

# NT World Green Transition Index Fund (AUD)

## Reference Guide

Issue Date 23 December 2024

### About this Reference Guide

This Reference Guide (“RG”) has been prepared and issued by Equity Trustees Limited (“Equity Trustees”, “we” or “Responsible Entity”). The information in this document forms part of the Product Disclosure Statement (“PDS”) for AUD class (“Class”) of the NT World Green Transition Index Fund (“Fund”) dated 23 December 2024.

The information provided in this RG is for general information only and does not take into account your individual objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances.

### Updated information

Information in the PDS and this RG is subject to change. Before making an investment in the Fund, you should ensure that you have read the PDS and RG current as at the date of your investment.

You can request a copy of the PDS and RG by calling the Investment Manager on +613 9947 9355 or by visiting [www.eqt.com.au/insto](http://www.eqt.com.au/insto). A paper copy of the updated information will also be provided free of charge on request.

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# 1. Investing in the NT World Green Transition Index Fund (AUD)

## Application cut-off times

If we receive a correctly completed application form, identification documents (if applicable) and cleared application money:

- before 2pm (Melbourne time) on a Business Day and your application for units is accepted, you will generally receive the Application Price calculated for that Business Day; or
- on or after 2pm (Melbourne time) on a Business Day and your application for units is accepted, you will generally receive the Application Price calculated for the next Business Day.

Please see the PDS for information regarding how to apply.

## Application terms

We will only start processing an application if:

- we consider that you have correctly completed the application form;
- you have provided us with the relevant identification documents if required; and
- we have received the application money (in cleared funds) stated in your application form.

# 2. Managing your investment

## Authorised signatories

You can appoint a person, partnership or company as your authorised signatory. To do so, please nominate them on the Application Form and have them sign the relevant sections. If a company is appointed, the powers extend to any director and officer of the company. If a partnership is appointed, the powers extend to all partners. Such appointments will only be cancelled or changed once we receive written instructions from you to do so.

Once appointed, your authorised signatory has full access to operate your investment account for and on your behalf. This includes the following:

- making additional investments;
- requesting income distribution instructions be changed;
- withdrawing all or part of your investment;
- changing bank account details; and
- enquiring and obtaining copies of the status of your investment.

If you do appoint an authorised signatory:

- you are bound by their acts;
- you release, discharge and indemnify us from and against any losses, liabilities, actions, proceedings, claims and demands arising from instructions received from your authorised signatory; and
- you agree that our acting on any instructions received from your authorised signatory shall amount to complete satisfaction of our obligations, even if these instructions were made without your knowledge or authority.

## Reports

Investors will be provided with the following reports:

- application and withdrawal confirmation statements;
- transaction statements; and
- (where applicable), distribution and tax statements.

Annual audited financial accounts are available on Equity Trustees' website.

# 3. Withdrawing your investment

## Withdrawal cut-off times

If we receive a withdrawal request:

- before 2pm (Melbourne time) on a Business Day and your withdrawal request is accepted, you will generally receive the Withdrawal Price calculated for that Business Day; or
- on or after 2pm (Melbourne time) on a Business Day and your withdrawal request is accepted, you will generally receive the Withdrawal Price calculated for the next Business Day.

Please see the PDS for information regarding how to request a withdrawal.

## Withdrawal terms

Once we receive your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

We may contact you to check your details before processing your withdrawal request but are not obliged to. This may cause a delay in finalising payment of your withdrawal money. No interest is payable for any delay in finalising payment of your withdrawal money.

We are not responsible or liable if you do not receive, or are late in receiving, any withdrawal money that is paid according to your instructions.

When you are withdrawing, you should take note of the following:

- Withdrawals will only be paid to the investor.
- We reserve the right to fully redeem your investment if, as a result of processing your request, your investment balance in the Fund falls below the minimum balance set out in the PDS.
- If we cannot satisfactorily identify you as the withdrawing investor, we may reject your withdrawal request or payment of your withdrawal proceeds will be delayed. We are not responsible for any loss you consequently suffer.
- As an investor who is withdrawing, you agree that any payment made according to instructions received by post, courier or email, shall be a complete satisfaction of our obligations, despite any fact or circumstances such as the payment being made without your knowledge or authority.
- You agree that if the payment is made according to these terms, you, and any person claiming on your behalf, shall have no claim against us with regards to such payment.

## Withdrawal restrictions

Under the Corporations Act, you do not have a right to withdraw from the Fund if the Fund is illiquid. In such circumstances, you will only be able to withdraw your investment if Equity Trustees makes a withdrawal offer in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

The Fund will be deemed liquid if at least 80% of its assets are liquid assets (generally cash and marketable securities). In addition, we may at any time suspend consideration of withdrawal requests or defer our obligation to pay withdrawal proceeds if it is not possible, or not in the best interests of investors or former investors for us to do so, due to circumstances outside our control (such as restricted or suspended trading in a Fund asset).

## 4. Additional information on fees and costs

### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

### Fees and other costs

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole.

Taxes are set out in another part of this document. You should read all the information about fees and costs because it is important to understand their impact on your investment.

### Fees and Costs Summary

NT World Green Transition Index Fund (AUD)		
Type of fee or cost	Amount	How and when paid
<b>Ongoing annual fees and costs<sup>1</sup></b>		
<b>Management fees and costs</b> The fees and costs for managing your investment	0.17% of the NAV of the Class	The management fees component of management fees and costs are accrued daily and paid from the Class monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Class as they are incurred.  The management fees component of management fees and costs can be negotiated. Please see "Differential fees" in the "Additional Explanation of Fees and Costs" for further information.
<b>Performance fees</b> Amounts deducted from your investment in relation to the performance of the product	Not applicable	Not applicable
<b>Transaction costs</b> The costs incurred by the scheme when buying or selling assets	0.01% of the NAV of the Class	Transaction costs are variable and deducted from the Class as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.
<b>Member activity related fees and costs (fees for services or when your money moves in or out of the scheme)</b>		
<b>Establishment fee</b> The fee to open your investment	Not applicable	Not applicable
<b>Contribution fee</b> The fee on each amount contributed to your investment	Not applicable	Not applicable
<b>Buy-sell spread</b> An amount deducted from your investment representing costs incurred in transactions by the scheme	0.07% upon entry and 0.07% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Class and are not separately charged to the investor. The Buy Spread is paid into the Class as part of an application and the Sell Spread is left in the Class as part of a redemption.
<b>Withdrawal fee</b> The fee on each amount you take out of your investment	Not applicable	Not applicable

