BFF Banking Group – 9M2017 Results

7th November 2017

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9M2017 Results: Key Highlights

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Strong growth in reported net income and EPS

- €68m 9M17 reported earnings, €41m in 9M16 (+ 67% y/y)
- €55m adjusted net income, in line with 9M16 including 9 months of Magellan
- Reported EPS of €0.40 in 9M17 vs €0.24 in 9M16

Growing business activity

- New volumes up 19% y/y, with Italian volumes up 18% y/y
- Total customer loans up 17% y/y
- First deal in Greece completed

Growth in net interest income

- 7% adjusted net interest income y/y
- Stock of unrecognised LPI up +7% y/y
- Declining cost of funding -12bps y/y

Efficient cost structure

- 37% Cost/income Ratio
- Stable operating costs and flat employees base q/q

Solid capital position and low risk profile

- TC and CET1 ratios increased to 19.4% and 14.0% despite loan growth
- Low Net NPLs (0.6% of loans) and CoR (12bps annualised)
- Smaller bond portfolio

High ROTE and dividend capacity

- ROTE 29%
- €55m distributable dividends equal to €0.32 DPS
- 100% pay-out of adjusted net income

Source: Company data; Notes: 2017 Exchange rate for Poland and Czech respectively PLN/€ 4,2648 and PLN/CZK 0,161 for P&L data (9M17 average), PLN/€ 4,3042 and PLN/CZK 0,166 for Balance Sheet data (30th September 2017); 2016 Exchange rate for Poland and Czech respectively PLN/€ 4,3543 and PLN/CZK 0,161 for P&L data (average September 2016), PLN/€ 4,3192 and PLN/CZK 0,159 for Balance Sheet data (30th September 2016)

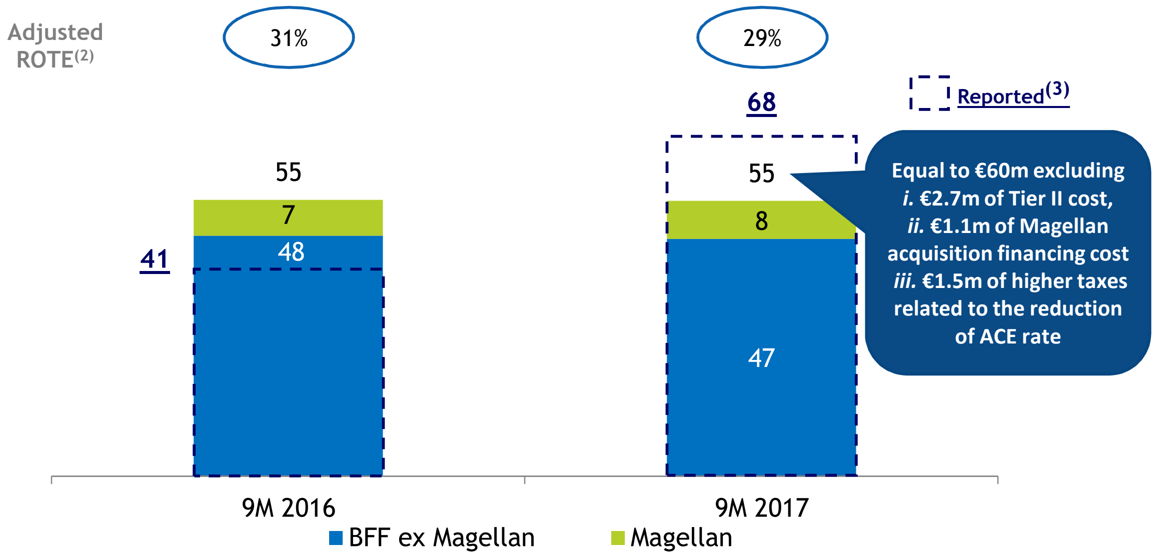
Strong Growth in Reported Net Income and EPS

- **Strong growth** in reported earnings: €68m in 9M17 versus €41m in 9M16
- **Stable adjusted net income at €55m** (net of IPO extraordinary costs and one-off LPI step-up), despite 9M17 adjusted numbers includes (all value post tax):
  - o €2.7m of Tier II cost
  - o €1.1m of Magellan acquisition financing cost for the first 5 months of the year
  - o €1.5m of higher taxes related to the reduction of ACE rate
- Excluding the above costs for €5.2m, **9M17 adjusted net income would be €60m, +9% y/y**
- **Dividend capacity:** distributable income of €55m, +33% y/y
- **Improved profitability:** reported 9M17 EPS 0.40 vs 0.24 in 9M16, +67% y/y growth

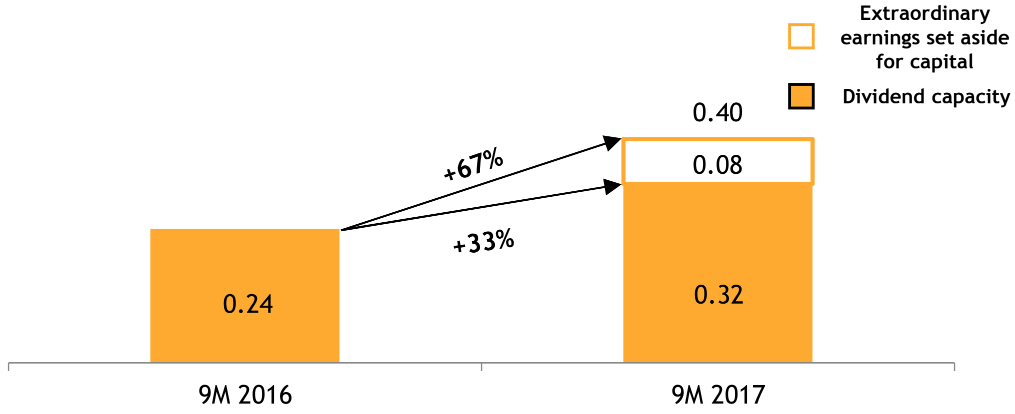
9M17 Extraordinary items net of taxes: €17.8m income related to the change in LPI accounting from estimated 40% to 45%; €1.7m extr. costs related to IPO (fully expensed); €1.1m extraordinary costs related to stock option plan; €1.4m post tax, € 2.0m pre tax negative P&L effect from exchange rate movements on the acquisition debt for the acquisition of Magellan, offset at the comprehensive income and equity level by a corresponding increase in value of the Magellan asset, given the natural hedging put in place at the time of the acquisition;

9M16 Extraordinary items net of taxes: €1.6m extr. costs related to IPO costs; €6.7m extr. costs related to Magellan acquisition; €1.5m negative exchange rate difference

Adjusted Net income[1] (€m)



Reported EPS / DPS[4] (€ per share)



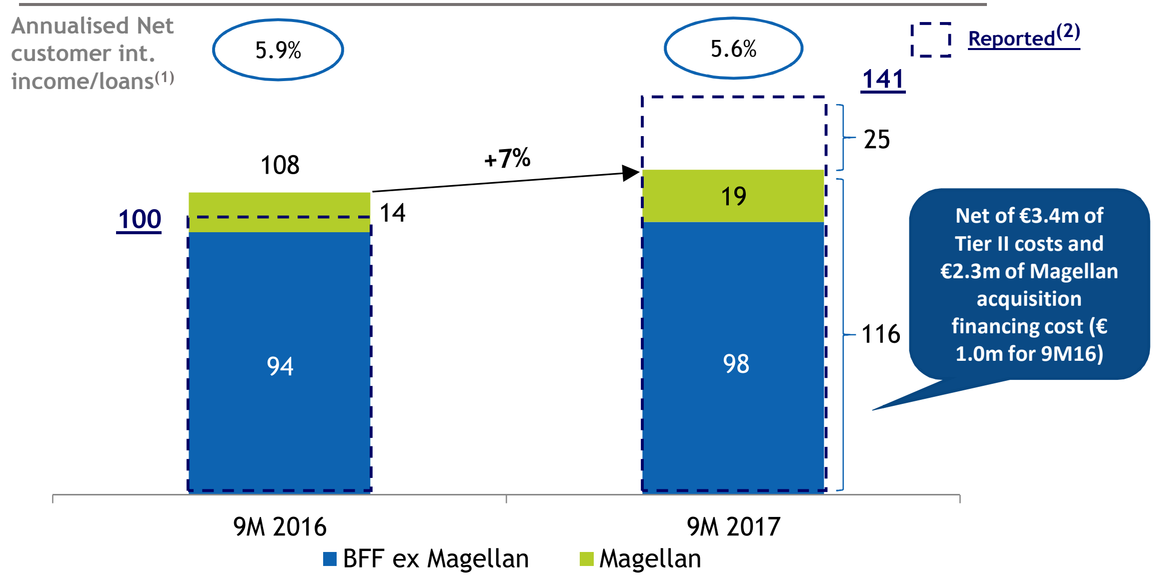
Notes: (1) Adjusted to exclude extraordinary items (2) 9M17 Tangible equity includes extraordinary earnings set aside for capital (3) 9M16 reported Net Income with 4M Magellan; 9M17 Net Income with 9 months Magellan (4) 9M16 EPS adjusted for 1:100 stock split done in conjunction with IPO (April 2017)

7% Growth in Net Interest Income

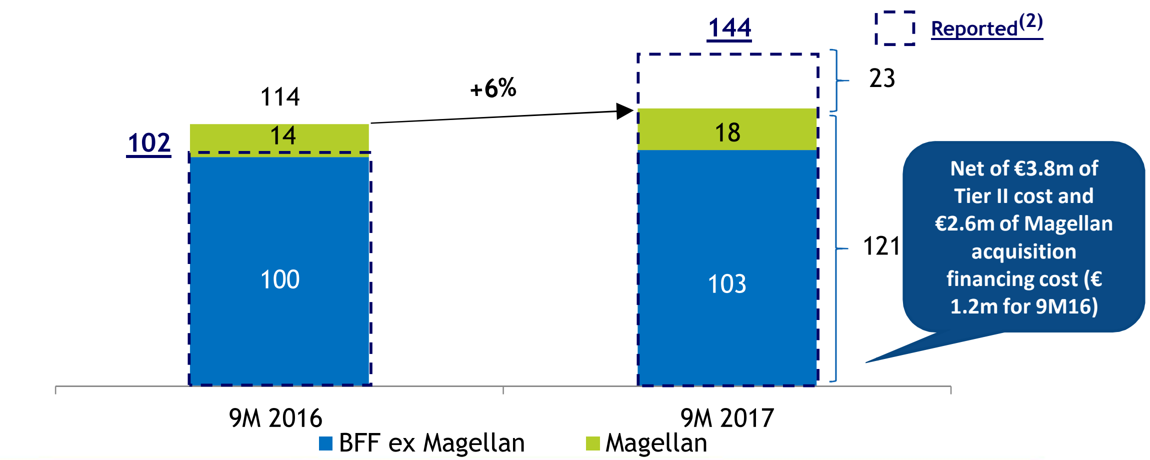
- **Adjusted Net interest income (including Magellan) increased by 7%** versus 9M16 thanks to:
  - Higher average stock of loans
  - Good LPI collection
- **9M17 net margin on loan book broadly in line with last year** despite cost of funding affected by Tier II issuance and Magellan acquisition financing cost
- **Adjusted Net Banking income increased by 6% y/y**

