# EFM NexGen Fund - AI Class

#### **Product Disclosure Statement**

ARSN 644 377 864 APIR ETL6731AU Issue Date 23 April 2024



#### **About this PDS**

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the EFM NexGen Fund - AI Class (the "Fund"). It contains a number of references to important information (including a glossary of terms), contained in the EFM NexGen Fund - AI Class Reference Guide ("Reference Guide"), each of which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Fund.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Fund is appropriate for you in light of those circumstances.

The offer to which this PDS relates is only available to persons receiving this PDS (electronically or otherwise) in Australia.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Fund have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

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#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by visiting www.eqt.com.au/insto or by calling the Responsible Entity.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### **Updated information**

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by visiting www.eqt.com.au/insto. A paper copy of the updated information will be provided free of charge on request.

Melbourne VIC 3001 Ph: +613 8623 5000 Web: www.egt.com.au/insto

# 1. About Equity Trustees Limited

#### The Responsible Entity

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Fund's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Fund's responsible entity are governed by the Fund's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed EFM Asset Management Limited as the investment manager of the Fund. Equity Trustees has appointed a custodian to hold the assets of the Fund. The custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

#### The Investment Manager

#### **EFM Asset Management Limited**

EFM Asset Management Limited ("EFM") is a limited company incorporated in Hong Kong and licensed by the Securities and Futures Commission of Hong Kong to conduct Type 9 (asset management) regulated activity, and will provide investment advisory, investment management and other services to the Fund.

EFM is a specialist global alternatives investment manager with particular expertise in the Financial Services and Technology Sectors; and a focus on quality growth companies.

#### The Administrator

#### **Northern Trust Company**

The Administrator provides certain administrative, accounting, registrar and transfer agency services for the Fund. The Administrator has been appointed to provide these services under an administration agreement between the Responsible Entity and the Administrator. The Administrator has no direct relationship with investors

### 2. How the Fund works

The Fund is a registered managed investment scheme governed by the Constitution. The Fund comprises assets which are acquired in accordance with the Fund's investment strategy. Direct investors receive units in the Fund when they invest. In general, each unit represents an equal interest in the assets of the Fund subject to liabilities; however, it does not give investors an interest in any particular asset of the Fund.

If you invest in the Fund through an IDPS (as defined in the Reference Guide) you will not become an investor in the Fund. The operator or custodian of the IDPS will be the investor entered in the Fund's register and will be the only person who is able to exercise the rights and receive the benefits of a direct investor. Your investment in the Fund through the IDPS will be governed by the terms of your IDPS. Please direct any queries and requests relating to your investment to your IDPS Operator. Unless otherwise stated, the information in the PDS applies to direct investors.

#### **Applying for units**

You can acquire units by completing the Application Form that accompanies this PDS. The minimum initial investment amount for the Fund is \$10,000.

Completed Application Forms should be sent along with your identification documents (if applicable) to:

**EFM Asset Management Limited** GPO Box 804 Melbourne VIC 3001

Please note that cash cannot be accepted.

We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the Fund's investors.

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Fund, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.30%.

The Application Price will vary as the market value of assets in the Fund rises or falls.

#### Making additional investments

You can make additional investments into the Fund at any time by sending us your additional investment amount together with a completed Application Form by post or via email to EFM Transactions@unitregistry.com.au. The minimum additional investment into the Fund is \$10,000.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The Fund usually distributes income annually at the end of June, however, Equity Trustees may change the distribution frequency without notice. Distributions are calculated effective the last day of the distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

Investors in the Fund can indicate a preference to have their distribution:

- reinvested back into the Fund: or
- directly credited to their Australian Dollar (AUD) Australian domiciled bank account.

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

#### Access to your money

Investors in the Fund can generally withdraw their investment by completing a Redemption Form to withdraw from the Fund and mailing it to:

**EFM Asset Management Limited** 

**GPO Box 804** 

Melbourne VIC 3001

Or sending it by email to EFM\_Transactions@unitregistry.com.au

The minimum withdrawal amount is \$10,000. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 7 days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated Australian domiciled bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 21 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Fund, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is 0.30%.

The Withdrawal Price will vary as the market value of assets in the Fund rises or falls. We generally pay all withdrawal proceeds in cash, but we are permitted under the constitution for the Fund to pay proceeds in kind (i.e. in specie share transfer).

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Fund falls below \$10,000 as a result of processing your withdrawal request. In certain circumstances, for example, when there is a freeze on withdrawals, where accepting a withdrawal is not in the best interests of investors in the Fund including due to one or more circumstances outside its control or where the Fund is not liquid (as defined in the Corporations Act), Equity Trustees can deny or suspend a withdrawal request and you may not be able to withdraw your funds in the usual processing times or at all. When the Fund is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator and the terms of the IDPS.

#### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

#### Additional information

If and when the Fund has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Fund will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Fund may be obtained from ASIC through ASIC's website.

#### **Further reading**

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Authorised signatories;
- Reports;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Withdrawal restrictions,

under the "Investing in the EFM NexGen Fund - Al Class", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 3. Benefits of investing in the EFM NexGen Fund - AI Class

#### Significant features

The AI Class of the Fund will be focussed on global companies materially exposed to Artificial Intelligence driving growth, with the aim of achieving absolute returns for investors. The Manager seeks to invest in securities that in its view have strong secular growth characteristics. The portfolio typically comprises 30-50 securities. The Fund may also invest in exchange traded derivatives (Derivatives), cash and cash equivalents

#### Significant benefits

Other features and benefits include: Access to investment opportunities across a diverse range of global companies; EFM's well-resourced and experienced team utilising a disciplined investment approach; Aligned interests, as EFM is a shareholder in the Fund and has a strong performance culture; and, EFM's robust investment and risk management processes and approach.

#### Investment approach

The EFM investment team conducts a thorough bottom-up review of each stock considered for inclusion in the Fund's Investment Universe. This process ensures the Fund will only include stocks where the investment team believes each company's engagement with AI technology will be a material driver of growth over our 3-5 year investment horizon.

We categorise companies into three groups: Upstream Enablers (predominantly hardware compute infrastructure companies); Integrated Platforms (typically world scale companies with in-house engineering talent, proprietary compute infrastructure and large user bases); and Downstream Beneficiaries (largely software companies or B2B/B2C companies leveraging AI in their business). Currently these are predominantly (but not always) technology companies. As the industry develops, more "non-tech" companies will come into the universe, most likely in the Downstream Beneficiaries area, as companies adopt and integrate AI into their businesses and product offerings.

# 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Fund. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The Responsible Entity and the Investment Manager do not guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. The value of the Fund's investments will vary. Returns are not guaranteed, and you may lose money by investing in the Fund. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Fund is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

#### Market Risk

Investment returns are influenced by market factors. These market factors may include changes in economic, social, technological or political conditions, as well as market sentiment, the causes of which may include changes in governments or government policies, political unrest, wars, terrorism, pandemics and natural, nuclear and environmental disasters. The duration and potential impacts of such events can be highly unpredictable, which may give rise to increased and/or prolonged market volatility. In times of market volatility, there is a risk that the value of the securities held by the Fund will fall in value, resulting in a reduced Net Asset Value per unit and reduced returns on investment for the Fund.

#### Concentration risk

The Fund typically comprises 30-50 securities with exposure to the Artificial Intelligence industry, which represents a relatively high sector concentration. The lower the number of investments, the higher the concentration and, in turn, the higher the potential volatility. The value of investments is more likely to be affected by any single adverse economic, political or regulatory event than the investments of a more diversified investment portfolio. Also, the use of a single investment manager applying generally similar trading programs could mean lack of diversification and, consequentially, higher risk.

#### Industry risk

The AI Class of the Fund will invest in companies with exposure to the Artificial Intelligence industry. The Artificial Intelligence industry is relatively nascent and it is unclear which technologies and business models will be successful, if any.

