



PRACTICE OVERVIEW

Going Global in Telecom

DLA Piper's top-ranked telecom team helps you go global

DLA Piper seamlessly and efficiently delivers integrated legal, regulatory and engineering services to help you expand and establish a global presence for your telecom or tech organization.

Our unique combination of global coverage and a unified team approach meets all your needs for going global with anything – anywhere – in telecom and tech. We provide solutions that range from answering simple questions about a service or product to fielding a team to tackle complex projects in challenging jurisdictions, including strategic advice and representation on market entry, licensing, and regulatory requirements in multiple foreign jurisdictions.

Truly global coverage – 160+ countries around the world

Our diverse team of over 50 telecom lawyers, engineers, and advocates advises a broad cross-section of the telecom and tech industry across DLA Piper's 40+ country global footprint, with total coverage in 160+ countries through our relationship firms. We offer 24/7 responsiveness on telecom-related regulatory needs around the world.

Illustrative experience:

- **Supply chain counseling:** Assisting in understanding and complying with the rules and regulations applicable to services and products put into the global stream of commerce
- **Global Satellites access:** Advising on the authorization and deployment of transformative global satellite systems that will help connect the almost 50 percent of the global population who lack broadband access to the Internet
- **Spectrum for tech innovations:** Identifying spectrum homes and securing needed waivers and/or regulatory changes to enable the deployment of innovative, new services
- **Commercial transactions:** Advising on transactions, restructurings and vendor agreements across all regions of the world
- **Rules of the Road:** Regularly conducting multi-jurisdictional surveys of legal and regulatory issues of importance to telecom clients, with over 30 such surveys in the last year alone
- **National security guidance:** Assisting in negotiations of national security agreements in the European Union, Middle East, Asia Pacific and US



Legal recognition – Telecom (US)

Band 1

Telecom, Broadcast and Satellite and TMT
Chambers USA and Chambers Global 2025

Tier 1

Telecoms Broadcast: Transactional and Regulatory
US Legal 500 2025

Individuals

Band 1

Mike Senkowski and Nancy Victory
Chambers USA 2025

Band 2

Peter Karanjia
Chambers USA 2025

Band 4

Eric DeSilva
Chambers USA 2025

Hall of Fame

Mike Senkowski and Nancy Victory
US Legal 500 2025

Leading Partner

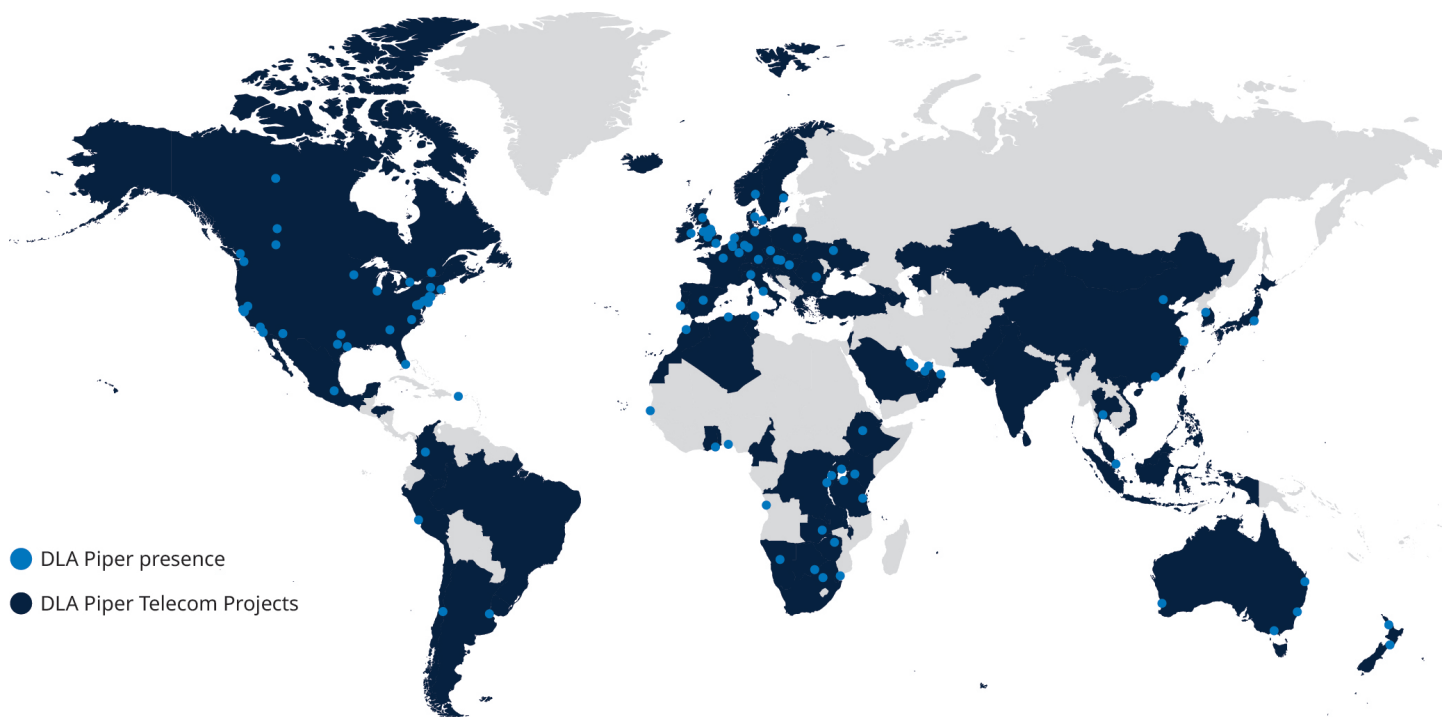
Eric DeSilva, Mike Hazzard and Peter Karanjia
US Legal 500 2025