Adjusted Net interest income (1) does not include €25.2m one-off impact of change in LPI accounting from 40% to 45% on 1/1/2017; (2) includes €3.4m of Tier II costs for 9M17, which in 2016 were not present and €2.3m of Magellan acquisition financing cost for 9M17 (€1.0m for 9M16).
Adjusted Net Banking income (1) does not include €25.2m one-off impact of change in LPI accounting from 40% to 45% on 1/1/2017 and €2.0m of negative change in exchange rates impact for 9M17 (€2.2 m in 9M16), €0.3m positive commissions related to Magellan acquisition and €2.9m negative commissions related to waiver for 9M16 (2) includes €3.8m of interest expenses and commissions related to Tier II for 9M17, which in 2016 were not present and €2.6m of Magellan acquisition financing cost for 9M17 (€1.2m for 9M16).

Adjusted Net Interest Income (€m)



Adjusted Net Banking Income (€m)



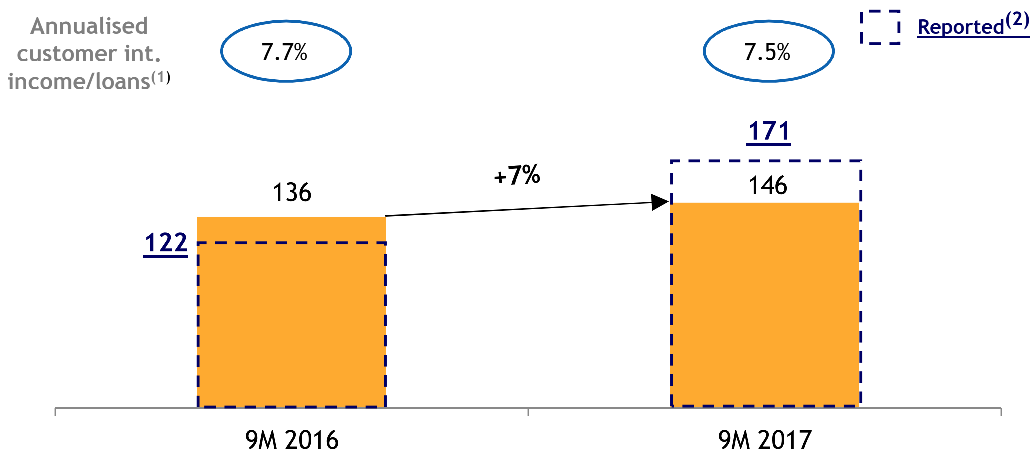
Note: (1) calculated as Net interest income on customer loans (excluding income on securities and on credit due from banks and REPO activity impact) / average loans in the period. (2) 9M16 reported Net Interest Income and Net Banking Income with 4M Magellan; 9M17 Reported Net Interest Income and Net Banking Income with 9 months Magellan

Growing Interest Income and LPI stock

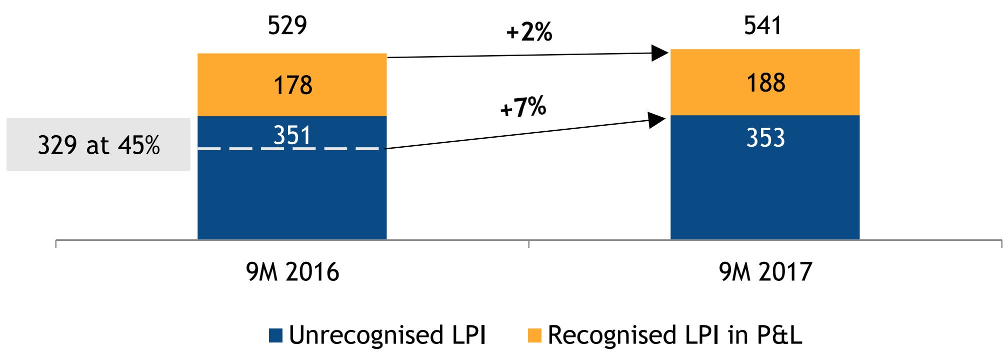
- **Increase in interest income** driven by:
  - Higher stock of loans (+17% y/y)
  - Change in LPI accounting from 40% to 45%
- **9M17 gross yield on loan book in line with last year** despite the significant growth in customer loan and the deferral effect related to the over recovery on current outstanding
- 9M17 LPIs cashed-in of €69m, versus €35m in 9M16, with flat collections in 3Q17 vs 3Q16 and lower recovery rate
- **9M17 unrecognized LPI +7%** vs 9M16, adjusted for 45% assumed recovery rate

9M17 Adjusted Interest income does not include € 25.2m one-off impact of change in LPI accounting from 40% to 45%

Adjusted Interest Income (€m)



LPI Stock evolution (Excl. Magellan) (€m)



Note: (1) Interest income on customer loans (excluding income on securities and on credit due from banks) / average loans in the period. (2) 9M16 reported Interest Income with 4M Magellan; 9M17 reported Interest Income with 9 months Magellan

Declining Cost of Funding

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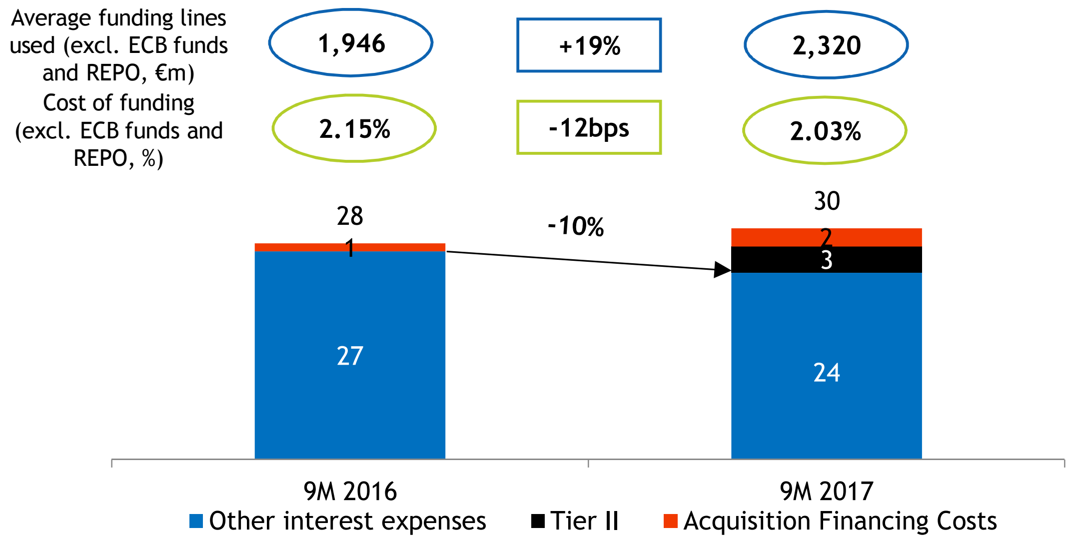
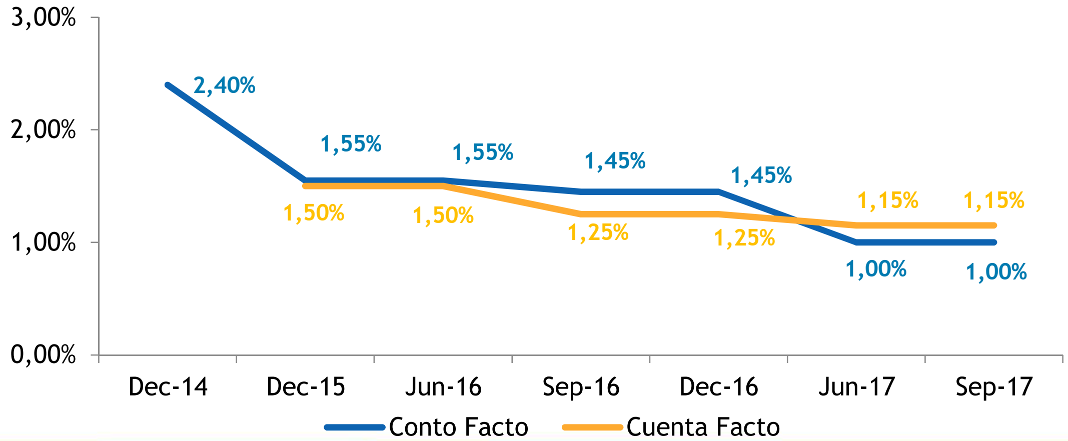
- **Reduction in cost of funding continued:**
  - 2.03% 9M17 cost of funding versus 2.15% in 9M16
  - Increasing interest expenses from €27.9m to €29.8m in 9M17, mainly due to the impact of Tier II (€3.4m in 9M17, not present in 9M16), the cost of the acquisition financing for Magellan (€2.3m in 9M17 vs €1.0m in 9M16) and also to the loans growth
- **Good visibility on further cost of funding reduction:**
  - Repayment at maturity of €300m 2.75% coupon 3y bond on 12th June 2017, new €200m 2.0% coupon 5y bond issued on 29th June 2017
  - Rates offered on 12-month online deposits decreased in July 2017 to 1.00% and 1.15% respectively in Italy and Spain with the benefit to unfold once the deposits are reinvested at lower rates
  - Further funding synergies at Magellan level thanks to renegotiation of terms and conditions of local funding; 13% of Magellan funding still to be refinanced due to maturity structure