#### **Lack of Operating History**

The Fund commenced operations on 22 February 2021. The AI Class of the Fund will invest in companies with exposure to the Artificial Intelligence industry and has insufficient operating history on which prospective investors may base their evaluation of the Investment Manager. There is therefore no certainty that the strategies that will be applied will be successful.

#### Liquidity risk

Access to your money may be delayed (see Section 2 "How the Fund works"). In times of extreme market conditions reduced liquidity may make it difficult to trade at an appropriate price and to realise assets in a timely fashion to meet withdrawal requests. Units in the Fund are not quoted on any stock exchange so you cannot sell them through a stockbroker.

#### Counterparty risk

Counterparty risk is the risk that a counterparty to a contract will fail to perform contractual obligations (for example default in either whole or part) under the contract. This is also sometimes referred to as 'credit risk'. The Fund may be subject to the default of a counterparty such as brokerage and trading firms and banks with which the Fund does business, including the Prime Broker; or the institutions to which securities have been entrusted for custodial purposes, could encounter financial difficulties.

#### Investment objective risk

There is no guarantee that in any time period, particularly in the short term, the Fund will achieve any particular level of return and investors should be aware that the value of units may fall as well as rise. Investment in the Fund involves significant risks. Whilst it is the intention of the Investment Manager to implement strategies that are designed to minimise potential losses, there can be no assurance that these strategies will be successful. It is possible that an investor may lose a substantial proportion or all of their investment in the Fund. As a result, each investor should carefully consider whether they can afford to bear the risks of investing in the Fund.

#### **Equity risk**

Individual investments made by the Fund will fluctuate in value, meaning that the price may go up or down. A company's share price may fluctuate for a number of reasons. A company may undergo changes in its financial, management or operating circumstances, and may also face broader influences such as political and industry changes. The Investment Manager aims to reduce these risks with analysis and research of securities held by the Fund.

#### Volatility risk

Generally, the higher the potential return for a fund means there is a higher risk and a greater chance of substantial return fluctuations (including the possibility of losses) that may occur. In addition to the loss of returns, there is a risk that the value of a unit may decline considerably. As the Fund has the ability to invest in financial products that have embedded leverage, the Fund will be subject to increased volatility. Returns from a financial product that has embedded leverage will generally be more volatile than returns from a financial product that does not contain embedded leverage investment.

#### Individual investment risk

There may be instances where an investment in which the Fund invests will fall in price because of investment specific factors (for example, where a company's major product is subject to a product recall). The value of investments can vary because of changes to management, product distribution, investor confidence, internal operations or the company's business environment.

#### Use of financial products with embedded leverage

The Investment Manager may invest in financial products that contain embedded leverage in the product. Such strategies may include the acquisition and disposal of certain types of listed Derivatives, such as warrants, futures and options. Whilst these strategies create an opportunity for greater total returns it also exposes the Fund to a greater risk of loss arising from adverse price changes. For example, as a result of using these strategies, the net asset value of the Fund will increase more when the Fund's assets increase in value, and decrease more when the Fund's assets decrease in value, than would otherwise be the case if these strategies were not used.

#### **Derivatives risk**

The Fund may use Derivatives predominantly for hedging purposes. The value of a Derivative may fail to move in line with the underlying asset. In addition, the Derivative may be illiquid or either the Fund or the counterparty to the derivative contract may not meet their contractual obligations. This may have an adverse effect on the value of the Fund's investments. While using Derivatives for hedging can reduce the risk associated with an investment, it cannot be guaranteed that hedging will always be successful.

#### **Fund risk**

The Fund could terminate, the fees and expenses could change, Equity Trustees could be replaced as Responsible Entity or EFM could be replaced as Investment Manager. There is also a risk that investing in the Fund may give different results than investing directly in securities because of income or capital gains accrued in the Fund and the consequence of withdrawal by other investors.

#### Regulatory and government policy change risk

Legal, tax, regulatory and government policy changes, as well as changes in generally accepted accounting policies or valuation methods, in the Australian and international investment environment may occur during the term of investment in the Fund. These changes may have negative impacts on the way in which the Fund is regulated and/or impacting income and capital returns from an investment. The Fund may invest in companies with exposure to developing economies and markets, which are often perceived as being higher risk.

#### Country and political risk

The Fund may hold shares in companies and other investments that are domiciled in a country other than Australia. The economic, technological, political, legal and market conditions in these other countries may affect the operations of these companies which may, in turn, have an indirect impact upon the value of the Fund's

#### Foreign exchange risk

The Fund will invest in companies listed on global stock exchanges which will therefore give rise to foreign currency exposure. This means the value of foreign investments will vary as exchange rates change. Fluctuations in foreign currency can have both a positive and negative impact on the investments of the Fund. These changes may be significant. Generally, the Fund does not seek to actively hedge its foreign exchange exposures.

#### Performance fee risk

The existence of the Investment Manager's performance fee may create an incentive for the Investment Manager to advise more speculative investments to the Fund than it would otherwise make in the absence of such performance-based arrangements. This could induce the Investment Manager to take greater risks in order to increase the likelihood of obtaining a performance fee.

#### Cross class liability risk

Where the Fund offers multiple classes of units, then the Fund is subject to cross class liability risk. The classes are not separate legal entities and the assets of each class will not be segregated. All of the assets of the Fund are available to meet all of its liabilities, regardless of the class to which such assets or liabilities are attributable. In practice, cross-class liability will usually only arise where any separate class becomes insolvent and is unable to meet all of its liabilities. In this case, all of the assets of the Fund attributable to other separate classes may be applied to cover the liabilities of the insolvent classes. If losses or liabilities are sustained by a class in excess of the assets attributable to such class, such excess may be apportioned to the other classes.

#### Cyber risk

There is a risk of fraud, data loss, business disruption or damage to the information of the Fund or to investors' personal information as a result of a threat or failure to protect the information or personal data stored within the IT systems and networks of the Responsible Entity, the Investment Manager or other service providers.

#### **FATCA** risk

The Fund intends to be treated under Australian FATCA Rules as a Reporting Financial Institution or a Trustee-Documented Trust, and is not expected to be subject to a 30% FATCA withholding tax on US sourced income. However, this cannot be assured given the complexity of the Australian FATCA Rules.

#### Potential conflicts of interest risk

The Investment Manager may be the investment manager of other funds not described in this PDS and entities within the Equity Trustees Group (comprising the Responsible Entity) may act in various capacities (such as responsible entity, trustee and custodian) for other funds or accounts. The Investment Manager and Responsible Entity have implemented policies and procedures to identify and manage the any conflict that might arise.

#### Pandemic and other unforeseen event risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Fund's investments. Further, under such circumstances the operations. including functions such as trading and valuation, of the Investment Manager and other service providers could be reduced, delayed, suspended or otherwise disrupted.

# How we invest your money

You should consider the likely investment return, risk and your investment timeframe when choosing a fund to invest in.

#### **Investment objective**

The Fund's objective is to deliver capital appreciation for unitholders over the investment cycle through investment in a global portfolio and to seek investment opportunities that generate strong absolute returns over a long-term horizon. The Fund may also invest in cash and cash equivalent instruments.

#### Minimum suggested time frame

The minimum suggested timeframe for holding investments in the Fund is more than 5 years.

### Risk level

High.

#### Investor suitability

The Fund is aimed at long-term investors seeking capital growth from unhedged investments in global equity markets.

#### Investment style and approach

The Fund is an Australian unit trust and gains its exposure by investing in global equities, equity linked securities, Derivatives, cash and cash equivalent instruments. The investment strategy of the Fund is based on a fundamental bottom-up research approach, combined with rigorous fundamental qualitative and quantitative analysis to achieve the Fund's investment objective. The Fund expects to invest a significant part of its assets in the global markets with a focus towards the Artificial Intelligence sector.