## NT World Green Transition Index Fund (AUD)

Type of fee or cost	Amount	How and when paid
<i>Exit fee</i> The fee to close your investment	Not applicable	Not applicable
<i>Switching fee</i> The fee for changing investment options	Not applicable	Not applicable

<sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

## Additional Explanation of Fees and Costs

### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Fund, investing the assets of the Fund, expenses and reimbursements in relation to the Fund and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.17% p.a. of the NAV of the Class is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fees component is accrued daily and paid from the Class monthly in arrears and reflected in the unit price. As at the date of the PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.00% p.a. of the NAV of the Class may include other ordinary expenses of operating the Fund, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Fund invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Class as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on the relevant costs incurred during the financial year ended 30 June 2024.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at [www.eqt.com.au/insto](http://www.eqt.com.au/insto) where they are not otherwise required to be disclosed to investors under law.

### Transaction costs

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Fund, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Fund invests (if any), that would have been transaction costs if they had been incurred by the Fund itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Fund.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Class will incur when buying or selling assets of the Class. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Class and are not separately charged to the investor. The Buy Spread is paid into the Class as part of an application and the Sell Spread is left in the Class as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.07% upon entry and 0.07% upon exit. The dollar value of these costs based on an application or a withdrawal of \$25,000 is \$17.50 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and [www.eqt.com.au/insto](http://www.eqt.com.au/insto) will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Class's assets and are reflected in the Class's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Class are 0.01% p.a. of the NAV of the Class, which is based on the relevant costs incurred during the financial year ended 30 June 2024.

However, actual transaction costs for future years may differ.

### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2.00% of the GAV of the Class. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this RG. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Fund and as such these expenses may increase or decrease accordingly, without notice.

### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Fund on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients. Please contact the Investment Manager on +613 9947 9355 for further information.

### Taxation

Please refer to Section 7 of the Product Disclosure Statement and Section 5 of this Reference Guide for further information on taxation.



## 5. Fund Composition

### Background

The Fund seeks to track the risk and return characteristics of the MSCI World Custom ESG Climate Series A Index (the “Index”), by investing directly in companies that are Index constituents.

### Parent Index

The MSCI World Index (“Parent Index”) is the Index’s initial applicable universe. The Parent Index is designed to measure the equity market performance of developed markets and captures large and mid-cap issuers across developed markets countries as determined by MSCI Inc. (“MSCI”).

### Index

The Index is a custom index calculated and screened by MSCI to exclude certain companies from the Parent Index based on predetermined and objective ESG and sustainability criteria chosen by the Investment Manager. The Index applies exclusionary screens and weightings as follows:

- Excludes certain companies from the Parent Index which are considered to not meet certain minimum standards (i.e. because they are involved in very severe environmental, governance, human rights or labour rights controversies (as assessed by MSCI ESG Research)), have a specified connection to certain industries or commercial activities, or derive a specified portion of their revenue from certain industries or commercial activities;
- Excludes certain companies with specified levels and types of exposure to carbon emissions and fossil fuels; and
- Through a weighting process, increases exposure when compared to the Parent Index, to companies deriving revenue from ESG or climate focused products or services as determined by research conducted by MSCI (e.g. favouring companies where their revenue is derived from energy efficient, or alternate energy sources) and to companies which have been assigned a favourable MSCI Low Carbon Transition Risk Management Score).

As set out below, while exclusionary screens are used, they may not operate to entirely exclude all constituents in a particular category (e.g. because an exclusionary screen has certain revenue thresholds and/or other criteria that must be met before a constituent is excluded from the Index). Where this occurs, the Index and hence the Fund may still have exposure to constituents who do not satisfy those revenue thresholds and/or other criteria.

In addition, there is a risk that Fund investments are not made or disposed of consistently with the Index or simultaneous with Index changes, and also a risk that the Fund may from time to time, not hold investments in all eligible companies under the Index as a result of investment decisions in limited instances.

References to “revenue” in this Reference Guide refer to either the revenue reported by the constituent (if available) or an estimate by MSCI ESG Research of such revenue based on publicly disclosed information (such as a constituent’s annual and quarterly reports, investor presentations, industry and NGO reports, government databases or third party datasets).

### Exclusionary screens

Below is a summary of the exclusionary screens used to create the Index. The screening mechanisms are detailed and complex and this summary cannot address all of those details. For more detailed information about the content and application of these screens, investors should read the Methodology (which can be accessed [here](#)).

The exclusionary screens are applied in different stages and based on different criteria. In summary, the Index seeks to exclude constituents in the stages described below.

### Stage 1 - the Custom ESG Screened Universe

As part of this Stage 1 exclusionary screen, certain constituents from the Parent Index are excluded where they:

1. Do not meet certain minimum standards (e.g. because they are involved in ongoing, very severe environmental, governance, human rights or labour rights controversies (as assessed by MSCI ESG Research));
2. Have a specified connection to the following industries or commercial activities:
  - Controversial Weapons;
  - The manufacture of Nuclear Weapons or key components of Nuclear Weapons; or
  - The manufacture of Tobacco Products;
3. Derive a specified portion of their revenue from the following industries or commercial activities:
  - Conventional Weapons (including systems, components and support systems and services), Controversial Weapons and Nuclear Weapons (if a constituent’s aggregate revenue across these categories exceeds a specified threshold);
  - The manufacture and retail of Civilian Firearms and ammunition;
  - The distribution or retail sale of Tobacco Products, or the supply of products essential to the tobacco industry;
  - Activities related to For Profit Prisons.
  - The production, distribution or retail of Adult Entertainment-products or services; or
  - Gambling-related operations and supporting activities.

