

# SUPER SIMPLIFIER PENSION MEMBER OUTCOMES ASSESSMENT

# INTRODUCTION

In this report, Equity Trustees Superannuation Limited publishes the results of our annual assessment of how well the Super Simplifier Pension product (the **product**) issued from Super Simplifier (the **fund**) provides member outcomes and promotes members' financial interests. The assessment is based on information as at 30 June 2024.

# **METHODOLOGY AND STRUCTURE**

In conducting this assessment, we compared the product to other choice superannuation products included in statistical data published by the Australian Prudential Regulation Authority (**comparable products**) using the criteria in Part 6 of the *Superannuation Industry (Supervision) Act 1993* and Prudential Standard SPS 515 *Strategic Planning and Member Outcomes*.

This report includes:

- our overall assessment of whether the product provides optimal member outcomes and promotes their financial interests;
- a dashboard that depicts our assessment of the product's market-relative performance for each outcome we aim to provide members;
- a table summarising the key metrics that we relied on when making this assessment; and
- our commentary on this performance that includes action items to improve suboptimal performance.

For each member outcome, the dashboard presents the relevant segment of market performance. The width of each segment is based on the range of market performance for each outcome and is specific to each outcome. The positioning of the black performance indicator bar against the colour coding is our assessment of how well the outcome has been delivered. The colour coding gives a visual representation of performance that moves from neutral (yellow) through orange to least tolerance (red), and in the opposite direction from yellow to the target (or green) area of the dashboard. The assessment of each member outcome is based on several equally-weighted metrics. Accordingly, if one metric is outside our tolerance level it doesn't automatically mean the entire member outcome is outside our tolerance level.

Example dashboard for illustrative purposes only



The target is generally the average position of the comparable products while the tolerance level is the trigger for us to consider any necessary actions to improve member outcomes.

Please visit our <u>website</u> to view a short video that provides more information about the operation of the dashboard.



# **OVERALL ASSESSMENT**

Having carefully considered the comparisons of the product with comparable products set out in this report, including the dashboards, metrics, commentary, and other relevant information available to us at the time of writing, we have concluded that as a result of the following factors the product is promoting members' financial interests:

- 1. the fees and costs that affect the return to members are appropriate having regard to their financial interests;
- 2. the investment strategy for the product is appropriate;
- 3. the options, benefits and facilities offered in the product are appropriate for members; and
- 4. the scale of the product and the fund does not disadvantage members.

# DASHBOARD

## STRATEGIC CONTEXT

Working together with the fund's promoter, Dash Promoter Services Pty Ltd, our purpose is to provide a competitively priced, wrap style, full service offering to advised members.

To support this purpose, our goals for the fund are to grow member numbers and FUM, and enhance the offer to members by:

- expanding capability and functionality;
- enhancing technology; and
- providing members confidence via compliant and clear regulatory change and strong governance.

The product is a choice platform product.

Outcomes	The product provides an appropriate range of suitable investments.				
Our product's performance relative to comparable products		Tolerance		Target	
Metrics	Ref	Metric Label	Value	Tolerance	Target
	3.1	Third party endorsed investments	91.36%	80.00%	100.00%
	3.2	Coverage of key asset classes	100.00%	63.00%	100.00%

### INVESTMENT MENU

3.1 An investment is endorsed when it or its manager has been publicly recommended by a research house, or recommended to us by an asset consultant or an investment manager.

#### Commentary

We seek to provide members with a range of suitable investments to select from in order to achieve their investment outcomes and meet their targeted risk profile. The performance indicator measures the range of investment options provided for members.

The performance indicator is within our tolerance level. No action is required as a result of this assessment.

Therefore, we are comfortable that the product provides members with sufficient investment options to achieve their investment goals within their targeted risk profile.



## FEES AND COSTS

Outcomes	Fees (gross of tax) for a \$250,000 account balance are consistent with market rates				
Our product's performance relative to comparable products		Tolerance		Target	
Metrics	Ref	Metric Label	Value	Tolerance	Target
	4.1	Administration fees at \$250K	0.36%	0.80%	0.60%

#### Commentary

This table lists the product's total fees and costs (administration and investment fees and costs). Other fees may be payable which are set out in the product's disclosure documents.

The performance indicator measures total fees and costs together against comparable products.

Total fees were above our target level.

As a result, we are comfortable that fees and costs are consistent with market rates and therefore are appropriate having regard to members financial interests.

### **MEMBER SERVICES**

Outcomes	Administration services satisfy member expectations.					
Our product's performance relative to comparable products						
		Tolerance		Target		
Metrics	Ref	Metric Label	Value	Tolerance	Target	
	8.1	Administration-related EDR complaints	2.22	3.50	1.50	
	8.2	Service Level Achievement	96.59%	80.00%	95.00%	
	8.3	Information security controls	Effective	Partially Effective	Effective	

8.3 This is our view of the effectiveness of the Administrator's information and cyber security controls based on an independent review completed during the year.

#### Commentary

The performance indicator measures the delivery of administration services against our service levels, and against the cost of similar services for comparable products.



The performance indicator, which is within our tolerance level, is based on an equal weighting of the above metrics.

As a result, we are comfortable that administration services satisfy member expectations because of the number of administration related complaints, the high rate of service level achievement and the administrator's information and cyber security controls are effective.

Therefore, we consider the options, benefits and facilities offered in the product are appropriate for members.

### SCALE

Outcomes	The fund is likely to deliver optimal outcomes in the future.				
The scale of the fund relative to Comparable Products Metrics					
		Tolerance		I Target	
	Ref	Metric Label	Value	Tolerance	Target
	9.1	RSE adjusted total accounts growth rate	20.87%	-6.25%	-2.50%
	9.2	RSE Net Cash Flow Ratio	17.87%	-2.75%	-0.50%
	9.3	RSE Net Rollover Ratio	16.42%	-3.00%	-1.75%
	accounts consolida 9.2 The R percentag 9.3 The R	SE adjusted total accounts growth rate is the averag averaged over the three year period, excluding Suc tions. SE Net Cash Flow Ratio is members' benefits flows i ge of cash flow adjusted net assets averaged over th SE Net Rollover Ratio is rollovers in less rollovers ou graged over the three year period, excluding SFTs.	cessor Fund Ti n less membe e three year p	ransfers (SFTs) and rs' benefits flows eriod, excluding S	d account out as a SFTs.

#### Commentary

The performance indicator measures the fund's growth and ability to deliver scale benefits to members against other funds.

The performance indicator, was above our target level, is based on an equal weighting of the above metrics. No action is required as a result of this assessment.

Therefore, we are comfortable that the scale of the product and the fund does not disadvantage members.

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