The Investment Manager reserves the right to change its investment strategy from time to time. Any changes to the investment strategy will be notified to investors in accordance with the Corporations Act.

#### Permitted Investments

The Fund may invest in global listed securities (including but not limited to, ordinary shares, preference shares, securities convertible into shares, exchange traded funds and other funds). It may also invest in Derivatives predominantly for hedging

The Fund will not invest in physical commodities or real estate. Further, the Fund will not take any legal or management control of companies.

#### **Risk Management**

The Fund will predominantly invest in large capitalisation, liquid securities in position sizes that can be easily divested.

Market risk reduction strategies may be deployed in times of elevated volatility and to mitigate event risk. Portfolio weightings and exposures will be monitored in an effort to monitor risk.

All investments carry risks. The risks of the Fund are the inherent risks associated with a global strategy. The success of the Investment Manager's investment strategy is subject to a number of factors and subject to a number of key risks and assumptions. These risks factors, assumptions and the Fund's risk management measures are summarised in section 4 'Managing Risks'.

#### Asset allocation

Asset class	Range
Global Equities	70-100%
Cash and cash equivalents	0-20%
Derivatives*	-10% to 10%

<sup>\*</sup>The Fund may use Derivatives predominantly for hedging purposes.

#### Changing the investment strategy

The investment strategy and asset allocation parameters may be changed. If a change is to be made, investors in the Fund will be notified in accordance with the Corporations Act.

#### Labour, environmental and corporate governance considerations

The Investment Manager generally takes into account labour standards, environmental, social and corporate governance considerations (ESG matters) for the purposes of selecting, retaining and realising investments of the Fund to the extent the Investment Manager considers these issues have a material impact on either investment risk or return.

The Investment Manager does not have a predetermined view about what it regards to be an ESG matter and does not apply any specific methodology to measure individual companies with respect to their ESG standing or apply any specific weighting system to the standards or considerations. ESG matters are generally considered throughout the investment process as part of the fundamental research, investment selection and portfolio construction stages of the process. However, there is a risk that the companies in the portfolio may not necessarily meet all of the ESG matters that the Investment Manager has assessed at all times. While the portfolio is under regular review, there is no formal ESG review conducted once a stock is selected within the portfolio. The Investment Manager may look to engage with a company and influence its thinking with respect to ESG matters (including through voting on ESG matters) and where the Investment Manager believes the company has demonstrated wilful disregard for general ESG principles, it may choose to avoid or divest securities in the relevant company in the Fund's portfolio on a case by case basis. Where the Investment Manager chooses to divest assets from the Fund due to ESG principles, it will do so within a timeframe it considers reasonable in all the circumstances.

#### **Fund performance**

Up to date information of the performance of the Fund can be obtained from www.efmaml.com. Please remember, past performance is not an indicator of future returns. A free of charge paper copy of the information will also be available on request.

#### 6. Fees and costs

#### **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website

(www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

#### **Fees and Costs Summary**

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EFM NexGen Fund –	AI Class	
Type of fee or cost	Amount	How and when paid
Ongoing annual fees	and costs <sup>1</sup>	
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	1.30% of the NAV of the Fund	The management fees component of management fees and costs are accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Fund as they are incurred.
Performance fees Amounts deducted from your investment in relation to the performance of the product	0.00% of the NAV of the Fund <sup>3</sup>	Performance fees are calculated daily and paid semi-annually in arrears from the Fund and reflected in the unit price.
Transaction costs The costs incurred by the scheme when buying or selling assets	0.31% of the NAV of the Fund	Transaction costs are variable and deducted from the Fund as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.
Member activity rela		for services or when your
Establishment fee	Not applicable	Not applicable
The fee to open your investment		

EFM NexGen Fund – A	Al Class	
Type of fee or cost	Amount	How and when paid
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme	0.30% upon entry and 0.30% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption.
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable
Exit fee The fee to close your investment	Not applicable	Not applicable
Switching fee The fee for changing investment options	Not applicable	Not applicable

<sup>&</sup>lt;sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

#### **Additional Explanation of Fees and Costs**

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Fund, investing the assets of the Fund, expenses and reimbursements in relation to the Fund and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 1.30% p.a. of the NAV of the Fund is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fees component is accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.00% p.a. of the NAV of the Fund may include other ordinary expenses of operating the Fund, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Fund invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Fund as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on the relevant costs incurred during the financial year ended 30 June 2023.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Performance fees

Performance fees include amounts that are calculated by reference to the performance of the Fund. The performance fees for the Fund are 0.00% of the NAV of the Fund.

The performance fee figure that is disclosed in the Fees and Costs Summary is generally based on an average of the performance fees over the previous five financial years, where each performance fee relevant to the Fund is averaged and totalled to give the performance fees for the Fund. In respect of the Fund that was not in operation for the previous five financial years, the performance fee average is calculated by reference to the number of financial years in which the Fund was operated.

In terms of the performance fees payable to the Investment Manager, a performance fee is payable equal to 10% of the absolute performance of the Fund, calculated and accrued daily and paid semi-annually. The performance fee is subject to a high watermark being the NAV at which a performance fee as last assessed as being payable. This high watermark will be reset at the current unit price of \$632.011 per unit as at 18 April 2024.

The fee is calculated based on the daily NAV of the Fund (adjusted for applications and redemptions and before the payment of any distributions) over the relevant period ending 30 June and 31 December.

Please note that the performance fees disclosed in the Fees and Costs Summary is not a forecast as the actual performance fee for the current and future financial years may differ. The Responsible Entity cannot guarantee that performance fees will remain at their previous level or that the performance of the Fund will deliver positive returns.

It is not possible to estimate the actual performance fee payable in any given period, as we cannot forecast what the performance of the Fund will be. Information on current performance fees will be updated from time to time and available at www.egt.com.au/insto.

#### **Transaction costs**

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Fund, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Fund invests (if any), that would have been transaction costs if they had been incurred by the Fund itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Fund.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Fund will incur when buying or selling assets of the Fund. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.30% upon entry and 0.30% upon exit. The dollar value of these costs based on an application or a withdrawal of \$10,000 is \$30 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.eqt.com.au/insto will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Fund's assets and are reflected in the Fund's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Fund are 0.54% p.a. of the NAV of the Fund, which is based on the relevant costs incurred during the financial year ended 30 June 2023.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2% of the GAV of the Fund. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Fund and as such these expenses may increase or decrease accordingly, without notice.

<sup>&</sup>lt;sup>2</sup> The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below.

<sup>&</sup>lt;sup>3</sup> This represents the performance fee of the Fund which is payable as an expense of the Fund to the Investment Manager. See "Performance fees" below for more information.

#### **Payments to IDPS Operators**

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Fund on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients. Please contact the Investment Manager on +852 3792 0166 for further information.

#### Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

# **EXAMPLE - EFM NexGen Fund - AI Class** BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR

Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0
Plus Management fees and costs	1.30% p.a.	And, for every \$50,000 you have in the EFM NexGen Fund - Al Class you will be charged or have deducted from your investment \$650 each year
Plus Performance fees	0.00% p.a.	And, you will be charged or have deducted from your investment \$0 in performance fees each year
Plus Transaction costs	0.31% p.a.	And, you will be charged or have deducted from your investment \$155 in transaction costs
Equals Cost of EFM NexGen Fund - AI Class		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$805*  What it costs you will depend on the investment option you choose and the fees you negotiate.

<sup>\*</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$50,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances. The performance fees stated in this table are based on the average performance fee for the Fund, over the previous five financial years. The performance of the Fund for this financial year, and the performance fees, may be higher or lower or not payable in the future. It is not a forecast of the performance of the Fund or the amount of the performance fees in the future.

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### **Further reading**

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Fund) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Fund.

