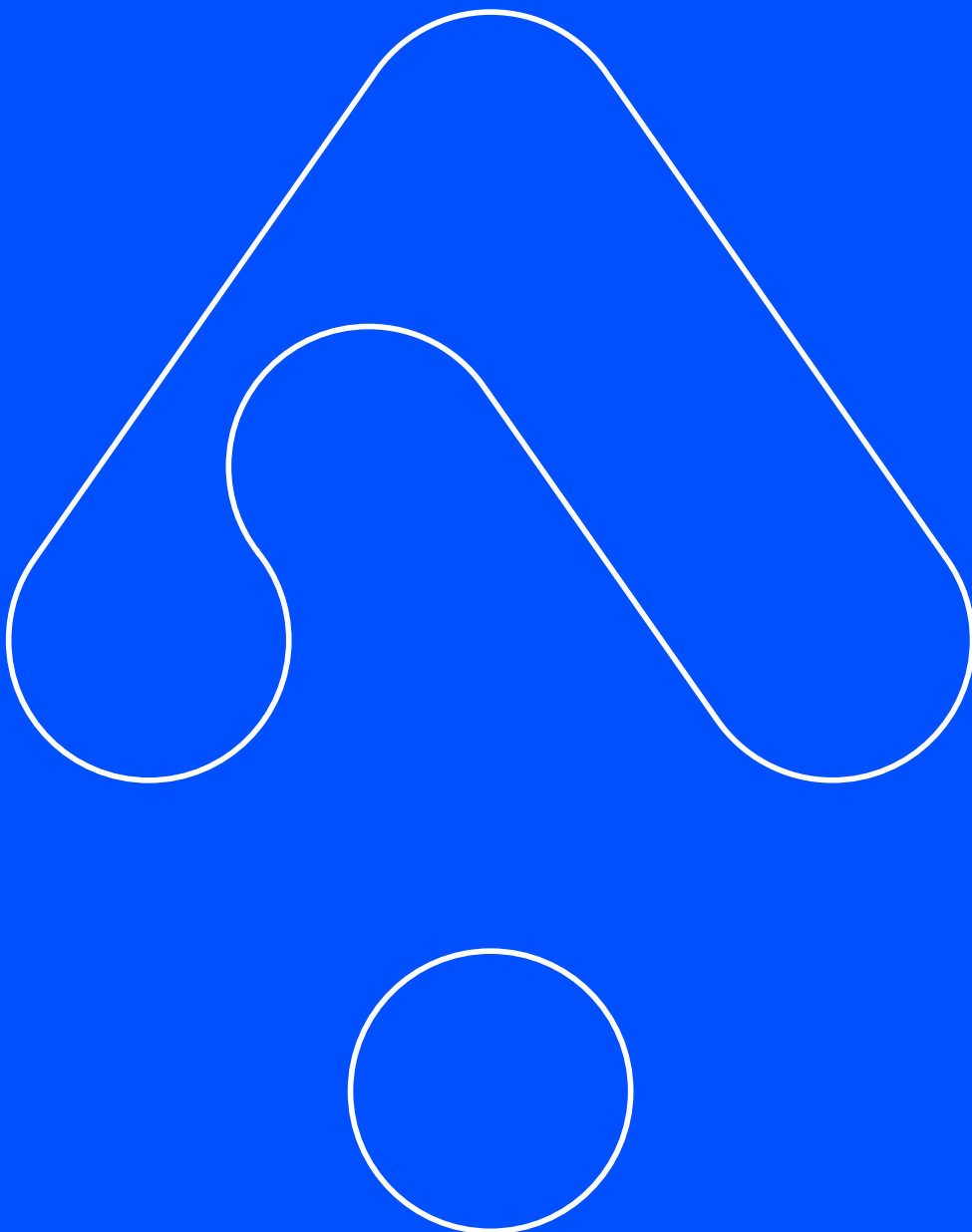


# Member Outcomes Assessment – for Super Savings products

For the financial year ended 30 June 2024



[art.com.au](https://art.com.au)

# When to read this document

## Read this document if you have, or are thinking about opening, a:

- **Super Savings Accumulation account**  
When we say Super Savings Accumulation account in this document, we're talking about the Super Savings Accumulation account, Super Savings - Business Accumulation account and Super Savings - Corporate Accumulation accounts, unless we say otherwise.
- **Super Savings Income account**  
When we say Super Savings Income account in this document, we're talking about the Super Savings Retirement Income account and the Super Savings Transition to Retirement Income account, unless we say otherwise.

## This document isn't relevant for members with:

- **Defined Benefit products (including Super Savings Corporate Lifetime Pensions)**  
Member Outcomes Assessments aren't required for Defined Benefit products.
- **QSuper accounts or a Lifetime Pension**  
you can find information on these products in the QSuper Member Outcomes Assessment at [qsuper.qld.gov.au/calculators-and-forms/publications/other-publications](https://qsuper.qld.gov.au/calculators-and-forms/publications/other-publications)

# What it will tell you

By law, superannuation trustees must assess their products across key areas each year. We have prepared this document to summarise those product assessments for you.

## Part 1 – Comparing our performance with peers and benchmarks on:

- MySuper investment risk and returns (we call this our Lifecycle Investment Strategy)
- Choice investment risk and returns (this covers all our other investment options for Super Savings products)
- Fees and costs.

## Part 2 – Assessing our:

- Investment strategy
- Fees
- Options, benefits and services
- Operating costs and scale
- Insurance strategy and affordability.

See Appendix 1 for peer groups and data sources.

This document and all Super Savings products are issued by Australian Retirement Trust Pty Ltd (ABN 88 010 720 840) (Trustee) as trustee for Australian Retirement Trust (ABN 60 905 115 063) (Fund, ART). Any reference to 'we', 'us', or 'our' in this document is a reference to the Trustee.

