. Past performance is not a reliable indication of future performance. Refer to www.chantwest.com.au for full details on Chant West's research methodology, processes and FSG.

3. The Diversified Alternatives Option consists largely of private market assets and does not have a comparable peer group median.

4. Only applicable for the following Single Sector options: Shares, Property, Diversified Bonds and Diversified Bonds Index.



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For Super Savings products the PDS and TMD are available at australianretirementtrust.com.au/pds or by contacting us on 13 11 84.

For QSuper products the PDS and TMDs are available at qsuper.qld.gov.au/docs.

Preparation date: 14/03/2024