The Fund is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled or, where the Fund has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

#### **Further reading**

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 8. How to apply

To invest please complete the Application Form accompanying this PDS, send funds (see details in the Application Form) and your completed Application Form to:

**EFM Asset Management Limited** GPO Box 804

Melbourne VIC 3001

Please note that cash cannot be accepted and all applications must be made in Australian dollars.

We do not earn interest, nor do we pay you interest on application monies held prior to the time we issue units to you.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over.

Investors investing through an IDPS should use the application form provided by their IDPS Operator.

#### Cooling off period

If you are a Retail Client who has invested directly in the Fund, you may have a right to a 'cooling off' period in relation to your investment in the Fund for 14 days from the earlier of:

- confirmation of the investment being received; and
- the end of the fifth business day after the units are issued.

A Retail Client may exercise this right by notifying Equity Trustees in writing. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a Retail Client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as a unit holder in the Fund during the 14 day period. This could include selling part of your investment or switching it to another product.

Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in the Fund by the IDPS. The right to cool off in relation to the Fund is not directly available to an Indirect Investor. This is because an Indirect Investor does not acquire the rights of a unit holder in the Fund. Rather. an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in the Fund on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to the Fund and any rights an Indirect Investor may have in this regard.

#### **Complaints resolution**

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678 Email: info@afca.org.au

Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

#### 9. Other information

#### Consent

The Investment Manager has given and, as at the date of this PDS, has not withdrawn:

its written consent to be named in this PDS as the investment manager of the Fund; and

its written consent to the inclusion of the statements made about it which are specifically attributed to it, in the form and context in which they appear.

The Investment Manager has not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. None of the Investment Manager nor their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this PDS.

#### **Further reading**

You should read the important information in the Reference Guide about:

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- NAV for the Fund;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# EFM NEXGEN FUND - AI CLASS APPLICATION FORM

This application form accompanies the Product Disclosure Statement (PDS)/Information Memorandum (IM) relating to units in the following product/s issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). The PDS/IM contains information about investing in the Fund/Trust. You should read the PDS/IM in its entirety before applying.

EFM NexGen Fund - Al Class

The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS/IM.

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS, if you
  make a mistake, cross it out and initial. DO NOT use correction fluid
- The investor(s) must complete and sign this form
- Keep a photocopy of your completed Application Form for your records

U.S. Persons: This offer is not open to any U.S. Person. Please refer to the PDS/IM for further information.

#### Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS)

We are required to collect certain information to comply with FATCA and CRS, please ensure you complete section 7.

#### If investing with an authorised representative, agent or financial adviser

Please ensure you, your authorised representative, agent and/or financial adviser also complete Section 6.

#### Provide certified copies of your identification documents

Please refer to section 9 on AML/CTF Identity Verification Requirements.

#### Send your documents & make your payment

See section 2 for payment options and where to send your application form.

#### **SECTION 1 – YOUR CONSUMER ATTRIBUTES**

To assist the RE in meeting the Design and Distribution Obligations, you are required to indicate the purpose of your investment by responding to each of the questions set out below. Your responses should reflect your objectives and needs for this Investment. Please tick **only 1 box** for each question below.

The below only needs to be answered where you are a <u>direct retail investor</u> (l.e., does not apply to Indirect or intermediated investments such as those made by platforms, custodians, etc.). If you are not a retail investor you may be required to provide a wholesale certificate to support your application.

Further information in relation to these questions can be found in the Target Market Determination (TMD) for the Fund. If you wish to access the TMD, please visit <a href="https://www.eqt.com.au/insto/">https://www.eqt.com.au/insto/</a>

1. Have y	ou received advice prior to applying to inves	t in th	e Fund?					
	I/We have received personal advice in relation to my investment in this Fund							
	☐ I/We have not received any advice in relation to my investment in this Fund							
2. What is	s your primary investment objective(s)?							
	Capital growth   Capital preservation		☐ Income Distribution					
3. What p	percentage of your total investable assets are	you	directing to this fund?					
	Solution/Standalone (up to100%)		Major allocation (up to 75%)					
	Core component (up to 50%)		Minor allocation (up to 25%)					
	Satellite allocation (up to 10%)							
4. Please	select your Intended investment timeframe							
	Short term (up to and including 2 years)		Medium term (More than 2 years but less than 5 years)					
	Medium to long term (equal to 5 years but less than 7 years)		Long term (7 years or more)					
5. What is	s your tolerance for risk?							
	Low risk and return- I/we can tolerate up to 1 period of underperformance over 20 years and a low target return from this investment.		Medium risk and return - I/we can tolerate up to 4 periods of underperformance over 20 years and a moderate target return from this investment.					
	High risk and return- I/we can tolerate up to 6 periods of underperformance over 20 years in order to achieve higher returns this investment.		Very High risk and return - I/we can tolerate more than 6 periods of underperformance over 20 years (high volatility and potential losses) in order to achieve accelerated returns from this investment.					
	Extremely high – I/We can tolerate significant vaccelerated returns	/olatil	ity and losses as I/we are seeking to obtain					
6. Under investme		o you	expect to be able to access your funds for this					
	Within one week		☐ Within one month					
	Within three months		☐ Within one year					
	Within five years		☐ Within ten years					
	More than 10 years		At the Issuer's discretion					

#### Please note:

- 1. Failure to complete the above questions may result in your application not being accepted;
- 2. Acceptance of your application should not be taken as a representation or confirmation that an investment in the Fund is, or is likely to be, consistent with your intentions, objectives and needs as indicated in your responses to these questions; and
- 3. For further information on the suitability of this product, please refer to your financial adviser and/or the TMD

# SECTION 1.2 – ARE YOU AN EXISTING INVESTOR IN THE FUND/TRUST AND WISH TO ADD TO YOUR INVESTMENT?

Do you have an existing investment in the Fund/Trust and the information provided remains current and correct?

Yes, if you can tick both of the boxes below, complete Sections 2 and 8						
I/We confirm there are no changes to our identification documents previously provided and that these remain current and valid.						
☐ I/We confirm there have been no changes to our FATCA or CRS status						
Exis	ting investor number:					
	ere have been changes in your identification documents or FATCA/CRS status since your last ication, please complete the full Application Form as indicated below.					
No,	please complete sections relevant to you as indicated below:					
Inve	estor Type:					
☐ Individuals/Joint: complete section 2, 3, 6 (if applicable), 7, 8 & 9						
Companies: complete section 2, 4, 6 (if applicable), 7, 8 & 9						
	Custodians on behalf of underlying clients: complete section 2, 4, 5, 5.1, 6 (if applicable), 7, 8 & 9					
	<ul> <li>Trusts/superannuation funds:</li> <li>with an individual trustee – complete sections 2, 3, 5, 6 (if applicable), 7, 8 &amp; 9</li> <li>with a company as a trustee – complete sections 2, 4, 5, 6 (if applicable), 7, 8 &amp; 9</li> </ul>					

If you are an Association, Co-operative, Partnership, Government Body or other type of entity not listed above, please contact Equity Trustees.

