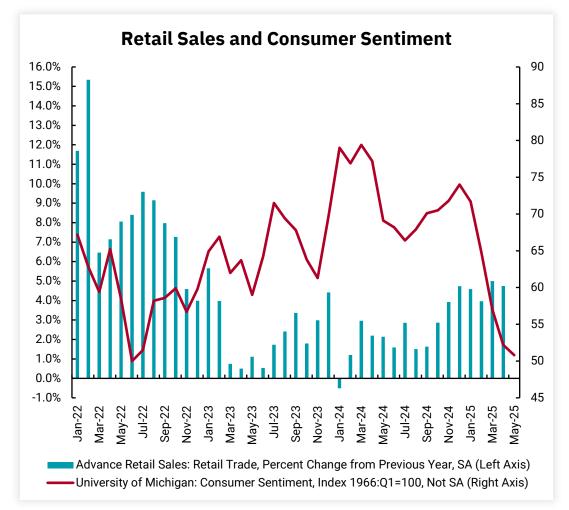
INVESTMENT MANAGEMENT

Weekly market update

Chart of the week (May 16, 2025)





The inelegant implementation of recent tariff policy has yet to hit many of the economic data points we look at. Weekly jobless claims, overall unemployment and even inflation still show a picture of a growing U.S. economy. However, when we look at consumer and business sentiment, we see a completely different picture, as these readings have declined precipitously.

We built this chart to look at the history of <u>consumer sentiment</u> versus retail sales—a measure of the relationship between how people feel versus how they act, if you will. Recently, we have seen several articles indicating that the recent decrease in consumer sentiment may lead to a decline in retail activity. Since most of the U.S. economy is tied to consumer spending, this outlook added to an increasing chance of a recession.

Instead of cutting back, however, we have seen an increase in retail sales even as the latest reading on the <u>University of Michigan's Consumer Sentiment Index fell</u> to 50.8. This result is the lowest reading since June 2022, when the index hit 50. Interestingly, this lower reading was accompanied by another period of increasing retail sales, while better subsequent index readings were accompanied by lower retail sales growth. In the current environment, the increase in retail sales might be explained by people buying goods before tariffs are implemented, out of the expectation that prices would increase. Indeed, <u>Walmart's recent earnings announcement</u> expressly stated a risk of higher prices, as narrow margins at the retailer will force some pass-through of higher costs. We saw a similar reaction among car buyers as annualized auto sales spiked higher in March.

Looking backward, we did not have tariff volatility in 2022, so was it just that consumers were spending money to feel better? It can be hard to explain consumer behavior fully, but one strong theory is that, if U.S. consumers have money, they will spend it. To this end, in 2022, there were also fears of a recession as interest rates were rising rapidly, and forecasts were for economic growth to slow to even include a recession. In hindsight, the recession of 2022 never materialized, and the employment market stayed firm, providing consumers with ongoing sources of income. Ironically, it might have been the increase in spending that kept the economy moving forward.

Could consumers' reactions in 2025 do the same? As tariff policies have become less onerous and uncertainty declines, we have seen the risks of a recession decline. We are not out of the woods yet, but U.S. consumers continue their practice of spending money if they feel good...or if they need to feel better.

INVESTMENT MANAGEMENT

Weekly market update



Commentary (May 16, 2025)

Domestic Equities

- Stocks rallied throughout the week, and the S&P 500 Index has recovered
 all of its drawdown, turning positive year-to-date. Progress on trade with
 the U.K. and China and announcements that Nvidia will sell chips to the
 U.A.E. and Saudi Arabia drove optimism, particularly in the Nasdaq, which
 outperformed for the week.
- However, the trade war is far from over and Trump appears to be running out of patients to strike case-by-case deals. He announced Friday that the administration would unilaterally set tariffs on many countries within the next few weeks. Consumer sentiment continues to fall as consumers fear rising prices due to tariffs.
- Some companies are beginning to price in the impact tariffs could have.
 Walmart announced that it would pass tariff price increases through to consumers. Equipment manufacturer Deere announced that it estimates half a billion dollars in tariff expenses this year.

Bonds

- U.S. Treasury yields were modestly higher for the week on tariff-relief
 optimism and indications that Trump's budget would result in higher deficit
 spending. However, yields finished the week off the highs following the
 release of softer producer prices and retail sales data for April.
- The broad investment-grade market was lower for the week, as measured by the Bloomberg U.S. Aggregate Bond Index, with higher rates weighing on returns.
- Credit spreads continued to narrow, with the spread on the Market CDX
 North America High Yield index closing below 3.50%, down over 1.25% from
 the April highs.
- Across fixed-income markets, lower-quality credit and hybrid securities outperformed following the rally in equities.
- Across developed markets, yields on long-term government bonds moved higher, with the yield on the 30-year JGB making a new multi-decade high.

