

# New Zealand Wholesale Investor Fact Sheet

Issue Date 31 May 2024



# About the MFS® Trusts New Zealand Wholesale Investor Fact Sheet (NZ Fact Sheet)

This NZ Fact Sheet has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of significant information for persons receiving the MFS Global Equity Trust; MFS Blended Research® Global Equity Trust; MFS Concentrated Global Equity Trust; MFS Emerging Markets Equity Trust; MFS Hedged Global Equity Trust; MFS Global Opportunistic Fixed Income Trust; MFS Global Opportunistic Fixed Income Trust - I Class; MFS Global New Discovery Trust; MFS Global New Discovery Trust - I Class; MFS Global New Discovery Trust - Z Class; MFS Global Equity Trust II - Class I Unhedged and MFS Global Equity Trust II - Class I Hedged ("the Trusts") Product Disclosure Statements ("PDS") in New Zealand. This NZ Fact Sheet does not form part of the PDS but it is important that you read it before investing in the Trusts.

The information provided in this NZ Fact Sheet is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

# Contents

Investing in the Trusts Withdrawing your investment Managing your investment **Taxation** 

# Updated information

Certain information in this NZ Fact Sheet is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this NZ Fact Sheet. Any updated information that is not materially adverse may be obtained by visiting www.eqt.com.au/insto or www.mfs.com or by calling MFS on +612 9228 0400. A paper copy of the updated information will be provided free of charge on request.

# New Zealand Investors: Availability and Selling Restriction

The offer made to New Zealand investors in respect of each Fund is available only to, and may only be accepted by, a Wholesale Investor who has completed a Wholesale Investor Certification. Each New Zealand investor acknowledges and agrees that:

- (a) he, she or it has not offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Trusts; and
- (b) he, she or it has not granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Trusts; and
- (c) he, she or it has not distributed and will not distribute, directly or indirectly, a PDS or any other offering materials or advertisement in relation to any offer of any units in the Trusts, in each case in New Zealand other than to a person who is a Wholesale Investor; and
- (d) he, she or it will notify Equity Trustees Limited if he, she, or it ceases to be a Wholesale Investor.

All references to Wholesale Investor in this document are a reference to an investor who is both a Wholesale Client under the Australian Corporations Act 2001 and a Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

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#### Responsible Entity

**Equity Trustees Limited** ABN 46 004 031 298, AFSL 240975 GPO Box 2307 Melbourne VIC 3001 Ph: +613 8623 5000 Web: www.eqt.com.au/insto

# Investing in the Trusts

#### Direct investors

Direct investors can acquire units in the Trusts by following the instructions outlined in the Application Form accompanying the PDS, including completing the Wholesale Investor Certification provided. All applications must be made in Australian dollars.

Minimum application amounts are subject to the Australian dollar minimum amounts disclosed in the PDS.

#### Indirect investors

If you wish to invest indirectly in the Trusts through an IDPS your IDPS Operator will complete the application for you. Your IDPS Operator will advise what minimum investment amounts relate to you.

# Withdrawing your investment

#### Direct investors

Direct investors of the Trusts can withdraw their investment by written request to:

MFS International Australia Pty Ltd C/- Unit Registry Level 14, 420 George Street SYDNEY NSW 2000

Or sending it by fax to +612 9323 6411

Minimum withdrawal amounts are subject to the Australian dollar minimum amounts disclosed in the relevant PDS. Withdrawal requests received from New Zealand investors must specify:

- the withdrawal amount in Australian dollars; or
- the number of units to be withdrawn.

We are unable to accept withdrawal amounts quoted in New Zealand dollars. Please note that the withdrawal amount paid to you will be in Australian dollars and may differ from the amount you receive in New Zealand dollars due to:

- Foreign exchange spreads between Australian and New Zealand dollars (currency rate differs daily); and
- Overseas telegraphic transfer costs.

Withdrawals will only be paid directly to the investor's AUD denominated bank account held in the name of the investor with an Australian domiciled bank. Withdrawal payments will not be made to third parties.

## Indirect investors

If you have invested indirectly in the Trusts through an IDPS, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator.

# Managing your investment

#### **Distributions**

If New Zealand investors elect to have their distribution paid in cash, they will need to nominate a bank account held in their own name with an AUD denominated and Australian domiciled bank account, otherwise it must be reinvested. Cash distributions will only be paid in Australian dollars to such an account. When the distribution is reinvested, New Zealand investors will be allotted units in accordance with the terms and conditions set out in the PDS relating to the units in the Trusts. Please see the PDS for a description of distributions and the terms and conditions of the reinvestment of distributions.

The distribution reinvestment plan described in the PDS is offered to New Zealand investors on the following basis:

- At the time the price of the units allotted pursuant to the distribution reinvestment plan is set, the Responsible Entity will not have any information that is not publicly available that would, or would be likely to, have a material adverse effect on the realisable price of the units if the information were publicly available.
- The right to acquire, or require the Responsible Entity to issue, units will be offered to all investors of the same class, other than those resident outside New Zealand who are excluded so as to avoid breaching overseas laws.
- Units will be issued on the terms disclosed to you, and will be subject to the same rights as units issued to all investors of the same class as you.

There is available from the Responsible Entity, on request and free of charge, a copy of the most recent annual report of the Trusts, the most recent financial statements of the Trusts, the auditor's report on those financial statements, the PDS and the Constitution for the Trusts (including any amendments). Other than the Constitution, these documents may be obtained electronically www.eqt.com.au/insto.

# Processing cut-off times

The processing cut-off times for applications and redemptions referred to in the PDSs are Australian Eastern Standard Time (Australian EST) and you should take this into account when faxing instructions.

# Cooling off rights

No cooling off period applies to units in the Fund as the units offered are only available in Australia to Wholesale Clients and in New Zealand to Wholesale Investors.

# **Taxation**

#### New Zealand resident taxation

If you are a New Zealand resident wishing to invest in Australia, we strongly recommend that you seek independent professional tax advice. New Zealand resident investors will be taxed on their units under the foreign investment fund rules or ordinary tax rules, depending on their circumstances. Australian tax will be withheld at prescribed rates from distributions to non-residents to the extent that the distributions comprise relevant Australian sourced income or gains.

# MFS<sup>®</sup> Blended Research **Global Equity Trust**

# **Product Disclosure Statement**

ARSN 168 190 154 APIR ETL0402AU Issue Date 31 May 2024



#### About this PDS

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the MFS Blended Research Global Equity Trust (the "Trust"). It contains a number of references to important information (including a glossary of terms), contained in the MFS Trusts Reference Guide ("Reference Guide"), each of which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Trust.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Trust is appropriate for you in light of those circumstances.

The offer to which this PDS relates is available to Wholesale Clients (as defined in the Reference Guide) receiving this PDS (electronically or otherwise) in Australia and Wholesale Investors (as defined in the Reference Guide) receiving this PDS (electronically or otherwise) in New Zealand who have completed a Wholesale Investor Certificate attached to the Application Form. New Zealand investors must read the MFS Trusts New Zealand Wholesale Investor Fact Sheet. All references to dollars or "\$" in this PDS are to Australian dollars.

This PDS has not been, and will not be, lodged with the Registrar of Financial Service Providers in New Zealand, and is not a Product Disclosure Statement under the Financial Markets Conduct Act 2013 (NZ). New Zealand Wholesale Investors wishing to invest in the Trust should be aware that there may be different tax implications of investing in the Trust and should seek their own tax advice as necessary.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Trust have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

# Contents

- 1. About Equity Trustees Limited
- 2. How the MFS Blended Research Global Equity Trust works
- 3. Benefits of investing in the MFS Blended Research Global Equity
- 4. Risks of managed investment
- 5. How we invest your money
- 6. Fees and costs
- 7. How managed investment schemes are taxed
- 8. How to apply
- 9. Other information

## The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by visiting www.egt.com.au/insto or www.mfs.com or calling MFS Client Services on +612 9228 0400 or by calling the Responsible Entity.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

## Updated information

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by visiting www.eqt.com.au/insto or www.mfs.com or calling MFS Client Services on +612 9228 0400. A paper copy of the updated information will be provided free of charge on request.

#### **Investment Manager**

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#### **Client Services**

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#### **Responsible Entity**

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Web: www.eqt.com.au/insto

# 1. About Equity Trustees Limited

# The Responsible Entity

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Trust's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Trust's responsible entity are governed by the Trust's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed MFS International Australia Pty Ltd as the investment manager of the Trust. Equity Trustees has appointed a custodian to hold the assets of the Trust. The custodian has no supervisory role in relation to the operation of the Trust and is not responsible for protecting your interests.

# The Investment Manager

#### MFS International Australia Pty Ltd

MFS International Australia Pty Ltd ("MFSIA" or "Investment Manager") is the investment manager of the Trust and a member of the MFS Investment Management group of companies ("MFS"). Established in 1924, MFS is an active, global asset manager with investment offices in Boston, Hong Kong, London, Luxembourg, São Paulo, Singapore, Sydney, Tokyo and Toronto. MFSIA has delegated the investment management of the Trust to another member of MFS, MFS Institutional Advisors, Inc., a US Securities and Exchange Commission registered investment adviser. MFS is a member of the Sun Life Financial group of companies.

# 2. How the MFS Blended Research® Global **Equity Trust works**

The Trust is a registered managed investment scheme governed by the Constitution. The Trust comprises assets which are acquired in accordance with the Trust's investment strategy. Direct investors receive units in the Trust when they invest. In general, each unit represents an equal interest in the assets of the Trust subject to liabilities; however, it does not give investors an interest in any particular asset of the Trust.

If you invest in the Trust through an IDPS (as defined in the Reference Guide) you will not become an investor in the Trust. The operator or custodian of the IDPS will be the investor entered in the Trust's register and will be the only person who is able to exercise the rights and receive the benefits of a direct investor. Please direct any queries and requests relating to your investment to your IDPS Operator. Unless otherwise stated, the information in the PDS applies to direct investors.