**For example**, companies deriving less than 5% of their revenue from the distribution or retail sale of Tobacco Products or the supply of products essential to the tobacco industry may still be included in the Index (unless they are excluded by another screen). The revenue thresholds may vary between each industry and commercial activity, as set out in the Methodology.

Investors should note that each of the terms “Controversial Weapons”, “Conventional Weapons”, “Nuclear Weapons”, “Civilian Firearms”, “Tobacco Products”, “For Profit Prisons”, “Adult Entertainment”, and “Gambling” referred to in the above paragraphs are defined and assessed by MSCI ESG Research. Section 7 of this Reference Guide sets out examples of the types of products, services and activities typically included within each of these definitions. To the extent that a company’s product, service or activity is not captured by MSCI ESG Research’s definition of these categories that company may still be included in the Index.

### Stage 2 - the Eligible Universe

The Stage 2 exclusionary screen process applies the following screens to constituents from the Custom ESG Screened Universe:

1. **Carbon Emissions Exclusions**, which exclude:
  - Constituents that derive a specified portion of their revenue from thermal coal based power generation; and
  - Subject to limits by sector as set out in the Methodology, up to 10% of the number of constituents from the Parent Index which have the highest Scope 1 and Scope 2 Emissions Intensity Rating as assessed by MSCI.

**For example**, constituents that derive 30% or more of their total annual revenues from thermal coal based power generation are excluded from the Index, while constituents who derive less than 30% of their total annual revenues from thermal coal based power generation may be included in the Index (unless they are excluded by another screen).

2. **Fossil Fuels Related Exclusions**, which exclude:
  - a. constituents who have a specified connection to the following industries or commercial activities:
    - where there is evidence of owning fossil fuel reserves that are most likely used for energy applications (or constituents that are not covered by MSCI ESG Research for fossil fuels data);

- companies that derive any revenue (either reported and estimated) from the potential carbon emissions of fossil fuel reserves (excluding metallurgical coal reserves, as defined by MSCI ESG Research) owned by a company; and
- companies that belong to the “Energy” sector under GICS (GICS Sector Code – 10).
- **For example**, constituents that belong to the “Energy” sector under GICS are excluded, while constituents that belong to a different sector classification under GICS may be included in the Index (unless they are excluded by another screen). Please note that certain constituents may not fall under the “Energy” sector under GICS (such as electricity providers or grid operators) due to the way the GICS “Energy” sector is defined and such constituents may be included in the Index (unless excluded by another screen).
- b. constituents who derive a specified portion of their revenue from the following industries or commercial activities:
  - the mining of thermal coal (including lignite, bituminous, anthracite and steam coal) and its sales to external parties. It does not screen out: revenues from metallurgical coal; coal mined for internal power generation (e.g. in the case of vertically integrated power producers); intra-company sales of mined thermal coal, and revenue from coal trading;
  - unconventional oil and gas (i.e. oil sands, oil shale (kerogen-rich deposits), shale gas, shale oil, coal seam gas, and coal bed methane) (where, in specified circumstances, they also have a poor MSCI Low Carbon Transition Management Score); or
  - Arctic oil production (where, in specified circumstances, they also have a poor MSCI Low Carbon Transition Management Score).

**For example**, companies which own fossil fuel reserves that are most likely used for energy applications are excluded from the Index, while companies who own fossil fuel reserves that are most likely used for another purpose or companies who have exposure to fossil fuels (not in the form of fossil fuel reserves) through other means may still be included in the Index (unless they are excluded by another screen).

A full list and description of all exclusion criteria (including the specified revenue thresholds) is set out in the Methodology.

## Weighting of securities

The Index constituents determined after the application of the exclusionary screens are then weighted in order to increase exposure to certain constituents based on various ESG and sustainability criteria. This is achieved by taking into account a combination of weighting factors summarised below, such as:

- the aggregate percentage of a constituent’s revenue derived from products or services which support or relate to energy efficiency, alternative energy and green buildings. For example, the ownership of green-certified buildings under environmental or sustainable standards;
- the MSCI Low Carbon Transition Risk Management Score assigned to the Index constituent. For example, a constituent with a higher MSCI Low Carbon Transition Risk Management Score will have its weight in the Index increased to a higher degree than a constituent with a lower MSCI Low Carbon Transition Risk Management Score; and
- capping the active weight of each constituent, with respect to the Parent Index, as set out in the methodology.

A full description of these weighting factors is set out in the Methodology.

The exclusion criteria and weighting factors are non-exhaustive and subject to change. Details of any such changes will be set out in the Methodology.

## Ongoing review and management of the Index

The Index is reviewed and where necessary rebalanced on a quarterly basis (typically in February, May, August, and November) at the same time as the Parent Index. MSCI uses its MSCI ESG Research data at the end of the month preceding the Index review (or later if that data is not available for certain securities at the month preceding the Index review) in order to rebalance the Index.

The rebalancing frequency is expected to have minimal impact on the strategy of the Fund or on transaction costs associated with the Fund as any rebalancing is not expected to require any higher frequency of position turnover in the Fund than would otherwise be the case.

MSCI aims to minimise the turnover of securities outside the Index review periods. However, the composition of the assets of the Fund may change outside the review periods if certain corporate events occur, including where corporate transactions lead to securities being acquired or divested from constituents in the Index. Where, for example, a new entity is added to the Index as a result of a divestment or a spin-off of an existing Index constituent, its continued inclusion in the Index will be considered during the next scheduled Index review.

This means that the Fund may from time to time hold securities which the exclusionary screens (outlined above) may have excluded from the Index including companies not considered to meet ESG criteria as a result of corporate actions and other such activities. In these circumstances, the Fund will sell such securities within a reasonable amount of time taking into account the best interests of investors.

## Voting and Engagement

When exercising voting rights in respect of securities held by the Fund, the Fund will follow the Northern Trust Proxy Voting Guidelines.

