



Healthcare strategic platforms

DLA Piper provides comprehensive legal services to healthcare companies, value-based managed care organizations, and insurance-regulated entities throughout all stages of their life cycle.

Our team delivers tailored, cost-effective solutions backed by the following capabilities:

-  **Mergers and acquisitions.** We handle complex healthcare and insurance mergers and acquisitions (M&A), advising on transaction execution, regulatory diligence, structuring, and navigating multistate change of ownership and licensure requirements. As states adopt new oversight frameworks, we help companies structure and close transactions efficiently and compliantly.
-  **Managed care and value-based contracting.** We represent healthcare providers, payors, clinically integrated networks (CINs), and other intermediary networks with their M&A growth strategies, managed care contracting, and negotiations.
-  **Provider networks.** We understand the complexities of forming and operating provider networks under an ever-changing antitrust environment. We advise on CINs, accountable care organizations (ACOs), independent practice associations, medical and dental service organizations, and other risk-bearing and value-based network arrangements for a broad range of provider types.
-  **Management service organizations and revenue cycle management.** We help our clients structure compliant management service organization (MSO) arrangements to support their regulated businesses, including with respect to their revenue cycle management (RCM) needs.
-  **Licensure and operations.** We assist our providers and insurance-regulated healthcare clients with formation, licensure, and regulatory compliance matters, including Insurance Holding Company Act filings, rates and form filings, and regulatory approvals related to M&A, across a broad range of markets and products, such as commercial, Medicare Advantage and Medicare Part D, Medicaid managed care, and federal and state health insurance exchanges.
-  **Regulatory compliance.** Our team leverages extensive experience in healthcare and insurance regulation to address complex challenges from all angles. We deliver efficient and actionable guidance across a broad range of matters at the federal and state levels, including fraud and abuse laws, data protection, licensure, and compliance.
-  **Government relations experience.** Led by former Senator Richard Burr and a nationally renowned Government Advocacy team, we provide key insights into the evolving state and federal legislative developments and regulatory landscape. Leveraging our relationships with policymakers, we can help you stay ahead of policy changes, craft bespoke advocacy strategies and solutions, and navigate legislative hurdles that arise in transactions.

Experience highlights

Healthcare M&A and strategic affiliations

- Advised a national provider of physician services in the divestiture of its radiology and teleradiology business and anesthesiology business
- Advised a leading provider of minimally invasive spine services operating a network of ambulatory surgery centers and physician practices in the southeastern United States on its acquisition by a New York-based private equity firm
- Advised a specialty pharmacy in divesting certain pharmacy assets to CVS Pharmacy
- Advised a prominent California-based cancer treatment practice in a complex acquisition of the business by a private equity firm focused on the healthcare space
- Designed a dental support organization (DSO) joint venture in connection with growth initiatives for a dentist alignment strategy culminating in a leveraged buyout to a private equity firm

Insurance and managed care transactions

- Advised a Nasdaq-listed technology-enabled provider of value-based healthcare in its acquisition of the value-based Medicare business of a leading hospital system that covered nearly 200,000 patients across the country
- Advising a New York-based Medicaid value-based network of independent physician associations and management services organizations focused on ensuring access to care and improving health outcomes
- Assisted a pharmacy benefit manager (PBM) in its nearly \$600 million acquisition of the assets of a PBM services business.
- Represented multi-state health systems with respect to affiliation models, strategic reorganizations, managed care contracting and value-based payment arrangements, including for affiliated CINs, ACOs, and other provider organizations
- Assisted in establishing or acquiring/selling insurance companies and health maintenance organizations or otherwise assisting with regulation filings and compliance matters.
- Advised multiple clients (including insurers, agents, brokers and healthcare providers) on state insurance laws and Medicare Advantage and Medicaid managed care rules related to marketing, advertising, and communications
- Assisted an internationally renowned health system in renegotiating its \$1 billion relationship with a major national insurance company with respect to facilities and medical groups in multiple states, including advising on communications with regulators and patients



Highly Regarded
Healthcare
Chambers USA 2025

Leading Firm
Healthcare Service Providers
The Legal 500 US 2024

About us

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa, and Asia Pacific, positioning us to help companies with their legal needs around the world.

For more information



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