

QUARTERLY STATEMENT

AS OF JUNE 30, 2022

OF THE CONDITION AND AFFAIRS OF THE

ERIE INSURANCE COMPANY

| NAIC Group Code 213 | <u>213</u> NAIC Company | Code <u>2626</u> | <u>53 </u> | i ID Number | <u>25-1232960</u> | |
|---|--|-------------------------------------|---|----------------------|-----------------------|--|
| | od) (Prior Period) | | | | | |
| | of the State of <u>PENNSYLV</u> | | | | <u>ENNSYLVANIA</u> | |
| Country of Domicile <u>U.S.</u> | | <u>eptember 11, 19</u> | | | <u>anuary 1, 1973</u> | |
| Statutory Home Office | 100 Erie Insurance Place | | Erie, PA | | | |
| | (Street and Number) | | (City or Town, State | | 50.000 | |
| Main Administrative Office | | Erie | PA 16530 | 814-8 | 70-2000 | |
| 36 H 4 3 1 100 E 1 | (Street and Number) | (City or Town | n, State and Zip Code) | | elepnone Number) | |
| | e Insurance Place | | Erie, PA 1653 City or Town State and | | | |
| Primary Location of Books | · · | surance Place | <u>Erie, PA 16530</u> | | 4-870-2000 | |
| Fridary Location of Books | | | or Town, State and Zip | | | |
| Internet Website Address | www.erieinsurance.com | ne ranner, terry | 2. 10.1d 2 | | zh du | |
| Statutory Statement Contac | | k | 814- | 870-2000 x424 | 18 | |
| Dentatory Dentember Commi | (Name) | | | ephone Number) (| | |
| | Jorie.Novacek@erieinsu | rance.com | | 814-870-4040 | | |
| | (E-Mail Address) | | (Area C | ode) (Fax Numbe | r) | |
| | | | | | | |
| | TATE | RECTORS | | | | |
| | ווע | KEC I UKS | | | | |
| m - 111111 | C III. C wine | tamakan IIInt II | lana Chairman | Chaistina N | larie Marsh | |
| Brian William Bolash | Gregory John Gutting | Jonathan Hirt H Julie Maric Peli | lagen, Chairman | Christina M | ibuć msiru | |
| Robert Wayne McNutt | Timothy Gerard NcCastro | Julie Marie Len | KUWSKI# | | | |
| | | | | | | |
| | EXECUT | IVE OFFI | CERS | | | |
| | | | | | | |
| President | | | ice President | | | |
| & Chief Executive Officer: | Timothy Gerard NeCastro | & Chief F | inancial Officer: | Gregory Joh | Gregory John Gutting | |
| Executive Vice President, | | P | | 1i T- | la | |
| | cretary & General Counsel: Brian William Bolash# Executive Vice President: | | ice President: | Lorianne Fe | atz. | |
| Executive Vice President & Chief Information Officer: | Parthasarathy Srinivasa# | Evanutium V | Promision Wise Burnislants | | word Smith | |
| & Chief Information Officer: | Faithasarauty Situresan | Executive Vice President: | | Douglas Edward Smith | | |
| | | | | | | |
| | | ************ | ****** | | | |
| | | | | | | |
| 5 | Senior Vice President & Chief Act | tuary | Robert John Zehr | | | |
| | Senior Vice President & Controlle | | Jorie Lee Novacek | # | | |
| Senior Vice President & Chief Investment Officer: | | estment Officer: | | | | |
| • | Vice President & Corporate Treas | urer | Robert Wayne Mc | Nutt | | |
| | | | | | | |
| State of Pennsylvania | a / SS | | | | | |
| County of Erie | | | | | | |

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that (1) state law may differ, or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation differences due to electronic filing of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Timothy Gerard NeCastro President & CEO

Brian William Bolash

Executive Vice President, Secretary & General Counsel Executive

(a) Is this an original filing? Yes (X) No ()

Subscribed and sworn to before me this 5th day of August, 2022.

Eligbeth Oborsh

Commonwealth of Pennsylvania - Notath Scitt ac:

Julie Elizabeth Oborski, Notary Public

(ii) State the amendment number:

Date filed: **Erie County** My commission expires August 31, 2025 Commission number 1407081

