# Redpoint Industrials Fund ARSN 622 036 104

Annual report For the year ended 30 June 2020

### **Redpoint Industrials Fund**

ARSN 622 036 104

## Annual report For the year ended 30 June 2020

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This annual report covers Redpoint Industrials Fund as an individual entity.

The Responsible Entity of Redpoint Industrials Fund is Equity Trustees Limited (ABN 46 004 031 298) (AFSL 240975).

The Responsible Entity's registered office is:

Level 1, 575 Bourke Street Melbourne, VIC 3000.

#### **Directors' report**

The directors of Equity Trustees Limited, the Responsible Entity of Redpoint Industrials Fund (the "Fund"), present their report together with the financial statements of the Fund for the year ended 30 June 2020.

#### **Principal activities**

The Fund invests in listed equities, listed unit trusts and listed property trusts in accordance with the Product Disclosure Statement and the provisions of the Fund's Constitution.

The Fund did not have any employees during the year.

There were no significant changes in the nature of the Fund's activities during the year.

The various service providers for the Fund are detailed below:

Service Provider

Responsible Entity Equity Trustees Limited

Investment Manager Redpoint Investment Management Pty Ltd

Custodian and Administrator National Australia Bank Limited

Statutory Auditor Ernst & Young

#### **Directors**

The following persons held office as directors of Equity Trustees Limited during or since the end of the year and up to the date of this report:

Philip D Gentry (Chairman)

Harvey H Kalman (resigned 1 September 2020)
Ian C Westley (resigned 3 July 2020)

Michael J O'Brien

Russell W Beasley (appointed 1 September 2020)

#### Review and results of operations

During the year, the Fund continued to invest its funds in accordance with the Product Disclosure Statement and the provisions of the Fund's Constitution.

The Fund's performance was -10.33% (net of fees) for the year ended 30 June 2020. The Fund's benchmark, the S&P/ASX 100 Industrials Accumulation Index returned -7.77% for the same period.

The performance of the Fund, as represented by the results of its operations, was as follows:

	Year ei	nded
	30 June 2020	30 June 2019
Operating profit/(loss) for the year (\$)	(413,594)	86,963
Distributions paid and payable (\$)	60,659	18,609
Distributions (cents per unit)	2.81	3.45

#### Significant changes in the state of affairs

In June 2020, the directors of the Responsible Entity made the decision to terminate the Fund within 12 months of the date the Director's Declaration is signed.

In the opinion of the directors, there were no other significant changes in the state of affairs of the Fund that occurred during the financial year.

#### **Directors' report (continued)**

#### Matters subsequent to the end of the financial year

Ian C Westley resigned as a director of Equity Trustees Limited on 3 July 2020.

Harvey H Kalman resigned as a director of Equity Trustees Limited on 1 September 2020.

Russell W Beasley was appointed as a director of Equity Trustees Limited on 1 September 2020.

No other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may have a significant effect on:

- i. the operations of the Fund in future financial years; or
- ii. the results of those operations in future financial years; or
- iii. the state of affairs of the Fund in future financial years.

#### Likely developments and expected results of operations

Due to the impending termination of the Fund, in the opinion of the directors of the Responsible Entity there are no likely developments expected to occur.

#### **COVID-19 Outbreak**

In March 2020, the World Health Organisation (WHO) officially declared COVID-19 a pandemic.

The Directors and the Investment Manager acknowledge the current outbreak of COVID-19 and the increased market volatility it has created within the markets the Fund operates. This volatility has had a corresponding impact on the fair value of the Fund's investment portfolio both during the financial year as well as subsequent to the reporting date.

The Responsible Entity and Investment Manager are monitoring developments closely, noting that given the nature of the outbreak and the ongoing developments, there is a high degree of uncertainty and therefore it is not possible at this time to predict the extent and nature of the overall future impact on the Fund. The Investment Manager however, actively manages the financial risks that the Fund is exposed to, with the approach outlined further within Note 3 of these Financial Statements and the Net Asset Values of the Fund continue to be valued in accordance with the frequency set out in the Fund's Offer Documents, applying valuation policies reflective of the prevailing market conditions.

#### Indemnification and insurance of officers

No insurance premiums are paid for out of the assets of the Fund in regards to insurance cover provided to the officers of Equity Trustees Limited. So long as the officers of Equity Trustees Limited act in accordance with the Fund's Constitution and the Law, the officers remain indemnified out of the assets of the Fund against losses incurred while acting on behalf of the Fund.

#### Indemnification of auditor

The Responsible Entity has not, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify the auditor of the Fund against a liability incurred as auditor.

#### Fees paid to and interests held in the Fund by the Responsible Entity and its associates

Fees paid to the Responsible Entity and its associates out of Fund property during the year are disclosed in Note 14 to the financial statements.