# How to find out how your money is invested

This document covers results up to 30 June 2024 and we've made changes to the suite of investment options that you can choose since then. You can find out more about these changes at [art.com.au/pds-guides/updates](https://art.com.au/pds-guides/updates). If you have a Super Savings Accumulation account and haven't made an investment choice, you'll be invested in our MySuper investment option, the Lifecycle Investment Strategy. Otherwise, you can check how your money was invested at 30 June 2024 by checking your Annual Statement through Member Online at [art.com.au/login](https://art.com.au/login)



# Determination summary

## Our products promote the financial interests of members

### **Our Super Savings Accumulation account promotes the financial interests of members across both MySuper and Choice options**

In making this determination, the Trustee has determined:

- The fees, risk and return of the Super Savings Accumulation account compare well to peers and regulatory benchmarks for both the MySuper and Choice investment options.
- The investment strategy, including the level of investment risk and return target, is appropriate.
- How we set fees is appropriate.
- We offer appropriate options, benefits and facilities.
- Operating costs aren't inappropriately affecting financial interests.
- The scale of our business operations isn't causing disadvantage.
- The insurance strategy is appropriate and doesn't inappropriately erode retirement income.

### **Our Super Savings Income account promotes the financial interests of members**

In making this determination, the Trustee has determined:

- The fees, risk and return of the Super Savings Income account compare well to peers and regulatory benchmarks.
- The investment strategy, including the level of investment risk and return target, is appropriate.
- How we set fees is appropriate.
- We offer appropriate options, benefits, and facilities.
- Operating costs aren't inappropriately affecting financial interests.
- The scale of our business operations isn't causing disadvantage.



# Part 1

Comparing our performance with peers and benchmarks on:

- MySuper investment risk and returns (Lifecycle Investment Strategy)
- Choice investment risk and returns
- Fees and costs

## Introduction and context

### Investment markets were strong in the 2024 financial year

Global share markets enjoyed another year of strong returns, with shares in the US and Japan outperforming those in Europe, the UK and here in Australia. After disappointing returns in previous years, Australian and global bond markets produced positive returns as inflation rates fell, and the world's major central banks signalled official interest rates were unlikely to rise further.

It's important to remember that superannuation is the longest-term investment most people will ever have and while investment returns can be very volatile in the short-term, it's long-term returns that really matter. Those investment options with more exposure to shares rather than bonds tended to outperform over the financial year.

## MySuper investment risk and returns (Lifecycle Investment Strategy)

We invest a member's super in the Lifecycle Investment Strategy when they don't make a choice about how they want their money invested. We designed the Lifecycle Investment Strategy to help members generate wealth over the long term and gradually transition to lower-risk investments as they approach retirement. We've shown returns for each lifecycle stage in the tables below to compare our returns to benchmarks and peers. Please note, each member's return will vary based on the timing of deposits into their account, and their transition through the Lifecycle Investment Strategy stages.

Around 60% of funds under management (FUM) in our Super Savings Accumulation accounts is invested in the Lifecycle Investment Strategy.

### Comparing returns to benchmarks

#### Our Super Savings Lifecycle Investment Strategy has performed well against the performance test

Each year, the Australian Prudential Regulation Authority (APRA) compares longer-term MySuper net investment returns and administration fees to relevant benchmarks in its performance test. APRA combines the returns and fees benchmark comparisons to determine which options pass the performance test.

Our Super Savings Lifecycle Investment Strategy passed the 30 June 2024 performance test and achieved a 10 year net investment return of 1.20% per annum more than the return benchmark.<sup>1</sup>

## Comparing returns and risk to peers

### The Lifecycle Investment Strategy returns compare well to peers

Longer-term returns for each stage of the Lifecycle Investment Strategy are above the median return for MySuper products with a similar percentage of growth assets, with the exception of the Age 60 cohort. Older stages have higher allocation to lower risk (defensive) assets. This is intended to help protect balances from volatility as members approach retirement age. But it does mean the Age 60 cohort has achieved lower than median returns across 10 years at 30 June 2024.

The standard risk measures<sup>2</sup> for all Lifecycle Investment Strategy lifecycle stages are lower than median, meaning we are estimating a lower number of negative annual returns over any 20-year period than peers.<sup>3</sup>

### Lifecycle Investment Strategy net returns as at 30 June 2024

Lifecycle stage	Growth Asset %	1 year		3 year		5 year		10 year	
		Return p.a. <sup>3,4</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>3,4</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>3,4</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>3,4</sup>	Peer median return p.a. <sup>3</sup>
Age 54 and under	75% - 90%	9.5% ▼	10.8%	5.9% ▲	4.9%	7.0% ▲	6.5%	7.8% ▲	7.1%
Age 55	60% - 75%	9.3% ▲	8.8%	5.8% ▲	4.6%	6.9% ▲	5.7%	7.7% ▲	6.6%
Age 56	60% - 75%	9.1% ▲	8.8%	5.6% ▲	4.6%	6.7% ▲	5.7%	7.5% ▲	6.6%
Age 57	60% - 75%	8.9% ▲	8.8%	5.5% ▲	4.6%	6.4% ▲	5.7%	7.3% ▲	6.6%
Age 58	60% - 75%	8.6% ▼	8.8%	5.3% ▲	4.6%	6.2% ▲	5.7%	7.0% ▲	6.6%
Age 59	60% - 75%	8.4% ▼	8.8%	5.1% ▲	4.6%	6.0% ▲	5.7%	6.8% ▲	6.6%
Age 60	60% - 75%	8.1% ▼	8.8%	5.0% ▲	4.6%	5.8% ▲	5.7%	6.6% ▼	6.6%
Age 61	40% - 60%	7.9% ▲	7.2%	4.8% ▲	2.9%	5.6% ▲	3.5%	6.3% ▲	4.5%
Age 62	40% - 60%	7.6% ▲	7.2%	4.7% ▲	2.9%	5.4% ▲	3.5%	6.1% ▲	4.5%
Age 63	40% - 60%	7.4% ▲	7.2%	4.5% ▲	2.9%	5.2% ▲	3.5%	5.9% ▲	4.5%
Age 64	40% - 60%	7.2% ▼	7.2%	4.3% ▲	2.9%	4.9% ▲	3.5%	5.6% ▲	4.5%
Age 65 and over	40% - 60%	7.1% ▼	7.2%	4.3% ▲	2.9%	4.8% ▲	3.5%	5.5% ▲	4.5%

Return at or above peer median ▲

Return below peer median ▼

### Changes from 1 July 2024

From 1 July 2024, we adjusted the level of risk taken in the Lifecycle Investment Strategy. As a result of the changes, the Lifecycle Investment Strategy is expected to have higher returns over the long term for members of all ages but could also have a higher risk of negative returns in any given year. Because super is a long-term investment, we believe this change is in the best financial interests of our MySuper members. You can find out more about these changes at [art.com.au/pds-guides/updates](https://art.com.au/pds-guides/updates).