Where the Fund chooses to carry out corporate engagement with a company held by the Fund in relation to its social, ethical or environmental practices, the Fund will follow the Northern Trust Global Engagement Policy.

Copies of the Northern Trust Proxy Voting Guidelines and the Northern Trust Global Engagement Policy are available at the following website:

<https://www.northerntrust.com/australia-newzealand/what-we-do/investment-management/sustainable-investing/sustainable-investing-strategies/green-transition-fund>

## 6. Other Important Information

### Taxation

The following information summarises some of the Australian taxation issues you may wish to consider before making an investment in the Fund and assumes that you hold your investment in the Fund on capital account and are not considered to be carrying on a business of investing, trading in investments or investing for the purpose of profit making by sale. The information should be used as a guide only and does not constitute professional tax advice as individual circumstances may differ.

A number of tax reform measures are currently under review by the Australian Government. These reforms may impact on the tax position of the Fund and its investors. Accordingly, it is recommended that investors seek their own professional advice, specific to their own circumstances, of the taxation implications of investing in the Fund.

## General

The Fund is an Australian resident trust for Australian tax purposes. Therefore, the Fund is required to determine its net income (taxable income) for the year of income. On the basis that investors are presently entitled (which is the intention of Equity Trustees) to the net income of the Fund (including net taxable capital gains) or will be attributed their share of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Fund and the Fund is not a public trading trust, the Fund should be treated as a flow-through trust for tax purposes. This means that investors should be taxed on their share of the Fund's net taxable income or the amount attributed to them, and the Fund should not be subject to Australian income tax.

In the case where the Fund makes a loss for Australian tax purposes, the Fund cannot distribute the tax loss to investors. However, the tax loss may be carried forward by the Fund for offset against taxable income of the Fund in subsequent years, subject to the operation of the trust loss rules.

## Attribution Managed Investment Trust (“AMIT”) – core rules

The Fund may qualify as an eligible Attribution Managed Investment Trust (AMIT), and if so, intends to elect into the AMIT regime. The AMIT legislation applies an attribution model whereby Equity Trustees as the Responsible Entity of the Fund attributes amounts of trust components of a particular character to investors on a fair and reasonable basis consistent with the operation of the Fund's Constitution, which includes provisions in relation to AMIT. Under the AMIT rules, the following will apply:

**Fair and reasonable attribution:** Each year, the Fund's determined trust components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) will be allocated to investors on a “fair and reasonable” attribution basis, rather than being allocated proportionally based on each investor's present entitlement to the income of the Fund.

**Unders or overs adjustments:** Where the Fund's determined trust components for a year are revised in a subsequent year (e.g. due to actual amounts differing to the estimates of income, gains / losses or expenses), then unders and overs may arise. Unders and overs will generally be carried forward and adjusted in the year of discovery.

**Cost base adjustments:** Where the distribution made is less than (or more than) certain components attributed to investors, then the cost base of an investor's units may be increased (or decreased). Details of cost base adjustments will be included on an investor's annual tax statement, referred to as an AMIT Member Annual Statement (“AMMA”).

**Large withdrawals:** In certain circumstances, gains may be attributed to a specific investor, for example, gains on disposal of assets to fund a large withdrawal being attributed to the redeeming investor.

**Penalties:** In certain circumstances (e.g. failure to comply with certain AMIT rules), specific penalties may be imposed.

The new rules are intended to reduce complexity, increase certainty and reduce compliance costs for managed investment trusts and their investors. Where the Fund does not elect into the AMIT regime, or has made the election but the election is not effective for the income year (e.g. the Fund does not satisfy the requirements to be a managed investment trust for the income year), the Tax Law applicable to non-AMITs should be relevant. In particular, the Fund should not generally pay tax on behalf of its investors and instead, investors should be assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled.

## Deemed Capital Gains Tax (“CGT”) Election

Eligible managed investment trusts (“MITs”) may make an election to apply a deemed capital account treatment for gains and losses on disposal of certain eligible investments (including equities and units in other trusts but excluding derivatives, debt securities and foreign exchange contracts). Where the election is made the Fund should hold its eligible investments on capital account and gains/(losses) from the disposal of eligible investments should be treated as capital gains/(losses). Capital gains arising on the disposal of eligible investments held for 12 months or greater may be eligible to be treated as discount capital gains.

Where the CGT election is not made, the Fund should hold its eligible investments on revenue account and gains/(losses) from the disposal of eligible investments should be treated as revenue gains or losses.

## Controlled Foreign Company (“CFC”) Provisions

There are certain tax rules (i.e. the CFC provisions) which may result in assessable income arising in the Fund in relation to investments in foreign equities, where certain control thresholds are met. If such interests were to be held at the end of the income year, the taxable income of the Fund may include a share of net income and gains (i.e. CFC attributable income) from such investments.

## Taxation of Financial Arrangements (“TOFA”)

The TOFA rules may apply to certain “financial arrangements” held by the Fund. In broad terms, the TOFA regime seeks to recognise “sufficiently certain” returns on certain financial arrangements on an accruals basis for tax purposes rather than on a realisation basis. Where returns from derivative instruments are not “sufficiently certain” they will continue to be recognised on a realisation basis, unless specific tax timing elections are made.

## Taxation Reform

The tax information included in this PDS is based on the taxation legislation and administrative practice as at the issue date of this PDS, together with proposed changes to the taxation legislation as announced by the Government. However, the Australian tax system is in a continuing state of reform, and based on the Government's reform agenda, it is likely to escalate rather than diminish. Any reform of a tax system creates uncertainty as to the full extent of announced reforms, or uncertainty as to the meaning of new law that is enacted pending interpretation through the judicial process. These reforms may impact on the tax position of the Fund and its investors. Accordingly, it will be necessary to closely monitor the progress of these reforms, and investors should seek their own professional advice, specific to their own circumstances, of the taxation implications of investing in the Fund.