No fees were paid out of Fund property to the directors of the Responsible Entity during the year.

The number of interests in the Fund held by the Responsible Entity or its associates as at the end of the financial year are disclosed in Note 14 to the financial statements.

#### Interests in the Fund

The movement in units on issue in the Fund during the year is disclosed in Note 7 to the financial statements.

The value of the Fund's assets and liabilities is disclosed in the statement of financial position and derived using the basis set out in Note 2 to the financial statements.

#### **Directors' report (continued)**

#### **Environmental regulation**

The operations of the Fund are not subject to any particular or significant environmental regulations under Commonwealth, State or Territory law.

#### Rounding of amounts to the nearest dollar

Amounts in the Directors' report have been rounded to the nearest dollar in accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, unless otherwise indicated.

#### Auditor's independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

This report is made in accordance with a resolution of the directors of Equity Trustees Limited through a delegated authority given by the Equity Trustees Limited's Board.

Philip D Gentry Chairman

Melbourne 10 September 2020



Ernst & Young 200 George Street Sydney NSW 2000 Australia GPO Box 2646 Sydney NSW 2001 Tel: +61 2 9248 5555 Fax: +61 2 9248 5959

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#### Auditor's Independence Declaration to the Directors of Equity Trustees Limited, as Responsible Entity for Redpoint Industrials Fund

As lead auditor for the audit of Redpoint Industrials Fund for the financial year ended 30 June 2020, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

Ernst & Young

Darren Handley-Greaves Partner

10 September 2020

#### Statement of comprehensive income

		Year ended	
		30 June	30 June
		2020	2019
	Note	\$	\$
Investment income			
Dividend and distribution income		74,711	25,532
Interest income from financial assets at amortised cost		125	118
Net gains/(losses) on financial instruments at fair value through profit or loss	5	(472,873)	64,947
Total investment income/(loss)		(398,037)	90,597
Expenses			
Management fees	14(g)	13,323	2,985
Transaction costs		2,171	521
Interest expense		-	111
Withholding taxes		63	17
Total expenses		15,557	3,634
Operating profit/(loss) for the year		(413,594)	86,963
Other comprehensive income		<u>-</u> _	_
Total comprehensive income for the year		(413,594)	86,963

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

#### Statement of financial position

	As at		t
		30 June 2020	30 June 2019
	Note	\$	\$
Assets			
Cash and cash equivalents	9	48,861	19,973
Receivables	11	11,050	10,653
Financial assets at fair value through profit or loss	6	2,780,909	1,092,258
Total assets		2,840,820	1,122,884
Liabilities			
Distributions payable	8	10,471	7,653
Payables	12	27,201	1,454
Total liabilities		37,672	9,107
Net assets attributable to unit holders - equity	7	2,803,148	1,113,777

The above statement of financial position should be read in conjunction with the accompanying notes.

#### Statement of changes in equity

		Year ended	
		30 June	30 June
		2020	2019
	Note	\$	\$
Total equity at the beginning of the financial year		1,113,777	114,280
Comprehensive income for the financial year			
Profit/(loss) for the year		(413,594)	86,963
Other comprehensive income			
Total comprehensive income		(413,594)	86,963
Transactions with unit holders			
Applications	7	3,039,723	926,528
Redemptions	7	(879,909)	-
Reinvestment of distributions	7	3,810	4,615
Distributions paid and payable	7	(60,659)	(18,609)
Total transactions with unit holders		2,102,965	912,534
Total equity at the end of the financial year		2,803,148	1,113,777

The above statement of changes in equity should be read in conjunction with the accompanying notes.

#### Statement of cash flows

	Year ended	
	30 June	30 June
	2020	2019
Note	\$	\$
Cash flows from operating activities		
Proceeds from sale of financial instruments at fair value through profit or loss	1,056,610	46,966
Payments for purchase of financial instruments at fair value through profit or loss	(3,218,134)	(960,285)
Transaction costs on financial instruments at fair value through profit or loss	(2,332)	(555)
Interest income received from financial assets at amortised cost	125	118
Dividends and distributions received	73,229	18,405
Management fees paid	(11,062)	(2,109)
Interest expense paid	<u> </u>	(111)
Net cash inflow/(outflow) from operating activities 10(a)	(2,101,564)	(897,571)
Cash flows from financing activities		
Proceeds from applications by unit holders	3,041,881	924,370
Payments for redemptions by unit holders	(857,398)	-
Distributions paid to unit holders	(54,031)	(7,641)
Net cash inflow/(outflow) from financing activities	2,130,452	916,729
Net increase/(decrease) in cash and cash equivalents	28,888	19,158
Cash and cash equivalents at the beginning of the year	19,973	815
Cash and cash equivalents at the end of the year 9	48,861	19,973
Non-cash operating and financing activities 10(b)	3,810	4,804

The above statement of cash flows should be read in conjunction with the accompanying notes.