# **SECTION 2 - INVESTMENT DETAILS**

Investment to be held in the n	ame(s) of (must include r	name(s) of investor	(s))		
Postal address					
Suburb	State	Postcode		Country	1
Email address		Contact no.			
FUND/TRUST NAME		APIR COI	DE		PPLICATION MOUNT (AUD)
EFM NexGen Fund - Al Clas	SS	ETL6731/	٩U	\$	
The minimum initial investmen	nt is \$10,000.	1			
Distribution Instruction	าร				
If you do not select a distribut		atically reinvest you	ur distributi	ion. If you	select cash, please
ensure you provide your bank		,		,	<b>, ,</b>
☐ Reinvest distributions	if you select this option y	our distribution wil	I be reinve	ested in th	e Fund/Trust
☐ Pay distributions to the	ne bank if you select this	option your distribu	ıtion will b	e paid to	the bank account belov
Investor bank details					
For withdrawals and distribution	ons (if applicable), these	must match the inv	estor(s)' n	ame and	must be an AUD-
denominated bank account w			( )		
Financial institution name and	branch location				
BSB number	Account number				
Account name					
Payment method					
☐ Direct credit – pay to:					
Financial institution name and branch location	National Australia Bank	Limited, 500 Bour	ke St, Mel	bourne, \	/IC 3000
BSB number	083 001				
Account number	204 335 021				
Account name	Equity Trustees Limited	as RE for EFM Ne	exGen Fur	nd Applica	ations Account
Reference	<investor name=""></investor>				

#### **Source of investment**

Please indicate the source of the investment amount (e.g. retirement savings, employment income):	

# **Send your completed Application Form to:**

EFM Asset Management Limited GPO Box 804 Melbourne VIC 3001

Please ensure you have completed all relevant sections and signed the Application Form

# **SECTION 3 - INVESTOR DETAILS - INDIVIDUALS/JOINT**

Please complete if you are investing individually, jointly or you are an individual or joint trustee.

### See Group A AML/CTF Identity Verification Requirements in Section 9

Investor 1					
Title	First name(s)		Surnan	ne	
Residential addres	ss (not a PO Box/F	RMB/Locked Bag)			
Suburb	Sta		Postcode		Country
Cuburb					Country
Email address (Statements will be ser Section 6)	t to this address, unless	s you elect otherwise in	Contact no.		
Date of birth (DD/	MM/YYYY)	Tax File Number* – or	xemption code		
/	7/				
Country of birth	J ' []		Occupation		
			Coodpation		
territory, national		international organisat			ernment body (local, state, te family member or a
□ No	Yes, please g	give details:			
<del>_</del>	; oo, p.oace §	,			
Investor 2	First name(s)		Curnon		
Title	First name(s)		Surnan	iie	
Residential addres	ss (not a PO Box/F	RMB/Locked Bag)			
Suburb	Sta	te	Postcode		Country
Email address			1		
(Statements will be ser Section 6)	t to this address, unless	s you elect otherwise in	Contact no.		
Date of birth (DD/	MM/YYYY)	Tax File Number* – or	xemption code		
/	/				
Country of birth			Occupation		
If there are more	than 2 registered	d owners, please prov	de details as ar	n attachm	nent.
territory, national		international organisat			ernment body (local, state, te family member or a
☐ No	Yes, please g	give details:			

Identification number (e.g. ARBN)

#### SECTION 4 - INVESTOR DETAILS - COMPANIES/CORPORATE TRUSTEE

Please complete if you are investing for a company or where the company is acting as trustee.

See Group B AML/CTF Identity Verification Requirements in Section 9 Full company name (as registered with ASIC or relevant foreign registered body) Registered office address (not a PO Box/RMB/Locked Bag) Suburb Postcode State Country Australian Company Number Tax File Number\* - or exemption code Australian Business Number\* (if registered in Australia) or equivalent foreign company identifier **Contact Person** Title First name(s) Surname **Email address** (Statements will be sent to this address, unless you elect otherwise in Section 6) Contact no. Principal place of business: If the principal place of business is the same as the registered office street address, state 'As above' below. Otherwise provide address details. For foreign companies registered with ASIC please provide a local agent name and address if you do not have a principal place of business in Australia. Principal Place of Business Address (not a PO Box/RMB/Locked Bag) Suburb State Postcode Country **Registration details** 

#### **Controlling Persons, Directors and Beneficial Owners**

Name of regulatory body

All beneficial owners who own, hold or control either directly or indirectly 25% or more of the issued capital of a proprietary or private company that is not regulated i.e. does not have an AFSL or ACLN etc., will need to provide Group A AML/CTF Identity Verification Requirements specified in Section 9. In the case of an unregulated public company not listed on a securities exchange, provide the details of the senior managing official(s) as controlling person(s) (e.g. managing director, senior executive(s) etc. who is/are authorised to sign on the company's behalf, and make policy, operational and financial decisions) in the following sections. All proprietary and private companies, whether regulated or unregulated, must provide the names of all of the directors.

# Names of the Directors of a Proprietary or Private Company whether regulated or unregulated

1	2					
4						
If there are more than 4 directors, please write the other na	mes below.					
Names of the Beneficial Owners or Senior Managing Of Select:	fficial(s)					
☐ Beneficial owner 1 of an unregulated proprietary or p	rivate company; OR					
☐ Senior Managing Official of an unregulated, unlisted,	public (e.g. Limited) company					
Title First name(s)	Surname					
Residential address (not a PO Box/RMB/Locked Bag)						
Suburb State	Postcode Country					
Date of birth (DD/MM/YYYY)						
Does the beneficial owner named above hold a prominent patate, territory, national or foreign) or in an international org business associate of such a person?  No Yes, please give details:						
Select:						
☐ Beneficial owner 2 of an unregulated proprietary or p	rivate company; OR					
☐ Senior Managing Official of an unregulated, unlisted,	public (e.g. Limited) company					
Title First name(s)	Surname					
Residential address (not a PO Box/RMB/Locked Bag)						
Suburb State	Postcode Country					
Date of birth (DD/MM/YYYY)						
Does the beneficial owner named above hold a prominent patate, territory, national or foreign) or in an international org business associate of such a person?						
☐ No ☐ Yes, please give details:						

If there are more than 2 beneficial owners or managing officials, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

# **SECTION 5 – INVESTOR DETAILS – TRUSTS/SUPERANNUATION FUNDS**

Please complete if you are investing for a trust or superannuation fund.

See Group C AML/CTF Identity Verification Requirements in section 9

Full name of trust or superannuation fund	
Full name of business (if any)	Country where established
Australian Business Number* (if obtained)	
Tax File Number* – or exemption code	<del></del>
Trustee details – How many trustees are there?	
☐ Individual trustee(s) – complete Section 3 – Inve	estor details – Individuals/Joint
Company trustee(s) – complete Section 4 – Inve	
☐ Combination – trustee(s) to complete each relevant	
Lastec(s) to complete each relevan	an section
Type of Trust	
☐ Registered Managed Investment Scheme	
Australian Registered Scheme Number (ARSN)	
Regulated Trust (including self-managed supera	nnuation funds and registered charities that are trusts)
Name of Regulator (e.g. ASIC, APRA, ATO, ACN	IC)
Registration/Licence details or ABN	
Other Trust (unregulated)	
Please describe	
Beneficiaries of an unregulated trust	
Please provide details below of any beneficiaries more of the trust.	who directly or indirectly are entitled to an interest of 25% or
1	2
3	4
	the class of beneficiary (e.g. the name of the family group,
class of unit holders, the charitable purpose or ch	any name).