<sup>1</sup> Return above benchmark is the difference between the 10 year net investment return (on a per annum basis) and the Strategic Asset Allocation (SAA) Benchmark used by APRA. Past performance is not a reliable indicator of future performance. <sup>2</sup> Based on the Standard Risk Measure. For further details see [art.com.au/srm](https://art.com.au/srm) <sup>3</sup> See Appendix 1 for information on data sources and peer groups. <sup>4</sup> The Australian Retirement Trust Super Savings Lifecycle Investment Strategy option commenced on 28 February 2022 and adopted the investment strategy of the Sunsuper for life Lifecycle Investment Strategy at that date. Returns shown are for the Sunsuper for life Lifecycle Investment Strategy for the period up to 28 February 2022 and the Super Savings Lifecycle Investment Strategy for the period from 28 February 2022 to 30 June 2024. Returns quoted are net of administration fees, investment fees and costs, transaction costs and taxes. <sup>3</sup>, <sup>5</sup> and 10 year returns quoted are compounded annualised returns. Past performance is not a reliable indicator of future performance.

# Choice investment risk and returns

Members wanting more choice over how their money is invested can choose from our range of diversified (multi-asset) and single asset class options. We offer actively managed and index options. Indexed options are designed to match specific indexes or combinations of indexes.

Each of these investment options has a different investment strategy, objective and asset allocation. These things impact the returns, risks, and investment fees and costs. They are designed for members with a range of risk appetites. Please refer to the [Super Savings Investment Guide](#) for more information.

71% of the FUM for Super Savings Choice investment options is invested in the Balanced, Growth, Retirement or Conservative options.

## Comparing returns to benchmarks

Each year, APRA also compares funds' longer-term Choice net investment returns and administration fees to relevant benchmarks in its performance test. APRA combines the returns and fees benchmark comparisons to determine which options pass the performance test.

APRA determines which choice investment options are included in the performance test based on specific criteria, including where the trustee has control over the design of the investment strategy and any external investment managers appointed. That means some of our investment options are not in the performance test. Only Accumulation account and Transition to Retirement Income account options are tested. Retirement Income account options aren't included in the test.

## All our benchmarked options have performed well against benchmarks

Our 10 year net investment returns, as shown in the table below, are higher than their relevant return benchmark.

## Choice returns comparison to performance test benchmark as at 30 June 2024

Investment option	Return above/(below) benchmark p.a. <sup>1</sup>
Balanced	1.25% ▲
Balanced - Index	0.23% ▲
Conservative	0.76% ▲
Diversified Alternatives	N/A <sup>2</sup>
Diversified Bonds - Index	0.10% ▲
Growth	1.32% ▲
Retirement	0.77% ▲
Socially Conscious Balanced	0.30% ▲

Return above benchmark ▲

Return below benchmark ▼

<sup>1</sup> Return above/(below) benchmark is the difference between the 10 year net investment return (on a per annum basis) and the Strategic Asset Allocation (SAA) Benchmark used by APRA. Transition to Retirement Income account returns and benchmarks are consistent with Accumulation returns and benchmarks. Past performance is not a reliable indicator of future performance. <sup>2</sup> Diversified Alternatives commenced on 2 October 2017. APRA states that products with a performance history of less than 7 years have met the requirements of the performance test unless APRA issues a determination to calculate a performance measure for the product.

## Comparing returns to peers

### Returns for our diversified investment options compare well to peers

Returns for all our diversified investment options are above the median return for options taking a similar level of risk across most time periods. This means over the long-run returns have been higher than peer funds that have a similar level of investment risk.

Emerging markets, International Shares - Index (hedged) and Diversified Bonds - Index returns are below the median return for options in the same single asset class across several investment horizons. But they have performed in line with the indexes they are designed to match.