#### Applying for units

You can acquire units by completing the Application Form that accompanies this PDS. The minimum initial investment amount for the

Completed Application Forms should be sent along with your identification documents (if applicable) to:

MFS International Australia Pty Ltd, Applications and Withdrawals, C/- Unit Registry, Level 14, 420 George Street, Sydney, NSW 2000.

Please note that cash cannot be accepted.

We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Trust, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.25%.

The Application Price will vary as the market value of assets in the Trust rises or falls.

## Making additional investments

You can make additional investments into the Trust at any time by sending us your additional investment amount together with a completed Application Form. There is no minimum additional investment into the Trust.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The Trust usually distributes income annually at 30 June. Distributions are calculated effective the last day of each distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

Investors in the Trust can indicate a preference to have their distribution:

- reinvested back into the Trust; or
- directly credited to their AUD denominated Australian domiciled

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

New Zealand investors can only have their distribution directly credited if an AUD denominated Australian domiciled bank account is provided, otherwise it must be reinvested (refer to the MFS Trusts New Zealand Wholesale Investor Fact Sheet).

#### Access to your money

Investors in the Trust can generally withdraw their investment by completing a written request to withdraw from the Trust and mailing it

MFS International Australia Pty Ltd, Applications and Withdrawals, C/- Unit Registry, Level 14, 420 George Street, Sydney, NSW 2000.

Or sending it by fax to +612 9323 6411

The minimum withdrawal amount is \$50. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 3 Business Days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated AUD denominated Australian domiciled bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 21 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Trust, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is 0.25%.

The Withdrawal Price will vary as the market value of assets in the Trust rises or falls.

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Trust falls below \$500,000 as a result of processing your withdrawal request. In certain circumstances, for example, when there is a freeze on withdrawals, where accepting a withdrawal is not in the best interests of investors in the Trust including due to one or more circumstances outside its control or where the Trust is not liquid (as defined in the Corporations Act), Equity Trustees can deny or suspend a withdrawal request and you may not be able to withdraw your funds in the usual processing times or at all. When the Trust is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator and the terms of the IDPS.

# Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

#### Additional information

If and when the Trust has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Trust will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Trust may be obtained from ASIC through ASIC's website.

## Further reading

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Confirmation of transactions;
- Accessing the MFS Trusts via platforms;
- Use of Calastone network;
- Authorised signatories;
- Reports;
- Withdrawal cut-off times;
- Withdrawal terms;
- Withdrawal restrictions;
- Joint account operation; and
- Termination of trusts,

under the "Investing in the MFS Trusts", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.mfs.com or www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 3. Benefits of investing in the MFS Blended Research Global Equity Trust

An investment in the Trust looks to provide the benefits of professional research and management, diversification and liquidity.

MFS has a strong collaborative approach to building better insights for clients. These insights are derived from three guiding principles integrated research, global collaboration, and active risk management. The firm believes the application of these principles and the combined insights across fundamental equity, quantitative and credit perspectives is what enables it to deliver durable, long-term returns for clients.

The firm believes that its key competitive advantage is its team-based, collaborative culture. Strong firm culture develops through years of experience and through the collective contributions of the people who enjoy working for the organisation. MFS believes this culture is a catalyst for its results and distinguishes it from its competitors.

**Style Consistency** MFS seeks to identify above-average quality companies that are trading at favourable valuations with an investment catalyst.

Seeks Strong Risk Adjusted Returns MFS believes that integrating Fundamental Research and Quantitative Research in a disciplined portfolio construction process can potentially lead to strong risk-adjusted returns. For an explanation of "Fundamental Research" and "Quantitative Research", please see the Glossary in the Reference Guide.

**Global Research** Integrated research is the foundation of MFS' approach to investing. A culture based on collaboration and teamwork enables MFS to have a globally integrated network of research analysts and portfolio managers based in Boston and eight other sites around the world (Hong Kong, London, Luxembourg, São Paulo, Singapore, Sydney, Tokyo and Toronto) that serves as the basis for all investment

Risk Management MFS focuses on the durability of growth and returns and on downside risk, which MFS believes helps to avoid investing in stocks whose growth promises may prove too good to be

**Efficient Portfolio Management** MFS believes that its size as a firm provides the depth of resources and access to company management required to be a successful global manager while, at the portfolio level, MFS is able to guickly and efficiently take advantage of opportunities across all market capitalisation ranges.

# 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The principal risks below should be considered in light of your risk profile when deciding whether to invest in the Trust. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The significance of any specific risk to an investment in the Trust will vary over time depending on the composition of the Trust's portfolio, market conditions, and other factors. You should read all of the risk information below carefully, because any one or more of these risks may result in losses to the Trust.

The Responsible Entity and the Investment Manager do not guarantee the liquidity of the Trust's investments, repayment of capital or any rate of return or the Trust's investment performance. The value of the Trust's investments will vary. Returns are not guaranteed, and you may lose money by investing in the Trust. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Trust is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Trust is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

## Counterparty Risk

Counterparty risk is the risk that any of Equity Trustees' or MFS' trading counterparties, including any derivative counterparties, custodians or any issuer or guarantor of securities held by the Trust or other third party responsible for servicing a security or effecting a transaction, becomes insolvent, experiences a business interruption, or cannot or will not otherwise perform in accordance with the terms of the transaction or arrangement.

# Currency Risk

The value of foreign currencies relative to the Australian dollar fluctuates in response to market, economic, industry, political, regulatory, geopolitical, environmental, public health, and other conditions, and changes in currency exchange rates impact the financial condition of companies or other issuers and may change the value in Australian dollars of investments denominated in foreign currencies.

#### **Derivatives Risk**

Derivatives can be highly volatile and involve risks in addition to, and potentially greater than, the risks of the underlying indicator(s) on which the Derivative is based. Gains or losses from Derivatives can be substantially greater than the Derivatives' original cost and can sometimes be unlimited. Derivatives can involve leverage.

# Equity Market/Company Risk

Equity markets are volatile and can decline significantly in response to, changes in, or investor perceptions of, issuer, market, economic, industry, political, regulatory, geopolitical, environmental, public health, and other conditions. These conditions can affect a single issuer or type of security, issuers within a broad market sector, industry or geographic region, or the equity markets in general. Certain events can have a dramatic adverse effect on equity markets and may lead to periods of high Volatility in an equity market or a segment of an equity market.

The value of an investment held by the Trust may decline due to factors directly related to the issuer of the investment.

#### Focus Risk

Issuers in a single industry, sector, country, or region can react similarly to market, currency, political, economic, regulatory, geopolitical, environmental, public health, and other conditions, and the Trust's performance will be affected by the conditions in the industries, sectors, countries and regions to which the Trust is exposed.

#### Foreign and Emerging Markets Risk

Exposure to foreign markets, especially Emerging Markets, through issuers or currencies can involve additional risks relating to market, economic, industry, political, regulatory, geopolitical, environmental, public health, and other conditions. These factors can make foreign investments, especially those tied economically to Emerging Markets, or countries subject to sanctions or the threat of new or modified sanctions, more volatile and less liquid than Australian investments. In addition, foreign markets can react differently to these conditions than the Australian Market. Emerging Markets can have less developed securities markets, greater custody and operational risk, less developed legal, regulatory, and accounting systems, greater government involvement in the economy, greater risk of new or inconsistent government treatment of or restrictions on issuers or instruments, and greater political, social, geopolitical, and economic instability than developed markets.

#### Investment Selection Risk

MFS' investment analysis, its development and use of quantitative models, and its selection of investments may not produce the intended results and/or can lead to an investment focus that results in the Trust underperforming other funds with similar investment strategies and/or underperforming the markets in which the Trust invests. The quantitative models used by MFS (both proprietary and third-party) may not produce the intended results for a variety of reasons, including the factors used in the models, the weight placed on each factor in the models, changes from the market factors' historical trends, changing sources of market return or market risk, and technical issues in the design, development, implementation, application and maintenance of the models (e.g. incomplete, stale, or inaccurate data, human error, programming or other software issues, coding errors and technology failures.)

# Investment Strategy Risk

There is no assurance that the Trust will meet its target predicted tracking error over the long term or for any year or period of years, or that the Trust's predicted tracking error and actual tracking error will be similar. The Trust's strategy to target a predicted tracking error of approximately 2% compared to the Benchmark and to blend fundamental and quantitative research may not produce the intended results. In addition, MFS' fundamental research is not available for all issuers.

# Large Investor Risk

From time to time, investors in the Trust may make relatively large redemptions or purchases of units in the Trust. These transactions may cause the Trust to sell securities or invest additional cash, as the case may be, at disadvantageous prices. Redemptions of a large number of units also may increase transaction and other costs or have adverse tax consequences for investors in the Trust by requiring a sale of portfolio securities. Purchases of a large number of shares may adversely affect the Trust's performance to the extent that it takes time to invest new cash and the Trust maintains a larger cash position than it ordinarily would.

# Legal Risk

The Trust may be affected by the actions of governments and regulatory bodies. Legislation (including legislation relating to tax) or regulation may be introduced which inhibits the Trust from pursuing its strategy or which renders an existing strategy less profitable than anticipated.

# Liquidity Risk

It may be difficult to value, and it may not be possible to sell, certain investments, types of investments, and/or investments in certain segments of the market, and the Trust may have to sell certain of these investments at a price or time that is not advantageous in order to meet redemptions or other cash needs.

# Operational Risk

Operational risk includes the risk of trading, back office, administration, or similar operational issues that may result in a loss to the Trust or its investors. Operational incidents could be the result of inadequate oversight, ineffective security processing procedures, computer system problems, human error, or cybersecurity incidents. While Equity Trustees and MFS have instituted certain practices and processes within their respective operations and business administrations designed to wherever possible mitigate the operational risk consequences that arise, there are inherent limitations in such practices and processes, including the possibility that certain risks have not been (or cannot be) adequately identified.

## Pandemic and Other Unforeseen Event Risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Trust's investments. Further, under such circumstances the operations, including functions such as trading and valuation, of the Investment Manager, Responsible Entity and other service providers could be reduced, delayed, suspended or otherwise disrupted.