## Tax File Number (“TFN”) and Australian Business Number (“ABN”)

It is not compulsory for an investor to quote their TFN or ABN. If an investor is making this investment in the course of a business or enterprise, the investor may quote an ABN instead of a TFN. Failure by an investor to quote an ABN or TFN or claim an exemption may cause the Responsible Entity to withhold tax at the top marginal rate, plus the Medicare Levy, on gross payments including distributions or attribution of income to the investor. The investor may be able to claim a credit in their tax return for any TFN or ABN tax withheld. Collection of TFNs is permitted under taxation and privacy legislation.

By quoting their TFN or ABN, the investor authorises Equity Trustees to apply it in respect of all the investor's investments with Equity Trustees. If the investor does not want to quote their TFN or ABN for some investments, Equity Trustees should be advised.

## GST

The Fund is registered for GST. The issue or withdrawal of units in the Fund and receipt of distributions are not subject to GST.



The Fund may be required to pay GST included in management and other fees, charges, costs and expenses incurred by the Fund. However, to the extent permissible, the Responsible Entity will claim on behalf of the Fund a proportion of this GST as a reduced input tax credit. Unless otherwise stated, fees and charges quoted in this PDS are inclusive of GST and take into account any available reduced input tax credits. The Fund may be entitled to as yet undetermined additional input tax credits on the fees, charges or costs incurred. If the Responsible Entity is unable to claim input tax credits on behalf of the Fund, the Responsible Entity retains the ability to recover the entire GST component of all fees and charges.

The impact of GST payments and credits will be reflected in the unit price of the Fund. Investors should seek professional advice with respect to the GST consequences arising from their unit holding.

## Australian Taxation of Australian Resident Investors

### Distributions

For each year of income, each Australian resident investor will be required to include within their own tax calculations and tax return filings the assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Fund attributed to them by Equity Trustees as the Responsible Entity of the Fund.

The tax consequences for investors in the Fund depends on the tax components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Fund attributed to them.

Investors will receive an Annual Tax Statement (or an "AMMA" for an AMIT) detailing all relevant taxation information concerning attributed amounts and cash distributions, including any Foreign Income Tax Offset ("FITO") and franking credit entitlements, returns of capital, assessable income, and any upwards or downwards cost base adjustment in the capital gains tax cost base of their units in the Fund (in the case of an AMIT).

An investor may receive their share of attributed tax components of the Fund or net income in respect of distributions made during the year or where they have made a large withdrawal from the Fund, in which case their withdrawal proceeds may include their share of net income or attributed tax components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits). In addition, because Australian investors can move into and out of the Fund at different points in time, there is the risk that taxation liabilities in respect of gains that have benefited past investors may have to be met by subsequent investors.

### Foreign Income

The Fund may derive foreign source income that is subject to tax overseas, for example withholding tax. Australian resident investors should include their share of both the foreign income and the amount of the foreign tax withheld in their assessable income. In such circumstances, investors may be entitled to a FITO for the foreign tax paid, against the Australian tax payable on the foreign source income. To the extent the investors do not have sufficient overall foreign source income to utilise all of the FITOs relevant to a particular year of income, the excess FITOs cannot be carried forward to a future income year.

### Disposal of Units by Australian Resident Investors

If an Australian resident investor transfers or redeems their units in the Fund, this may constitute a disposal for tax purposes depending on their specific circumstances.

Where an investor holds their units in the Fund on capital account, a capital gain or loss may arise on disposal and each investor should calculate their capital gain or loss according to their own particular facts and circumstances. As noted above, proceeds on disposal may include a component of distributable income. In calculating the taxable amount of a capital gain, a discount of 50% for individuals and trusts or 33 & 1/3% for complying Australian superannuation funds may be allowed where the units in the Fund have been held for 12 months or more. No CGT discount is available to corporate investors.

Any capital losses arising from the disposal of the investment may be used to offset other capital gains the investor may have derived. Net capital losses may be carried forward for offset against capital gains of subsequent years but may not be offset against ordinary income.

The discount capital gains concession may be denied in certain circumstances where an investor (together with associates) holds 10% or more of the issued units of the Fund, the Fund has less than 300 beneficiaries and other requirements are met. Investors who together with associates are likely to hold more than 10% of the units in the Fund should seek advice on this issue.

## Australian Taxation of Non-Resident Investors

### Tax on Income

The Fund expects to derive income which may be subject to Australian withholding tax when attributed by Equity Trustees as the Responsible Entity of the Fund to non-resident investors.

Australian withholding tax may be withheld from distributions of Australian source income and gains attributed to a non-resident investor. The various components of the net income of the Fund which may be regarded as having an Australian source include Australian sourced interest, Australian sourced other gains, Australian sourced dividends and CGT taxable Australian property.

We recommend that non-resident investors seek independent tax advice before investing, taking into account their particular circumstances and the provisions of any relevant Double Taxation Agreement/Exchange of Information Agreement ("EOI") between Australia and their country of residence.

### Disposal of Units by Non-Resident Investors

Based on the Fund's investment profile, generally non-resident investors holding their units on capital account should not be subject to Australian CGT on the disposal of units in the Fund unless the units were capital assets held by the investor in carrying on a business through a permanent establishment in Australia. Australian tax may apply in certain circumstances if the non-resident holds their units on revenue account. CGT may also apply in some cases where the Fund has a direct or indirect interest in Australian real property. We recommend that non-resident investors seek independent tax advice in relation to the tax consequences of the disposal of their units.

### Your privacy

The Australian Privacy Principles contained in the Privacy Act 1988 (Cth) ("Privacy Act") regulate the way in which we collect, use, disclose, and otherwise handle your personal information. Equity Trustees is committed to respecting and protecting the privacy of your personal information, and our Privacy Policy details how we do this.

It is important to be aware that, in order to provide our products and services to you, Equity Trustees may need to collect personal information about you and any other individuals associated with the product or service offering. In addition to practical reasons, this is necessary to ensure compliance with our legal and regulatory obligations (including under the Corporations Act, the AML/CTF Act and taxation legislation). If you do not provide the information requested, we may not be able to process your application, administer, manage, invest, pay or transfer your investment(s).