### Super Savings Choice investment options net investment return as at 30 June 2024

		1 Year		3 Years		5 Years		10 Years	
Investment options	Account type <sup>1</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>
Diversified									
Growth	Accumulation	11.3% <span>▲</span>	11.1%	7.6% <span>▲</span>	5.5%	8.8% <span>▲</span>	7.4%	9.3% <span>▲</span>	7.9%
	Retirement income	12.6% <span>▲</span>	11.8%	8.3% <span>▲</span>	5.9%	9.6% <span>▲</span>	8.1%	10.2% <span>▲</span>	9.0%
Balanced	Accumulation	9.9% <span>▲</span>	9.2%	6.2% <span>▲</span>	4.6%	7.3% <span>▲</span>	6.1%	8.1% <span>▲</span>	7.0%
	Retirement income	11.0% <span>▲</span>	10.2%	6.8% <span>▲</span>	5.1%	8.0% <span>▲</span>	6.6%	8.9% <span>▲</span>	7.8%
Balanced – Index	Accumulation	12.1% <span>▲</span>	9.2%	4.6% <span>▼</span>	4.6%	6.6% <span>▲</span>	6.1%	7.4% <span>▲</span>	7.0%
	Retirement income	13.1% <span>▲</span>	10.2%	4.9% <span>▼</span>	5.1%	7.2% <span>▲</span>	6.6%	8.2% <span>▲</span>	7.8%
Socially Conscious Balanced	Accumulation	9.6% <span>▲</span>	9.2%	5.2% <span>▲</span>	4.6%	6.9% <span>▲</span>	6.1%	6.9% <span>▼</span>	7.0%
	Retirement income	10.8% <span>▲</span>	10.2%	5.7% <span>▲</span>	5.1%	7.6% <span>▲</span>	6.6%	7.7% <span>▼</span>	7.8%
Diversified Alternatives <sup>4</sup>	Accumulation	6.4%	N/A	8.1%	N/A	8.0%	N/A	N/A	N/A
	Retirement income	7.0%	N/A	8.8%	N/A	8.8%	N/A	N/A	N/A
Retirement	Accumulation	7.6% <span>▼</span>	7.6%	4.7% <span>▲</span>	3.5%	5.4% <span>▲</span>	4.5%	6.2% <span>▲</span>	5.5%
	Retirement income	8.7% <span>▲</span>	8.2%	5.3% <span>▲</span>	4.2%	6.1% <span>▲</span>	5.0%	7.0% <span>▲</span>	6.4%
Conservative	Accumulation	5.7% <span>▼</span>	5.7%	3.2% <span>▲</span>	2.2%	3.7% <span>▲</span>	3.2%	4.7% <span>▲</span>	4.2%
	Retirement income	6.5% <span>▲</span>	6.3%	3.6% <span>▲</span>	2.6%	4.2% <span>▲</span>	3.5%	5.4% <span>▲</span>	4.7%
Single asset class									
Shares	Accumulation	15.6% <span>▲</span>	12.9%	6.9% <span>▲</span>	6.1%	9.3% <span>▲</span>	7.7%	9.4% <span>▲</span>	8.5%
	Retirement income	17.0% <span>▲</span>	13.9%	7.4% <span>▲</span>	6.8%	9.9% <span>▲</span>	9.0%	10.1% <span>▲</span>	9.6%
Australian Shares	Accumulation	12.6% <span>▲</span>	11.5%	6.9% <span>▲</span>	6.6%	7.6% <span>▲</span>	7.5%	8.3% <span>▲</span>	8.1%
	Retirement income	13.9% <span>▲</span>	12.7%	7.5% <span>▲</span>	7.1%	8.4% <span>▼</span>	8.6%	9.2% <span>▼</span>	9.3%

Return at or above peer median ▲

Return below peer median ▼

<sup>1</sup> Transition to Retirement income account returns are consistent with Accumulation returns. <sup>2</sup> Each Australian Retirement Trust Super Savings Investment option commenced on 28 February 2022 and adopted the investment strategy of the corresponding Sunsuper for life investment option at that date (e.g. the Super Savings Balanced option adopted the investment strategy of the Sunsuper for life Balanced option). Returns shown are for the respective Sunsuper for life option for periods up to 28 February 2022 and the respective Australian Retirement Trust Super Savings option from 28 February 2022 to 30 June 2024. Returns are calculated net of investment fees and costs, transaction costs, tax and asset-based administration fees. Dollar based administration fees and transaction-based fees such as contribution fees and switching fees are excluded. Assessment of return relative to peer median is based on returns to 2 decimal places. Past performance is not a reliable indicator of future performance. <sup>3</sup> See Appendix 1 for information on data sources and peer groups. <sup>4</sup> The Diversified Alternatives option consists largely of private market assets and does not have a comparable peer group median. The option commenced on 2 October 2017 and does not have a 10 year history.

## Super Savings Choice investment options net investment return as at 30 June 2024 continued

Investment options	Account type <sup>1</sup>	1 Year		3 Years		5 Years		10 Years	
		Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>	Return p.a. <sup>2</sup>	Peer median return p.a. <sup>3</sup>
<b>Australian Shares – Index</b>	Accumulation	12.1% ▲	11.5%	7.0% ▲	6.60%	7.7% ▲	7.5%	8.4% ▲	8.1%
	Retirement income	13.3% ▲	12.7%	7.8% ▲	7.10%	8.6% ▼	8.6%	9.5% ▲	9.3%
<b>Single asset class</b>									
<b>International Shares – Index (hedged)</b>	Accumulation	17.5% ▲	17.3%	6.2% ▼	6.9%	10.0% ▼	10.1%	9.3% ▼	10.1%
	Retirement income	19.0% ▲	18.2%	6.6% ▼	7.2%	10.8% ▼	10.9%	10.2% ▼	11.0%
<b>International Shares – Index (unhedged)</b>	Accumulation	17.0% ▼	17.3%	9.5% ▲	6.9%	11.4% ▲	10.1%	12.1% ▲	10.1%
	Retirement income	18.5% ▲	18.2%	10.3% ▲	7.2%	12.4% ▲	10.9%	13.0% ▲	11.0%
<b>Emerging Markets Shares</b>	Accumulation	13.4% ▼	17.3%	0.3% ▼	6.9%	5.1% ▼	10.1%	5.6% ▼	10.1%
	Retirement income	14.7% ▼	18.2%	0.3% ▼	7.2%	5.4% ▼	10.9%	6.0% ▼	11.0%
<b>Property</b>	Accumulation	0.3% ▼	4.3%	2.7% ▲	1.9%	4.5% ▲	2.6%	6.4% ▼	6.4%
	Retirement income	0.3% ▼	4.4%	2.8% ▲	1.9%	4.9% ▲	2.4%	7.0% ▼	7.0%
<b>Australian Property – Index</b>	Accumulation	20.6% ▲	4.3%	4.9% ▲	1.9%	4.1% ▲	2.6%	8.2% ▲	6.4%
	Retirement income	23.9% ▲	4.4%	5.7% ▲	1.9%	4.6% ▲	2.4%	9.1% ▲	7.0%
<b>Diversified Bonds</b>	Accumulation	3.0% ▼	3.1%	-1.7% ▲	-1.8%	-0.1% ▲	-0.3%	1.8% ▼	1.8%
	Retirement income	3.6% ▼	3.6%	-2.1% ▼	-2.0%	-0.2% ▲	-0.3%	2.0% ▼	2.1%
<b>Diversified Bonds – Index</b>	Accumulation	2.7% ▼	3.1%	-2.2% ▼	-1.8%	-0.6% ▼	-0.3%	1.9% ▲	1.8%
	Retirement income	3.2% ▼	3.6%	-2.6% ▼	-2.0%	-0.8% ▼	-0.3%	2.2% ▲	2.1%
<b>Cash</b>	Accumulation	4.3% ▲	4.1%	2.5% ▲	2.3%	1.8% ▲	1.6%	2.0% ▲	1.7%
	Retirement income	5.0% ▲	4.7%	2.9% ▲	2.6%	2.1% ▲	1.8%	2.3% ▲	2.0%