#### Notes to the financial statements

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#### 1 General information

These financial statements cover Redpoint Industrials Fund (the "Fund") as an individual entity. The Fund is an Australian registered managed investment scheme which was constituted on 2 October 2017 and will terminate in accordance with the provisions of the Fund's Constitution or by Law.

The Responsible Entity of the Fund is Equity Trustees Limited (ABN 46 004 031 298) (AFSL 240975) (the "Responsible Entity"). The Responsible Entity's registered office is Level 1, 575 Bourke Street, Melbourne, VIC 3000. The financial statements are presented in the Australian currency unless otherwise noted.

The Fund invests in listed equities, listed unit trusts and listed property trusts in accordance with the Fund's Product Disclosure Statement and the provisions of the Fund's Constitution.

In June 2020, the directors of the Responsible Entity made the decision to terminate the Fund within 12 months of the date the Director's Declaration is signed.

The financial statements were authorised for issue by the directors on the date the Directors' declaration was signed. The directors of the Responsible Entity have the power to amend and reissue the financial statements.

#### 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated in the following text.

#### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001* in Australia. The Fund is a for-profit entity for the purpose of preparing the financial statements.

In June 2020, the directors of the Responsible Entity made the decision to terminate the Fund within 12 months of the date the Director's Declaration is signed. Consequently, the directors of the Responsible Entity have determined that the going concern basis of preparation is no longer appropriate and the financial statements have been prepared on a liquidation basis.

The financial statements are prepared on the basis of fair value measurement of assets and liabilities, except where otherwise stated.

The statement of financial position is presented on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity and do not distinguish between current and non-current. All balances are expected to be recovered or settled within 12 months, except for investments in financial assets and liabilities and net assets attributable to unit holders.

The Fund manages financial assets at fair value through profit or loss based on the economic circumstances at any given point in time, as well as to meet any liquidity requirements. As such, it is expected that a portion of the portfolio will be realised within 12 months, however, an estimate of that amount cannot be determined as at reporting date.

In the case of net assets attributable to unit holders, the units are redeemable on demand at the unit holders' option. However, holders of these instruments typically retain them for the medium to long term. As such, the amount expected to be settled within 12 months cannot be reliably determined.

i. Compliance with International Financial Reporting Standards (IFRS)

The financial statements of the Fund also comply with IFRS as issued by the International Accounting Standards Board (IASB).

ii. New and amended standards adopted by the Fund

There are no standards, interpretations or amendments to existing standards that are effective for the first time for the financial year beginning 1 July 2019 that have a material impact on the amounts recognised in the prior periods or will affect the current or future periods.

iii. New standards, amendments and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2020, and have not been early adopted in preparing these financial statements.

None of these are expected to have a material effect on the financial statements of the Fund.

#### (b) Financial instruments

- i. Classification
- Financial assets

The Fund classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value through profit or loss; and
- those to be measured at amortised cost.

The Fund classifies its assets based on its business model for managing those financial assets and the contractual cash flow characteristics of the financial assets.

The Fund's portfolio of financial assets is managed and performance is evaluated on a fair value basis in accordance with the Fund's documented investment strategy. The Fund's policy is for the Investment Manager to evaluate the information about these financial assets on a fair value basis together with other related financial information.

For equity securities, the contractual cash flows of these instruments do not represent solely payments of principal and interest. Consequently, these investments are measured at fair value through profit or loss.

For cash and cash equivalents and receivables, these assets are held in order to collect the contractual cash flows. The contractual terms of these assets give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding. Consequently, these are measured at amortised cost.

#### Financial liabilities

For financial liabilities that are not classified and measured at fair value through profit or loss, these are classified as financial liabilities at amortised cost (distribution payable, management fees payable and redemptions payable).

#### ii. Recognition and derecognition

The Fund recognises financial assets and financial liabilities on the date it becomes party to the contractual agreement (trade date) and recognises changes in fair value of the financial assets or financial liabilities from this date.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or the Fund has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised when the obligation under the liabilities are discharged, cancelled or expired.

- iii. Measurement
- Financial instruments at fair value through profit or loss

At initial recognition, the Fund measures a financial asset and a financial liability at their fair value. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the statement of comprehensive income.

Subsequent to initial recognition, all financial assets and liabilities at fair value through profit or loss are measured at fair value. Gains and losses arising from changes in the fair value of 'financial assets or liabilities at fair value through profit or loss' category are presented in the statement of comprehensive income within 'net gains/(losses) on financial instruments at fair value through profit or loss' in the period in which they arise.