# Other Trust (unregulated) Continued

Date of birth (DD/MM/YYYY)

Set	tlor deta	ails								
	Please provide the full name and last known address of the settlor of the trust where the initial asset contribution to the trust was greater than \$10,000.									
	☐ This information is not required if the initial asset contribution was less than \$10,000, and/or									
	☐ This information is not required if the settlor is deceased									
Set	tlor's full	name and la	st known address	3						
Ben	neficial o	wners of an u	unregulated trust							
dire	ctly or in	directly has	elow of any benefi a 25% or greater i ter of the trust wh	interest in th	e trust o	or is a	a persoi	n who	exerts contro	ol over the trust.
All benefi	icial ow	ners will nee	ed to provide Gro	oup A AML/	CTF Ide	entity	Verific	catio	n Requireme	nts in Section 9
Beneficia Select:	l owner	1 or Contro	lling Person 1							
☐ Bene	eficial ow	ner 1; OR								
☐ Cont	rolling P	erson – Wha	t is the role e.g. A	ppointer:						
Title		First name(s	)			Surn	ame			
Residentia	al addres	s (not a PO	Box/RMB/Locked	Bag)						
Suburb			State		Postco	ode			Country	
Date of bir	rth (DD/I	MM/YYYY)	/	/						
state, terri	itory, nat		ed above hold a լ gn) or in an intern erson?							
☐ No		Yes, plea	ase give details:							
Beneficia Select:	ıl owner	2 or Contro	lling Person 2							
☐ Bene	eficial ow	ner 2; OR								
☐ Cont	rolling P	erson – Wha	t is the role e.g. A	ppointer:						
Title		First name(s	)			Surn	ame			
Residentia	al addres	ss (not a PO	Box/RMB/Locked	Bag)						
Suburb			State		Postco	ode			Country	

If there are more than 2 beneficial owners, please provide details as an attachment.
Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?
☐ No ☐ Yes, please give details:
If there are more than 2 beneficial owners or controlling persons, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.
SECTION 5.1 – CUSTODIAN ATTESTATION: CHAPTER 4, PARTS 4.4.18 AND 4.4.19 OF THE AML/CTF RULES
If you are a Company completing this Application Form on behalf of an individual, another company, a trust or other entity, in a Custodial capacity, please complete this section.
In accordance with Chapter 4, part 4.4.19 (1)(a) to (d) of the AML/CTF Rules, does the Custodian meet the definition (see 'Section 10 – Glossary') of a Custodian?
□ No □ Yes
In accordance with Chapter 4, part 4.4.19 (e) of the AML/CTF Rules, do you, in your capacity as Custodian attest that prior to requesting this designated service from Equity Trustees, it has carried out and will continue to carry out, all applicable customer identification procedures on the underlying account holder named or to be named in the Fund's register, including conducting ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules?
□ No □ Yes
If you answered YES to all of the above questions, then Equity Trustees is able to apply the Chapter 4, part 4.4 Custodian rules to this account and will rely upon the customer due diligence conducted by the Custodian on the underlying account holder named or to be named in the Fund's register.
If requested to do so at any time after the provision of this designated service, the Custodian agrees to honour any reasonable request made by Equity Trustees for information or evidence about the underlying account holder in order to allow Equity Trustees to meet its obligations under the AML/CTF Act.
□ No □ Yes
Excepting the below circumstances where the custodian answered NO or did not complete any of the above

Excepting the below circumstances where the custodian answered NO or did not complete any of the above questions, no other information about the underlying account holder is required to be collected. However, further information about you as the Custodian and as a company is required to be collected and verified as required by the AML/CTF rules. Please complete the rest of this form for the Custodian.

## **Excepting circumstances:**

If you answered NO or did not complete any of the above questions, then we are unable to apply the Chapter 4, part 4.4 Custodian rules to this application. We are therefore obligated to conduct full Know Your Client procedures on the underlying account holder named or to be named in the Fund's register including any named nominee, as well as the trustees, beneficial owners and controlling persons of the underlying named account in addition to the Custodian. Therefore, please complete the relevant forms and provide identity documents for all parties connected to this account.

# SECTION 6 – AUTHORISED REPRESENTATIVE, AGENT AND/OR FINANCIAL ADVISER

Please complete if you are appointing an authorised representative, agent and/or financial adviser.

See	See Group D AML/CTF Identity Verification Requirements in Section 9					
	I am an authorised representative or agent as nominated by the investor(s)					
	You must attach a valid authority such as Power of Attorney, guardianship order, grant of probate, appointment of bankruptcy etc. that is a certified copy. The document must be current and complete, signed by the investor or a court official and permits the authorised representative or agent to transact on behalf of the investor.					
	Full name of authorised representative or agent					
	Role held with investor(s)					
	Signature	Date				
	I am a <b>financial adviser</b> as nominated by the investor					
	Name of adviser	AFSL number				
	Dealer group	Name of advisory firm				
	Postage address					
	Suburb State	Postcode Country				
	Email address	Contact no.				
Fina	ncial Advice (only complete if applicable)					
	The investor has received personal financial product advice in relation to this investment from a licensed financial adviser and that advice is current.					
Fina	ncial Adviser Declaration					
	I/We hereby declare that I/we are not a US Person as of	defined in the PDS/IM.				
	I/We hereby declare that the investor is not a US Person	on as defined in the PDS/IM.				
	I/We have attached the relevant CIP documents;					
Sian	ature	Date				
J.g.1						

# **Access to information**

Unless you elect otherwise, your authorised representative, agent and/or financial adviser will also be provided
access to your investment information and/or receive copies of statements and transaction confirmations. By
appointing an authorised representative, agent and/or financial adviser you acknowledge that you have read and
agreed to the terms and conditions in the PDS/IM relating to such appointment.

agic	agreed to the terms and conditions in the 1 Do in rolating to each appointment.				
	Please tick this box if you DO NOT want your authorised representative, agent and/or financial adviser to have access to information about your investment.				
	Please tick this box if you DO NOT want copies of statements and transaction confirmations sent to your authorised representative, agent and/or financial adviser.				
	Please tick this box if you want statements and transaction confirmations sent ONLY to your authorised representative, agent and/or financial adviser.				

# SECTION 7 – FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA), COMMON REPORTING STANDARD (CRS) SELF-CERTIFICATION FORM – ALL INVESTORS MUST COMPLETE

### **Sub-Section I – Individuals**

	Yes: provide	IN) and continue to question 2					
	Investor 1						
	Investor 2						
	No: continue	to question 2					
2. A	re you a tax r	esident of any oth	er country outside of A	Australia?			
		ch country and provelow and skip to que		ent (or Reason Code if no TIN is provided) for each			
	Investor 1						
	Country/Juri residence	isdiction of tax	TIN	If no TIN available enter Reason A, B or C			
	1						
	2						
	Investor 2						
	Country/Juri residence	sdiction of tax	TIN	If no TIN available enter Reason A, B or C			
	1						
	2						
	If more space	If more space is needed please provide details as an attachment.					
	No: skip to qu	uestion 12					
Rea	son Code:						
lf TI	N or equivalen	it is not provided, pl	ease provide reason from	m the following options:			
•	Reason A: The	country/jurisdiction	where the investor is re	esident does not issue TINs to its residents.			
•	Reason B: The	investor is otherwi	se unable to obtain a TIN	N or equivalent number (Please explain why the have selected this reason).			
			te. Only select this reas Nissued by such jurisdic	on if the domestic law of the relevant jurisdiction doction).	es		
If R	eason B has be	een selected above	, explain why you are no	ot required to obtain a TIN:			
			Reason B explanation				
ln۱	estor 1						
Inv	estor 2						

# **Sub-Section II – Entities**

Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.

3. Are you an Australian complying superannuation fund?						
	Yes:	skip to question 12				
	No: continue to question 4					
FA	ГСА					
4. A	re yo	u a US Person?				
	Yes:	continue to question 5				
	No: s	skip to question 6				
5. A	re yo	u a Specified US Person?				
	Yes:	provide your TIN below and skip to question 7				
	No: i	ndicate exemption type and skip to question 7				
6. A	re yo	u a Financial Institution for the purposes of FATCA?				
	-	provide your Global Intermediary Identification Number (GIIN)				
	are a	u do not have a GIIN, please provide your FATCA status below and then continue to question 7. If you a sponsored entity, please provide your GIIN above and your sponsor's details below and then continue uestion 7.				
		Exempt Beneficial Owner, provide type below:				
		Deemed-Compliant FFI (other than a Sponsored Investment Entity or a Trustee Documented Trust), provide type below:				
		Non-Participating FFI, provide type below:				
		Sponsored Entity. Please provide the Sponsoring Entity's name and GIIN:				
		Trustee Documented Trust. Please provide your Trustee's name and GIIN:				
		Other, provide details:				
	No: o	continue to question 7				