## Trust Risk

As with all managed funds, there are risks particular to the Trust including: that the Trust could be terminated, the fees and expenses could change, Equity Trustees is replaced as responsible entity or that MFSIA is replaced as investment manager.

# Further Reading...

You should read the important information in the Reference Guide about principal risks under the "Principal risks" section before making a decision. Go to the Reference Guide which is available at www.egt.com.au/insto or www.mfs.com. The material relating to risks may change between the time when you read this PDS and the day when you acquire the product.

# 5. How we invest your money

Warning: When choosing to invest in the Trust, you should consider the likely investment returns, the risks of investing and your investment time frame.

# Investment objective

The Trust aims to seek capital appreciation over the longer term by investing in a diversified portfolio of global shares selected through a blend of fundamental and quantitative research, and aims to outperform its Benchmark over a full market cycle, before taking into account fees, taxes and expenses.

#### Benchmark

MSCI All Country World ex-Tobacco Index (net dividends reinvested), unhedged, measured in AUD, before fees, taxes and expenses.

# Minimum suggested time frame

The minimum suggested investment timeframe for the Trust is 5 years.

#### Risk level

High

There is a risk investors may lose some or all of their investment. Higher risk investments tend to fluctuate in the short term but can produce higher returns than lower risk investments over the long term.

#### Investor suitability

The Trust is designed for investors seeking long-term growth of capital through investments primarily in global, including Emerging Market, securities (unhedged) selected through a blend of fundamental and quantitative research.

# Investment style and approach

MFS uses an active Bottom-Up approach to buying and selling investments for the Trust. Investments are selected primarily based on blending fundamental and quantitative research. MFS uses fundamental analysis of individual issuers to determine a fundamental rating for an issuer. MFS uses quantitative analysis to determine a quantitative rating for an issuer. MFS combines the fundamental rating with the quantitative rating to create a blended score for an issuer. When the fundamental rating is not available, MFS treats the issuer as having a neutral fundamental rating. (MFS' quantitative research generates ratings on a greater number of issuers than MFS' fundamental research.) MFS constructs the portfolio using a discretionary portfolio optimization process that considers the blended score, as well as issuer, industry, and sector weightings, market capitalisation, volatility, dividend yield, and other factors, with a goal of constructing a portfolio with a target predicted tracking error of approximately 2% compared to the MSCI All Country World ex-Tobacco Index. Tracking error generally measures how the differences between the Trust's returns and the Index's returns have varied over a period of time.

MFS normally invests the Trust's assets across different industries, sectors, countries and regions, but MFS may invest a significant percentage of the Trust's assets in issuers in a single industry, sector, country or region.

Currency Hedging is rare and usually only undertaken for defensive purposes and as a part of the security selection process. Therefore, the Trust does not systematically employ currency management techniques and is thus considered to be "unhedged".

#### Investments held

The Trust invests primarily in common stock and related securities of global issuers. The Trust will not invest in issuers that MFS believes are principally engaged in the manufacturing of tobacco products. The Trust may invest in issuers located in Emerging Markets countries (as defined by MFS). The Trust may utilise derivatives as a routine means to accomplish exposures to various equities or markets.

#### Asset allocation

Asset	Range
Global equities	90-100%
Cash & cash equivalents	0-10%

#### Environmental, social and governance considerations

MFS takes into account environmental, social and governance ("ESG") factors when making investment decisions to the extent that MFS believes these factors could have a material impact on investment risk or return. ESG factors considered may include, but are not limited to, climate change, resource depletion, an issuer's governance structure and practices, data protection and privacy issues, and diversity and labour practices. Decisions about the selection, retention or realization of investments for the Trust are primarily based on fundamental analysis. In exercising its authority as Investment Manager of the Trust, MFS may consider ESG factors in its fundamental investment analysis and security selection process alongside more traditional economic factors where MFS believes such ESG factors could materially impact the economic value of an issuer. MFS' consideration of the impact of ESG factors on the value of an issuer often involves a long-term investment horizon, and the impact of such ESG factors may not be realized in the short term. MFS may participate in organisations, initiatives, or other collaborative industry efforts to enhance MFS' knowledge of specific ESG issues or to further ESG-related initiatives that MFS deems materially impactful to its investment decisions. For example, MFS is a signatory to the Principles for Responsible Investment (PRI), the Net Zero Asset Managers Initiative (NZAMI), the CDP, and Climate Action 100+, among other ESG-related organisations and initiatives. MFS also engages regarding financially material ESG topics with other organizations, such as the Financial Accounting Standards Board, the International Accounting Standards Board, and the Global Reporting Initiative. The requirements for participation in these organisations and initiatives vary, and certain organisations, initiatives and efforts require a commitment from MFS to adopt a framework for achieving the aims of such organisation or initiative. MFS' participation in these organisations or initiatives is subject to its duties to the Trust, and therefore MFS may fail to act or may take actions that are inconsistent with the purpose, goals or aspirations of these organisations or initiatives if, in MFS' judgment, it is in the best interests of the members of the Trust to do so.

More information can be found at www.mfs.com/en-us/ individual-investor/insights/sustainable-investing.html

## Trust performance

Up to date information on the performance of the Trust is available by calling MFS Client Services on +612 9228 0400 or by visiting the MFS website at www.mfs.com.

## Changing the investment strategy

The investment strategy and asset allocation parameters may be changed. If a change is to be made, investors in the Trust will be notified in accordance with the Corporations Act.

# 6. Fees and costs

## **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

## TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

# Fees and Costs Summary

MFS <sup>®</sup> Blended Research <sup>®</sup> Global Equity Trust			
Type of fee or cost	Amount	How and when paid	
Ongoing annual fe	es and costs <sup>1</sup>		
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	0.50% of the NAV of the Trust	The management fees component of management fees and costs are accrued daily and paid from the Trust monthly in arrears and reflected in the daily unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Trust as they are incurred.	
Performance fees Amounts deducted from your investment in relation to the performance of the product	Not applicable	Not applicable	
Transaction costs The costs incurred by the scheme when buying or selling assets	0.07% of the NAV of the Trust	Transaction costs are variable and deducted from the Trust as they are incurred and reflected in the unit price. They are disclosed net of amounts recover the	

Member activity related fees and costs (fees for services or when your money moves in or out of the scheme)

Buy/Sell Spread.

MFS <sup>®</sup> Blended Research <sup>®</sup> Global Equity Trust			
Type of fee or cost	Amount	How and when paid	
Establishment fee The fee to open your investment	Not applicable	Not applicable	
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable	
An amount deducted from your investment representing costs incurred in transactions by the scheme	0.25% upon entry and 0.25% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption.	
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable	
Exit fee The fee to close your investment	Not applicable	Not applicable	
Switching fee The fee for changing investment options	Not applicable	Not applicable	

<sup>&</sup>lt;sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

### Additional Explanation of Fees and Costs

# Management fees and costs

The management fees and costs include amounts payable for administering and operating the Trust, investing the assets of the Trust, expenses and reimbursements in relation to the Trust and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.50% p.a. of the NAV of the Trust is payable to the Responsible Entity of the Trust for managing the assets and overseeing the operations of the Trust. The management fees component is accrued daily and paid from the Trust monthly in arrears and reflected in the daily unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees (excluding transaction-based fees such as trading or settlement costs incurred by the custodian), and administration and audit fees.

<sup>&</sup>lt;sup>2</sup> The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below. Until further notice, the management costs are capped, except for extraordinary expenses. If the total management costs exceed the cap, MFS will reimburse the amount of the excess costs to the Trust unless the excess is due to an extraordinary expense.

The indirect costs and other expenses component of 0.00% p.a. of the NAV of the Trust may include other ordinary expenses of operating the Trust, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Trust invests and the costs of investing in over-the-counter derivatives to gain investment exposure to assets or implement the Trust's investment strategy (if any). The indirect costs and other expenses component is variable and reflected in the unit price of the Trust as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on the relevant costs incurred during the financial year ended 30 June 2023.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Transaction costs

In managing the assets of the Trust, the Trust may incur transaction costs such as brokerage, Buy/Sell Spreads in respect of the underlying investments of the Trust, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold, and the costs of over-the-counter derivatives that reflect transaction costs that would arise if the Trust held the ultimate reference assets, as well as the costs of over-the-counter derivatives used for hedging purposes. Transaction costs also include costs incurred by interposed vehicles in which the Trust invests (if any), that would have been transaction costs if they had been incurred by the Trust itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Trust are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Trust.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Trust will incur when buying or selling assets of the Trust. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.25% upon entry and 0.25% upon exit. The dollar value of these costs based on an application or a withdrawal of \$500,000 is \$1,250 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.mfs.com or www.eqt.com.au/insto will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Trust's assets and are reflected in the Trust's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Trust are 0.10% p.a. of the NAV of the Trust, which is based on the relevant costs incurred during the financial year ended 30 June 2023.

However, actual transaction costs for future years may differ.

# Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2% of the GAV of the Trust. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Trust and as such these expenses may increase or decrease accordingly, without notice.

#### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Trust on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients or New Zealand Wholesale Investors. Please contact the Investment Manager on +612 9228 0400 for further information.

# Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

EXAMPLE – MFS Blended Research® Global Equity Trust				
BALANCE OF \$550 DURING THE YEAR	BALANCE OF \$550,000 WITH A CONTRIBUTION OF \$5,000			
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0		
Plus Management fees and costs	0.50% p.a.	And, for every \$550,000 you have in the MFS Blended Research® Global Equity Trust you will be charged or have deducted from your investment \$2,750 each year		
<b>Plus</b> Performance fees	Not applicable	And, you will be charged or have deducted from your investment \$0 in performance fees each year		
<b>Plus</b> Transaction costs	0.07% p.a.	And, you will be charged or have deducted from your investment \$385 in transaction costs		
Equals Cost of MFS Blended Research® Global Equity Trust		If you had an investment of \$550,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$3,135*  What it costs you will depend on the investment option you choose and the fees you negotiate.		

<sup>\*</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$550,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances. The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

# Further reading

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide which is available at www.mfs.com or www.egt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Trust) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Trust.