Adj. Interest expenses (BFF + Magellan €m)



12-months Online Deposits Interest Offered to New Moneys and Deposit Renewals



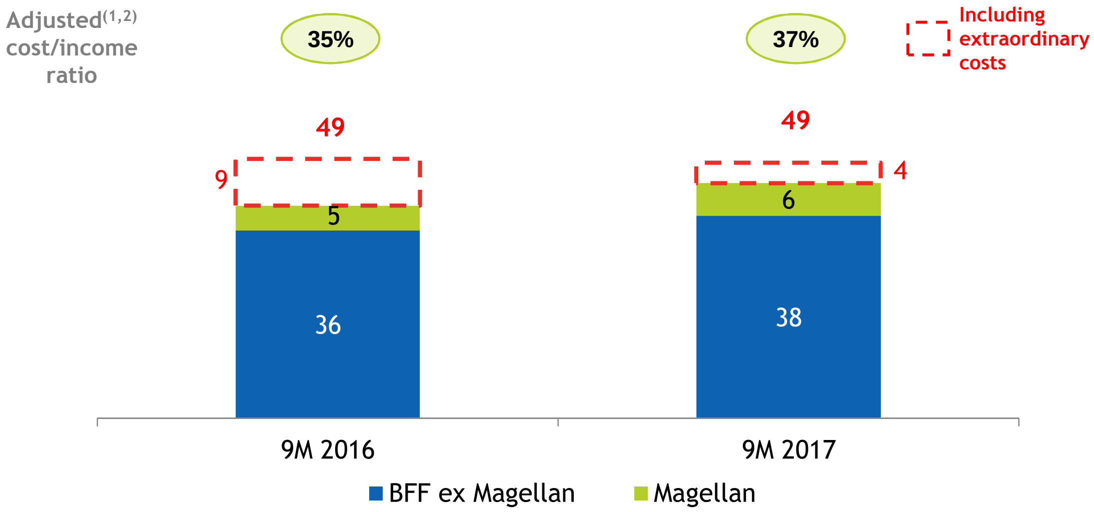
Good Operating Efficiency with Flat QoQ Costs

- **Highly efficient structure with adjusted Cost/Income ratio of 37%**
- Investments in infrastructures now largely made:
  - **Stable 3Q17 operating cost vs. 1Q17 and 2Q17**
  - **Employee base** in line versus YE2016 but growing versus 9M16
  - MBO accrual pro rata and based on results on target
  - Resolution Fund entirely expensed
  - Expected FITD accrued pro rata

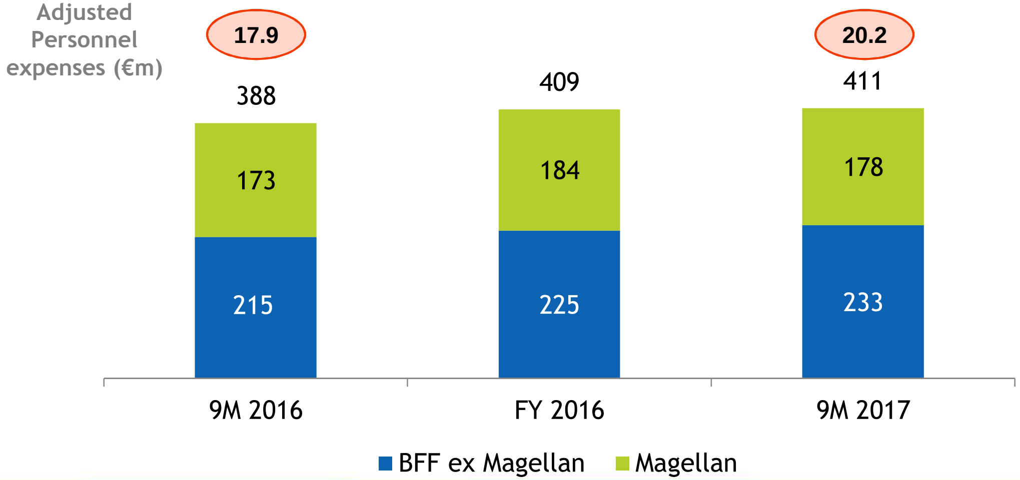
9M17 gross extraordinary costs €3.9m: €1.5m related to stock option plan (pro-rata) related to IPO; €2.4m non-recurring costs related to the IPO process

9M16 gross extraordinary costs €8.9m: €2.4m extr. costs related to IPO; €6.5m extr. costs related to Magellan acquisition

Operating Costs[1] (€m)



Number of Employees[3]

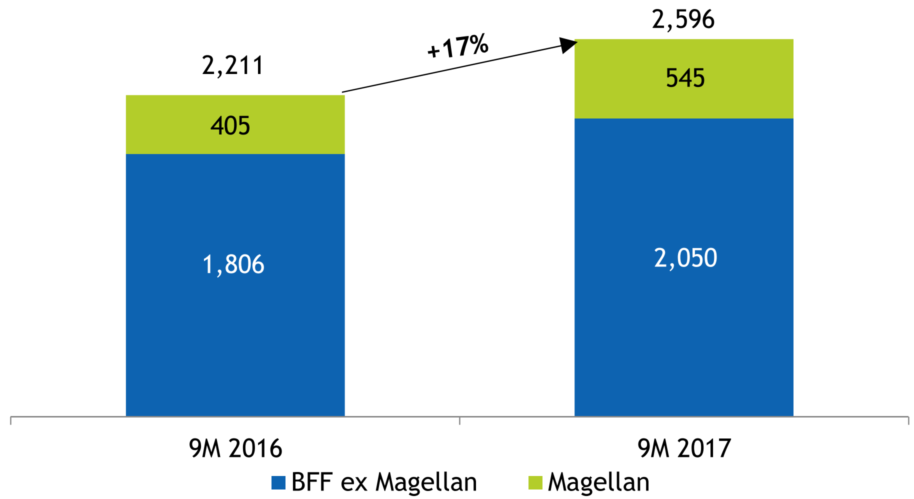


Note: (1) Adjusted to exclude extraordinary costs; (2) C/I computed as operating expenses excluding extr. Costs (administrative expenses + staff expenses + amortization on tangible and intangible assets) divided by Adjusted net banking income; (3) BFF includes employees in Italy and Iberia; Magellan includes employees of Magellan SA, MedFinance, Magellan CEE and Magellan Ceska Republic

Growing Customer Loans

- **Strong growth in customer loans (+17% y/y)** throughout the Group, with Magellan up by 34%
    - Double digit growth in Italy, Poland and Slovakia
    - Assets in Portugal more than double y/y
    - Declining portfolio in Spain due to high liquidity in the market
    - First deal in Greece done

Customer Loans Evolution(1) (€m)



Customer Loans Breakdown by Geography (€m)

BANCA FARMAFACTORING	9M16	9M17
Italy	1.646	1.891
Spain	127	73
Portugal	32	77
Greece	-	9
Total	**1.806**	**2.050**

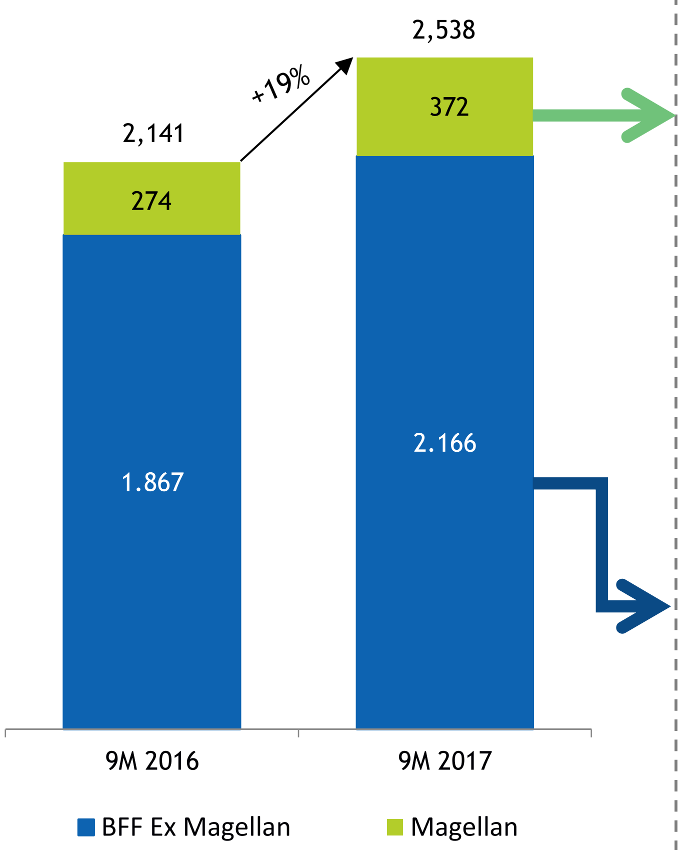
magellan	9M16	9M17
Poland	320	432
Slovakia	80	112
Czech Rep.	3	2
Spain	2	-
Total	**405**	**545**

Note: (1) Magellan Customer Loans include €2mln in Spain transferred to Farmafactoring España during 2016

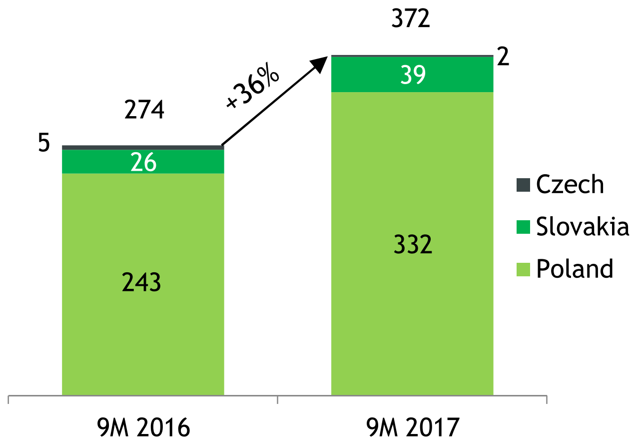
Solid New Business Production across Countries

- **Sustained y/y growth (+*19%*) in total new business volumes**
  - **First deal completed in Greece for €10m;**
  - Strong growth across geographies:
    - Italy +18% y/y
    - Portugal +165% y/y
    - Poland +37% y/y
    - Slovakia +47y/y
  - Spain still catching up (-18% y/y)
- **Good pipeline for year-end closing**
- Given strong outlook on Portugal, filed for opening of Portuguese branch (expected 2Q18)