# CRS

7. A	re you a tax resident of any cou	ntry outside of Australia and the US?				
	Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and continue to question 8					
	Investor 1					
	Country/Jurisdiction of tax residence	TIN	If no TIN available enter Reason A, B or C			
	1					
	2					
	Investor 2					
	Country/Jurisdiction of tax residence	TIN	If no TIN available enter Reason A, B or C			
	1					
	2					
	If more space is needed please p	provide details as an attachment.				
	Reason Code:					
	If TIN or equivalent is not provide	d, please provide reason from the follow	ving options:			
	Reason A: The country/jurisdi	iction where the investor is resident doe	s not issue TINs to its residents.			
		erwise unable to obtain a TIN or equiva TIN in the below table if you have selec				
	Reason C: No TIN is required	<ul> <li>Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).</li> </ul>				
	If Reason B has been selected above, explain why you are not required to obtain a TIN:					
Reason B explanation						
	Investor 1					
	Investor 2					
	No: continue to question 8					
8. A	re you a Financial Institution for	the purpose of CRS?				
	Yes: specify the type of Financial Institution below and continue to question 9					
	☐ Reporting Financial Institution					
	☐ Non-Reporting Financial Institution:					
	☐ Trustee Documented Trust					
	Other: please specify:					
	No: skip to question 10					
	re you an investment entity resignother financial Institution?	dent in a non-participating jurisdictio	n for CRS purposes and managed			
	Yes: skip to question 11					
	No: skip to question 12					

# **Non-Financial Entities**

10.	Are y	ou an Active Non-Financial Er	ntity (Active NFE)?		
	Yes	specify the type of Active NFE	below and skip to que	stion 12:	
		Less than 50% of the entity's g dividends, distribution, interest preceding calendar year are as	s, royalties and rental	income) and le	ndar year is passive income (e.g. ss than 50% of its assets during the re income
		Corporation that is regularly tra	aded or a related entity	y of a regularly	traded corporation
		Provide name of Listed Entity:			
		and exchange on which traded	l:		
		Governmental Entity, Internation	onal Organisation or C	entral Bank	
		Other: please specify:			
	No:	you are a Passive Non-Financia	l Entity (Passive NFE)	). Continue to q	uestion 11
Cal	ntro	lling Porcons			
		lling Persons	annly to your		
11.		one or more of the following			
•	ben	ny natural person that exercises eficial owners who ultimately ow ustralia?			is would include directors or tax resident of any country outside
•	If yo	ou are a trust, is any natural pers	son including trustee, p	orotector, benef	iciary, settlor or any other natural fany country outside of Australia?
•	•	ere no natural person is identifie			· · · · · · · · · · · · · · · · · · ·
	natu	ral person(s) who holds the pos	ition of senior managi	ng official.	
	Yes	provide controlling person info	rmation below:		
	Con	trolling person 1			
	Title			Surn	ame
	Res	idential address (not a PO Box/F	RMB/Locked Bag)		
	Sub	urb Sta	ite	Postcode	Country
Date of birth (DD/MM/YYYY)					
		untry/Jurisdiction of tax idence	TIN		If no TIN available enter Reason A, B or C
	1				
	2				

	First name(s)		Sur	name	
1					
Residential a	address (not a PO Bo	ox/RMB/Locked Ba	g)		
Suburb		State	Postcode		Country
Date of birth	(DD/MM/YYYY)	/	/		
Country/Jui	risdiction of tax	TIN		If no TIN A, B or C	available enter Reason
1					
2					
If there are n	nore than 2 controllir	ng persons, please	provide details as an	attachmen	t.
Reason Coo	de:				
If TIN or equ	ivalent is not provide	d, please provide r	eason from the follow	ving options	:
•	•		estor is resident doe		
					r (Please explain why the
investor i	s unable to obtain a	TIN in the below ta	ble if you have selec	ted this reas	son).
			t this reason if the do		of the relevant
jurisdiction does not require the collection of the TIN issued by such jurisdiction).  If Reason B has been selected above, explain why you are not required to obtain a TIN:				-151	
If Reason B	nas been selected al			o obtain a	IIN:
		Reason B explana	tion		
Investor 1					
Investor 1 Investor 2					
Investor 2	to question 12				
Investor 2	to question 12				
Investor 2 No: continue	to question 12	. investors must s	sign		
Investor 2  No: continue  Signature and I undertake t	d Declaration – ALL	updated self-certific	cation within 30 days	of any char	nge in circumstances
Investor 2  No: continue  signature and I undertake t which cause	d Declaration – ALL o provide a suitably	updated self-certific ntained herein to be	cation within 30 days come incorrect.	of any char	nge in circumstances
Investor 2  No: continue  Signature and I undertake t which cause I declare the	d Declaration – ALL o provide a suitably s the information cor	updated self-certific ntained herein to be	cation within 30 days come incorrect.	of any char	nge in circumstances
Investor 2  No: continue  Signature and I undertake the which cause I declare the stor 1	d Declaration – ALL o provide a suitably of s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days come incorrect.		ge in circumstances
Investor 2  No: continue  Signature and I undertake the which cause I declare the stor 1	d Declaration – ALL o provide a suitably of s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days come incorrect. ct.  Investor 2		nge in circumstances
Investor 2  No: continue  signature and I undertake t which cause I declare the  stor 1  e of individua	d Declaration – ALL o provide a suitably of s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days come incorrect. ct.  Investor 2	ual/entity	
Investor 2  No: continue  Signature and I undertake t which cause I declare the  stor 1  e of individua	d Declaration – ALL o provide a suitably s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days ecome incorrect.  ct.  Investor 2  Name of individ	ual/entity	
Investor 2  No: continue  Signature and I undertake to which cause I declare the  stor 1  e of individuate  e of authorise	d Declaration – ALL o provide a suitably s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days ecome incorrect.  ct.  Investor 2  Name of individent in the content in th	ual/entity	
Investor 2  No: continue  Signature and I undertake t which cause I declare the  stor 1  e of individua	d Declaration – ALL o provide a suitably s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days ecome incorrect.  ct.  Investor 2  Name of individ	ual/entity	
Investor 2  No: continue  Signature and I undertake the which cause I declare the stor 1  e of individuate  e of authorise	d Declaration – ALL o provide a suitably s the information cor information above to	updated self-certific ntained herein to be	cation within 30 days ecome incorrect.  ct.  Investor 2  Name of individent in the content in th	ual/entity	

#### SECTION 8 - DECLARATIONS - ALL INVESTORS MUST COMPLETE

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standard (CRS). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

#### When you complete this Application Form you make the following declarations:

- I/We have received the PDS/IM and made this application in Australia (and/or New Zealand for those offers made in New Zealand).
- I/We have read the PDS/IM to which this Application Form applies and agree to be bound by the terms and
  conditions of the PDS/IM and the Constitution of the relevant Fund/Trust in which I/we have chosen to invest.
- I/we have carefully considered the features of Fund/Trust as described in the PDS (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and, after obtaining any financial and/or tax advice that I/we deemed appropriate, am/are satisfied that my/our proposed investment in the Fund/Trust is consistent with my/our investment objectives, financial circumstances and needs.\*
- I/We have considered our personal circumstances and, where appropriate, obtained investment and/or taxation advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund/Trust in which I/We have chosen to invest.
- I/We acknowledge and agree that Equity Trustees has outlined in the PDS/IM provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and
  current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of
  the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its
  obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting
  legislation and acknowledge that processing of my/our application may be delayed and will be processed at the
  unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS/IM
  information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund/Trust or any particular rate of return from the Fund/Trust.
- I/We acknowledge that an investment in the Fund/Trust is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the
  postal service or the investor's bank.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives, agents and/or financial
  advisers on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and
  against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity
  Trustees acting on the instructions of my/our authorised representatives, agents and/or financial advisers.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund/Trust or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund/Trust.
- For Wholesale Clients\* I/We acknowledge that I am/we are a Wholesale Client (as defined in Section 761G of the Corporations Act 2001 (Cth)) and are therefore eligible to hold units in the Fund/Trust.
- For New Zealand applicants\* I/we have read the terms of the offer relating to New Zealand investors, including the New Zealand warning statement.
- For New Zealand Wholesale Investors\* I/We acknowledge and agree that:
  - I/We have read the "New Zealand Wholesale Investor Fact Sheet" and PDS/IM or "New Zealand Investors: Selling Restriction" for the Fund/Trust;
  - I am/We are a Wholesale Investor and am/are therefore eligible to hold units in the Fund/Trust; and
  - I/We have not:

- Offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Fund/Trust:
- Granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Fund/Trust; and
- Distributed and will not distribute, directly or indirectly, the PDS/IM or any other offering materials or advertisement in relation to any offer of units in the Fund/Trust, in each case in New Zealand, other than to a person who is a Wholesale Investor; and
- I/We will notify Equity Trustees if I/we cease to be a Wholesale Investor.