You must therefore ensure that any personal information you provide to Equity Trustees is true and correct in every detail. If any of this personal information (including your contact details) changes, you must promptly advise us of the changes in writing. While we will generally collect your personal information from you, your broker or adviser or the Investment Manager and Administrator directly, we may also obtain or confirm information about you from publicly available sources in order to meet regulatory obligations.

In terms of how we deal with your personal information, Equity Trustees will use it for the purpose of providing you with our products and services and complying with our regulatory obligations. Equity Trustees may also disclose it to other members of our corporate group, or to third parties who we work with or engage for these same purposes. Such third parties may be situated in Australia or offshore, however we take reasonable steps to ensure that they will comply with the Privacy Act when collecting, using or handling your personal information.

The types of third parties that we may disclose your information to include, but are not limited to:

- stockbrokers, financial advisers or adviser dealer groups, their service providers and/or any joint holder of an investment;
- those providing services for administering or managing the Fund, including the Investment Manager, Custodian and Administrator, auditors, or those that provide mailing or printing services;
- our other service providers;
- regulatory bodies such as ASIC, ATO, APRA and AUSTRAC; and
- other third parties who you have consented to us disclosing your information to, or to whom we are required or permitted by law to disclose information to.

Equity Trustees or the Investment Manager may from time to time provide you with direct marketing and/or educational material about products and services they believe may be of interest to you. You have the right to “opt out” of such communications by contacting us using the contact details below.

In addition to the above information, Equity Trustees’ Privacy Policy contains further information about how we handle your personal information, and how you can access information held about you, seek a correction to that information, or make a privacy-related complaint.

Full details of Equity Trustees’ Privacy Policy are available at [www.eqt.com.au](http://www.eqt.com.au). You can also request a copy by contacting Equity Trustees’ Privacy Officer on +61 3 8623 5000 or by email to [privacy@eqt.com.au](mailto:privacy@eqt.com.au).

## The Constitution

The Fund is governed by a constitution that sets out the Fund’s operation (the “Constitution”). The Constitution, together with the Fund’s PDS, the Corporations Act and other laws, regulate our legal relationship with investors in the Fund. If you invest in the Fund, you agree to be bound by the terms of the Fund’s PDS and the Fund’s Constitution. You can request a copy of the Constitution free of charge from Equity Trustees. Please read these documents carefully before investing in the Fund.

We may amend the Constitution from time to time in accordance with the provisions in the Constitution and the Corporations Act.

## Anti-Money Laundering and Counter Terrorism Financing (“AML/CTF”)

Australia’s AML/CTF laws require Equity Trustees to adopt and maintain a written AML/CTF Program. A fundamental part of the AML/CTF Program is that Equity Trustees must hold up-to-date information about investors (including beneficial owner information) in the Fund.

To meet this legal requirement, we need to collect certain identification information (including beneficial owner information) and documentation (“KYC Documents”) from new investors. Existing investors may also be asked to provide KYC Documents as part of an ongoing customer due diligence/verification process to comply with AML/CTF laws. If applicants or investors do not provide the applicable KYC Documents when requested, Equity Trustees may be unable to process an application, or may be unable to provide products or services to existing investors until such time as the information is provided.

In order to comply with AML/CTF Laws, Equity Trustees may also disclose information including your personal information that it holds about the applicant, an investor, or any beneficial owner, to its related bodies corporate or service providers, or relevant regulators of AML/CTF Laws (whether inside or outside Australia). Equity Trustees may be prohibited by law from informing applicants or investors that such reporting has occurred.

Equity Trustees shall not be liable to applicants or investors for any loss you may suffer because of compliance with the AML/CTF laws.

## Indirect Investors

You may be able to invest indirectly in the Fund via an IDPS by directing the IDPS Operator to acquire units on your behalf. If you do so, you will need to complete the relevant forms provided by the IDPS Operator and not the Application Form accompanying the PDS. This will mean that you are an Indirect Investor in the Fund and not an investor or member of the Fund. Indirect Investors do not acquire the rights of an investor as such rights are acquired by the IDPS Operator who may exercise, or decline to exercise, these rights on your behalf.

Indirect Investors do not receive reports or statements from us and the IDPS Operator’s application and withdrawal conditions determine when you can direct the IDPS Operator to apply or redeem. Your rights as an Indirect Investor should be set out in the IDPS Guide or other disclosure document issued by the IDPS Operator.

## Information on underlying investments

Information regarding the underlying investments of the Fund will be provided to an investor of the Fund on request, to the extent Equity Trustees is satisfied that such information is required to enable the investor to comply with its statutory reporting obligations. This information will be supplied within a reasonable timeframe having regard to these obligations.

## Foreign Account Tax Compliance Act (“FATCA”)

In April 2014, the Australian Government signed an intergovernmental agreement (“IGA”) with the United States of America (“U.S.”), which requires all Australian financial institutions to comply with the FATCA Act enacted by the U.S. in 2010.

Under FATCA, Australian financial institutions are required to collect and review their information to identify U.S. residents and U.S. controlling persons that invest in assets through non-U.S. entities. This information is reported to the Australian Taxation Office (“ATO”). The ATO may then pass that information onto the U.S. Internal Revenue Service.

In order to comply with the FATCA obligations, we may request certain information from you. Failure to comply with FATCA obligations may result in the Fund, to the extent relevant, being subject to a 30% withholding tax on payment of U.S. income or gross proceeds from the sale of certain U.S. investments. If the Fund suffers any amount of FATCA withholding and is unable to obtain a refund for the amounts withheld, we will not be required to compensate investors for any such withholding and the effect of the amounts withheld will be reflected in the returns of the Fund.

## Common Reporting Standard (“CRS”)

The CRS is developed by the Organisation of Economic Co-operation and Development and requires certain financial institutions resident in a participating jurisdiction to document and identify reportable accounts and implement due diligence procedures. These financial institutions will also be required to report certain information on reportable accounts to their relevant local tax authorities.

Australia signed the CRS Multilateral Competent Authority Agreement and has enacted provisions within the domestic tax legislation to implement CRS in Australia. Australian financial institutions need to document and identify reportable accounts, implement due diligence procedures and report certain information with respect to reportable accounts to the ATO. The ATO may then exchange this information with foreign tax authorities in the relevant signatory countries.