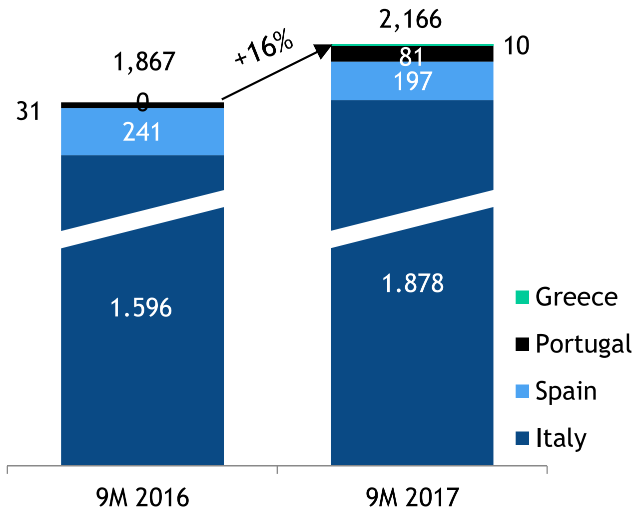
Total New Business Volumes (€m)



Magellan (€m)



BFF ex Magellan (€m)

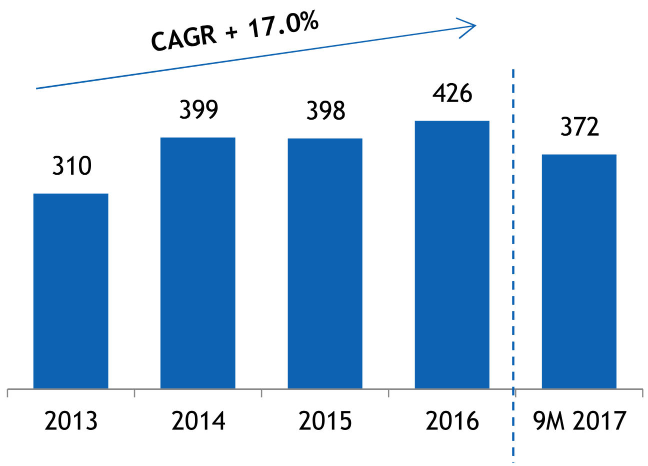


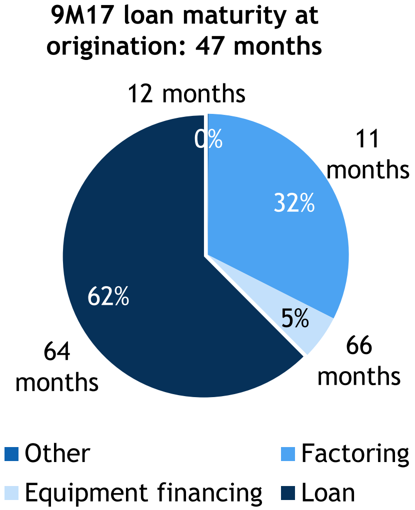
Note: For 9M16, Magellan Spanish business (€12m) is included in Farmafactoring España

Magellan – a growing business

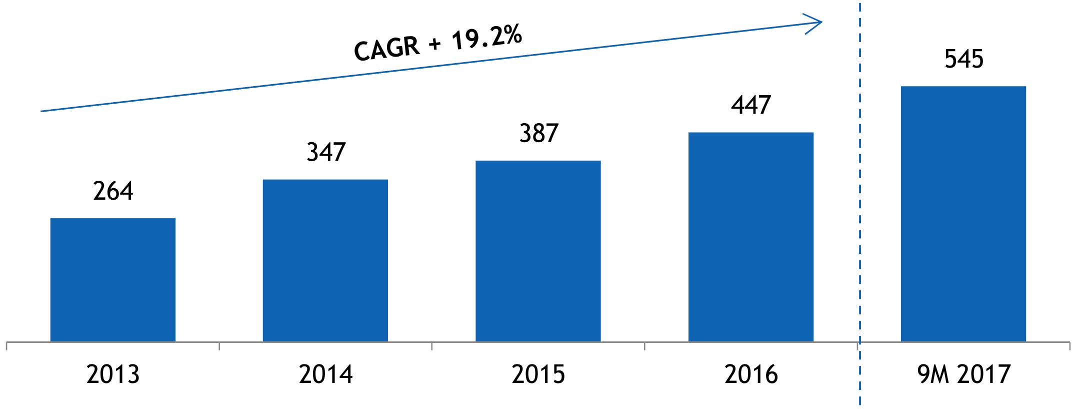
- The new business generated by Magellan in 9M17 (€372m), has an **original maturity[1] of 3.9 years on average**. In particular:
  - **68% is represented by variable rate M/L term loans and equipment financing ("EF")** to the public sector with an original maturity of 5 years on average
  - 32% is represented by factoring / factoring like products, mainly without recourse toward the PA sector, with an original maturity of 1 years on average
- As of September 2017, **the outstanding loans has a residual duration[2] of 2.4** years and is represented mainly by the M/L term loans and EF (61% of the total)
- As a result of the long duration of the loans and EF products offered, **the loan portfolio is growing faster than the new business**
  - Over the period 2013-2016 the loan book growth was 19.2% on average p.a. while the new business growth was 17.0% p.a.

New Business and 9M17 original maturity[1] (€m)





Loan portfolio (€m)



Notes: (1) Loan maturity at origination based on last payment date and weighted average by volume (2) Residual duration defined as duration (i.e. weighted average through over the time the last cash flow is received) of each asset weighted average by outstanding

Greek market opportunity

- In September 2017, BFF Group completed the first transaction in Greece with the acquisition of a portfolio of invoices towards public sector hospitals for €10m
- Greece is the 7th country covered by the Group in Europe, with a **market size in term of public expenditure in goods and services of €8bn in 2016** (c. 70% of Portugal):
  - the public expenditure in goods and services has been stable over the last 4 years
  - **Implied cap on DSO since is one of the performance parameters used by the Troika**
- **No history of "haircut" on trade receivables**
- BFF operates in Greece through Freedom of services regime - as in Portugal - allowing for **low investment upfront leveraging the existing IT system**
- Leveraging on multinational client relationship, therefore with **limited dilution risk**
- **Absence of competitors** in the market that provide non-recourse factoring services to the NHS
- Initial focus on healthcare, planning to expand to rest of PA in 2018

Comparison between macroeconomic indicators

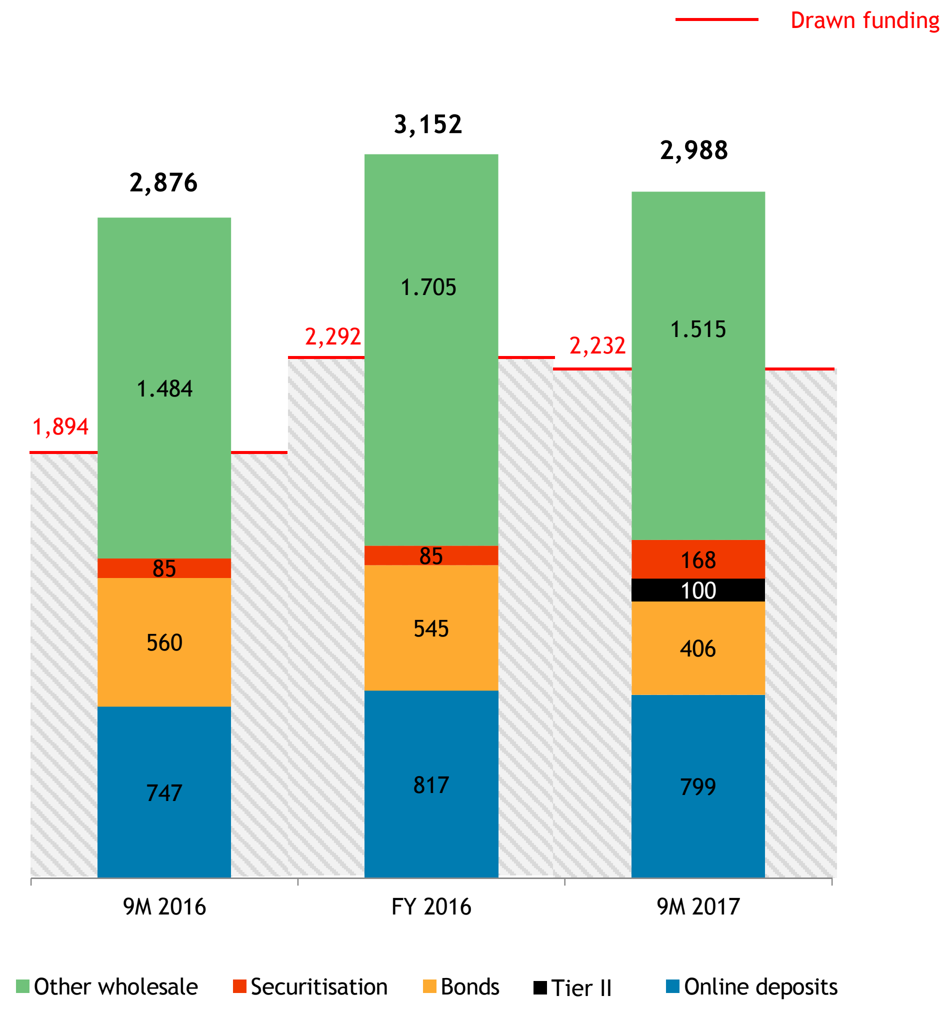
	GDP (€bn)	Nominal GDP Growth (%)	Debt / GDP (%)	Total Current Public Expenditure in Goods and Service	
				(€bn)	as % of GDP
Italy	1,681	1.7%	132%	136	8.1%
Spain	1,119	3.6%	99%	56	5.0%
Portugal	185	3.0%	130%	11	5.7%
Greece	174	-1.2%	181%	8	4.8%
Poland	426	-0.9%	54%	25	5.9%
Czech Republic	177	4.8%	37%	10	5.7%
Slovak Republic	81	2.9%	52%	5	6.2%