For further details on how the fair value of financial instruments is determined please see Note 4 to the financial statements.

#### Financial instruments at amortised cost

For financial assets and financial liabilities at amortised cost, they are initially measured at fair value including directly attributable costs and are subsequently measured using the effective interest rate method less any allowance for expected credit losses.

Cash and cash equivalents and receivables are carried at amortised cost.

#### (b) Financial instruments (continued)

#### iv. Impairment

At each reporting date, the Fund shall measure the loss allowance on financial assets at amortised cost (cash and receivables) at an amount equal to the lifetime expected credit losses if the credit risk has increased significantly since initial recognition. If, at the reporting date, the credit risk has not increased significantly since initial recognition, the Fund shall measure the loss allowance at an amount equal to 12-month expected credit losses. Significant financial difficulties of the counter party, probability that the counter party will enter bankruptcy or financial reorganisation, and default in payments are all considered indicators that the asset is credit impaired. If the credit risk increases to the point that it is considered to be credit impaired, interest income will be calculated based on the net carrying amount adjusted for the loss allowance. A significant increase in credit risk is defined by management as any contractual payment which is more than 30 days past due. Any contractual payment which is more than 90 days past due is considered credit impaired.

The expected credit loss (ECL) approach is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Fund expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

#### v. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when the Fund has a legally enforceable right to offset the recognised amounts, and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

As at the end of the reporting period, there are no financial assets or liabilities offset or with the right to offset in the statement of financial position.

#### (c) Net assets attributable to unit holders

Units are redeemable at the unit holders' option; however, applications and redemptions may be suspended by the Responsible Entity if it is in the best interests of the unit holders.

The units can be put back to the Fund at any time for cash based on the redemption price which is equal to a proportionate share of the Fund's net asset value attributable to the unit holders.

The units are carried at the redemption amount that is payable at the reporting date if the holder exercises the right to put the units back to the Fund.

The Fund's units are classified as equity as they satisfy the following criteria under AASB 132 *Financial Instruments: Presentation*:

- the puttable financial instrument entitles the holder to a pro-rata share of net assets in the event of the Fund's liquidation;
- the puttable financial instrument is in the class of instruments that is subordinate to all other classes of instruments and class features are identical;
- the puttable financial instrument does not include any contractual obligations to deliver cash or another financial asset, or to exchange financial instruments with another entity under potentially unfavourable conditions to the Fund, and is not a contract settled in the Fund's own equity instruments; and
- the total expected cash flows attributable to the puttable financial instrument over the life are based substantially on the profit or loss.

#### (d) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Payments and receipts relating to the purchase and sale of investment securities are classified as cash flows from operating activities, as trading of these securities represent the Fund's main income generating activity.

#### (e) Investment income

#### i. Interest income

Interest income from financial assets at amortised cost is recognised using the effective interest method and includes interest from cash and cash equivalents.

The effective interest method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts throughout the expected life of the financial instrument, or a shorter period where appropriate, to the net carrying amount of the financial asset or liability. When calculating the effective interest rate, the Fund estimates cash flows considering all contractual terms of the financial instruments (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees paid or received between the parties to the contract that are an integral part of the effective interest rate, including transaction costs and all other premiums or discounts.

#### ii. Dividends and distributions

Dividend income is recognised on the ex-dividend date with any related foreign withholding tax recorded as an expense. The Fund currently incurs withholding tax imposed by certain countries on investment income. Such income is recorded gross of withholding tax in the statement of comprehensive income

Trust distributions are recognised on an entitlement basis.

#### (f) Expenses

All expenses are recognised in the statement of comprehensive income on an accrual basis.

#### (g) Income tax

Under current legislation, the Fund is not subject to income tax provided it attributes the entirety of its taxable income to its unit holders.

The Fund currently incurs withholding taxes imposed by certain countries on investment income and capital gains. Such income or gains are recorded gross of withholding taxes in the statement of comprehensive income. Withholding taxes are included in the statement of comprehensive income.

#### (h) Distributions

The Fund may distribute its distributable income, in accordance with the Fund's Constitution, to unit holders by cash or reinvestment. The distributions are recognised in the statement of changes in equity.

#### (i) Functional and presentation currency

Balances included in the Fund's financial statements are measured using the currency of the primary economic environment in which it operates (the "functional currency"). This is the Australian dollar which reflects the currency of the economy in which the Fund competes for funds and is regulated. The Australian dollar is also the Fund's presentation currency.

#### (j) Receivables

Receivables may include amounts for interest, dividends and trust distributions. Dividends and trust distributions are accrued when the right to receive payment is established. Where applicable, interest is accrued on a daily basis. Amounts are generally received within 30 days of being recorded as receivables.

