

EQT RELEASE

11 June 2013

EQT appoints head of Australian equities

Listed financial services company Equity Trustees Limited (EQT) has appointed Paul Kasian as head of Australian equities, reporting to chief investment officer George Boubouras.

Dr Kasian has over 25 years financial services experience in asset management and senior executive roles, and joins EQT from Accordius where he was executive director and chief investment officer.

He has also worked at First Samuel as chief investment officer, and has held various senior roles at HSBC Global Asset Management including chief investment officer and head of equities where he was in charge of a large investment team. Dr Kasian was also appointed head of the global financials equity team overseeing large global equity mandates.

In 1995, he co-founded Wallara Asset Management and he also pioneered the "Cash Flow Return on Investment Valuation" technique currently used by a number of major fund managers, including EQT.

Mr Boubouras said that Dr Kasian's high-level investment experience and strategic capabilities will be a valuable addition to the EQT asset management team.

"EQT is positioning itself to ensure it is fully compliant with the new Future of Financial Advice (FOFA) reforms, as well as helping other financial planning organisations meet the 'best interest' and 'know your client' requirements of FOFA.

"Paul is a highly respected and experienced wealth management professional and his appointment is the next step in the further development and growth of EQT's funds management capability.

"Paul and I worked together in the past at HSBC Global Asset Management as part of a very successful asset management team, and I am particularly pleased to be able to appoint someone of his calibre, experience and track record to the Equity Trustees team.

"He has a long history of successful Australian equities management, delivering strong investment performance for investors through different market cycles, and also has significant experience in team management and leadership," Mr Boubouras said.

About Equity Trustees:

Equity Trustees is a publicly listed company that provides a range of financial services to corporate and private clients. Its businesses include funds management, responsible entity appointments, private client wealth management and corporate and personal superannuation.

-000-

For more information please contact:

George Boubouras Phone: 03 8623 5363

Email: gboubouras@eqt.com.au