Source: Eurostat for GDP and public debt data as of 2016. Source for Total Public Expenditure in Goods and Service : PwC, IMF, DEF 2016 and 2017, Ministero de Sanidad, Servicios Sociales e Igualdad, Ministerio de Hacienda y Administraciones Públicas, and Actualizacion del Programa de Estabilidad 2016-2019 – Reino de Espana, Instituto Nacional de Estatistica – Portugal

Diversified Funding Base with ample liquidity

- **A diversified and flexible funding base to support business growth:**
  - Deposits accounting for 36% of drawn funds, €799m as of September 2017
  - €100m Tier 2 5.875% coupon bond issued on 2nd March 2017
  - €200m 5Y senior unsecured 2.0% coupon bond issued on 29th June 2017
  - Securitisation increased to €168m following the new transaction with BayernLB Group for €150 million, which compensated the non-renewal of the securitization in place at the end of June 2017
- **Group undrawn funding at € 0.8bn[1]**

Available Funding[2;3] (€m)

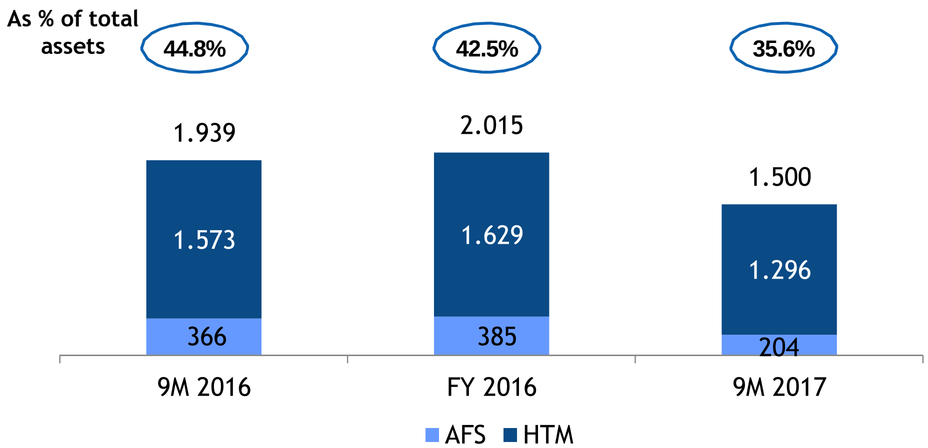


Notes: (1) Based on utilized credit lines; (2) Excluding ECB funds and REPOs; (3) Not considering financing for Magellan acquisition 355 m PLN.

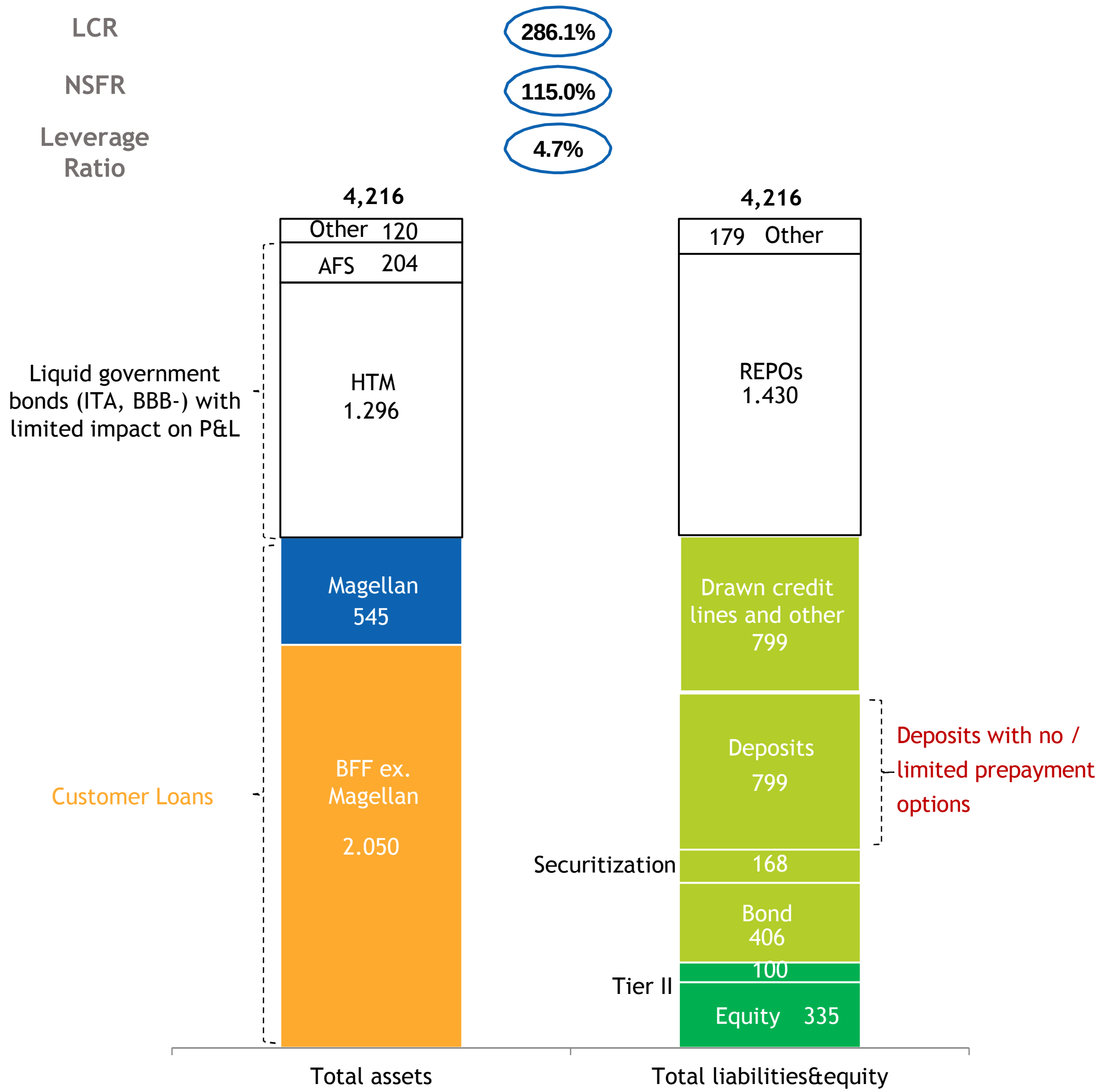
Fortress Balance Sheet

- **Conservative asset / liability management approach:** funding duration higher than that of receivables
- Customer loans funded through a well **diversified funding base** with shorter maturity of the asset side vs. liabilities, allowing for fast repricing
- **Strong liquidity position** with a LCR of 286% as of September 2017
- No open foreign exchange position
- **Decreasing Government bond portfolio,** now c. 1/3 of total assets

Bond Portfolio (€m)



Breakdown of Balance Sheet 9M2017 (€m)

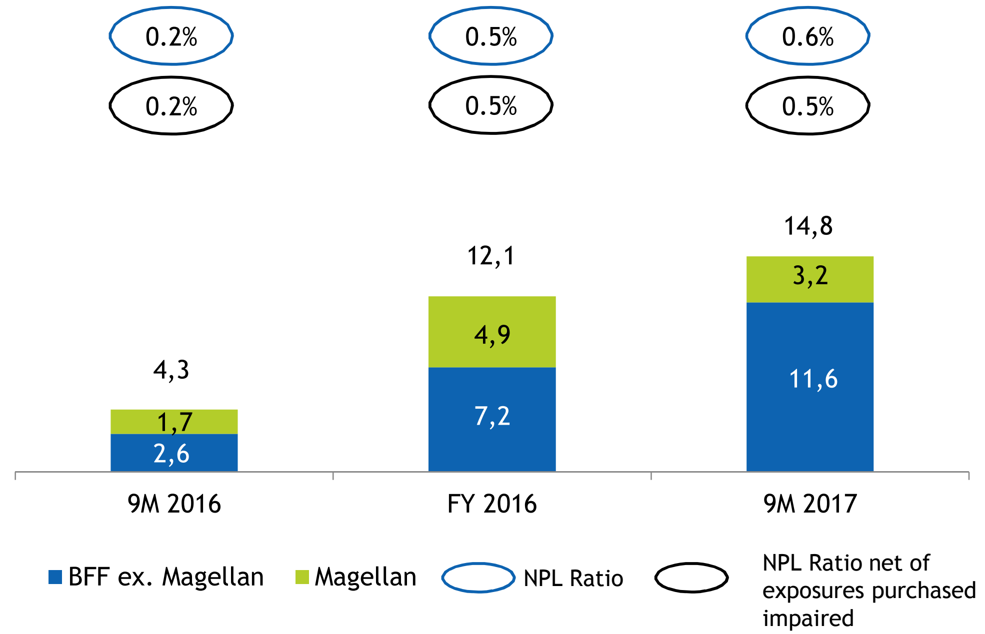


Source: Company data

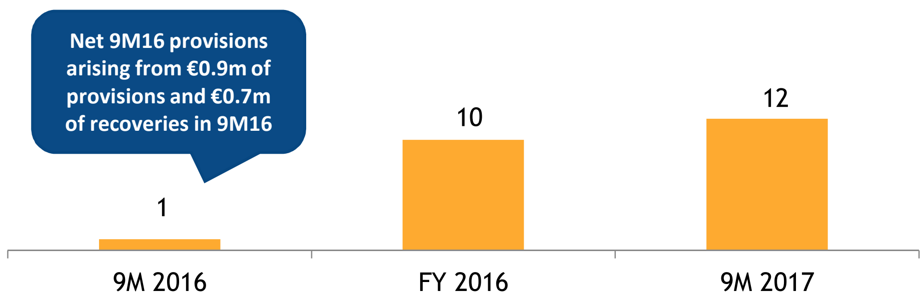
Negligible Credit Risk

- **Net NPLs/Net loans ratio at 0.6%, in line with YE2016** level
- **Negligible cost of risk** of 12bps annualised in 9M17
- Net past due are for 67% due to Italian Public Administration and public sector companies

Net Non Performing Loans Evolution (€m)



Cost of risk (bps)