Return at or above peer median ▲

Return below peer median ▼

## Changes from 1 July 2024

- Two new choice investment options have been introduced.
- Some of our existing choice options were renamed.
- We closed our Shares, Australian Shares, Emerging Markets Shares, Property and Diversified Bonds options and switched members' money to other options taking into account the objective, risk level and asset allocation for the option(s).

You can find out more about these changes at [australianretirementtrust.com.au/pds-guides/updates](https://australianretirementtrust.com.au/pds-guides/updates)

<sup>1</sup> Transition to Retirement income account returns are consistent with Accumulation returns. <sup>2</sup> Each Australian Retirement Trust Super Savings Investment option commenced on 28 February 2022 and adopted the investment strategy of the corresponding Sunsuper for life investment option at that date (e.g. the Super Savings Balanced option adopted the investment strategy of the Sunsuper for life Balanced option). Returns shown are for the respective Sunsuper for life option for periods up to 28 February 2022 and the respective Australian Retirement Trust Super Savings option from 28 February 2022 to 30 June 2024. Returns are calculated net of investment fees and transaction costs, tax and asset-based administration fees. Dollar based administration fees and transaction-based fees such as contribution fees and switching fees are excluded. Assessment of return relative to peer median is based on returns to 2 decimal places. Past performance is not a reliable indicator of future performance. <sup>3</sup> See Appendix 1 for information on data sources and peer groups.



# Fees and costs

## We're focused on lower fees

We're focused on offering lower fees for our products and services, as we know the less members pay in fees on their super account the more savings they could have in retirement.

### Administration fees

Our administration fees for a Super Savings account with a \$50,000 balance are below the benchmark used in the APRA performance test.

Administration fees shown are the standard fees for Super Savings Accumulation accounts. Some members are part of customised corporate plans through their employer. Fees for those members may be lower than the fees shown on this page.

When administration costs are more than member administration fees collected in a financial year, these costs are met from our general reserve (not from members' account balances or investment returns). This amount was 0.07% for the year ended 30 June 2024.

### Administration fees for a \$50,000 balance for year ended 30 June 2024

**\$113**  
Annual fee

**ART**  
Super Savings<sup>1</sup>

**\$132**  
Annual fee

**Benchmark in APRA**  
performance test<sup>2</sup>

### Total fees and costs

Total fees and costs include administration fees and costs, investment fees and costs, and transaction costs for the year ended 30 June 2024. The fees and costs may change year to year. Some costs are reflected in the unit prices and the calculation of net earnings.

Total fees and costs were in line with or below peer median for all stages of the Lifecycle Investment Strategy for the year ended 30 June 2024.

## Super Savings MySuper total fees and costs at 30 June 2024 with \$50,000 balance

Lifecycle stage	Super Savings total fees and costs p.a. <sup>3</sup>	Peer median total fees and costs p.a. <sup>3</sup>
Age 54 and under	\$400 ▲	\$453
Age 55	\$399 ▲	\$455
Age 56	\$398 ▲	\$455
Age 57	\$397 ▲	\$455
Age 58	\$396 ▲	\$455
Age 59	\$395 ▲	\$455
Age 60	\$394 ▲	\$455
Age 61	\$393 ▼	\$392
Age 62	\$392 ▼	\$392
Age 63	\$391 ▲	\$392
Age 64	\$390 ▲	\$392
Age 65 and over	\$390 ▲	\$392

Fees and costs lower than or equal to peer median ▲

Fees and costs higher than peer median ▼

<sup>1</sup> Administration fees shown do not include the 0.07% paid from our general reserve. Administration fees shown are for the year ended 30 June 2024 and have changed since. You can find out about our current fees at: [art.com.au/lower-fees](https://art.com.au/lower-fees) <sup>2</sup> APRA Benchmark Fee is the Benchmark Representative Administration Fees and Expenses (BRAFE) used in the Performance Test and sourced from APRA Comprehensive Product Performance Package – MySuper (30 June 2024). <sup>3</sup> 0.07% administration costs paid from our general reserve are excluded from MySuper total fees and costs presented here. But these costs are included in the Choice total fees presented on page 10. This is because of differing data sources which are explained in Appendix 1.

Total fees and costs were lower than the peer median for most choice investment options except for the Conservative investment option. The total fees and costs for this option were higher due to its exposure to unlisted assets.

Unlisted assets incur higher investment fees as the time and effort required to buy and sell unlisted assets is higher than for listed assets. But these assets have delivered strong long-term returns while reducing exposure to share market volatility. Our strong, reliable cashflow means we can access these assets when some smaller funds can't.