International Equities

- Foreign markets rose during the week as investors were encouraged by the U.S.-China trade deal temporarily slashing steep tariffs on each other's goods.
- Developed markets continued to move higher, benefiting from continued strength across European markets. The eurozone economy grew by a stronger-than-expected 0.40% in the first quarter despite tariff tensions casting uncertainty over the region's economic trajectory.
- Emerging markets rallied for the fourth straight week, driven by strong performance across Asia and Latin America. Mexico's central bank cut borrowing costs by 0.50% after the economy narrowly avoided falling into recession, and inflation remained within the target range. This reduction marked the seventh consecutive rate cut, trimming the policy rate by 2.5%. Year-to-date, Mexico's stock market is up over 25% despite the challenges from U.S. tariff policy changes.

Economics

- The monthly Consumer Price Index (CPI) was released on Tuesday. Year-over-year CPI rose by 2.3%, falling below both last month's reading of 2.4% and the consensus estimate of 2.4%. Core CPI registered a 2.8% year-over-year increase, aligning with expectations. While the report was softer than anticipated, tariffs continue to create uncertainty around inflation forecasts.
- On Thursday, jobless claims came in at 229,000, matching both the consensus estimate and the previous week's revised figure. Despite growing concerns over a potential economic slowdown, jobless claims have remained stable.
- Retail sales increased by 0.10% month-over-month, in line with expectations but showing a slowdown from last month's 1.70% gain. Some of this decline may be attributed to consumers making purchases ahead of anticipated tariffs.