In order to comply with the CRS obligations, we may request certain information from you. Unlike FATCA, there is no withholding tax that is applicable under CRS.

## 7. Glossary

### Adult Entertainment

As of the date of this Reference Guide, adult entertainment is defined by MSCI ESG Research using its ‘Business Involvement Screening Research Methodology’ to typically **include**: material in which the dominant theme is sexually explicit conduct.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities could remain in the Index as a result:

- companies that are involved in adult entertainment advertising or marketing;
- companies that operate adult dating sites or provide adult telephone services;
- companies that offer video sharing platforms that allow third-party users to upload adult content;
- companies that manufacture sex toys, lubricants, contraceptives or lingerie; and
- companies that offer escort services.

MSCI ESG Research’s definition of the term Adult Entertainment and activities or products covered by it may be subject to change from time to time.

### Application Form

The application form that accompanies the PDS.

### ATO

Australian Taxation Office.

### AUSTRAC

Australian Transaction Reports and Analysis Centre.

### Business Day

A day other than Saturday or Sunday on which banks are open for general banking business in Melbourne.

### Civilian Firearms

As of the date of this Reference Guide, civilian firearms are defined by MSCI ESG Research using its ‘Business Involvement Screening Research Methodology’ to typically **include** handguns or pistols, rifles, carbines, shotguns and ammunition.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities could remain in the Index as a result:

- firearm or ammunition components;
- firearms and ammunition intended for military, government and law enforcement markets;

- air rifle/pistols/guns, toy guns or replica weapons, blank ammunition;
- gun safety equipment; and
- firearm accessories.

MSCI ESG Research’s definition of the term Civilian Firearms and activities or products covered by it may be subject to change from time to time.

MSCI ESG Research applies further criteria to assess whether a company is deemed to be a manufacturer, or retailer of civilian firearms. For example, e-commerce and online marketplace companies that only facilitate transactions between parties but do not directly sell the involved products are not considered to be a retailer of civilian firearms.

### Controversial Weapons

As of the date of this Reference Guide, controversial weapons are defined by MSCI ESG Research using its ‘Business Involvement Screening Research Methodology’ to typically include cluster munitions, landmines, depleted uranium weapons, biological / chemical weapons, blinding laser weapons, non-detectable fragments and incendiary weapons (white phosphorus).

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities may remain in the Index as a result:

- producers of non-key components of cluster bombs, landmines, depleted uranium weapons and chemical and biological weapons; and
- companies (including financial companies) that with less than a specified percentage of ownership of company that controversial weapons or key components of controversial weapons.

MSCI ESG Research’s definition of the term Controversial Weapons and activities or products covered by it may be subject to change from time to time.

### Conventional Weapons

As of the date of this Reference Guide, conventional weapons are defined by MSCI ESG Research in its ‘Business Involvement Screening Methodology’ to typically **include** (but is not limited to): machine guns, rifles, missiles, grenades, warheads, ammunition, attack aircrafts, warships and bombers, armored land vehicles, main battle tanks, infantry fighting vehicles, unmanned vehicles and drones.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities may remain in the Index as a result:

- non-essential components of weapons systems or platforms;
- producers of components of components;
- items not specific to military or weaponry use that may also be used in everyday electronic and mechanical equipment or vehicles;
- supporting aircraft, ships or vehicles that do not contribute to the lethality of combat, battles or warfare (e.g. drones used for non-military activities or logistics and transportation vehicles);
- supporting services not related to weapons, combat or that are not warfare-oriented (e.g. military base construction, infrastructure and technical support, supply chain management services); and
- gear and equipment that provide safety and other supporting functions.

MSCI ESG Research’s definition of the term Conventional Weapons and the activities or products covered by it may be subject to change from time to time.

## Equity and Equity Related Securities

Includes but is not limited to equities, depositary receipts, preferred shares, equity linked notes (unleveraged debt securities linked to the performance of equities), warrants (not more than 5% of the Fund's Net Asset Value) and convertible securities which do not embedded FDI or leverage (such as convertible preference shares, share purchase rights and corporate bonds which may be rated or unrated, fixed and/or floating rate and convertible into common or preferred shares).

## Energy Sector under GICS

Refers to the Global Industry Classification Standard, an enhanced industry classification system which seeks to define global sectors and industries, including the "Energy" sector. As at the date of this Reference Guide, the "Energy" sector is defined under GICS as including companies with specified connections to oil and gas (such as drilling, equipment and services, exploration and production, storage and transportation) and coal and consumable fuels. The definition is subject to change from time to time and is accessible here: <https://www.msci.com/our-solutions/indexes/gics>.

## FDI

Means a financial derivative instrument. A derivative is a financial contract whose value is derived from other assets.

## Gambling

As of the date of this Reference Guide, gambling is defined by MSCI ESG Research using its 'Business Involvement Screening Research Methodology' to typically **include**: owning or operating gambling facilities such as casinos, racetracks, bingo parlours and other betting establishments (such as horse, dog or other racing events permitting wagering), lottery operations, online gambling and fantasy sports or sporting events that permit wagering, and the provision of key products or services fundamental to gambling operations (such as, products manufactured exclusively for gambling such as slot machines, roulette wheels or lottery terminals).

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities could remain in the Index as a result:

- companies that manufacture dice, cards or chips;
- companies engaged in distributing gambling machines;
- companies that produce only components of gambling machines (such as, coin-counting devices or LCD screens);
- companies retailing lottery tickets (or that manufacture lottery ticket printing machines);
- companies providing or selling data to gamblers;
- companies that offer online or mobile games of skill;
- companies engaged in derivatives trading or financial companies that provide credit lines to individuals for gambling purposes;
- companies that provide products or services to solely support end users (rather than support gambling operations); and
- companies that breed animals.

MSCI ESG Research's definition of the term Gambling and activities or products covered by it may be subject to change from time to time.

