

5 November 2012

Equity Trustees expands business development team

Listed financial services company Equity Trustees Limited (EQT) has further expanded its business development team with the appointment of Alex Keen as key account manager – NSW.

The appointment brings the NSW team to three key account managers, and a national business development team of 10 across Sydney, Melbourne and Brisbane. Mr Keen will report to David Myers, national key account manager - EQT funds distribution.

Before joining EQT, Mr Keen was business development manager for Australian Unity Investments, representing its property business and joint venture partners in NSW and the ACT. He has also worked with Investa Property Group within its retail funds management business.

Mr Keen has a bachelor degree in business (property) from the University of Western Sydney.

Rowena Cole, national manager of EQT funds distribution, said that the expansion of the distribution team reflects EQT's commitment to the growing retail and investor directed portfolio service (IDPS) market.

About EQT Funds Distribution:

Established in 2000, EQT's funds distribution model is based on a number of alliances with leading investment managers including PIMCO Australia, SG Hiscock & Company, LaSalle Investment Management and Intrinsic Value Investments. EQT acts as the responsible entity for each of the funds and also undertakes distribution to the retail and IDPS markets for co-branded products.

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