## Super Savings Choice total fees and costs at 30 June 2024 with \$50,000 balance

Investment options	Super Savings total fees and costs p.a. <sup>1</sup>	Peer median total fees and costs p.a. <sup>1</sup>
<b>Diversified</b>		
Growth	\$457 ▲	\$532
Balanced	\$447 ▲	\$541
Balanced - Index	\$192 ▲	\$267
Socially Conscious Balanced	\$497 ▲	\$555
Retirement	\$452 ▲	\$469
Conservative	\$437 ▼	\$427
Diversified Alternatives <sup>2</sup>	\$897	N/A
<b>Single asset class</b>		
Shares	\$297 ▲	\$514
Australian Shares	\$372 ▲	\$429
Australian Shares - Index	\$187 ▲	\$225
International Shares - Index (hedged)	\$197 ▲	\$255
International Shares - Index (unhedged)	\$197 ▲	\$282
Emerging Market Shares	\$247 ▲	\$815
Property	\$422 ▲	\$675
Australian Property - Index	\$197 ▲	\$286
Diversified Bonds	\$247 ▲	\$300
Diversified Bonds - Index	\$192 ▲	\$292
Cash	\$187 ▲	\$188

Fees and costs lower than or equal to peer median ▲

Fees and costs higher than peer median ▼

## Changes from 1 July 2024

From 1 July 2024, we've reduced the maximum balance the percentage administration fee is charged on. You can find out more about these changes at [art.com.au/pds-guides/updates](https://art.com.au/pds-guides/updates).

<sup>1</sup> See Appendix 1 for data sources and peer groups. Please note that Choice total fees and costs and peer medians shown are in line with Chant West reporting practices, so they include the 0.07% administration costs paid from our general reserve. <sup>2</sup> The Diversified Alternatives option consists largely of private market assets and does not have a comparable peer group median.



## Part 2

Assessing the appropriateness of:

- Investment strategy
- Options, benefits and services
- Fees
- Operating costs and scale
- Insurance strategy and affordability

## Our Super Savings strategies, operations and services are sound

### 1. Investment strategy

#### How we invest your money

We build our portfolios based on a set of investment principles that work together to improve retirement outcomes for members over the medium to long-term.

These principles include:

- Clear, effective decision-making by the right people at the right time
- Using both internal and external investment managers, to prioritise members' best financial interests
- Managing costs to not excessively erode returns
- Using benchmarks to make sure we're accountable for meeting objectives
- Striving to deliver superior risk-adjusted returns
- Staying attractive to members by achieving competitive returns against peers.

We assessed our investment strategy, level of investment risk and return target for each option as at 30 June 2024. The strategy in place at that time drove the performance against peers and benchmarks captured on pages 4 to 8 of this document. On that basis, we believe our investment strategy was appropriate for members with a Super Savings account at 30 June 2024. Since then, we have adjusted the level of risk taken in the Lifecycle Investment Strategy because we believe these changes are in the best financial interests of our members. We have also simplified our Choice investment option menu. You can find out more about these changes at [art.com.au/pds-guides/updates](https://art.com.au/pds-guides/updates)

### 2. Options, benefits and services

#### Our members benefit from our options, benefits and services

Above 2.3 million members trust us to take care of over \$300 billion of their retirement savings. Our options, benefits and services are designed to help each member retire well with confidence.

In 2024, our Super Savings products and services continued to be recognised by research and ratings agencies as good value and industry leading:<sup>1</sup>

- Super Review - Super Fund of the Year – as Voted for by Financial Advisers
- Super Review – Thought Leader of the Year – awarded to Anne Fuchs
- Canstar: 5-Star Quality award – Account Based Pension account
- Finder – #1 for Customer Satisfaction (2023)
- SuperRatings: Platinum Rating for our Accumulation and Income accounts
- Chant West: Best Fund Advice Services
- Chant West: Corporate Solutions Fund of the Year (9 years in a row)
- Chant West: 5 apples award – for our Accumulation & Income accounts
- Morningstar: Silver Investment Rating
- Morningstar: Fund Manager of the Year – Multi asset class
- Heron: 5 Star MySuper
- Heron: 5 Star Quality Rating
- Heron: Top 10 Investment Features
- Heron: Top 10 Insurance Features

<sup>1</sup> Find out more at [art.com.au/awards](https://art.com.au/awards). Awards are current for 12 months from when they are awarded and are subject to change. Ratings or awards are only one factor to think about when deciding to invest. This is general information only. It's not based on your personal objectives, financial situation or needs. So think about those things and read the relevant **Product Disclosure Statement** and **Target Market Determination** before you make any decision about our products. And if you're still not sure, talk with a financial adviser. Past performance is not a reliable indicator of future performance.

- Rainmaker AAA ratings for our Super & Pension products
- Lonsec Recommended: For 6 ART Investment options.

Our members can access a comprehensive range of in-person, over-the-phone or online services including:

- Support and general advice via our Australian-based contact centre<sup>1</sup>
- Expert financial advice about their super account over the phone<sup>1</sup>
- Super and investment education via our seminars, webinars and podcasts
- 24/7 account access via Member Online or the member app
- Articles, newsletters, calculators and tools on our website
- Deals and discounts from brands across Australia.<sup>2</sup>

We've assessed the options, benefits and services offered and we believe they are appropriate for members with a Super Savings account.

### 3. Fees

#### We're focused on lower fees, so members can have more money for retirement

We're focused on offering lower fees for our products and services, as we know the less our members pay in fees on their super account the more savings they could have in retirement.

When setting fees for the membership (including members with corporate plans), we look at the membership profile, fund growth, operating cost and the fees charged by other funds. This means we can provide a low fee proposition. We don't charge switching fees and buy-sell spreads.

We have been able to maintain or lower our administration fees over the last 5 years<sup>3</sup> because of our:

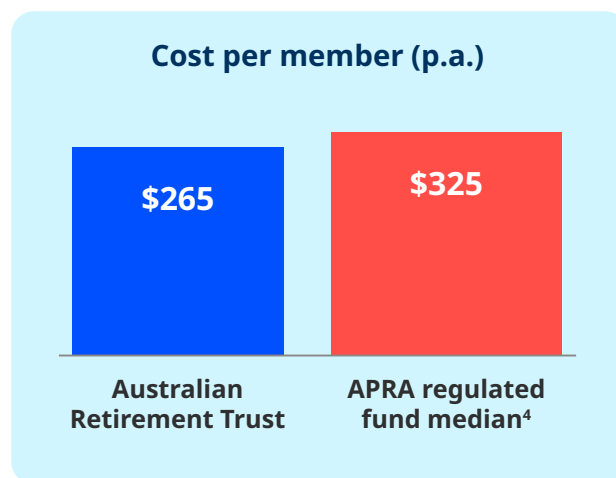
- Scale
- Strong net cash flows
- End-to-end service model
- Profit-for-member philosophy
- Ongoing investments we make in the business to drive greater efficiency gains.

