



Edge Technology

Starts Where Software Stops,
and Automation Begins



Business Content

The Blue Yonder Edge Technology group is focused on end-to-end solutions that increase the value of your supply chain solutions. We know what products work and how to integrate these products to Blue Yonder Planning and Execution solutions. We believe in driving the highest value to our customers across their digital ecosystem. **Below is a snapshot of our partner ecosystem and solution wheelhouse.**

Partner & Solution Portfolio



* Blue Yonder uses third-party label tool from Nicelabel for label printing; Nicelable offers special pricing and proprietary Blue Yonder connection points.

**Additional Edge robotics partners coming soon.

Edge Technology Challenges

The Blue Yonder Edge Technology team strives to help our customers overcome business challenges by leveraging our deep expertise to explore and advise on the right hardware footprint.

- Are you adopting the right hardware strategy to future proof your business?
- Are you taking advantage of innovation that gets you the best ROI?
- Do you have a business challenge around data collection that you need help resolving quickly?
- Are you able to efficiently manage a variety of hardware vendors and a variety of support processes and helpdesks?



Blue Yonder Edge Technology

It doesn't matter whether your company is large or small, by implementing new, Edge technologies you will gain an advantage over your competitors. By keeping up with technology trends, you can achieve a superior service level more efficiently. Our Blue Yonder Edge Technology group has deep industry knowledge to get your company up to speed on what's available or take you to the next level. **We offer:**

Hardware deployment expertise

- Our team knows what works best with our solutions, so we can recommend and deploy the Edge technology that is right for you
- Helped thousands of customer sites successfully deploy hardware

Buying power and vendor alliances

- Save money by leveraging the Blue Yonder vendor network
- Quickly escalate and resolve any problems with our vendor and internal resources

Responsibility for hardware

- Accurate quotes, on-time delivery, first line, available support for on-site configuration, and technical support
- Develop joint solutions to create an automated supply chain process
 - Deep Panasonic partnership with their connected solutions
 - Outstanding relationships with top market robotics companies
 - End-to-end voice hardware deployment

Close working relationships with internal and external teams

- Blue Yonder's software development teams, service and support
- Leading hardware manufacturers
- Global delivery model

Support & Service Offerings

- Consulting Services
- Mapping out a project plan for new and existing hardware
- Highest ROI options within our portfolio of our trusted vendor ecosystem
- Ensure most efficient investments with Blue Yonder project management

Blue Yonder Support

- Take burden off customers with managed services offerings
- Ensure an effective and stress-free delivery
- Provide one point of contact for open tickets

Software

- License deployment
- Access to product updates, patches, technical support and more
- Software contract and renewal management services prevent gaps in licensing coverage

Maintenance & Renewals

- Manage service contracts and software subscription renewals
- Cost savings – renewals can be purchased in one-, two- or three-year terms
- Maintenance offerings are designed to help protect and maximize customer's investment

Benefits

- End-to-end hardware and software support
- Decrease number of critical support cases
- Improve time to resolve issues
- Edge team takes responsibility for hardware
- Accurate quotes, on-time delivery, on-site configuration, and technical support /first-line support
- Know how to deploy hardware solutions
- Edge team buying power and vendor alliances