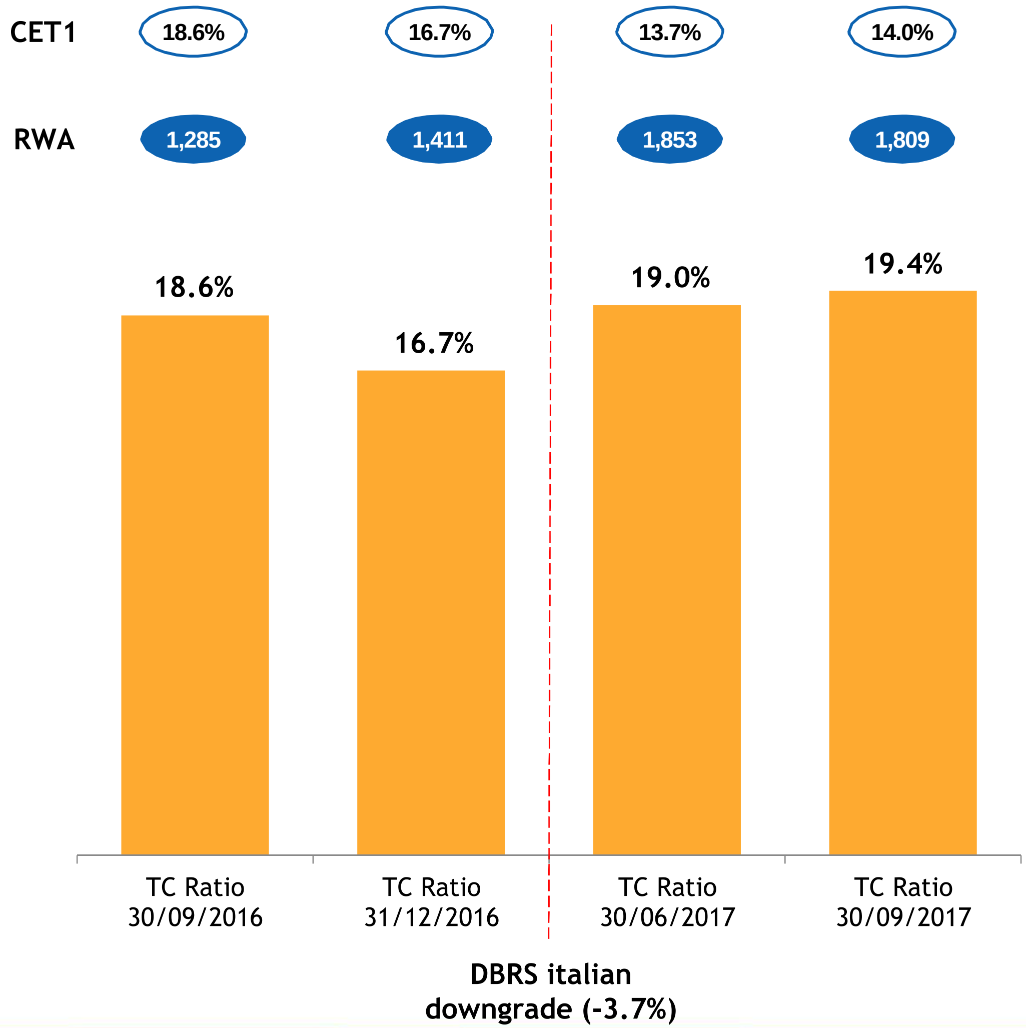


Asset quality - €/000	9M 2016	FY 2016	9M 2017
Net Non performing - total	4.293	12.065	14.816
Net impaired exposures purchased performing	*4.201*	*11.573*	*12.564*
Net impaired exposures purchased impaired	*92*	*492*	*2.252*
Net unlikely to pay	4.071	3.614	9.082
Net past due	31.655	46.167	72.706
Total net impaired assets	**40.019**	**61.847**	**96.604**

Robust excess capital allows for high dividend payout

- **Higher capital ratios despite loan book growth due to better business mix**
- **Total Capital ratio equal to 19.4%**
  - €55m adjusted net income not included in capital ratios (equal to 302 bps of additional CET1 and total capital) available for dividend distribution
  - 440bps Total Capital in excess of 15% target available to sustain RWA growth
- **CET1 ratio of 14.0%,** 2x the CET1 SREP requirement of 6.55%
- **Conservative RWA calculation** based on standard model and with Italian exposure to NHS and other PA risk weighted at 100%[2]. One Italian rating upgrade would move the risk weighting to 50%
- **Operational risks RWA will decrease** by c.€38m at the end of 2017 due to exclusion of 2014 one off effect of change in LPI calculation

Total Capital Ratio - Banking Group ex TUB Capital Ratio[1]



(1) CRR Total Capital Ratio and CET1 Ratio: 15,4% and 10,4%. These ratios are subject to approval by BFF Luxembourg S.àr.l. 2) Following the DBRS downgrade, starting from March 2017, capital ratios are calculated based on a higher risk weighting factor (from 50% to 100%) for the Italian exposure to NHS and other PA different from local and central government

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Highlight	Details
Strong growth in reported net income and EPS	• €68m 9M17 reported earnings, €41m in 9M16 (+ 67% y/y) • €55m adjusted net income, in line with 9M16 including 9 months of Magellan • Reported EPS of €0.40 in 9M17 vs €0.24 in 9M16
Growing business activity	• New volumes up 19% y/y, with Italian volumes up 18% y/y • Total customer loans up 17% y/y • First deal in Greece completed
Growth in net interest income	• 7% adjusted net interest income y/y • Stock of unrecognised LPI up +7% y/y • Declining cost of funding -12bps y/y
Efficient cost structure	• 37% Cost/income Ratio • Stable operating costs and flat employees base q/q
Solid capital position and low risk profile	• TC and CET1 ratios increased to 19.4% and 14.0% despite loan growth • Low Net NPLs (0.6% of loans) and CoR (12bps annualised) • Smaller bond portfolio
High ROTE and dividend capacity	• ROTE 29% • €55m distributable dividends equal to €0.32 DPS • 100% pay-out of adjusted net income

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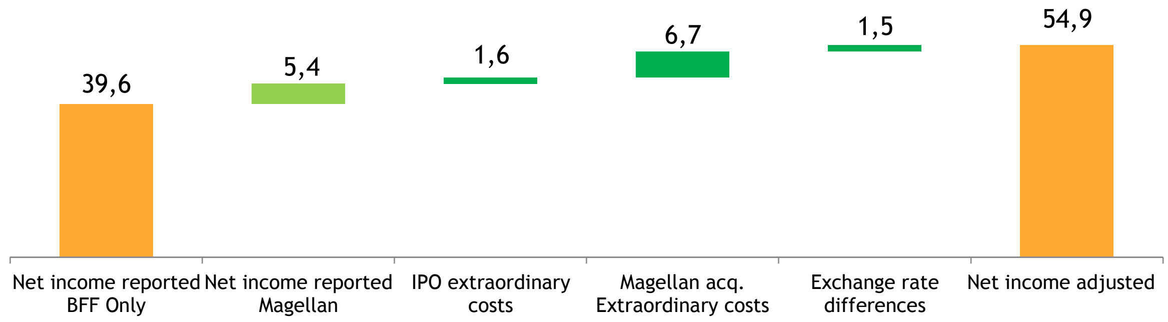
Appendix

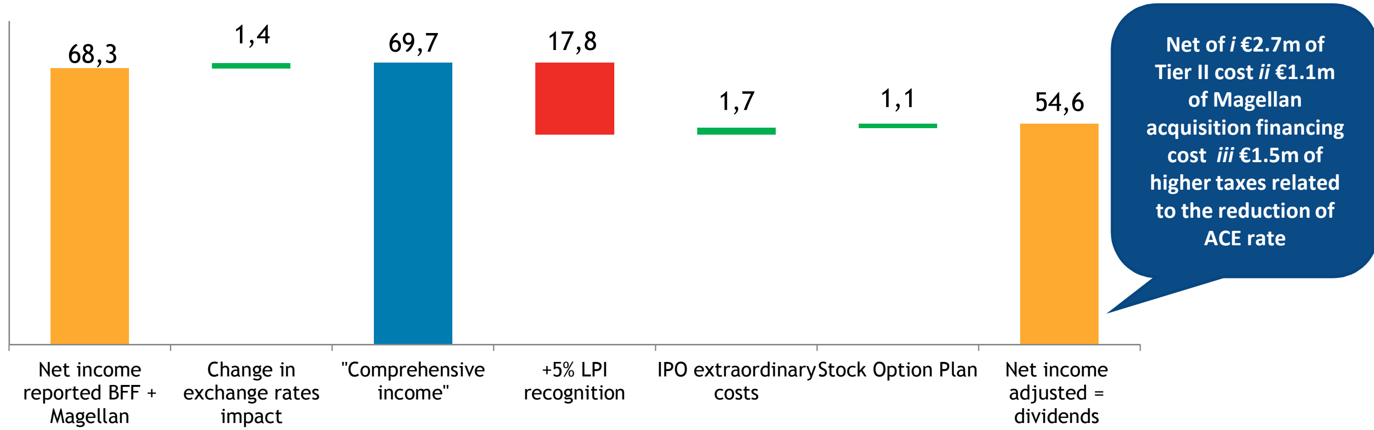
Net Income Reconciliation

- **9M17 Adjusted net income includes €2.7m of Tier II cost (not present in 2016), €1.9m of Magellan acquisition financing cost (€ 0.8m for 9M16) and €1.5m of higher taxes related to the reduction of ACE rate**
- **9M16 Extraordinary items net of taxes include:**
  - €1.6m extr. costs related to IPO costs;
  - €6.7m extr. costs related to Magellan acquisition;
  - €1.5m negative impact from change in exchange rate
- **9M17 Extraordinary items net of taxes include:**
  - €17.8m one-off income related to the change in LPI accounting from estimated 40% to 45%;
  - €1.7m extraordinary costs related to IPO fully expensed;
  - €1.1m extraordinary costs related to stock option plan (also related to the IPO)[1] with zero impact on net equity;
  - €1.4m negative impact in P/L from the change in exchange rates, excluded from Adjusted Net Income since it is more than counterbalanced by a positive change in equity reserves[2]

Net Income Adjusted 9M 2016 Build-up (€m)



Net Income Adjusted 9M 2017 Build-up (€m)



[1]Additional costs related to the stock option plan are: €0.6m in 2018 and €0.2m in 2019; [2] There is a natural hedging between the P/L costs (which comes from a higher value in Euros of the financing related to the Magellan acquisition) and the change in Equity Reserves related to the value in Euros of the Magellan net assets