We have assessed the way we set fees and we believe it is appropriate for all our members.

## 4. Operating costs and scale

### Operating costs are appropriate

We've assessed our operating costs using a combination of methods, including looking at the cost per member (CPM). CPM states the operating costs of the fund as a dollar value for each member account. Our CPM is below the median for APRA regulated funds.<sup>4</sup> Because our operating costs are low, they don't inappropriately affect the financial interests of our members.



### Our size brings opportunities that benefit members

- Our scale and size mean we can invest in a broad range of local, national and global investment opportunities to help us grow members' super savings and maximise their retirement income.
- We attract, retain and develop a capable team.
- We have strong bargaining power, meaning we can negotiate better outcomes with our suppliers.

<sup>1</sup> Learn more about your advice options on [art.com.au/advice](https://art.com.au/advice). Representatives of Sunsuper Financial Services Pty Ltd (ABN 50 087 154 818 AFSL 227867) give financial advice. Sunsuper is responsible for the advice it gives and is a separate legal entity. Read the Financial services Guide at [art.com.au/fsg](https://art.com.au/fsg) for more information. <sup>2</sup> Find out more at [art.com.au/rewards](https://art.com.au/rewards). ART doesn't create, sell or promote any of these products or services ourselves. Because of that, we're not responsible for any claims suppliers make about their products or services. <sup>3</sup> This comparison includes the fees applicable to Sunsuper for Life products for periods prior to 28 February 2022. <sup>4</sup> APRA regulated fund median is based on public offer funds where data was available. Source: APRA Annual Statistics as at 30 June 2024 [apra.gov.au/annual-fund-level-superannuation-statistics](https://apra.gov.au/annual-fund-level-superannuation-statistics)

## 5. Super Savings insurance strategy and affordability

### Our Super Savings insurance strategy is appropriate

We believe life insurance is important to bridge the gap between a member's account today and their future retirement balance if they can no longer work due to disability, or to their beneficiaries if they die. We work in members' best financial interests to offer affordable and sustainable default insurance cover that won't inappropriately erode retirement benefits. We balance that with making sure we still give meaningful levels of cover.

Our insurance is designed to be flexible, so members can apply to change or cancel their cover or get occupationally rated. Some changes are subject to eligibility requirements or underwriting. We have assessed our insurance strategy and believe it is appropriate for members with a Super Savings account.

### Our insurance principles

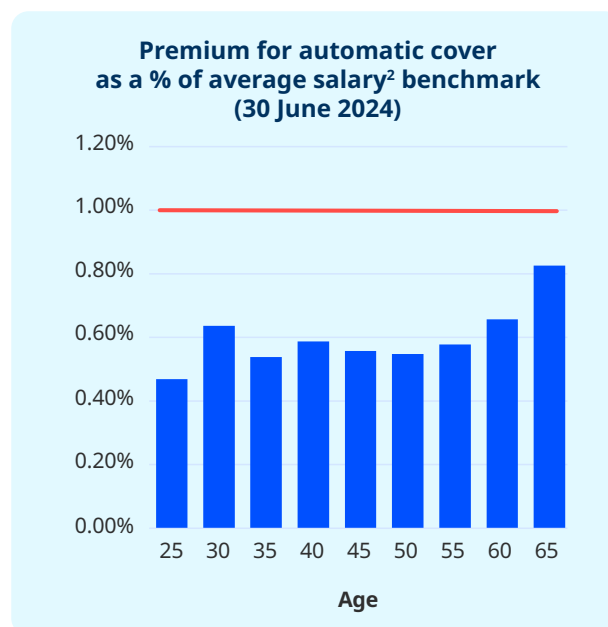
The following insurance design principles guide us when designing our cover:

- **Members first** – our insurance is designed in our members' best financial interests and is appropriate for the target market.
- **Affordable** – we balance the cost and the level of benefits, and the impact of premiums on retirement benefits.
- **Simple** – our insurance is easy for members to understand and consider.
- **Flexible** – members can change or cancel cover and easily transfer cover between products.<sup>1</sup>
- **Sustainable** – premiums should reflect the product design and claims paid to members.
- **Equitable** – premiums and levels of cross subsidisation are acceptable for the member cohorts.
- **Competitive positioning** - benefit design is value for members' money.
- **Service excellence** – we treat members, beneficiaries and representatives with empathy, respect and provide a high standard of service.

### We offer members affordable insurance cover

To make sure our default insurance cover stays affordable, we do an annual test that looks at premiums to make sure they're not inappropriately

eroding members' retirement savings. When we did the erosion test at 30 June 2024, all age based groups were below the generally accepted industry benchmark of 1% cap we use for our test (see graph below).



For insured members in customised corporate plans, we do a premium erosion test every 3 years as part of plan reviews.

### Insured members get an annual insurance summary

Every year we do individual insurance affordability assessments for our insured members and include it in their annual insurance summary. As part of this, we let members know if they are at risk of balance erosion due to insurance premiums.

Super Savings is one of the few products to offer gender-based premium rates to make sure costs reflect risks.

### Appropriate automatic cover for members<sup>3</sup>

We've designed Super Savings insurance to meet the needs of eligible members with a Super Savings Accumulation account.

The default cover gives these members age-based levels of Death and Total and Permanent Disability Assist (TPDA) cover, with the option to add Income Protection cover. The amount and cost of cover changes as members age.

<sup>1</sup> Subject to eligibility and underwriting. <sup>2</sup> Average salaries are estimated using publicly available data from the Australian Taxation Office (ATO) and Australian Bureau of Statistics (ABS). <sup>3</sup> Eligibility conditions and criteria apply for eligible Super Savings Accumulation account members only. See **Super Savings Insurance Guide** for details.