The Trust is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Trust to which they become presently entitled or, where the Trust has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

# Further reading

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.mfs.com or www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 8. How to apply

To invest please complete the Application Form accompanying this PDS, send funds (see details in the Application Form) and your completed Application Form to:

MFS International Australia Pty Ltd, Applications and Withdrawals, C/- Unit Registry, Level 14, 420 George Street, Sydney, NSW 2000.

Please note that cash cannot be accepted and all applications must be made in Australian dollars.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over.

Investors investing through an IDPS should use the application form provided by their IDPS Operator.

# Cooling off period

No cooling off period applies to the offer made in this PDS, as the units offered under this PDS are only available to Wholesale Clients in Australia and Wholesale Investors in New Zealand.

Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in the Trust by the IDPS. The right to cool off in relation to the Trust is not directly available to an Indirect Investor. This is because an Indirect Investor does not acquire the rights of a unit holder in the Trust. Rather, an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in the Trust on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to the Trust and any rights an Indirect Investor may have in this regard.

# Complaints resolution

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@egt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678 Email: info@afca.org.au

Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

# 9. Other information

#### Consent

The Investment Manager has given and, as at the date of this PDS, has not withdrawn:

- its written consent to be named in this PDS as the investment manager of the Trust; and
- its written consent to the inclusion of the statements made about it which are specifically attributed to it, in the form and context in which they appear.

The Investment Manager has not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. None of the Investment Manager nor their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this PDS.

# Indirect Investors

Equity Trustees authorises the use of this PDS by investors who wish to access the Trust through an IDPS (as that term is defined in the Reference Guide).

# Further reading

You should read the important information in the Reference Guide

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- Indirect Investors;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.mfs.com or www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# **Application Form**

# **MFS Trusts**

This application form accompanies the Product Disclosure Statement ('PDS') relating to units in the following product/s issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). The PDS contains information about investing in the Trust. You should read the PDS in its entirety before applying.

- MFS Blended Research® Global Equity Trust
- MFS Emerging Markets Equity Trust
- MFS Global Equity Trust
- MFS Hedged Global Equity Trust

- MFS Concentrated Global Equity Trust
- . MFS Global Opportunistic Fixed Income Trust
- MFS Global New Discovery Trust
- The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS.
- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS. If you make a mistake, cross it out and initial. DO NOT use correction fluid
- The investor(s) must complete and sign this form
- Keep a photocopy of your completed Application Form for your records

U.S. Persons: This offer is not open to any U.S. Person. Please refer to the PDS for further information.

#### Foreign Account Tax Compliance Act ("FATCA") and Common Reporting Standard ("CRS")

• With a company as a trustee: complete Sections 2, 4, 5, 6 (if applicable), 7, 8 & 9

We are required to collect certain information to comply with FATCA and CRS. Please ensure you complete Section 7.

#### If investing with an authorised representative, agent or financial adviser

Please ensure you, your authorised representative, agent and/or financial adviser also complete Section 6.

## Provide certified copies of your identification documents

Please refer to section 9 on AML/CTF Identity Verification Requirements.

## Send your documents and make your payment

See section 2 for payment options and where to send your application form.

# Section 1 — Are you an existing investor in the Trust who wishes to add to your investment?

Do you have an existing investment in the Trust, and is the information provided current and correct?
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $
☐ I/We confirm there are no changes to our identification documents previously provided
☐ I/We confirm there have been no changes to our FATCA or CRS status
INVESTOR NO
If there have been changes in your identification documents or FATCA/CRS status since your last application, please complete the full Application Form as indicated below.
□ No: please complete Sections relevant to you as indicated below:
Investor type
☐ Individuals/Joint: complete Sections 2, 3, 6 (if applicable), 7, 8 & 9
□ Companies: complete Sections 2, 4, 6 (if applicable), 7, 8 & 9
$\hfill\Box$ Custodians on behalf of underlying clients: complete section 2, 4, 5, 5.1, 6 (if applicable), 7, 8 & 9
☐ Trusts/superannuation funds
<ul> <li>With an individual trustee: complete Sections 2, 3, 5, 6 (if applicable), 7, 8 &amp; 9</li> </ul>

If you are an Association, Co-operative, Government Body or other type of entity not listed above, please contact Equity Trustees.

# Section 2 — Investment details

INVESTMENT TO BE HELD IN THE NAME(S) OF (MUST INCLU	JDE NAME(S) OF INVESTOR(S))				
POSTAL ADDRESS					
SUBURB	STATE	POSTCODE	COUNTRY		
EMAIL ADDRESS	C	ONTA TNO.			
Trust name	APIR code	Applica	tion amount (AUD)		
MFS Blended Research® Global Equity Trust	ETL0402AU	\$			
MFS Concentrated Global Equity Trust	ETL0172AU	\$			
MFS Emerging Markets Equity Trust	ETL0334AU	\$			
MFS Hedged Global Equity Trust	ETL0041AU	\$			
MFS Global Equity Trust	MIA0001AU	\$			
MFS Global Opportunistic Fixed Income Trust	ETL6870AU	\$			
MFS Global New Discovery Trust	ETL6156AU	\$			
Distribution instructions  If you do not select a distribution option, we will autobelow.  Reinvest distributions If you select this option Pay distributions to the bank If you select this Investor bank details  For withdrawals and distributions (if applicable), these in an Australian domiciled bank	your distribution will be reinv	ested in the Trust be paid to the bank accou	nt below		
FINANCIAL INSTITUTION NAME AND BRANCH LOCATION					
BSB NUMBER		ACCOUNT NUMBER			
ACCOUNT NAME					
Payment method					
☐ Austraclear: SSSBS20					
☐ Cheque – payable to "Equity Trustees Limited AF	RE <insert name="" trust="">"</insert>				
☐ Direct credit – pay to:					
Financial institution name and branch location Reference	Westpac Banking Corpo <investor name=""></investor>	ration, 142 Elizabeth Stro	eet, Melbourne VIC 3000		

Account name	BSB number	Account number
Equity Trustees Limited ARE MFS Blended Research® Global Equity Trust	033 152	411 862
Equity Trustees Limited ARE MFS Emerging Markets Equity Trust	033 152	401 023
Equity Trustees Limited ARE MFS Hedged Global Equity Trust	033 152	400 995
Equity Trustees Limited ARE MFS Global Equity Trust	033 152	401 007
Equity Trustees Limited ARE MFS Concentrated Global Equity Trust	033 152	401 015
Equity Trustees Limited ARE MFS Global Opportunistic Fixed Income Trust	032 143	471 201
Equity Trustees Limited ARE MFS Global New Discovery Trust	032 143	669 170

Source of investment Please indicate the source of the inve	estment amount (e.g. retirement savings,	employment income):		
Send your completed Applicate State Street Australia Limited MFS Application & Withdrawals Level 14, 420 George St Sydradditional applications may be face.	, c/- Unit Registry ney NSW 2000			
Please ensure you have completed	all relevant sections and signed the Ap	pplication Form		
Please complete if you are investing See Group A AML/CTF Identity Ver Investor 1	letails — Individuals/Joint individually, jointly or you are an individu ification Requirements in Section 9	al or joint trustee.		
TITLE	FIRST NAME(S)	\$	SURNAME	
RESIDENTIAL ADDRESS (NOT A PO BOX/R	MB/LOCKED BAG)			
SUBURB	STATE	POSTCODE	COUNTRY	
EMAIL ADDRESS		CONTACT NO.		
DATE OF BIRTH (DD/MM/YYYY)		TAX FILE NUMBER* – OR E	XEMPTION CODE	
	d a prominent public position or function u an immediate family member or a bus			or in an
☐ Yes: please give details:				
Investor 2				
TITLE	FIRST NAME(S)	\$	SURNAME	
RESIDENTIAL ADDRESS (NOT A PO BOX/R	MB/LOCKED BAG)			
SUBURB	STATE	POSTCODE	COUNTRY	
EMAIL ADDRESS		CONTACT NO.		
DATE OF BIRTH (DD/MM/YYYY)		TAX FILE NUMBER* – OR E	XEMPTION CODE	
COUNTRY OF BIRTH		OCCUPATION		
If there are more than 2 beneficial o	wners, please provide details as an atta	achment.		
Do any of the investors named hold	a prominent public position or function i u an immediate family member or a bu	n a government body (loca		r in an
□ No				
Ves: please give details:				

# Section 4 — Investor details – Companies/Corporate Trustee

Please complete if you are investing for a company or where the company is acting as trustee.

See Group B AML/CTF Identity Verification Requirements in Section 9

FULL COMPANY NAME (AS REGISTERED WITH ASIC OR RELEVANT FOREIGN REGISTERED BODY) REGISTERED OFFICE ADDRESS (NOT A PO BOX/RMB/LOCKED BAG) **SUBURB** STATE **POSTCODE** COUNTRY AUSTRALIAN COMPANY NUMBER TAX FILE NUMBER\* - OR EXEMPTION CODE AUSTRALIAN BUSINESS NUMBER\* (IF REGISTERED IN AUSTRALIA) OR EQUIVALENT FOREIGN COMPANY IDENTIFIER Contact person TITLE FIRST NAME(S) SURNAME **EMAIL ADDRESS** CONTACT NO. Principal place of business: If the principal place of business is the same as the registered office street address, state 'As above' below. Otherwise provide address details. For foreign companies registered with ASIC please provide a local agent name and address if you do not have a principal place of business in Australia. PRINCIPAL PLACE OF BUSINESS ADDRESS (NOT A PO BOX/RMB/LOCKED BAG) SUBURB STATE **POSTCODE** COUNTRY Registration details NAME OF REGULATORY BODY IDENTIFICATION NUMBER (E.G. ARBN) Controlling Persons, Directors and Beneficial Owners All beneficial owners who own, hold or control either directly or indirectly 25% or more of the issued capital of a proprietary or private company that is not regulated i.e. does not have an AFSL or ACLN etc., will need to provide Group A AML/CTF Identity Verification Requirements specified in Section 9. In the case of an unregulated public company not listed on a securities exchange, provide the details of the senior managing official(s) as controlling person(s) (e.g. managing director, senior executive(s) etc. who is/are authorised to sign on the company's behalf, and make policy, operational and financial decisions) in the following sections. All proprietary and private companies, whether regulated or unregulated, must provide the names of all of the directors. Names of the Directors of a Proprietary or Private Company whether regulated or unregulated 2 1 3 4

If there are more than 4 directors, please write the other names below.