Adjusted Net Income Reconciliation

€m	9M16	FY16	9M17
Group BFF Reported Net income	**41,0**	**72,1**	**68,3**
Magellan Acq. Costs	4,3	7,6	0,0
Extraordinaries (LPI one-off, IPO costs, M&A costs)	4,0	2,4	(15,1)
Exchange rates movement (offset at the comprehensive income and equity level)	1,5	0,0	1,4
Extraordinary Resolution Fund contribution	0,0	1,5	0,0
Normalised Net Income	**50,9**	**83,6**	**54,6**
Not consolidated Magellan 1Q Net Income	2,4	2,4	0,0
Not consolidated Magellan April-May Net Income	1,6	1,6	0,0
Adjusted Net Income	**54,9**	**87,6**	**54,6**

All extraordinaries refer to 1Q17

Summary Profit & Loss

€m	9M16 Reported BFF	9M16 Reported Magellan 5M	9M16 Combined	9M16 Adjustments	9M16 Adjusted	9M17 Reported	9M17 Adjustments	9M17 Adjusted
Interest Income	122,1	13,8	136,0	0,0	136,0	171,1	-25,2	145,9
Interest Expenses	-22,2	-6,1	-28,3	0,4	-27,9	-29,8	0,0	-29,8
Net Interest Income	**100,0**	**7,7**	**107,7**	**0,4**	**108,1**	**141,3**	**-25,2**	**116,2**
Net Fee and Commission Income	2,8	0,0	2,8	2,2	5,0	5,0	0,0	5,0
Dividends	0,0	0,1	0,1	0,0	0,1	0,1	0,0	0,1
Gains/Losses on Trading	-1,8	0,0	-1,8	2,2	0,4	-2,7	2,0	-0,7
Gains/Losses on Hedging	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Gains/losses on Purchase/Disposal of Available-for-Sale Financial Assets	0,6	0,0	0,6	0,0	0,6	0,6	0,0	0,6
Net Banking Income	**101,7**	**7,7**	**109,4**	**4,8**	**114,3**	**144,4**	**-23,2**	**121,2**
Impairment Losses/Reversal on Financial Assets	0,3	-0,4	-0,2	0,0	-0,2	-2,3	0,0	-2,3
Administrative Expenses	-44,5	-2,6	-47,1	8,9	-38,2	-46,2	3,9	-42,3
Net Adjustments to/ Writebacks on Property, Plan and Equipment and Intangible Assets	-2,1	-0,1	-2,2	0,0	-2,2	-2,4	0,0	-2,4
Provisions for risks and charges	-0,9	0,0	-0,9	0,0	-0,9	-1,2	0,0	-1,2
Other Operating Income (Expenses)	2,2	0,3	2,5	0,0	2,5	2,6	0,0	2,6
Profit Before Income Taxes from Continuing Operations	**56,6**	**5,0**	**61,6**	**13,7**	**75,3**	**95,0**	**-19,3**	**75,7**
Income Taxes	-15,6	-1,0	-16,6	-3,9	-20,4	-26,6	5,6	-21,0
Net Income	**41,0**	**4,0**	**45,0**	**9,9**	**54,9**	**68,3**	**-13,7**	**54,6**

Source: Company data

Summary Balance Sheet

€/m Assets	1Q16 Combined	1H16 Reported	9M16 Reported	1Q17 Reported	1H17 Reported	9M17 Reported
Cash and ash Balances	0.1	0.9	0.0	0.0	3.7	20.6
Financial Assets Held for Trading	0.0	0.0	0.3	0.0	0.0	0.0
Financial Assets at Fair Value	3.4	3.4	3.5	3.5	1.2	1.0
Available-for-Sale Financial Assets	458.4	331.8	366.0	515.1	464.1	204.2
Financial Assets Held to Maturity	981.4	1,347.1	1,572.8	1,716.5	1,275.8	1,295.9
Due from Banks	35.4	80.6	113.3	81.9	228.0	32.8
Receivables and Loans	2,270.2	2,319.3	2,211.0	2,531.2	2,556.7	2,595.8
Hedging derivatives	0.0	0.0	0.1	0.4	0.4	0.3
Equity Investments	0.1	0.2	0.3	1.3	0.2	0.4
Property, Plant and Equipment	13.0	13.0	12.8	12.8	12.9	12.6
Intangible Assets	2.7	24.4	24.5	25.5	25.2	24.9
Tax Assets	29.6	13.8	14.3	26.8	16.2	16.7
Other Assets	7.3	9.2	10.4	8.8	9.7	11.1
Total Assets	**3,801.5**	**4,143.8**	**4,329.3**	**4,923.8**	**4,594.0**	**4,216.3**
Liabilities and Equity						
Due to Banks	461.8	449.8	385.9	484.8	665.4	541.1
Due to Customers	2,123.4	2,469.1	2,817.7	3,219.2	2,853.1	2,587.6
Securities Issued	588.2	739.1	646.2	728.3	591.8	574.2
Financial Liabilities Held for Trading	0.2	0.2	0.4	1.1	1.2	0.7
Hedging Derivatives	0.0	0.0	0.0	1.1	0.0	0.0
Tax Liabilities	79.3	64.9	63.5	85.5	69.4	75.0
Other Liabilities	183.1	125.0	104.1	97.9	89.5	96.7
Employess Severance Indemnities	0.9	1.0	0.9	0.9	0.9	0.9
Provision for Risks and Charges	5.3	5.6	5.9	6.4	6.3	5.6
Equity	341.6	260.8	263.8	264.5	265.7	266.3
Profits for the Year	17.7	28.3	41.0	34.2	50.7	68.3
Total Liabilities and Equity	**3,801.5**	**4,143.8**	**4,329.3**	**4,923.8**	**4,594.0**	**4,216.3**

Source: Company data

Breakdown by quarter - BFF Group

Adjusted Values			**2016**				**2017**	
Data in €/m	**1Q**	**2Q**	**3Q**	**9M**	**1Q**	**2Q**	**3Q**	**9M**
Interest income	45,6	46,0	44,3	**136,0**	54,8	46,8	44,4	**145,9**
Interest expenses	(9,4)	(8,9)	(9,6)	**(27,9)**	(9,8)	(10,3)	(9,7)	**(29,8)**
Net interest income	36,3	37,2	34,7	**108,1**	45,0	36,4	34,8	**116,2**
Net banking income	38,2	38,7	37,3	**114,3**	45,9	38,4	36,8	**121,2**
Operating costs and D&A	(12,7)	(13,8)	(13,9)	**(40,4)**	(15,6)	(15,5)	(13,6)	**(44,7)**
LLPs	(0,2)	0,6	(0,5)	**(0,2)**	(0,7)	(1,2)	(0,4)	**(2,3)**
Profit Before Taxes	25,5	26,1	23,7	**75,3**	30,3	22,6	22,8	**75,7**
Income Taxes	(7,2)	(8,0)	(5,2)	**(20,4)**	(8,5)	(6,2)	(6,2)	**(21,0)**
Net income	18,3	18,1	18,5	**54,9**	21,8	16,3	16,5	**54,6**

Reported Values			**2016**				**2017**	
Data in €/m	**1Q**	**2Q**	**3Q**	**9M**	**1Q**	**2Q**	**3Q**	**9M**
Interest income	37,5	40,5	44,1	**122,1**	79,9	46,8	44,4	**171,1**
Interest expenses	(5,7)	(6,5)	(10,0)	**(22,2)**	(9,8)	(10,3)	(9,7)	**(29,8)**
Net interest income	31,8	34,0	34,2	**100,0**	70,1	36,4	34,8	**141,3**
Net banking income	33,7	36,9	31,1	**101,7**	67,4	38,6	38,5	**144,4**
Operating costs and D&A	(12,0)	(18,4)	(16,2)	**(46,6)**	(19,5)	(15,5)	(13,6)	**(48,6)**
LLPs	(0,1)	0,7	(0,4)	**0,3**	(0,7)	(1,2)	(0,4)	**(2,3)**
Profit Before Taxes	21,7	19,7	15,2	**56,6**	47,8	22,7	24,4	**95,0**
Income Taxes	(6,4)	(6,6)	(2,6)	**(15,6)**	(13,6)	(6,3)	(6,8)	**(26,6)**
Net income	15,3	13,1	12,6	**41,0**	34,2	16,4	17,7	**68,3**