#### (k) Payables

Payables include liabilities and accrued expenses owed by the Fund which are unpaid as at the end of the reporting period.

A separate distribution payable is recognised in the statement of financial position.

Distributions declared effective 30 June in relation to unit holders who have previously elected to reinvest distributions are recognised as reinvested effective 1 July of the following financial year.

#### (I) Applications and redemptions

Applications received for units in the Fund are recorded net of any entry fees payable prior to the issue of units in the Fund. Redemptions from the Fund are recorded gross of any exit fees payable after the cancellation of units redeemed.

#### (m) Goods and services tax (GST)

The GST incurred on the costs of various services provided to the Fund by third parties such as management, administration and custodian services where applicable, have been passed on to the Fund. The Fund qualifies for Reduced Input Tax Credits (RITC) at a rate of at least 55%. Hence, fees for these services and any other expenses have been recognised in the statement of comprehensive income net of the amount of GST recoverable from the Australian Taxation Office (ATO). Amounts payable are inclusive of GST. The net amount of GST recoverable from the ATO is included in receivables in the statement of financial position. Cash flows relating to GST are included in the statement of cash flows on a gross basis.

#### (n) Use of estimates and judgements

The Fund makes estimates, assumptions and judgements that affect the reported amounts of assets and liabilities within the current and next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Fund estimates the expected credit loss (ECL) using impairment model, which has not materially impacted the Fund. Please see Note 3 for more information on credit risk.

#### (o) Rounding of amounts

The Fund is an entity of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191* relating to the "rounding off" of amounts in the financial statements. Amounts in the financial statements have been rounded to the nearest dollar unless otherwise indicated.

#### (p) Comparative revisions

Comparative information has been revised where appropriate to enhance comparability. Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

#### 3 Financial risk management

The Fund's activities expose it to a variety of financial risks including market risk (which incorporates price risk and interest rate risk), credit risk and liquidity risk.

The Fund's overall risk management program focuses on ensuring compliance with the Fund's Product Disclosure Statement and the investment guidelines of the Fund. It also seeks to maximise the returns derived for the level of risk to which the Fund is exposed and seeks to minimise potential adverse effects on the Funds' financial performance.

All securities investments present a risk of loss of capital. The maximum loss of capital on long equity securities and unit trusts is limited to the fair value of those positions.

The investments of the Fund, and associated risks, are managed by a specialist Investment Manager, Redpoint Investment Management Pty Ltd under an Investment Management Agreement (IMA) approved by the Responsible Entity, and containing the investment strategy and guidelines of the Fund, consistent with those stated in the Product Disclosure Statement.

The Fund uses different methods to measure different types of risk to which it is exposed. These methods are explained below.

#### (a) Market risk

#### i. Price risk

The Fund is exposed to price risk on equity securities listed or quoted on recognised securities exchanges. Price risk arises from investments held by the Fund for which prices in the future are uncertain.

Price risk is managed by Redpoint Investment Management Pty Ltd, the Fund's Investment Manager.

The table at Note 3(b) summarises the sensitivities of the Fund's assets and liabilities to price risk. The analysis is based on the reasonably possible shift that the investment portfolio in which the Fund invests moves by +/- 10% (2019:+/- 10%).

#### ii. Interest rate risk

The Fund has no significant direct interest rate risk as at 30 June 2020 and 30 June 2019.

#### 3 Financial risk management (continued)

#### (b) Summarised sensitivity analysis

The following table summarises the sensitivity of the Fund's operating profit and net assets attributable to unit holders to market risks. The reasonably possible movements in the risk variables have been determined based on management's best estimate, having regard to a number of factors, including historical levels of changes in interest rates and the historical correlation of the Fund's investments with the relevant benchmark and market volatility. However, actual movements in the risk variables may be greater or less than anticipated due to a number of factors, including unusually large market movements resulting from changes in the performance of and/or correlation between the performances of the economies, markets and securities in which the Fund invests. As a result, historic variations in risk variables should not be used to predict future variances in the risk variables.

# Impact on operating profit/net assets attributable to unit holders Price risk -10% +10% \$

**As at 30 June 2020** As at 30 June 2019

## **(278,091) 278,091** (109,226) 109,226

#### (c) Credit risk

The Fund is exposed to credit risk, which is the risk that a counterparty will be unable to pay its obligations in full when they fall due, causing a financial loss to the Fund.

The Fund does not have a significant concentration of credit risk that arises from an exposure to a single counterparty or group of counterparties having similar characteristics. The main concentration of credit risk, to which the Fund is exposed, arises from cash and cash equivalents and receivables balance. None of these assets are impaired nor past their due date. The maximum exposure to credit risk at the reporting date is the carrying amount of cash and cash equivalents and receivables.