ASSETS

| | | Current Statement Date 4 | | | |
|-------|--|--------------------------|-------------------------|---|--|
| | | 1 Assets | 2 Nonadmitted Assets | 3 Net Admitted Assets (Cols. 1 - 2) | December 31 Prior Year Net Admitted Assets |
| 1. | Bonds | 747,765,451 | | 747,765,451 | 737,786,910 |
| | Stocks: | | | | |
| | 2.1 Preferred stocks | | | | 1,048,400 |
| | 2.2 Common stocks | 35,374,638 | | 35,374,638 | 37,214,174 |
| 3. | Mortgage loans on real estate: | | | | |
| | 3.1 First liens | | | | |
| | 3.2 Other than first liens | | | | |
| 4. | Real estate: | | | | |
| | 4.1 Properties occupied by the company (less \$encumbrances) | | | | |
| | 4.2 Properties held for the production of income (less | | | | |
| | \$ encumbrances) | | | | |
| | 4.3 Properties held for sale (less \$ encumbrances) | | | | |
| 5. | Cash (\$(1,324,065)), cash equivalents | | | | |
| | (\$10,068,761) and short-term investments (\$) | 8,744,697 | | 8,744,697 | 17,257,335 |
| 6. | Contract loans (including \$ premium notes) | | | | |
| | Derivatives | | | | |
| 8. | Other invested assets | 1,069,062 | 183,263 | 885,799 | |
| 9. | Receivables for securities | 5,802 | | | 11,405 |
| | Securities lending reinvested collateral assets | | | 8,285,577 | 4,467,955 |
| | Aggregate write-ins for invested assets | | | | |
| 12. | Subtotals, cash and invested assets (Lines 1 to 11) | 801,245,227 | 183,263 | 801,061,964 | 797,786,179 |
| | Title plants less \$ charged off (for Title insurers | | | | |
| | only) | | | | |
| 14. | Investment income due and accrued | 6,398,336 | | 6,398,336 | 6,317,904 |
| 15. | Premiums and considerations: | | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of collection | 71,160,697 | 1,094,421 | 70,066,276 | 64,371,402 |
| | 15.2 Deferred premiums, agents' balances and installments booked but | | | | |
| | deferred and not yet due (including \$ | | | | |
| | earned but unbilled premiums) | 549,578,307 | | 549,578,307 | 475,466,265 |
| | 15.3 Accrued retrospective premiums (\$ | | | | |
| | contracts subject to redetermination (\$ | | | | |
| 16. | Reinsurance: | | | | |
| | 16.1 Amounts recoverable from reinsurers | 135,304 | | 135,304 | 100,310 |
| | 16.2 Funds held by or deposited with reinsured companies | 1,148,048 | | 1,148,048 | 1,058,798 |
| | 16.3 Other amounts receivable under reinsurance contracts | | | | 3,352 |
| | Amounts receivable relating to uninsured plans | | | | |
| 18.1 | Current federal and foreign income tax recoverable and interest thereon $\ldots \ldots$ | 6,282,482 | | 6,282,482 | 3,837,804 |
| 18.2 | Net deferred tax asset | 6,322,509 | | 6,322,509 | 5,513,969 |
| 19. | Guaranty funds receivable or on deposit | | | | |
| 20. | Electronic data processing equipment and software | | | | |
| 21. | Furniture and equipment, including health care delivery assets (\$ | | | | |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 23. | Receivables from parent, subsidiaries and affiliates | | | | |
| | Health care (\$) and other amounts receivable | | | | |
| 25. | Aggregate write-ins for other than invested assets | 168,325 | | 168,325 | 117,088 |
| | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) | 1,442,439,235 | 1,277,684 | 1,441,161,551 | 1,354,573,071 |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | | |
| 28. | Total (Lines 26 and 27) | 1,442,439,235 | 1,277,684 | 1,441,161,551 | 1,354,573,071 |
| | DETAILS OF WRITE-INS | | | | |
| 1101. | | | | | |
| 1102. | | | | | |
| 1103. | | | | | |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | | | | |
| | Totals (Lines 1101 through 1103 plus 1198)(Line 11 above) | | | | |
| | Premium Tax Credits | | | 56,374 | 53,523 |
| | Equities and Deposits in Pools and Associations | | | 54,552 | 56,628 |
| 2503. | Other Accounts Receivable | 57,399 | | 57,399 | 6,936 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | | | |
| 2599. | Totals (Lines 2501 through 2503 plus 2598)(Line 25 above) | 168,325 | | 168,325 | 117,088 |