## Gross Asset Value (GAV)

The value of the assets of the Fund or a Class without taking into account the liabilities of that Fund or Class.

## IDPS

Investor-Directed Portfolio Service or investor-directed portfolio-like managed investment scheme. An IDPS is generally the vehicle through which an investor purchases a range of underlying investment options from numerous investment managers. In New Zealand, the IDPS Operator needs to be a licensed Discretionary Investment Management Service provider.

## IDPS Guide

Investor-Directed Portfolio Service guide.

## IDPS Operator

An entity responsible for operating an IDPS.

## Indirect Investors

Individuals who invest in the Fund through an IDPS.

## Methodology

Means the most recent version of the MSCI Methodology Book (which can be accessed **here**). The Methodology is also accessible via the Index website at <https://www.msci.com/index-methodology> (under the name "World Custom ESG Climate Series A Indexes Methodology" as at the date of this Reference Guide).

## MSCI ESG Research

Means MSCI ESG Research LLC, an entity which provides research, ratings and analysis of environmental, social and governance-related business practices of companies worldwide, including for the purposes of administering the Index.

## MSCI Low Carbon Transition Risk Management Score

The MSCI Low Carbon Transition Risk Management Score is a score calculated by MSCI ESG Research LLC (and/or its related companies) to assess companies based on how well a company manages risk and opportunities related to the global economy's transition from carbon intensive operations and energy sources to low carbon operations and energy sources, which includes consideration of carbon emission reduction targets and progress, product related carbon emissions and climate related disclosure, strategy and research and development. For further details, please refer to <https://www.msci.com/our-solutions/esg-investing/climate-solutions/climate-data-metrics>.

## Net Asset Value (NAV)

The value of the assets of the Fund less the value of the liabilities of the Fund.

## Nuclear Weapons

As of the date of this Reference Guide, a nuclear weapon is defined by MSCI ESG Research using its 'Business Involvement Screening Research Methodology' to typically **include** nuclear warheads and intercontinental ballistic missiles and ballistic missile submarines capable of delivering nuclear warheads.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities may remain in the Index as a result:

- producers of rocket fuel used in nuclear weapons

MSCI ESG Research's definition of the term Nuclear Weapons and the activities or products covered by it may be subject to change from time to time

## Retail Client

Persons or entities defined as such under section 761G of the Corporations Act.

## Scope 1 and Scope 2 Emissions Intensity Rating

As at the date of this Reference Guide, the MSCI Climate Change Metrics defines 'Scope 1 emissions' as emissions that are from sources owned or controlled by the company (e.g. direct combustion of fuel) and 'Scope 2 emissions' as emissions caused by the generation of electricity purchased by the company.

## For Profit Prisons

As of the date of this Reference Guide, for profit prisons are defined by MSCI ESG Research using its 'Business Involvement Screening Research' to typically **include** the operation of for profit prisons, private prisons, detention centres or correctional facilities and the provision of services that are integral to those facilities.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities may remain in the Index as a result:

- rehabilitation, probation and custodial services;
- provision of supplemental services (e.g. cleaning, catering or recreational programs) and other such related services;
- specific kinds of companies that indirectly invest in for profit prisons or that invest below a specified threshold; and
- lessors of land on which for profit prisons are built and operated.

MSCI ESG Research's definition of the term For Profit Prisons and the activities or products covered by it may be subject to change from time to time.

## Tobacco Products

As of the date of this Reference Guide, tobacco products are defined by MSCI ESG Research in its Business Involvement Screening Research Methodology to typically include cigars, blunts, cigarettes, e-cigarettes, inhalers, kreteks, smokeless tobacco, snuff, snus, dissolvable and chewing tobacco. This also includes companies that grow or process raw tobacco leaves.

The term typically **does not include** the following products or activities (non-exhaustive list) and companies associated with such products or activities may remain in the Index as a result:

- products designed exclusively as an aid to quit smoking;
- complementary tobacco products (e.g. matches, lighters, pipes, bongs and hookahs);
- products used in tobacco farming (e.g. fertilisers, chemicals and harvesting equipment);
- tobacco leaves used to produce insecticides or tobacco paste; and
- cigarette vending machines and equipment (e.g. tobacco drying machines, scales, labeling or packaging machines).

MSCI ESG Research's definition of the term Tobacco Products and the activities covered by it may be subject to change from time to time.

MSCI ESG Research applies further criteria to assess whether a company is deemed to be a manufacturer, distributor or retailer of tobacco products. For example, transportation companies that transport tobacco are not deemed to be a distributor of tobacco products. Similarly, e-commerce and online marketplace companies that only facilitate transactions between parties but do not directly sell the involved products are not considered to be a retailer of tobacco products.

## US Person

A person so classified under securities or tax law in the United States of America ("US") including, in broad terms, the following persons:

(a) any citizen of, or natural person resident in, the US, its territories or possessions; or

(b) any corporation or partnership organised or incorporated under any laws of or in the US or of any other jurisdiction if formed by a US Person (other than by accredited investors who are not natural persons, estates or trusts) principally for the purpose of investing in securities not registered under the US Securities Act of 1933; or

(c) any agency or branch of a foreign entity located in the US; or

(d) a pension plan primarily for US employees of a US Person; or

(e) a US collective investment vehicle unless not offered to US Persons; or

(f) any estate of which an executor or administrator is a US Person (unless an executor or administrator of the estate who is not a US Person has sole or substantial investment discretion over the assets of the estate and such estate is governed by non-US law) and all the estate income is non-US income not liable to US income tax; or

(g) any fund of which any trustee is a US Person (unless a trustee who is a professional fiduciary is a US Person and a trustee who is not a US Person has sole or substantial investment discretion over the assets of the trust and no beneficiary (or settlor, if the trust is revocable) of the trust is a US Person); or

(h) any discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary for the benefit or account of a US Person; or

(i) any non-discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary organised, incorporated or (if an individual) resident in the US for the benefit or account of a US Person.

## We, us

Refers to Equity Trustees.

## Wholesale Client

Person or entities defined as such under section 761G of the Corporations Act.