# Names of the Beneficial Owners or Senior Managing Official(s) Select: ☐ Beneficial owner 1 of an unregulated proprietary or private company; OR ☐ Senior Managing Official of an unregulated, unlisted, public (e.g. Limited) company TITLE FIRST NAME(S) SURNAME RESIDENTIAL ADDRESS (NOT A PO BOX/RMB/LOCKED BAG) SUBURB STATE POSTCODE COUNTRY DATE OF BIRTH (DD/MM/YYYY) Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person? ☐ No ☐ Yes: please give details: Select: □ Beneficial owner 2 of an unregulated proprietary or private company; OR ☐ Senior Managing Official of an unregulated, unlisted, public (e.g. Limited) company TITLE FIRST NAME(S) SURNAME RESIDENTIAL ADDRESS (NOT A PO BOX/RMB/LOCKED BAG) SUBURB STATE POSTCODE COUNTRY DATE OF BIRTH (DD/MM/YYYY) Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person? ☐ Yes: please give details: If there are more than 2 beneficial owners or managing officials, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment. Section 5 — Investor details – Trusts/superannuation funds Please complete if you are investing for a trust or superannuation fund. See Group C AML/CTF Identity Verification Requirements in section 9 FULL NAME OF TRUST OR SUPERANNUATION FUND FULL NAME OF BUSINESS (IF ANY) COUNTRY WHERE ESTABLISHED AUSTRALIAN BUSINESS NUMBER\* (IF OBTAINED) TAX FILE NUMBER\* - OR EXEMPTION CODE Trustee details — How many trustees are there? ☐ Individual trustee(s) – complete section 3 – Investor details – Individuals/Joint ☐ Company trustee(s) – complete section 4 – Investor details – Companies/Corporate Trustee ☐ Combination – trustee(s) to complete each relevant section

Type of trust				
☐ Registered Managed Investment Scheme				
AUSTRALIAN REGISTERED SCHEME NUMBER (ARSN)				
☐ Regulated Trust (including self-managed superan	nuation funds and registe	red charities that are trust	rs)	
NAME OF REGULATOR (E.G. ASIC, APRA, ATO, ACNC)				
REGISTRATION/LICENCE DETAILS				
☐ Other trust (unregulated)				
Please describe				
Beneficiaries of an unregulated trust Please provide details below of any beneficiaries who	directly or indirectly are e	ntitled to an interest of 25	% or more of the trust.	
1		2		
3 If there are no beneficiaries of the trust, describe the charity name):	class of beneficiary (e.g. th	4 ne name of the family gro	up, class of unit holders, charitable p	urpose or
Settlor details				
Please provide the full name and last known address	of the settlor of the trust w	where the initial asset con	tribution to the trust was greater than	\$10,000.
$\hfill\Box$ This information is not required if the initial asset $\theta$	contribution was less than	\$10,000, and/or		
$\hfill\Box$ This information is not required if the settlor is determined in the settlor is determined by the settlor in the settlor in the settlor is determined by the settlor in the set	ceased			
Settlor's full name and last known address				
Beneficial owners of an unregulated trust Please provide details below of any beneficial owne interest in the trust or a person who exerts control ov trustees of the trust.				
All beneficial owners will need to provide Group A	A AML/CTF Identity Veri	fication Requirements i	1 Section 9	
Beneficial owner 1 or Controlling Person 1				
☐ Beneficial owner 1; OR				
☐ Controlling Person – What is the role e.g. Appoint	er:			
TITLE	FIRST NAME(S)		SURNAME	
RESIDENTIAL ADDRESS (NOT A PO BOX/RMB/LOCKED BAG)				
SUBURB	STATE	POSTCODE	COUNTRY	
DATE OF BIRTH (DD/MM/YYYY)				
Does the beneficial owner named above hold a pronin an international organisation or are you an immed				or foreign) or
□ No				
☐ Yes: please give details:		_		

Beneficial owner 2 or Controlling Pe	son 2		
☐ Beneficial owner 2; OR			
☐ Controlling Person – What is the r	ole e.g. Appointer:		
TITLE	FIRST NAME(S)	SU	JRNAME
RESIDENTIAL ADDRESS (NOT A PO BOX/RM	B/LOCKED BAG)		
SUBURB	STATE	POSTCODE	COUNTRY
	ove hold a prominent public position or to a limited and a prominent public position or a bout an immediate family member or a boundary.		ody (local, state, territory, national or foreign) or in a person?
□ No			
☐ Yes: please give details		_	
If there are more than 2 beneficial own additional details as an attachme		and complete this page for	the other persons or alternatively, provide the
Section 5.1 – Custodian Attest	ation: Chapter 4, Parts 4.4.18 ar	nd 4.4.19 of the AML/C	TF Rules
If you are a Company completing th capacity, please complete this s		ndividual, another compar	ny, a trust or other entity, in a Custodial
In accordance with Chapter 4, part 4.4 Custodian?	19 (1)(a) to (d) of the AML/CTF Rules, d	loes the Custodian meet the	definition (see 'Section 10 – Glossary') of a
□ No □ Yes			
service from Equity Trustees, it has c	arried out and will continue to carry out,	all applicable customer ide	an attest that prior to requesting this designated ntification procedures on the underlying account ce requirements in accordance with Chapter 15
□ No □ Yes			
			4.4 Custodian rules to this account and will rely d or to be named in the Fund's register.
			nonour any reasonable request made by Equity s to meet its obligations under the AML/CTF Act.
□ No □ Yes			
underlying account holder is required		mation about you as the Cu	ove questions, no other information about the ustodian and as a company is required to be Custodian.
Excepting circumstances:			
We are therefore obligated to conduction including any named nominee, as we	ct full Know Your Client procedures on	the underlying account hold nd controlling persons of th	oter 4, part 4.4 Custodian rules to this application. der named or to be named in the Fund's register e underlying named account in addition to the es connected to this account.

# Section 6 — Authorised representative, agent and/or financial adviser

Please complete if you are appointing an authorised representative, agent and/or financial adviser.

See Group D AML/CTF Identity V	erification Requirements in Section	n 9
☐ I am an authorised representa	tive or agent as nominated by the inv	vestor(s)
		ship order, grant of probate, appointment of bankruptcy etc. that is a certified copy. or a court official and permits the authorised representative or agent to transact on
FULL NAME OF AUTHORISED REPRESENT	TATIVE OR AGENT	
ROLE HELD WITH INVESTOR(S)		
SIGNATURE		DATE
☐ I am a financial adviser as non	ninated by the investor	
NAME OF ADVISER		AFSL NUMBER
DEALER GROUP		NAME OF ADVISORY FIRM
POSTAL ADDRESS		
SUBURB	STATE	POSTCODE
EMAIL ADDRESS		CONTACT NO.
Financial Advice (only complete if	applicable )	
☐ The investor has received pers	onal financial product advice in relation	on to this investment from a licensed financial adviser and that advice is current
Financial adviser declaration		
☐ I/We hereby declare that I/we a	re not a US Person as defined in the F	PDS/IM.
☐ I/We hereby declare that the inv	vestor is not a US Person as defined in	n the PDS/IM.
☐ I/We have attached the relevant	t CIP documents.	
SIGNATURE		DATE
Access to information		
receive copies of statements and		l/or financial adviser will be provided access to your investment information and/or ting an authorised representative, agent and/or financial adviser you acknowledge os relating to such appointment.
☐ Please tick this box if you DO N investment.	IOT want your authorised representa	tive, agent and/or financial adviser to have access to information about your
<ul> <li>Please tick this box if you DO N financial adviser.</li> </ul>	IOT want copies of statements and tr	ransaction confirmations sent to your authorised representative, agent and/or
☐ Please tick this box if you want	statements and transaction confirma	tions sent ONLY to your authorised representative, agent and/or financial adviser.

# Section 7 — Foreign Account Tax Compliance Act (FATCA), Common Reporting Standard (CRS) Self-Certification Form — ALL investors MUST complete