There have been no material changes to credit risk which have arisen as a result of the COVID-19 pandemic. Counterparty risk in trade execution is managed via continual monitoring of broker performance for trade settlement. All instruments held by the portfolio are liquid and traded on the Australian Stock Exchange.

#### (d) Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous.

Exposure to liquidity risk for the Fund may arise from the requirement to meet daily unit holder redemption requests.

Liquidity risk is managed by investing the majority of assets in investments that are traded on active market and can be reliably disposed of.

There have been no material changes to credit risk which have arisen as a result of the COVID-19 pandemic. The investment strategy of the portfolio focuses on holding shares in larger companies listed on the Australian Stock Exchange. During the COVID-19 pandemic there has been a larger than usual share placements that normally requires trading the shares of those companies be temporarily suspended. This liquidity risk is mitigated by the fact that the portfolio is well-diversified, holding approximately 40 stocks on average. This provides the portfolio with sufficient liquidity in the event that one or two companies may be temporarily suspended from trading.

In order to manage the Fund's overall liquidity, the Responsible Entity has the discretion to reject an application for units and to defer or adjust redemption of units if the exercise of such discretion is in the best interests of unit holders. The Fund did not reject or withhold any redemptions during 2020 and 2019.

Maturities of non-derivative financial liabilities

All non-derivative financial liabilities of the Fund in the current period have maturities of less than 1 month.

#### 4 Fair value measurement

The Fund measures and recognises financial assets and liabilities at fair value through profit or loss on a recurring basis.

• Financial assets at fair value through profit or loss (see Note 6)

The Fund has no assets or liabilities measured at fair value on a non recurring basis in the current reporting period.

AASB 13 Fair Value Measurement requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly (level 2); and
- Inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The Fund values its investments in accordance with the accounting policies set out in Note 2 to the financial statements. For the majority of its investments, the Fund relies on information provided by independent pricing services for the valuation of its investments.

#### (a) Fair value in an active market (level 1)

The fair value of financial assets and liabilities traded in active markets (such as listed equity securities, listed unit trusts and listed property trusts) are based on quoted market prices at the close of trading at the end of the reporting period without any deduction for estimated future selling costs.

The quoted market price used for financial assets held by the Fund is the current bid price; the quoted market price for financial liabilities is the current asking price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

An active market is a market in which transactions for the asset and liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

#### (b) Recognised fair value measurements

The table below presents the Fund's financial assets measured and recognised at fair value as at 30 June 2020.

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
As at 30 June 2020				
Financial assets				
Listed equities	2,445,498	-	-	2,445,498
Listed unit trusts	116,497	-	-	116,497
Listed property trusts	<u>218,914</u>			218,914
Total financial assets	<u>2,780,909</u>			2,780,909
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
As at 30 June 2019				
Financial assets				
Listed equities	937,120	-	=	937,120
Listed unit trusts	48,439	-	-	48,439
Listed property trusts	<u> 106,699</u>			106,699
Total financial assets	<u>1,092,258</u>	<u> </u>		1,092,258

#### 4 Fair value measurement (continued)

#### (c) Transfer between levels

Management's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

There were no transfers between levels in the fair value hierarchy at the end of the reporting period.

#### (d) Financial instruments not carried at fair value

The carrying values of receivables and payables are to approximate their fair values due to their short-term nature.

Net assets attributable to unit holders' carrying value differs from its fair value (deemed to be redemption price for individual units) due to differences in valuation inputs. This difference is not material in the current or prior year.

#### 5 Net gains/(losses) on financial instruments at fair value through profit or loss

Net gains/(losses) recognised in relation to financial instruments at fair value through profit or loss:

	Year ended	
	30 June	30 June
	2020	2019
	\$	\$
Financial assets		
Net realised gain/(loss) on financial assets at fair value through profit or loss	(151,448)	(573)
Net unrealised gain/(loss) on financial assets at fair value through profit or loss	(321,425)	65,520
Total net gains/(losses) on financial instruments at fair value through profit or loss	(472,873)	64,947

#### 6 Financial assets at fair value through profit or loss

	As at	
	30 June 2020 \$	30 June 2019 \$
Listed equities	2,445,498	937,120
Listed unit trusts	116,497	48,439
Listed property trusts	218,914	106,699
Total financial assets at fair value through profit or loss	2,780,909	1,092,258

An overview of the risk exposures and fair value measurements relating to financial assets at fair value through profit or loss is included in Note 3 and Note 4 to the financial statements.

#### 7 Net assets attributable to unit holders - equity

The Fund shall classify a financial instrument as an equity instrument from the date when the instrument has all the features and meets the conditions set out in Note 2(c).