Weekly Market Update

For Week Ending May 16, 2025

Markets					Equity	y Style	е							Economic Data		
	Last Price	Change From Prior Week	Change From Year End	Change From Year Ago	6,300	7		000 500							Last Release	Year Ago
Capital Markets					6,100			S&P 500		ha.	A- 4-51			Inflation		
Dow Jones Industrial Ava	42.654.74	3.5%	0.9%	8.9%	5,900				0	\mathcal{W}_{Λ}	/W" \	۱.	,	CPI Headline Inflation	2.3%	3.4%
S&P 500 Index	5.958.38	5.3%	1.8%	14.0%					mm		י	\		CPI Core Inflation	2.8%	3.6%
NASDAQ Composite	19.211.10	7.2%	-0.3%	15.9%	5,700		ماهم	M	-			Vr'lγ	N	Personal Consumption Exp (PCE) Core	2.6%	3.0%
S&P 400 Midcap Index	3.088.22	4.9%	-0.5%	4.0%	5,500		~~ "H	4 / V				' l _{la}	ľ	i diddina ddinaampalan Exp (i dE) ddid	2.070	0.070
S&P 600 Smallcap Index	1,322.39	4.6%	-5.5%	0.3%	5,300	-44		V				II/\		Jobs		
MSCI EAFE	9,241.38	0.9%	14.4%	9.9%	5,100	-						י וו		Unemployment Rate (U3)	4.2%	3.9%
MSCI Emerging Markets	631.50	3.1%	10.0%	9.4%	4,900							T.		Broader Unemployment Rate (U6)	7.8%	7.4%
Bloomberg US Agg	2,233.09	-0.2%	2.0%	4.5%	4,700									JOLT Survey (in millions)	7.19	8.09
Bloomberg Municipal 5 Yr	498.85	0.2%	0.9%	2.7%										Jobless Claims (000's)	229	222
	3,344.16	0.2%	1.7%		4,500		+		+ +	٠.	+				177	118
Bloomberg US Corporate		-0.1%		4.6%	M	ay-24	Jul-24	1 Sep-2	24 Nov-24	Ja	n-25 M	Mar-25	May-25	Change in Non-Farm Payroll (000's)		4.0%
Bloomberg Glb Agg ex US Hdg	598.34		0.9%	5.3%										Average Hourly Earnings (Y/Y % Change)	3.8%	4.0%
Bloomberg High Yield	2,747.91	0.9%	2.4%	8.7%			1 Month	*			Ye	ear to Dat	e*			
MSCI US REIT Index	2,330.04	1.6%	0.9%	10.5%			_					•		Consumer & Spending		
Bloomberg Commodity Index	247.85	-1.7%	3.9%	1.6%		Value	Core	Growth	_		Value	Core	Growth	Consumer Confidence (Conf Board)	86.0	97.5
					e e					ge				Consumer Spending (\$ Bil)	20,653	19,553
	Last Price/Yield	Prior Week	Year End	Year Ago	Large	8.38	13.07	17.65	> 10%	Large	0.89	1.81	2.63	Consumer Credit (\$ Bil)	5,007	5,049
Key Rates										_				Retail Sales (\$ Bil)	724	689
Fed Funds Target	4.50%	4.50%	4.50%	5.50%	-					77						
3-Month Treasury	4.34%	4.32%	4.31%	5.40%	Pi A	12.08	13.57	14.99	0% - 10%	Mid	-0.86	-0.52	-0.21	Housing		
1-Year Treasury	4.12%	4.06%	4.14%	5.12%	_					_				Housing Starts (000's)	1,361	1,385
2-Year Treasury	4.00%	3.89%	4.24%	4.80%	=					=				Case-Shiller Home Price Index	324.92	312.80
5-Year Treasury	4.09%	4.00%	4.38%	4.40%	e I	14.00	13.88	13.77	<0%	Small	-8.44	-5.52	-2.62			
7-Year Treasury	4.28%	4.18%	4.48%	4.38%	Ś					٥				U.S. Productivity		
10-Year Treasury	4.48%	4.38%	4.57%	4.38%	*Sa	&P Indices	s		_					Real Gross Domestic Product (\$ Bil)	23,526	23,054
30-Year Treasury	4.94%	4.83%	4.78%	4.51%										Quarter over Quarter Change	-0.3%	1.6%
20 100. 110000.	7.57/0	4.0070	4.7070	4.5170	Fixed	Incon	ne Style	1						Year Over Year Change	2.0%	2.9%
Consumer Rates							0.,.0							ISM Manufacturing	48.70	48.80
30-Year Mortgage	6.89%	6.83%	7.28%	5.83%	5.75%	% 7			Yield Curve					Capacity Utilization	77.74	77.66
Prime Rate	8.25%	8.25%	8.25%	9.25%	5.50%	% -								Markit US Composite PMI		51.30
SOFR	4.30%	4.28%	4.49%	5.31%	5.25%	% -								Markit 03 Composite Fivil	50.60	51.30
SOFK	4.30%	4.20%	4.49%	3.31%	5.00%	% -							_	U.S. General		
Commodities					4.75%										400 5	1011
	0.000.05	0.004.00	0.004.50	0.070.00	4.50%								_	Leading Economic Indicators	100.5 122.9	104.1 122.5
Gold (spot)	3,203.65	3,324.98	2,624.50	2,376.86	4.25%		_				_			Trade Weighted Dollar Index		
Crude Oil WTI	62.49	61.02	71.72	79.23				<u> </u>						EUR / USD	1.12	1.09
Gasoline	3.19	3.14	3.06	3.60	4.00%					_	-Current	t		JPY / USD	145.70	155.39
Natural Gas	3.33	3.80	3.63	2.50	3.75%									CAD / USD	0.72	0.73
Copper	4.56	4.61	4.03	4.89	3.50%	% -				_	-1 Year	Ago		AUD / USD	0.64	0.67
					3.25%	% -										
					3.009	% └─	-			-		+				
	P/E	P/E	Price to	Current Div		3	3 Mo	2 Yr	5 Yr	7 Y	r 1	0 Yr	30 Yr	S&P 500 Sector Returns		
	Forward	Trailing	Book	Yield											1 Month	YTD
Index Characteristics							1 Month) *			Ye	ear to Dat	:e*	Utilities	6.80%	9.44%
Dow Jones Industrial Avg	20.06	22.53	5.38	1.73		Short	Interm.	Long			Short	Interm.	Long	Industrials	15.34%	9.43%
S&P 500	21.74	24.15	5.12	1.37	₊					_				Financials	10.95%	7.28%
S&P 500 Value	18.09	19.42	3.37	2.12	Govt	-0.09	-0.30	-1.72	> 10%	Govt	1.89	2.47	0.44	Consumer Staples	2.63%	6.92%
S&P 500 Growth	26.62	31.04	9.68	0.69	O					G				Real Estate	5.55%	3.98%
NASDAQ	27.03	33.08	6.89	0.73						_				Materials	7.80%	3.92%
S&P Midcap 400	16.66	16.78	2.53	1.76	Corp	0.50	0.73	0.10	0% - 10%	Corp	2.04	2.50	-0.07	Communication Services	15.02%	2.08%
S&P Smallcap 600	15.65	15.99	1.77	2.59	ŏ	4.00	0.10	T 0.10	0 /6 - 10 /6	ŏ			-0.07	Energy	6.88%	0.68%
MSCI EAFE	15.09	16.00	2.02	3.15												
					 ≻	2.24	2.91	4.34	00/	>	2.96	2.43	1.40	Information Technology	21.00%	-0.40%
MSCI Emerging Markets	12.41	14.49	1.89	2.81	主	2.24	2.91	4.34	<0%	Ξ	2.96	2.43	1.40	Health Care	-2.36%	-2.82%
					1	1.0.1/	4.401/	401/			4.0.1/	4.40.4	101	Consumer Discretionary	18.98%	-4.60%
Source: Bloomberg						1-3 Yrs	1-10 Yrs	+10 Yrs			1-3 Yrs	1-10 Yrs	+10 Yrs			

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