# Sub-Section I — Individuals

1. Are you a US citizen or resident of the US for tax purposes?    Yes: provide your Taxpayer Identification Number (TIN) or equivalent (or Reason Code if no TIN is provided) below and continue to question 2   Not continue to question 2   Are you a tax resident of any other country outside of Australia?   Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12 investor 1   Country/Jurisdiction of tax residence	Please fill this Sub-Section I only if you are an individual	al. If you are an entity, please	fill Sub-Section II.
INVESTOR 2  Not continue to question 2 2. Are you at tax resident of any other country outside of Australia?  Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12 Investor 1  Country/Jurisdiction of tax residence  TIN  If no TIN available enter Reason A, B or C  1  2  Investor 2  Country/Jurisdiction of tax residence  TIN  If no TIN available enter Reason A, B or C  1  2  If more space is needed please provide details as an attachment.  No: skip to question 12  Reason Code  If TIN or equivalent is not provided, please provide reason from the following options:  - Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  - Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  - Reason A: The country/jurisdiction where the entity is resident does not suse TINs to its residents.  - Reason A: The country/jurisdiction where the entity is resident does not require the entity is unable to obtain a TIN in the below table flyou have selected this reason).  - Reason A: The country/jurisdiction (Note: Select this reason) and in the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  Note: Sortinue to question 10    Note: Continue to question 12   Note: Continue to question 14   Note: Continue to question 15   Note: Sortinue to question 16   Note: Sortinue to question 17	1. Are you a US citizen or resident of the US for tax p	ourposes?	
□ No: continue to question 2         2. Are you a tax resident of any other country outside of Australia?         □ Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12 Investor 1         Country/Jurisdiction of tax residence       TIN       If no TIN available enter Reason A, 8 or C         1       Impostor 2         Country/Jurisdiction of tax residence       TIN       If no TIN available enter Reason A, 8 or C         1       2         Investor 2       TIN       If no TIN available enter Reason A, 8 or C         1       2         Investor 3       If on TIN available enter Reason A, 8 or C         1       2         Investor 4       If no TIN available enter Reason A, 8 or C         1       2         If more space is needed please provide details as an attachment.       If no TIN available enter Reason A, 8 or C         1       2         If TIN or equivalent is not provided, please provide details as an attachment.       If no TIN available enter Reason A, 8 or C         1       2         Reason A. The countryl/jurisdiction where the entity is recised to countryling superanual to require the following options:       Investor to require the following options:         Reason B. The entity is otherwise unable to obtain a TIN in the below table if you have selected this	☐ Yes: provide your Taxpayer Identification Number	(TIN) or equivalent (or Reaso	on Code if no TIN is provided) below and continue to question 2
2. Are you a tax resident of any other country outside of Australia?    Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12 Investor 1    Country/Jurisdiction of tax residence	INVESTOR 1	<u> </u>	WESTOR 2
Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12 Investor 1    Country/Jurisdiction of tax residence	$\ \square$ No: continue to question 2		
Investor I  Country/Jurisdiction of tax residence TIN If no TIN available enter Reason A, B or C  I I Investor 2  Country/Jurisdiction of tax residence TIN If no TIN available enter Reason A, B or C  I I I If no TIN available enter Reason A, B or C  I I I If no TIN available enter Reason A, B or C  I I I I fine the provided details as an attachment. Investor a code If TIN or equivalent is not provided, please provide reason from the following options: I Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents. I Reason A: The country/jurisdiction where the entity is remain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason). I Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.) If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I. 3. Are you an Australian complying superannuation fund?    Yes: skip to question 12   No: onlinue to question 4  FATCA   A. Are you a US Person?   Yes: continue to question 5   No: skip to question 6   S. Are you a Specified US Person?   Yes: provide your TIN below and skip to question 7	2. Are you a tax resident of any other country outsid	le of Australia?	
Country/Jurisdiction of tax residence TIN If no TIN available enter Reason A, B or C  Investor 2  Country/Jurisdiction of tax residence TIN If no TIN available enter Reason A, B or C  I 2  If mor space is needed please provide details as an attachment. No: skip to question 12  Reason code  If TIN or equivalent is not provided, please provide reason from the following options: Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents. Reason A: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: Nor TIN sequived. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: skip to question 5  No: skip to question 6  S. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	$\hfill \square$ Yes: state each country and provide your TIN or ea	quivalent (or Reason Code if ı	no TIN is provided) for each jurisdiction below and skip to question 12
Investor 2  Country/Jurisdiction of tax residence  TIN  If no TIN available enter Reason A, B or C  1  2  If more space is needed please provide details as an attachment.  No: skip to question 12  Reason Code  If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	Investor 1		
Investor 2  Country/Jurisdiction of tax residence  TIN  If no TIN available enter Reason A, 8 or C  1 2 If more space is needed please provide details as an attachment.  No: skip to question 12 Reason code  If TIN or equivalent is not provided, please provide reason from the following options: Reason code  If TIN or equivalent is not provided, please provide reason from the following options: Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  A re you a US Person?  Yes: provide your TIN below and skip to question 7	Country/Jurisdiction of tax residence	TIN	If no TIN available enter Reason A, B or C
Investor 2  Country/jurisdiction of tax residence  TIN  If no TIN available enter Reason A, B or C  1  2  If more space is needed please provide details as an attachment.  No: skip to question 12  Reason code  If TIN or equivalent is not provided, please provide reason from the following options:  - Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  - Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  - Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: provide your TIN below and skip to question 7	1		
Country/Jurisdiction of tax residence  TIN	2		
If more space is needed please provide details as an attachment.    No: skip to question 12   Reason code   If TIN or equivalent is not provided, please provide reason from the following options:   Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.   Reason A: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).   Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)   Reason B has been selected above, explain why you are not required to obtain a TIN:   INVESTOR 1	Investor 2		
If more space is needed please provide details as an attachment.  No: skip to question 12  Reason code  If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  NVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  S. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	Country/Jurisdiction of tax residence	TIN	If no TIN available enter Reason A, B or C
If more space is needed please provide details as an attachment.  No: skip to question 12  Reason code  If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  NVESTOR 1  NVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  A re you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  S. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	1		
No: skip to question 12 Reason code  If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:    INVESTOR 1	2		
Reason code  If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	If more space is needed please provide details as an	attachment.	
If TIN or equivalent is not provided, please provide reason from the following options:  Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.  Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	□ No: skip to question 12		
<ul> <li>Reason A: The country/jurisdiction where the entity is resident does not issue TINs to its residents.</li> <li>Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).</li> <li>Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)</li> <li>If Reason B has been selected above, explain why you are not required to obtain a TIN:</li> <li>INVESTOR 1</li> <li>INVESTOR 2</li> <li>Sub-Section II — Entities</li> <li>Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.</li> <li>3. Are you an Australian complying superannuation fund?</li> <li>Yes: skip to question 12</li> <li>No: continue to question 4</li> <li>FATCA</li> <li>4. Are you a US Person?</li> <li>Yes: continue to question 6</li> <li>5. Are you a Specified US Person?</li> <li>Yes: provide your TIN below and skip to question 7</li> </ul>	Reason code		
<ul> <li>Reason B: The entity is otherwise unable to obtain a TIN or equivalent number (Please explain why the entity is unable to obtain a TIN in the below table if you have selected this reason).</li> <li>Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)</li> <li>If Reason B has been selected above, explain why you are not required to obtain a TIN:</li> <li>INVESTOR 1</li> <li>INVESTOR 2</li> <li>Sub-Section II — Entities</li> <li>Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.</li> <li>3. Are you an Australian complying superannuation fund?</li> <li>Yes: skip to question 12</li> <li>No: continue to question 4</li> <li>FATCA</li> <li>4. Are you a US Person?</li> <li>Yes: continue to question 6</li> <li>5. Are you a Specified US Person?</li> <li>Yes: provide your TIN below and skip to question 7</li> </ul>		• .	
table if you have selected this reason).  Reason C: No TIN is required. (Note: Select this reason only if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7			
issued by such jurisdiction.)  If Reason B has been selected above, explain why you are not required to obtain a TIN:  INVESTOR 1  INVESTOR 2  Sub-Section II — Entities Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7		a Tilv or equivalent number (	(Friedse explain with the entity is unable to obtain a Thy in the below
Sub-Section II — Entities Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7		eason only if the domestic law	v of the relevant jurisdiction does not require the collection of the TIN
Sub-Section II — Entities  Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	If Reason B has been selected above, explain why you	u are not required to obtain a	TIN:
Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	INVESTOR 1	<u></u>	WESTOR 2
Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.  3. Are you an Australian complying superannuation fund?  Yes: skip to question 12  No: continue to question 4  FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	Sub-Section II — Entities		
<ul> <li>Yes: skip to question 12</li> <li>No: continue to question 4</li> </ul> FATCA <ul> <li>4. Are you a US Person?</li> <li>Yes: continue to question 5</li> <li>No: skip to question 6</li> </ul> 5. Are you a Specified US Person? <ul> <li>Yes: provide your TIN below and skip to question 7</li> </ul>		f you are an individual, please	fill Sub-Section I.
<ul> <li>No: continue to question 4</li> <li>FATCA</li> <li>4. Are you a US Person?</li> <li>Yes: continue to question 5</li> <li>No: skip to question 6</li> <li>5. Are you a Specified US Person?</li> <li>Yes: provide your TIN below and skip to question 7</li> </ul>	3. Are you an Australian complying superannuation	fund?	
FATCA  4. Are you a US Person?  Yes: continue to question 5  No: skip to question 6  5. Are you a Specified US Person?  Yes: provide your TIN below and skip to question 7	☐ Yes: skip to question 12		
<ul> <li>4. Are you a US Person?</li> <li>Yes: continue to question 5</li> <li>No: skip to question 6</li> <li>5. Are you a Specified US Person?</li> <li>Yes: provide your TIN below and skip to question 7</li> </ul>	$\ \square$ No: continue to question 4		
<ul> <li>☐ Yes: continue to question 5</li> <li>☐ No: skip to question 6</li> <li>5. Are you a Specified US Person?</li> <li>☐ Yes: provide your TIN below and skip to question 7</li> </ul>	FATCA		
<ul> <li>No: skip to question 6</li> <li>5. Are you a Specified US Person?</li> <li>☐ Yes: provide your TIN below and skip to question 7</li> </ul>	4. Are you a US Person?		
5. Are you a Specified US Person?  — Yes: provide your TIN below and skip to question 7	$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $		
Yes: provide your TIN below and skip to question 7	$\square$ No: skip to question 6		
	5. Are you a Specified US Person?		
□ No: indicate exemption type and skip to question 7	☐ Yes: provide your TIN below and skip to question 7	7	
	□ No: indicate exemption type and skip to question	7	

6. Are you a Financial Institution for the purposes of FATCA?		
☐ Yes: provide your Global Intermediary Identification Number (GIIN)		
If you do not have a GIIN, please provide your FATCA status below and continabove and your sponsor's details below and then continue to question 7.	ue to question 7. If you are a sponsored entity, please provide your GIIN	
☐ Exempt Beneficial Owner, provide type below:		
Deemed-Compliant FFI (other than a Sponsored FI or a Trustee Docum	ented Trust), provide type below:	
□ Non-Participating FFI, provide type below:		
☐ Sponsored Entity, please provide the Sponsoring Entity's name and GI	IN:	
☐ Trustee Documented Trust, please provide your Trustee's name and GI	IN:	
☐ Other, provide details:		
□ No: continue to question 7		
CRS		
7. Are you a tax resident of any country outside of Australia and the US?		
<ul> <li>Yes: state each country and provide your TIN or equivalent (or Reason Co to question 8</li> </ul>	ode if no TIN is provided) for each jurisdiction below and continue	
Investor 1		
Country/Jurisdiction of tax residence TIN	If no TIN available enter Reason A, B or C	
1		
2		
Investor 2		
Country/Jurisdiction of tax residence TIN	If no TIN available enter Reason A, B or C	
1	ii iio fiiv available effet keasoff A, b of C	
2		
If more space is needed please provide details as an attachment.		
Reason code		
If TIN or equivalent is not provided, please provide reason from the following of	options:	
Reason A: The country/jurisdiction where the entity is resident does not iss		
<ul> <li>Reason B: The entity is otherwise unable to obtain a TIN or equivalent nun table if you have selected this reason).</li> </ul>	nber (Please explain why the entity is unable to obtain a TIN in the below	
<ul> <li>Reason C: No TIN is required. (Note. Only select this reason if the domes issued by such jurisdiction).</li> </ul>	tic law of the relevant jurisdiction does not require the collection of the TIN	
If Reason B has been selected above, explain why you are not required to obta	in a TIN:	
INVESTOR 1	INVESTOR 2	
□ No: continue to guestion 8		