Movements in the number of units and net assets attributable to unit holders during the year were as follows.

	Year ended			
	30 June 2020 Units	30 June 2019 Units	30 June 2020 \$	30 June 2019 \$
Opening balance	1,030,608	112,953	1,113,777	114,280
Applications	2,901,043	912,876	3,039,723	926,528
Redemptions	(962,163)	_	(879,909)	_
Reinvestment of distributions	3,649	4,779	3,810	4,615
Distributions paid and payable	<u>-</u>	-	(60,659)	(18,609)
Profit/(loss) for the year			(413,594)	86,963
Closing balance	2,973,137	1,030,608	2,803,148	1,113,777

As stipulated within the Fund's Constitution, each unit represents a right to an individual share in the Fund and does not extend to a right to the underlying assets of the Fund.

There are no separate classes of units and each unit has the same rights attaching to it as all other units of the Fund.

Units are redeemed on demand at the unit holders' option. However, holders of these instruments typically retain them for the medium to long term. As such, the amount expected to be settled within twelve months after the end of the year cannot be reliably determined.

#### Capital risk management

The Fund considers its net assets attributable to unit holders as capital. The amount of net assets attributable to unit holders can change significantly on a daily basis as the Fund is subject to daily applications and redemptions at the discretion of unit holders.

Daily applications and redemptions are reviewed relative to the liquidity of the Fund's underlying assets on a daily basis by the Responsible Entity. Under the terms of the Fund's Constitution, the Responsible Entity has the discretion to reject an application for units and to defer or adjust redemption of units if the exercise of such discretion is in the best interests of unit holders.

#### 8 Distributions to unit holders

The distributions declared during the year were as follows:

	Year ended		Year ended	
	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU
Distributions	•	OI U	Ψ	01 0
September	12,374	1.07	4,767	1.33
December	19,405	0.84	3,705	0.91
March	18,409	0.55	2,484	0.47
June (payable)	10,471_	0.35	7,653	0.74
Total distributions	60.659	2.81	18,609	3.45

#### 9 Cash and cash equivalents

	As at	
	30 June	30 June
	2020	2019
	\$	\$
Cash at bank	48,861	19,973
Total cash and cash equivalents	48,861	19,973

#### 10 Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Year ended	
	30 June	30 June
	2020	2019
	\$	\$
(a) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities		
Profit/(loss) for the year	(413,594)	86,963
Proceeds from sale of financial instruments at fair value through profit or loss	1,056,610	46,966
Payments for purchase of financial instruments at fair value through profit or loss	(3,218,134)	(960,285)
Net (gains)/losses on financial instruments at fair value through profit or loss	472,873	(64,947)
Dividend and distribution income reinvested	=	(189)
Net change in receivables	(2,555)	(7,198)
Net change in payables	3,236	1,119
Net cash inflow/(outflow) from operating activities	(2,101,564)	(897,571)
(b) Non-cash operating and financing activities		
The following purchases of investments were satisfied by the participation in dividend and distribution reinvestment plans	_	189
The following distribution payments to unit holders were satisfied by the issue of units under		
the distribution reinvestment plan	3,810	4,615
Total non-cash operating and financing activities	3,810	4,804

#### 11 Receivables

	As at	
	30 June	30 June
	2020	2019
	\$	\$
Dividends and distributions receivable	9,634	8,215
Applications receivable	-	2,158
GST receivable	1,416_	280
Total receivables	11,050	10,653

#### 12 Payables

	As at	
	30 June 2020 \$	30 June 2019 \$
Management fees payable	4,690	1,454
Redemptions payable	22,511	
Total payables	27,201	1,454

#### 13 Remuneration of auditor

During the year the following fees were paid or payable for services provided by the auditor of the Fund:

	Year ended	
	30 June 2020	30 June 2019
	\$	\$
Ernst & Young Australian Firm		
Audit and other assurance services		
Audit of financial statements	9,933	9,738
Audit of compliance plan	4,359	4,100
Total remuneration for audit and other assurance services	14,292	13,838
Taxation services		
Tax compliance services	6,088	5,940
Total remuneration for taxation services	6,088	5,940
Total remuneration of Ernst & Young Australian Firm	20,380	19,778

The auditor's remuneration is borne by the Investment Manager. Fees are stated exclusive of GST.

#### 14 Related party transactions

The Responsible Entity of Redpoint Industrials Fund is Equity Trustees Limited (ABN 46 004 031 298) (AFSL 240975). Accordingly, transactions with entities related to Equity Trustees Limited are disclosed below.