All references to Wholesale Investor in this Declaration are a reference to Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

\* Disregard if not applicable.

#### \*Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund/Trust where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

# When you sign this Application Form you declare that you have read, agree to and make the declarations above

Investor 1	Investor 2
Name of individual/entity	Name of individual/entity
Capacity (e.g. Director, Secretary, Authorised signatory)	Capacity (e.g. Director, Secretary, Authorised signatory)
Signature	Signature
Date	Date
Company Seal (if applicable)	

#### **SECTION 9 – AML/CTF IDENTITY VERIFICATION REQUIREMENTS**

The AML/CTF Act requires the Responsible Entity to adopt and maintain an Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF) Program. The AML/CTF Program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the investor.
- Non-English language documents must be translated by an accredited translator. Provide both the foreign language document and the accredited English translation.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact Equity Trustees.

These documents should be provided as an original or a CERTIFIED COPY of the original.

#### Who can certify?

Below is an example of who can certify proof of ID documents under the AML/CTF requirements:

- Bailiff
- Bank officer with 5 or more years of continuous service
- Building society officer with 5 or more years of continuous service
- · Chiropractor (licensed or registered)
- · Clerk of court
- · Commissioner for Affidavits
- · Commissioner for Declarations
- Credit union officer with 5 or more years of continuous service
- Dentist (licensed or registered)
- Fellow of the National Tax Accountant's Association
- Finance company officer with 5 or more years of continuous service
- Judge of a court
- Justice of the peace
- Legal practitioner (licensed or registered)
- Magistrate
- Marriage celebrant licensed or registered under Subdivision C of Division 1 of Part IV of the Marriage Act 1961
- · Master of a court
- Medical practitioner (licensed or registered)
- Member of Chartered Secretaries Australia
- Member of Engineers Australia, other than at the grade of student
- Member of the Association of Taxation and Management Accountants

- Member of the Australian Defence Force with 5 or more years of continuous service
- Member of the Institute of Chartered Accountants in Australia, the Australian Society of Certified Practicing Accountants or the Institute of Public Accountants
- Member of the Parliament of the Commonwealth, a State, a Territory Legislature, or a local government authority of a State or Territory
- Minister of religion licensed or registered under Subdivision A of Division 1 of Part IV of the Marriage Act 1961
- Nurse (licensed or registered)
- Optometrist (licensed or registered)
- Permanent employee of Commonwealth, State or local government authority with at least 5 or more years of continuous service.
- Permanent employee of the Australian Postal Corporation with 5 or more years of continuous service
- Pharmacist (licensed or registered)
- · Physiotherapist (licensed or registered)
- Police officer
- Psychologist (licensed or registered)
- Registrar, or Deputy Registrar, of a court
- Shariff
- Teacher employed on a full-time basis at a school or tertiary education institution
- Veterinary surgeon (licensed or registered)

#### When certifying documents, the following process must be followed:

- All copied pages of original proof of ID documents must be certified and the certification must not be older than 2 years.
- The authorised individual must ensure that the original and the copy are identical; then write or stamp on the copied document "certified true copy". This must be followed by the date and signature, printed name and qualification of the authorised individual.
- In cases where an extract of a document is photocopied to verify customer ID, the authorised individual should write or stamp "certified true extract".

# **GROUP A – Individuals/Joint**

Each individual investor, individual trustee, beneficial owner, or individual agent or authorised representative must provide one of the following primary photographic ID:						
	A current Australian driver's licence (or foreign equivalent) that includes a photo and signature.					
	An Australian passport (not expired more than 2 years previously).					
	A foreign passport or international travel document (must not be expired)					
	An identity card issued by a State or Territory Government that includes a photo.					
	ou do NOT own one of the above ID documents, plea on from Column B.	se pro	ovide one valid option from Column A and one valid			
Col	umn A	Col	umn B			
	Australian birth certificate.		A document issued by the Commonwealth or a State or Territory within the preceding 12 months			
	Australian citizenship certificate.		that records the provision of financial benefits to the individual and which contains the individual's name and residential address.			
	Pension card issued by Department of Human Services.		A document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by the individual to the Commonwealth (or by the Commonwealth to the individual), which contains the individual's name and residential address. Block out the TFN before scanning, copying or storing this document.			
			A document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to that address or to that person (the document must contain the individual's name and residential address).			
			If under the age of 18, a notice that: was issued to the individual by a school principal within the preceding 3 months; and contains the name and residential address; and records the period of time that the individual attended that school.			

### **GROUP B – Companies**

	Australian Registered Companies, provide one of the following (must clearly show the Company's full name, type ate or public) and ACN):
	A certified copy of the company's Certificate of Registration or incorporation issued by ASIC.
	A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSE, ACL etc.
	A full company search issued in the previous 3 months or the company's last annual statement issued by ASIC.
	If the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code.
	If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the holding company name, its registration number e.g. ACN, the securities exchange and the ticker (issuer) code.
All o	f the above must clearly show the company's full name, its type (i.e. public or private) and the ACN issued by C.
For F	Foreign Companies, provide one of the following:
	A certified copy of the company's Certificate of Registration or incorporation issued by the foreign jurisdiction(s) in which the company was incorporated, established or formed.
	A certified copy of the company's articles of association or constitution.
	A copy of a company search on the ASIC database or relevant foreign registration body.
	A copy of the last annual statement issued by the company regulator.
All o	f the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by C, or the identification number issued to the company by the foreign regulator.

In addition, please provide verification documents for each beneficial owner or controlling person (senior managing official and shareholder) as listed under Group A.

A beneficial owner of a company is any person entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent) and is thus the controlling person.

# **GROUP C - Trusts**

Aust	a Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the tralian Charities and Not-for-Profit Commission (ACNC), or a regulated, complying Superannuation Fund, ement or pension fund (including a self-managed super fund), provide one of the following:
	A copy of the company search of the relevant regulator's website e.g. APRA, ASIC or ATO.
	A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.
	A copy from the ACNC of information registered about the trust as a charity
	Annual report or audited financial statements.
	A certified copy of a notice issued by the ATO within the previous 12 months.
	A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
For a	all other Unregulated trust (including a Foreign trust), provide the following:
	A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
	If the trustee is an individual, please also provide verification documents for one trustee as listed under Group A.
	If the trustee is a company, please also provide verification documents for a company as listed under
	Group B.
	Group B.
GR	OUP D – Authorised Representatives and Agents
	OUP D – Authorised Representatives and Agents
	OUP D – Authorised Representatives and Agents  ddition to the above entity groups:  If you are an Individual Authorised Representative or Agent – please also provide the identification

# Section 10 - Glossary

Custodian - means a company that:

- a) is acting in the capacity of a trustee; and
- b) is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
- c) either:
  - holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
  - ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
- d) either:
  - i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
  - ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the Reporting Entities Roll; and
- e) has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting entity.