8. Are you a Financial Institution for the purpose o	of CRS?		
☐ Yes: specify the type of Financial Institution belo	w and continue to question	19	
☐ Reporting Financial Institution			
☐ Non-Reporting Financial Institution:			
☐ Trustee Documented Trust			
☐ Other: please specify:			
□ No: skip to question 10			
9. Are you an investment entity resident in a non-	participating jurisdiction f	for CRS purposes and manag	ged by another financial Institution?
☐ Yes: skip to question 11			
No: skip to question 12			
Non-Financial Entities			
10. Are you an Active Non-Financial Entity (Active			
<ul> <li>Yes: specify the type of Active NFE below and sk</li> </ul>			
☐ Less than 50% of the Active NFE's gross inco and rental income) and less than 50% of its			
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	ated entity of a regularly trace	ded corporation	
☐ Governmental Entity, International Organisa	ation or Central Bank		
☐ Other: please specify:			
□ No: you are a Passive Non-Financial Entity (Pass	sive NFE); continue to quest	ion 11	
Controlling persons			
11. Does one or more of the following apply to you	ı:		
<ul> <li>Is any natural person that exercises control over more of the share capital) a tax resident of any</li> </ul>			eneficial owners who ultimately own 25% or
<ul> <li>If you are a trust, is any natural person including over the trust a tax resident of any country out</li> </ul>		iary, settlor or any other natu	ral person exercising ultimate effective contr
<ul> <li>Where no natural person is identified as exercising senior managing official</li> </ul>	ng control of the entity, the	e controlling person will be the	e natural person(s) who holds the position of
☐ Yes. provide controlling person information bel	low:		
Controlling person 1			
TITLE	FIRST NAME(S)	SUR	RNAME
RESIDENTIAL ADDRESS (NOT A PO BOX/RMB/LOCKED BAG	)		
SUBURB	STATE	POSTCODE	COUNTRY
DATE OF BIRTH (DD/MM/YYYY)			

Country/Jurisdiction of tax residence	TIN	If no T	TN available enter Reason A, B or C	
1				
2				
Controlling person 2				
TITLE	FIRST NAME(S)	SURNAME		
RESIDENTIAL ADDRESS (NOT A PO BOX/RMB/LOCKED E	BAG)			
SUBURB	STATE	POSTCODE	COUNTRY	
DATE OF BIRTH (DD/MM/YYYY)				
Country/Jurisdiction of tax residence	TIN	If no T	TN available enter Reason A, B or C	
1				
2				
<ul> <li>If TIN or equivalent is not provided, please provide.</li> <li>Reason A: The country/jurisdiction where the end of the end</li></ul>	entity is resident does not issotain a TIN or equivalent nun	ue TINs to its residents.  The properties of the relevant jurisdic	•	
INVESTOR 1		INVESTOR 2		
□ No: continue to question 12				
12. Signature and Declaration - ALL investors n	nust sign			
☐ I undertake to provide a suitably updated self herein to become incorrect.	f-certification within 30 days	of any change in circumstand	ces which causes the information contained	
☐ I declare the information above to be true and	d correct.			
Investor 1		Investor 2		
NAME OF INDIVIDUAL/ENTITY		NAME OF INDIVIDUAL/ENTITY	,	
NAME OF AUTHORISED REPRESENTATIVE		NAME OF AUTHORISED REPRESENTATIVE		
SIGNATURE		SIGNATURE		
DATE		DATE		

# Section 8 — Declarations – ALL investors MUST complete

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act ('FATCA') and the Common Reporting Standards ('CRS'). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

When you complete this Application Form you make the following declarations:

- I/We have received the PDS and made this application in Australia (and/or New Zealand for those offers made in New Zealand).
- I/We have read the PDS to which this Application Form applies and agree to be bound by the terms and conditions of the PDS and the Constitution of the relevant Trust in which I/we have chosen to invest.
- I/we have carefully considered the features of Fund/Trust as described in the PDS (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and, after obtaining any financial and/or tax advice that I/we deemed appropriate, am/are satisfied that my/our proposed investment in the Fund/Trust is consistent with my/our investment objectives, financial circumstances and needs.\*
- I/We have considered our personal circumstances and, where appropriate, obtained investment and/or taxation advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Trust in which I/We have chosen to invest.
- I/We acknowledge and agree that Equity Trustees has outlined in the PDS provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting legislation and acknowledge that processing of my/our application may be delayed and will be processed at the unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Trust or any particular rate of return from the Trust.
- I/We acknowledge that an investment in the Trust is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the postal service or the investor's bank.

- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives, agents and/or financial advisers on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity Trustees acting on the instructions of my/our authorised representatives, agents and/or financial advisers.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Trust or have provided misleading information in my/our Application Form; or
  - U/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Trust.
- For Wholesale Clients I/We acknowledge that I am/we are a Wholesale Client (as defined in Section 761G of the Corporations Act 2001 (Cth)) and are therefore eligible to hold units in the Trust.
- For New Zealand Wholesale Investors I/We acknowledge and agree that:
- I/We have read the "New Zealand Wholesale Investor Fact Sheet" and PDS or "New Zealand Investors: Selling Restriction" for the Trust;
- I am/We are a Wholesale Investor and am/are therefore eligible to hold units in the Trust; and
- I/We have not:
  - Offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Trust;
  - Granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Trust; and
  - <sup>u</sup> Distributed and will not distribute, directly or indirectly, the PDS or any other offering materials or advertisement in relation to any offer of units in the Trust,

in each case in New Zealand, other than to a person who is a Wholesale Investor; and

- I/We will notify Equity Trustees if I/we cease to be a Wholesale Investor; and
- I/We have separately provided a signed Wholesale Investor Certification located at the end of this Application Form.
- All references to Wholesale Investor in this Declaration are a reference to Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

\*Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must provide an ABN instead of a TFN only when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Trust where formal application procedures are not required (e.g. distribution reinvestments) unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

When you sign this Application Form you declare that you have read, agree to and make the declarations above.

Investor 1 Investor 2

NAME OF INDIVIDUAL/ENTITY

NAME OF INDIVIDUAL/ENTITY

CAPACITY (E.G. DIRECTOR, SECRETARY, AUTHORISED SIGNATORY)

SIGNATURE

DATE

DATE

COMPANY SEAL (IF APPLICABLE)

# Section 9 — AML/CTF Identity Verification Requirements

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') program. The AML/CTF program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the investor.
- Non-English language documents must be translated by an accredited translator.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact Equity Trustees.

These documents should be provided as an original or a CERTIFIED COPY of the original.

#### Who can certify?

Below is an example of who can certify proof of ID documents under the AML/CTF requirements:

- Bailiff
- Bank officer with 5 or more years of continuous service
- Building society officer with 5 or more years of continuous service
- Chiropractor (licensed or registered)
- Clerk of court
- Commissioner for affidavits
- Commissioner for declarations
- Credit union officer with 5 or more years of continuous service
- Dentist (licensed or registered)
- Fellow of the National Tax Accountant's Association
- Finance company officer with 5 or more years of continuous service
- Judge of a court
- Justice of the peace
- Legal practitioner (licensed or registered)

- Magistrate
- Marriage celebrant licensed or registered under Subdivision C of Division 1 of Part IV of the Marriage Act 1961
- Master of a court
- Medical practitioner (licensed or registered)
- Member of Chartered Secretaries Australia
- Member of Engineers Australia, other than at the grade of student
- Member of the Association of Taxation and Management Accountants
- Member of the Australian Defence Force with 5 or more years of continuous service
- Member of the Institute of Chartered Accountants in Australia, the Australian Society of Certified Practicing Accountants or the Institute of Public Accountants
- Member of the Parliament of the Commonwealth, a state, a territory legislature or a local government authority of a state or territory

- Minister of religion licensed or registered under Subdivision A of Division 1 of Part IV of the Marriage Act 1961
- Nurse (licensed or registered)
- Optometrist (licensed or registered)
- Permanent employee of commonwealth, state or local government authority with at least 5 or more years of continuous service.
- Permanent employee of the Australian Postal Corporation with 5 or more years of continuous service
- Pharmacist (licensed or registered)
- Physiotherapist (licensed or registered)
- Police officer
- Psychologist (licensed or registered)
- Registrar, or deputy registrar, of a court
- Sheriff
- Teacher employed on a full-time basis at a school or tertiary education institution
- Veterinary surgeon (licensed or registered)

When certifying documents, the following process must be followed:

- All copied pages of original proof of ID documents must be certified.
- The authorised individual must ensure that the original and the copy are identical; then write or stamp on the copied document "certified true copy". This must be followed by the date and signature, printed name and qualification of the authorised individual.
- In cases where an extract of a document is photocopied to verify customer ID, the authorised individual should write or stamp "certified true extract."