The Responsible Entity has contracted services to Redpoint Investment Management Pty Ltd to act as Investment Manager for the Fund, and National Australia Bank Limited to act as Custodian and Administrator for the Fund. The contracts are on normal commercial terms and conditions.

#### (a) Key management personnel

#### i. Directors

Key management personnel include persons who were directors of Equity Trustees Limited at any time during or since the end of the financial year and up to the date of this report.

Philip D Gentry (Chairman)

Harvey H Kalman (resigned 1 September 2020) Ian C Westley (resigned 3 July 2020)

Michael J O'Brien

Russell W Beasley (appointed 1 September 2020)

#### ii. Other key management personnel

There were no other key management personnel with responsibility for planning, directing and controlling activities of the Fund, directly or indirectly during the financial year.

#### (b) Transactions with key management personnel

There were no transactions with key management personnel during the reporting period.

#### (c) Key management personnel unit holdings

Key management personnel did not hold units in the Fund as at 30 June 2020 (30 June 2019: nil).

#### (d) Key management personnel compensation

Key management personnel are paid by EQT Services Pty Ltd. Payments made from the Fund to Equity Trustees Limited do not include any amounts directly attributable to the compensation of key management personnel.

Year ended

30 June

30 June

#### 14 Related party transactions (continued)

#### (e) Key management personnel loans

The Fund has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the year.

#### Other transactions within the Fund

Apart from those details disclosed in this note, no key management personnel have entered into a material contract with the Fund during the financial year and there were no material contracts involving key management personnel's interests existing at vear end.

#### (g) Responsible Entity fees, Investment Manager's fees and other transactions

Under the terms of the Fund's Constitution and Product Disclosure Statement for the Fund, the Responsible Entity and the Investment Manager are entitled to receive management fees.

The transactions during the year and amounts payable as at year end between the Fund, the Responsible Entity and the Investment Manager were as follows:

	2020	2019 \$
	\$	
Management fees for the year	13,323	2,985
Management fees payable at year end	4,690	1,454

The investment management fees are paid directly by the Fund. The Responsible Entity fees, Custodian and Administrator fees and other expenses were borne (or paid) by the Investment Manager.

Equity Trustees Limited earned \$50,000 for Responsible Entity services to the Fund (2019: \$42,612).

For information on how management are calculated please refer to the Product Disclosure Statement.

#### (h) Related party unit holdings

Parties related to the Fund (including Equity Trustees Limited, its related parties and other schemes managed by Equity Trustees Limited and the Investment Manager) held no units in the Fund as at 30 June 2020 (30 June 2019: nil).

#### Investments

The Fund did not hold any investments in Equity Trustees Limited or its related parties during the year (2019: nil).

#### 15 Events occurring after the reporting period

No significant events have occurred since the end of the year which would impact on the financial position of the Fund as disclosed in the statement of financial position as at 30 June 2020 or on the results and cash flows of the Fund for the year ended on that date.

#### 16 Contingent assets and liabilities and commitments

There were no outstanding contingent assets, liabilities or commitments as at 30 June 2020 and 30 June 2019.

#### **Directors' declaration**

In the opinion of the directors of the Responsible Entity:

- (a) The financial statements and notes set out on pages 6 to 22 are in accordance with the Corporations Act 2001, including:
  - i. complying with Australian Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - ii. giving a true and fair view of the Fund's financial position as at 30 June 2020 and of its performance for the financial year ended on that date.
- (b) there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable; and
- (c) Note 2(a) confirms that the financial statements also comply with the International Financial Reporting Standards as issued by the International Accounting Standards Board

This declaration is made in accordance with a resolution of the directors of Equity Trustees Limited through a delegated authority given by the Equity Trustees Limited's Board.

Philip D Gentry

P.D. July

Chairman

Melbourne

10 September 2020



Ernst & Young 200 George Street Sydney NSW 2000 Australia GPO Box 2646 Sydney NSW 2001 Tel: +61 2 9248 5555 Fax: +61 2 9248 5959

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## Independent Auditor's Report to the Unitholders of Redpoint Industrials Fund

#### Opinion

We have audited the financial report of Redpoint Industrials Fund, (the 'Scheme'), which comprises the statement of financial position as at 30 June 2020, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statement, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Scheme is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the Scheme's financial position as at 30 June 2020 and of its financial performance for the year ended on that date; and
- b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Scheme in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 of the financial report, which describes the basis of accounting. It is the Directors' intention to wind up the Scheme prior to the next year end. As a result, the financial report has been prepared on a liquidation basis. Our opinion is not modified in respect of this matter.

#### Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information is the directors' report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.



If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of the Scheme are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Scheme's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Scheme or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transactions and events in a
  manner that achieves fair presentation.



We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young

Darren Handley-Greaves

Grist + Young

Partner Sydney

10 September 2020