Next Generation Partner

Kristin Jacobson
US Legal 500 2025

Leading Associate

Peter Shroyer and Ariel Diamond West
US Legal 500 2025



Top-ranked lawyers – Band 1 for Global and US Telecom

Our telecom lawyers are top ranked globally and in the US. Our team is ranked in Band 1 by *Chambers Global* for TMT, by *Chambers USA* for Telecom, Broadcast & Satellite and by *US Legal 500* for Telecoms and Broadcast: Transactional and Regulatory. DLA Piper also was named Communications Law Firm of the Year by *US News & World Report* and *Best Lawyers*.

Our experience spans traditional telecommunications licensing, regulation, litigation, transactional and business issues, emerging legal matters and next-generation technology.

Regulatory advisors – former regulators and global consultants

DLA Piper's Telecom Group has extensive experience dealing with regulators around the world. Our team includes:

- Former head of global market access for a major tech and telecom company who has decades of experience in regulatory issues
- Former head of market access for the Middle East, North Africa and Central Asia for a global satellite company
- Former head of global regulatory for a major UK based telecom company with operations around the world
- Former head of global regulatory compliance for a major US telecom company with responsibilities for over 30 countries in the Americas, Europe and APAC
- Lawyers engaged in handling regulatory issues in the Americas, Asia Pacific, Europe, the Middle East and Africa

Illustrative experience

- **Market access:** Securing regulatory approvals and licenses for market access in 60 countries located in all regions of the world
- **Policy monitoring:** Looking around corners to identify policy developments of importance to the telecom and tech sectors
- **Consultations:** Assisting in consultations involving spectrum policy, space sustainability, regulatory frameworks and environmental issues
- **Supply chain:** Assisting in compliance and tracking of major issues impacting services and equipment
- **Telecom Laws of the World:** Providing an [online guide to telecom laws and regulations](#), including comparisons of country rules and policies

Team members have held industry leadership roles and senior positions in:

- Federal Communications Commission (FCC)
- National Telecommunications and Information Administration (NTIA)
- International Telecommunications Satellite Organization (ITSO)
- International National Oceanic and Atmospheric Administration (NOAA)
- We have also worked extensively with the International Telecommunication Union (ITU) and have actively participated in World Radiocommunication Conferences

Engineering practice – engineers focusing on telecom and tech

Our DLA Piper engineers have mastered the art of translating the technical into the understandable. We use state-of-the-art technical tools to model the spectrum environment and allow for statistical-based modeling of any interference scenario. We conduct data analyses – especially of government technical and licensing data – to assist in the understanding of competitive risks and/or synthesize voluminous amounts of technical data into meaningful and actionable material. Through providing technical advice and support for myriad spectrum allocation decisions – both in the US and internationally – we help businesses understand and explain critical technical information to policymakers.

Our DLA Piper engineers provide engineering services for spectrum and data analytics, terrestrial/satellite interference modeling, Monte Carlo simulations, technical studies, equipment homologation, interactive mapping and other computational support.

Through our unique mix of engineering and legal resources, we provide not only expert engineering analysis but also legal advice and advocacy that integrates technical arguments.

Illustrative experience

- **Sat-to-cell service:** Retained to develop and execute advocacy strategy for updating old rules to allow the deployment of new satellite-to-cell phone services that save lives and provide essential services where none exist today
- **Drone delivery:** Engaged to find spectrum homes and advocate with the White House or foreign governments, where needed, for drones to deliver packages and supplies to businesses and consumers in countries around the world
- **Spectrum pipeline:** Provided legal and engineering advice to the wireless industry to identify and secure access to spectrum for next gen services
- **Space sustainability:** Engaged to monitor and advise on the efforts by international organizations and individual countries to build a safe and sustainable environment for the future of space

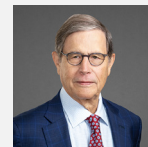
In a rapidly evolving telecom and tech industry, DLA Piper's Telecom team is well equipped to help your organization navigate the complexities of expanding your footprint and going global, wherever your business interests lead.

About us

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa, and Asia Pacific, positioning us to help companies with their legal needs around the world.

For more information

To learn more about DLA Piper, visit dlapiper.com or contact:



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