# GROUP A - Individuals/Joint

Each individual investor, individual trustee, bene photographic ID:	ficial owner, or individual agent or authorised representative must provide one of the following primary		
☐ A current Australian driver's licence (or foreig	n equivalent) that includes a photo and signature.		
$\ \square$ An Australian passport (or foreign equivalent	) (not expired more than 2 years previously).		
$\ \square$ A foreign passport or international travel doc	ument (must not be expired).		
☐ An identity card issued by a State or Territory  If you do NOT own one of the above ID documer	Government that includes a photo.  ats, please provide one valid option from Column A and one valid option from Column B.		
Column A	Column B		
☐ Australian birth certificate	<ul> <li>A document issued by the Commonwealth or a State or Territory within the preceding 12 month that records the provision of financial benefits to the individual and which contains the individual name and residential address</li> </ul>		
☐ Australian citizenship certificate	☐ A document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by the individual to the Commonwealth (or by the Commonwealth to the individual), which contains the individual's name and residential address. Block out the TFN before scanning, copying or storing this document.		
<ul> <li>Pension card issued by Department of Human Services</li> </ul>	☐ A document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to that address or to that person (the document must contain the individual's name and residential address)		
	☐ If under the age of 18, a notice that: was issued to the individual by a school principal within the preceding 3 months; and contains the name and residential address; and records the period of time that the individual attended that school		
GROUP B – Companies			
•	one of the following (must clearly show the company's full name, type (private or public) and ACN):		
☐ A certified copy of the company's Certificate	of Registration or incorporation issued by ASIC		
☐ A copy of information regarding the company e.g. AFSL, RSE, ACL etc.	s's licence or other information held by the relevant Commonwealth, State or Territory regulatory body,		
$\hfill \square$ A full company search issued in the previous	3 months or the company's last annual statement issued by ASIC.		
$\ \square$ If the company is listed on an Australian secu	rities exchange, provide details of the exchange and the ticker (issuer) code.		
	y of a company listed on an Australian securities exchange, provide details of the holding company e securities exchange and the ticker (issuer) code.		
All of the above must clearly show the company's	full name, its type (i.e. public or private) and the ACN issued by ASIC.		
For Foreign Companies, provide one of the following	owing:		
<ul> <li>A certified copy of the company's Certificate incorporated, established or formed</li> </ul>	of Registration or incorporation issued by the foreign jurisdictions in which the company was		
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	A certified copy of the company's articles of association or constitution		
A copy of a company search on the ASIC database or relevant foreign registration body			
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	the company regulator.		

In addition, please provide verification documents for each beneficial owner (senior managing official and shareholder) as listed under Group A. A beneficial owner of a company is any person entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent) and is thus the controlling person.

All of the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by ASIC, or the identification number

issued to the company by the foreign regulator.

# GROUP C - Trusts

For a Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the Australian Charities, Regulated Superannuation Fund (including a self-managed super fund) and Not-for-profit Commission (ACNC), provide one of the following:
☐ A copy of the company search of the relevant regulator's website e.g. APRA, ASIC, or ATO
☐ A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website
☐ A copy from the ACNC of information registered about the trust as a charity
☐ Annual report or audited financial statements
☐ A certified copy of a notice issued by the ATO within the previous 12 months
□ A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
For all other Unregulated Trusts (including Foreign Trusts), provide the following:
□ A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)
If the trustee is an individual, please also provide verification documents for one trustee as listed under Group A.
If the trustee is a company, please also provide verification documents for a company as listed under Group B.
GROUP D – Authorised Representatives and Agents
In addition to the above entity groups:
☐ If you are an Individual Authorised Representative or Agent – please also provide the identification documents listed under Group A
☐ If you are a Corporate Authorised Representative or Agent – please also provide the identification documents listed under Group B
All Authorised Representatives and Agents must also provide a certified copy of their authority to act for the investor e.g. the POA, guardianship order, Executor or Administrator of a deceased estate, authority granted to a bankruptcy trustee, authority granted to the State or Public trustee etc.
Section 10 – Glossary
Custodian – means a company that:
a) is acting in the capacity of a trustee; and
b) is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
c) either:
i. holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
d) either:
i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the Reporting Entities Roll; and
e)has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting.

# MFS TRUSTS WHOLESALE INVESTOR CERTIFICATION

(Clause 44 of Schedule 1 of the Financial Markets Conduct Act 2013 (FMCA))

## **WARNING**

New Zealand law normally requires people who offer financial products to give information to investors before they invest. This information is designed to help investors make an informed decision.

If you are a wholesale investor, the usual rules do not apply to offers of financial products made to you. As a result, you may not receive a complete and balanced set of information. You will also have fewer other legal protections for these investments.

Ask questions, read all documents carefully, and seek independent financial advice before committing yourself.

## **OFFENCE**

It is an offence to give a certificate knowing that it is false or misleading in a material particular. The offence has a penalty of a fine not exceeding \$50,000.

## THE OFFER

Units in the Fund/Trust are offered and issued to investors by Equity Trustees Limited (Equity Trustees), with an Investment Manager appointed in respect of the Fund.

Offers of units in the Fund in New Zealand are limited to wholesale investors within the meaning of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (FMCA).

In order to access units in the Fund/Trust, please review the PDS/IM and relevant New Zealand Wholesale Investor Fact Sheet or Investors Selling Restriction in the PDS/IM, read this form, select the type(s) of wholesale investor criteria that apply to you, and complete the certification below.

If you have any queries in relation to the Fund, please contact Equity Trustees at +61 3 8623 5000. Any queries in relation to your wholesale investor certification should be directed to Equity Trustees' Product Team at <a href="mailto:productteam@eqt.com.au">productteam@eqt.com.au</a>.

The client identified below certifies that:

- the client is a wholesale investor within the meaning of Schedule 1 of the FMCA, clause 3(2) (in relation to
  offers of financial products); and
- the client understands the consequences of being certified as a 'wholesale investor' in terms of the FMCA and has received the PDS/IM.

The type of wholesale investor outlined in Schedule 1 that applies to the client is identified below, along with the grounds on which the client claims that they fall within the identified type.

Unless Equity Trustees agrees otherwise, by completing this form the client is certifying that every transaction on the account referred to below is carried out on its own behalf and not on behalf of any third party. Please contact Equity Trustees if you are acting on behalf of any third party.

Please select all types of wholesale investor below that are applicable by marking a $\square$ or a $\square$ in the relevant box(es). For each type that applies, please also select the relevant grounds on which the client is within the identified type.			
	The client is an investment business (clause 3(2)(a))		
	Note: other than financial advisers, this applies to entities, not individuals		
	Grounds for claiming the client is within this type:		
		The client is an entity whose principal business consists of investing in financial products	
		The client is an entity whose principal business consists of acting as an underwriter	
		The client is an entity whose principal business consists of providing a financial advice service within the meaning of section 6(1) of the FMCA	
		The client is an entity whose principal business consists of providing a client money or property service within the meaning of section 6(1) of the FMCA	
		The client is an entity whose principal business consists of trading in financial products on behalf of other persons	
		The client is a registered bank (within the meaning of section 2(1) of the Banking (Prudential Supervision) Act 1989	
		The client is a non-bank deposit taker (within the meaning of section 5 of the Non-bank Deposit Takers Act 2013)	
		The client is a licensed insurer (within the meaning of section 6(1) of the Insurance (Prudential Supervision) Act 2010)	
		The client is a manager of a registered scheme, or a discretionary investment management service, that holds a market services licence	
		The client is a derivatives issuer that holds a market services licence	
		The client is a financial adviser within the meaning of section 6(1) of the FMCA	
	The	client meets the investment activity criteria (clause 3(2)(b))	
	Grou	ands for claiming the client is within this type:	
		The client (including any entity that the client controls or controlled at the relevant time) owns, or at any time during the two-year period before the date of this certificate has owned, a portfolio of financial products (excluding the financial products prescribed for the purposes of clause 38(4)(a) of Schedule 1 of the FMCA, interests in KiwiSaver or any other form of retirement scheme, or financial products issued by an associated person of the client) of a value of at least NZ\$1 million (in aggregate)	
		The client (including any entity that the client controls or controlled at the relevant time) has, during the two-year period before the date of this certificate, carried out one or more transactions to acquire financial products (excluding the financial products prescribed for the purposes of clause 38(4)(a) of Schedule 1 of the FMCA, interests in KiwiSaver or any other form of retirement scheme, or financial products issued by an associated person of the client) where the amount payable under those transactions (in aggregate) is at least NZ\$1 million, and the other parties to the transactions were not associated persons of the client	
		The client is an individual who has, within the last 10 years before the date of this certificate, been employed or engaged in an investment business and has, for at least two years during that 10-year period, participated to a material extent in the investment decisions made by the investment business	
	The client is large (clause 3(2)(c))		
	Grou	ands for claiming the client is within this type:	
		As at the last day of each of the two most recently completed financial years of the client before the date of this certificate, the net assets of the client and any entities controlled by the client exceeded NZ\$5 million	

			financial years of the client before the date of this f the client and any entities controlled by the client
	The	client is a government agency (clause 3(2	)(d))
	Grou	unds for claiming the client is within this type:	
		The client is a public service agency as defi	ned in section 5 of the Public Service Act 2020
		The client is a Crown entity under section 7	of the Crown Entities Act 2004
		The client is a local authority	
		The client is a State enterprise (within the m	neaning of section 2 of the State-Owned Enterprise Act 1986
		The client is the Reserve Bank	
			ational Provident Fund continued under the National a company appointed under clause 3(1)(b) of Schedule 4 of
		ndertakes to provide Equity Trustees with any sprovided.	y information it reasonably requests in order to support the
client's upon t	s eligi the ce	bility to be treated as a wholesale investor for	o Equity Trustees for the purposes of determining the the purposes of the FMCA, and that they will be reliant ucts or services to the client (whether as part of the
		nderstands that this certificate is valid and ma ring its date, unless earlier revoked.	ay be relied upon by Equity Trustees for a period of two
Name	of clie	ent	
_			
Accou	ınt nur	mber	
	ECT	URES – ALL INDIVIDUALS/TRUS ORS WHERE THE CLIENT IS A (	STEES/PARTNERS/OFFICERS, OR TWO COMPANY, MUST SIGN Investor 2
Name	of au	thorised signatory	Name of authorised signatory
Capac	city (e.	.g. Director, Trustee, Authorised signatory)	Capacity (e.g. Director, Trustee, Authorised signatory)
Signat	ture		Signature
Date o	of Cer	tificate	
Compa	any S	eal (if applicable)	