# Appendix 1

## Data sources and peer groups

### Part 1

In part 1 of this assessment, we compare return and fees for our Super Savings Accumulation and Income account products to benchmarks and to peers. We've done these comparisons for each lifecycle stage in our Lifecycle Investment Strategy (our MySuper option) and each choice investment option for our Super Savings products using the data sources and peer groups shown in the table below.

### Part 1 data sources and peer groups

Classification	Grouping	Name of option / lifecycle stage	Comparison	Peer group	Data source
MySuper	Lifecycle stages	Age 54 and under, Age 55, Age 56, Age 57, Age 58, Age 59, Age 60, Age 61, Age 62, Age 63, Age 64, Age 65 and over	Comparing returns to benchmarks	All MySuper options included in the data source	APRA Comprehensive Product Performance Package - MySuper (30 June 2024)
			Comparing returns and Standard Risk Measure (SRM) <sup>1</sup> to peers	MySuper investment options and Lifecycle stages with a similar % of growth assets	APRA Statistics as collated by Chant West <sup>2</sup>
			Comparing total fees and costs to peers		APRA Statistics as collated by Chant West <sup>2</sup>

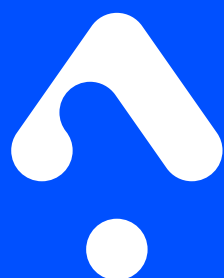
<sup>1</sup> To find out more, see [art.com.au/srm](https://art.com.au/srm) <sup>2</sup> Chant West's Member Outcomes Dashboard, data ending 30 June 2024. Zenith CW Pty Ltd ABN 20 639 121 403/AFSL 226872/AFS Rep No. 1280401. Third-party data does not contain all information required to evaluate the nominated service providers. To the extent that any information provided is advice, it is limited to general advice only and has been prepared without considering the objectives or financial situation of any individual, including target markets where applicable. It is not a recommendation to purchase, sell or hold any product and is subject to change at any time without notice. Individuals should seek independent advice and consider the PDS or offer document before making any investment decisions. Data is provided in good faith and is believed to be accurate, however, no representation, warranty or undertaking is provided in relation to the accuracy or completeness of the data. Data is subject to copyright and may not be reproduced, modified or distributed without the consent of the copyright owner. Except for any liability which cannot be excluded, Chant West does not accept any liability whether direct or indirect, arising from use of the data. Past performance is not a reliable indicator of future performance. Refer to [chantwest.com.au](https://chantwest.com.au) for 14 full details on Chant West's research methodology, processes and FSG.

Classification	Grouping	Name of option / lifecycle stage	Comparison	Peer group	Data source
Choice	Diversified	<ul style="list-style-type: none"> <li>Growth</li> <li>Balanced</li> <li>Balanced - Index</li> <li>Socially Conscious Balanced</li> <li>Retirement</li> <li>Conservative</li> </ul>	Comparing returns to benchmarks	All Non-platform Choice options included in the data source	APRA Comprehensive Product Performance Package - Choice (30 June 2024)
			Comparing returns to peers	Diversified options with a similar % of growth assets	SuperRatings <sup>1</sup>
			Comparing total fees and costs to peers		Total fees and costs - FY24 ART Annual Report Peer median - Chant West <sup>2</sup>
		Diversified Alternatives	All	N/A <sup>3</sup>	Internal ART data
	Single asset class	<ul style="list-style-type: none"> <li>Shares</li> <li>Australian Shares</li> <li>Australian Shares Index</li> <li>International Shares Index (Hedged)</li> </ul>	Comparing returns to benchmarks <sup>4</sup>	All Non-platform Choice options included in the data source	APRA Comprehensive Product Performance Package - Choice (30 June 2024)
			Comparing returns to peers	Single Sector options within the same sector (e.g., Cash)	SuperRatings <sup>1</sup>
			Comparing total fees and costs to peers		Total fees and costs - FY24 ART Annual Report Peer median - Chant West <sup>2</sup>
		<ul style="list-style-type: none"> <li>Emerging Markets Shares</li> <li>Property</li> <li>Australian Property Index</li> <li>Diversified Bonds</li> <li>Diversified Bonds Index</li> <li>Cash</li> </ul>			

## Part 2

In Part 2 of this assessment, we've looked at whether additional services and the default insurance offering are affordable and appropriate for the members holding our Super Savings products. We've only done this analysis once because we offer most of the same services for Super Savings Accumulation and Income account holders.

<sup>1</sup> SuperRatings Fund Crediting Survey – 30 June 2024 (Accumulation) and (Pension). SuperRatings does not issue, sell, guarantee, or underwrite Australian Retirement Trust products. Go to [superratings.com.au](https://superratings.com.au) for further details. Investments can go up and down. Past performance is not a reliable indicator of future performance. <sup>2</sup> Chant West's Member Outcomes Dashboard, data ending 30 June 2024. Zenith CW Pty Ltd ABN 20 639 121 403/AFSL 226872/AFS Rep No. 1280401. Third-party data does not contain all information required to evaluate the nominated service providers. To the extent that any information provided is advice, it is limited to general advice only and has been prepared without considering the objectives or financial situation of any individual, including target markets where applicable. It is not a recommendation to purchase, sell or hold any product and is subject to change at any time without notice. Individuals should seek independent advice and consider the PDS or offer document before making any investment decisions. Data is provided in good faith and is believed to be accurate, however, no representation, warranty or undertaking is provided in relation to the accuracy or completeness of the data. Data is subject to copyright and may not be reproduced, modified or distributed without the consent of the copyright owner. Except for any liability which cannot be excluded, Chant West does not accept any liability whether direct or indirect, arising from use of the data. Past performance is not a reliable indication of future performance. Refer to [chantwest.com.au](https://chantwest.com.au) for full details on Chant West's research methodology, processes and FSG. <sup>3</sup> The Diversified Alternatives option consists largely of private market assets and does not have a comparable peer group median. <sup>4</sup> Only applicable for Diversified Bonds Index.



# Australian Retirement Trust

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