Asset quality

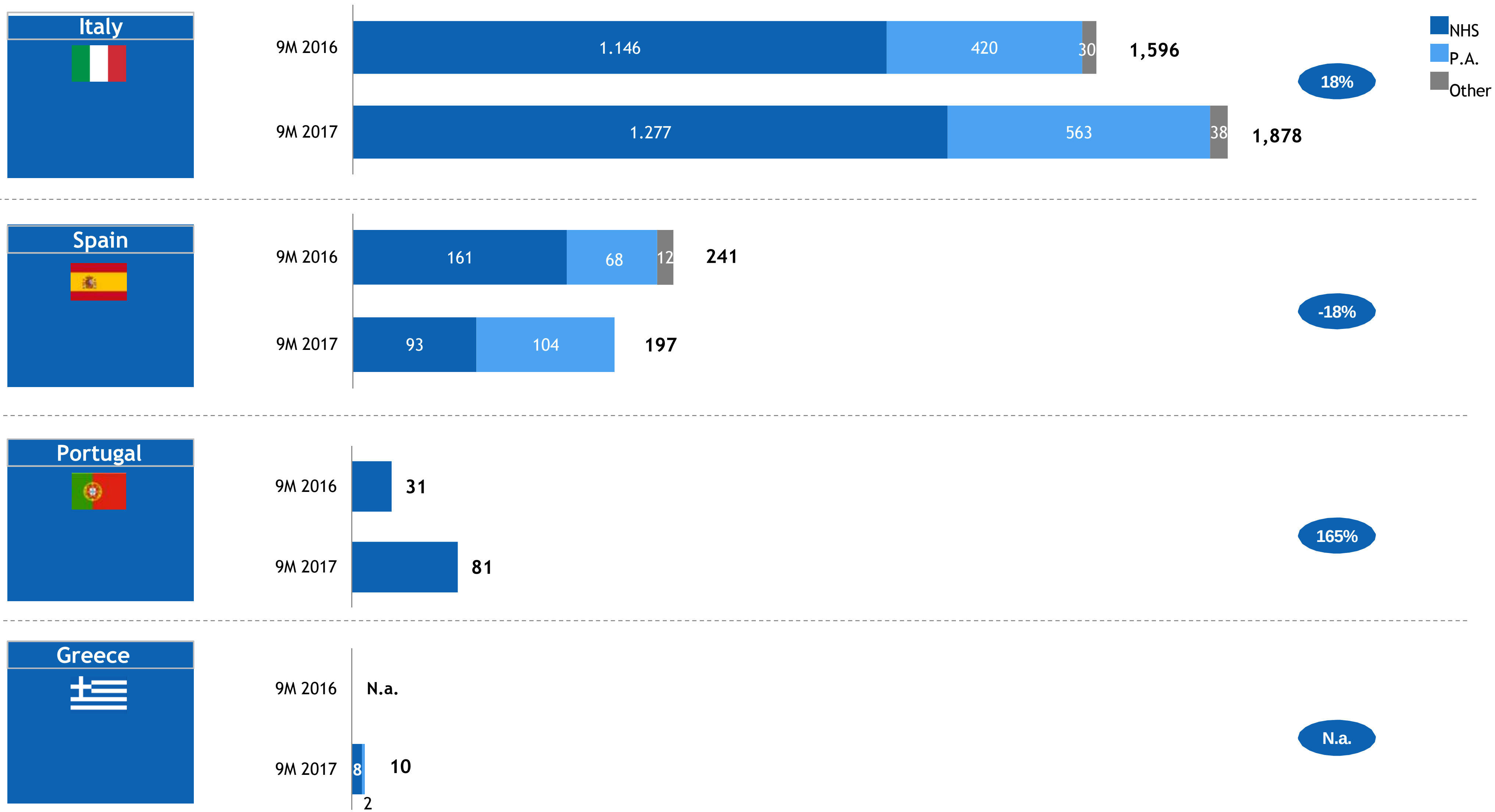
€/000	30/09/2017 Gross	Provision	Net
Net non performing - total	35.319	(20.503)	14.816
Net impaired exposures purchased performing	*32.085*	*(19.521)*	*12.564*
Net impaired exposures purchased impaired	*3.234*	*(982)*	*2.252*
Net unlikely to pay	9.711	(629)	9.082
Net past due	72.790	(83)	72.706
Total net impaired assets	**117.820**	**(21.215)**	**96.604**

€/000	31/12/2016 Gross	Provision	Net
Net non performing - total	30.003	(17.938)	12.065
Net impaired exposures purchased performing	*29.032*	*(17.459)*	*11.573*
Net impaired exposures purchased impaired	*971*	*(479)*	*492*
Net unlikely to pay	3.715	(101)	3.614
Net past due	46.250	(82)	46.167
Total net impaired assets	**79.968**	**(18.121)**	**61.847**

€/000	30/09/2016 Gross	Provision	Net
Net non performing - total	20.453	(16.160)	4.293
Net impaired exposures purchased performing	*20.349*	*(16.148)*	*4.201*
Net impaired exposures purchased impaired	*104*	*(12)*	*92*
Net unlikely to pay	4.151	(80)	4.071
Net past due	31.769	(114)	31.655
Total net impaired assets	**56.373**	**(16.354)**	**40.019**

Strong Growth in P.A. Volumes

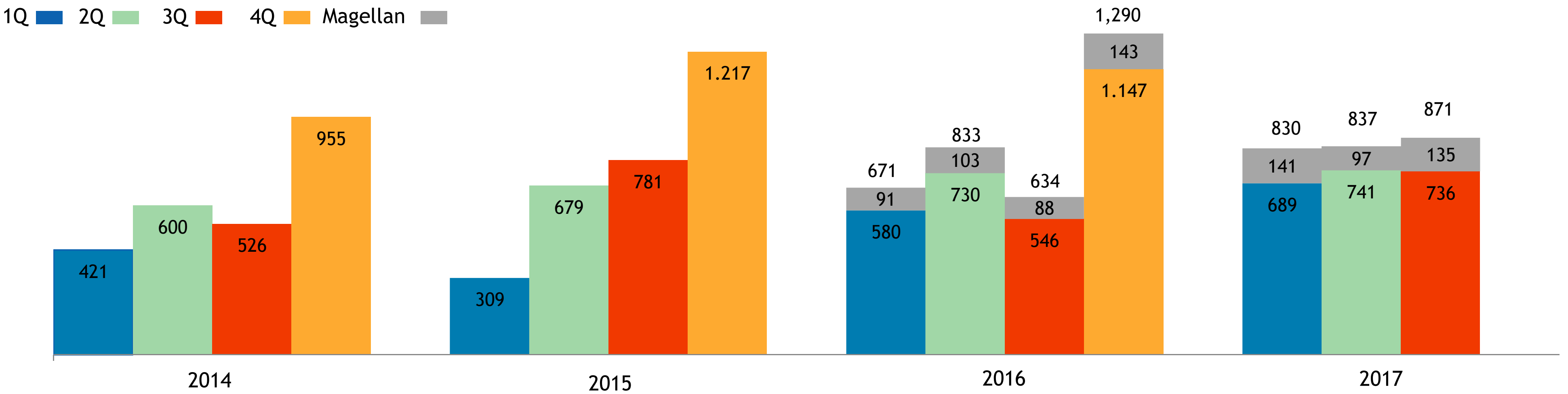
New Business (€m)



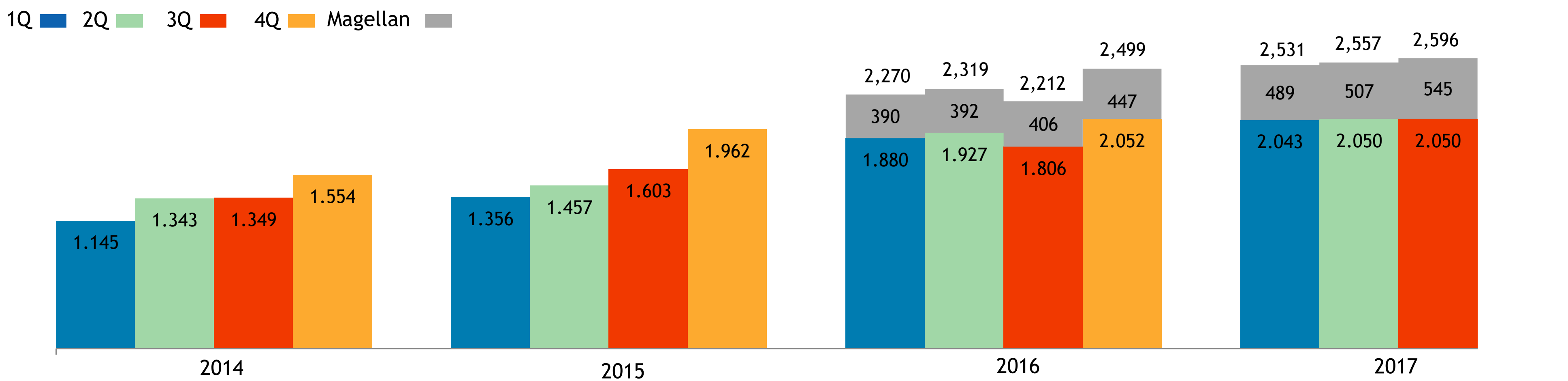
Note: For 9M16, Magelllan Spanish business (€12m) is included in Farmafactoring España

Traditional Business Subject to Seasonality, with Peak in Q4

Breakdown of Volumes by Quarter[1] (€bn)



Loans Evolution by Quarter (BFF Ex Magellan) (€m)

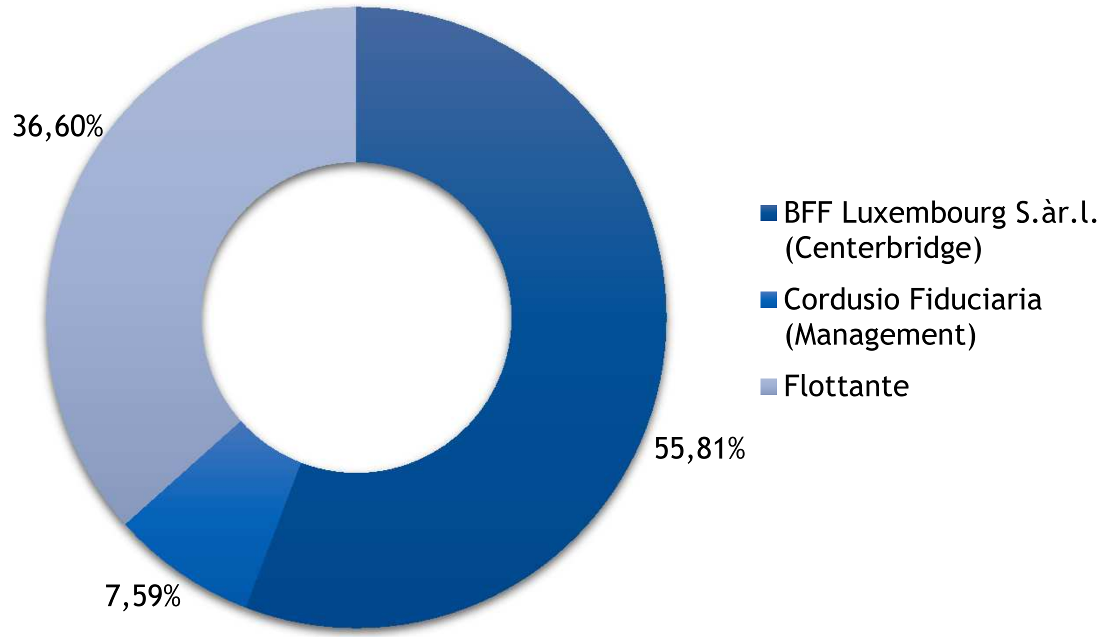


(1) 2016 Magellan New Business includes Spanish Branch New Business (€12m) and is converted to the 2016 average exchange rate PLN/€ 4,3632; 2017 Magellan New Business is converted to the relevant period average FX rate; 2016 and 2017 Magellan Loans are converted to the relevant end of period day FX rate.

Shareholders' structure

- BFF Luxembourg (controlled by Centerbridge) ownership of 55.81% at the end of the stabilisation process related to BFF IPO
- Management team (31 shareholders) jointly owns 7.59% of BFF capital

Shareholders (%)



Source: shareholders' official communications to BFF