LIABILITIES, SURPLUS AND OTHER FUNDS

| 2. F 3. L 4. (| Losses (current accident year \$ | Statement Date 250,266,481 | Prior Year |
|----------------------|---|----------------------------|---------------|
| 3. L 4. (| Paingurange navable on paid leases and leas adjustment expanses | | 230,371,156 |
| 4. (| Remourance payable on paid losses and loss adjustment expenses | | |
| | Loss adjustment expenses | 41,459,516 | 39,026,477 |
| 5. (| Commissions payable, contingent commissions and other similar charges | 17,957 | |
| | Other expenses (excluding taxes, licenses and fees) | | 143,886 |
| 6. | Taxes, licenses and fees (excluding federal and foreign income taxes) | | 2,228,219 |
| 7.1 (| Current federal and foreign income taxes (including \$ on realized capital gains (losses)) | | |
| 7.2 | Net deferred tax liability | | |
| 8. E | Borrowed money \$ and interest thereon \$ | | |
| 9. L | Unearned premiums (after deducting unearned premiums for ceded reinsurance of \$1,322,536,492 and | | |
| | including warranty reserves of \$ and accrued accident and health experience rating refunds | | |
| | including \$ for medical loss ratio rebate per the Public Health Service Act) | | 167,783,039 |
| 10. <i>A</i> | Advance premium | 4,633,655 | 3,255,069 |
| 11. [| Dividends declared and unpaid: | | |
| 1 | 11.1 Stockholders | | |
| 1 | 11.2 Policyholders | | 429,719 |
| 12. (| Ceded reinsurance premiums payable (net of ceding commissions) | 510,297,459 | 443,835,211 |
| 13. F | Funds held by company under reinsurance treaties | 936,797 | 851,797 |
| | Amounts withheld or retained by company for account of others | | 528,576 |
| | Remittances and items not allocated | | 144,531 |
| | Provision for reinsurance (including \$ certified) | | |
| | Net adjustments in assets and liabilities due to foreign exchange rates | | |
| 18. [| Drafts outstanding | | |
| 19. F | Payable to parent, subsidiaries and affiliates | 27,993,879 | 28,324,732 |
| | Derivatives | | |
| | Payable for securities | | |
| | Payable for securities lending | | |
| | Liability for amounts held under uninsured plans | | |
| | Capital notes \$ and interest thereon \$ | | |
| | Aggregate write-ins for liabilities | | |
| | Total liabilities excluding protected cell liabilities (Lines 1 through 25) | | 921,390,368 |
| | Protected cell liabilities | 1,000,220,000 | 021,000,000 |
| | Total liabilities (Lines 26 and 27) | 1,030,223,999 | 921,390,368 |
| | Aggregate write-ins for special surplus funds | | 521,000,000 |
| | Common capital stock | | 2,350,000 |
| | Preferred capital stock | | 2,000,000 |
| | Aggregate write-ins for other than special surplus funds | | |
| | Surplus notes | | |
| | Gross paid in and contributed surplus | | |
| | Unassigned funds (surplus) | | 344,350,703 |
| | Less treasury stock, at cost: | | |
| | 36.1 shares common (value included in Line 30 \$ | | |
| | 36.2 shares preferred (value included in Line 31 \$ | | |
| | Surplus as regards policyholders (Lines 29 to 35, less 36) | | 433, 182, 703 |
| | | | |
| | Totals (Page 2, Line 28, Col. 3) | 1,441,161,551 | 1,354,573,071 |
| | DETAILS OF WRITE-INS | | |
| | | | |
| | | | |
| | | | |
| | Summary of remaining write-ins for Line 25 from overflow page | | |
| | Totals (Lines 2501 through 2503 plus 2598)(Line 25 above) | | |
| | | | |
| | | | |
| | | | |
| | Summary of remaining write-ins for Line 29 from overflow page | | |
| | Totals (Lines 2901 through 2903 plus 2998)(Line 29 above) | | |
| | | | |
| | | | |
| | | | |
| 3298. | Summary of remaining write-ins for Line 32 from overflow page | | |

STATEMENT OF INCOME

| | OTATEMENT OF INCOME | | | | |
|-------------------------|--|------------------------------|----------------------------|--------------------------------------|--|
| | | 1 Current Year to Date | 2 Prior Year to Date | 3 Prior Year Ended December 31 | |
| | UNDERWRITING INCOME | | | | |
| 1. | Premiums earned: | 4 477 000 500 | 070 000 544 | 0 047 700 500 | |
| | 1.1 Direct (written \$ | | ' ' | 2,047,729,596 | |
| | 1.2 Assumed (written \$ 237,052,643) | | , , | 425,816,995 | |
| | 1.3 Ceded (written \$ | | , , | 2,082,067,631 | |
| | 1.4 Net (written \$219,368,928) | 203,210,077 | 194, 102,232 | | |
| 2. | Losses incurred (current accident year \$150, 187, 381): | | | | |
| | 2.1 Direct | | | 1,368,655,903 | |
| | 2.2 Assumed | | | 289,913,797 | |
| | 2.3 Ceded | | , , , | | |
| , | 2.4 Net | | | 38,098,721 | |
| 3. 4. | Other underwriting expenses incurred | | | 108,816,744 | |
| 5. | Aggregate write-ins for underwriting deductions | 72 104 | | 77,852 | |
| 6. | Total underwriting deductions (Lines 2 through 5) | | · · | 408,474,847 | |
| 7. | Net income of protected cells | | | | |
| 8. | Net underwriting gain or (loss) (Line 1 minus Line 6 + Line 7) | | 12 025 854 | (16, 995, 887) | |
| 0. | INVESTMENT INCOME | (01,710,100) | 12,020,001 | (10,000,001) | |
| 9. | Net investment income earned | 10.696.878 | 11.627.757 | 23.595.356 | |
| 10. | Net realized capital gains (losses) less capital gains tax of \$ | | 2,736,722 | 3,888,707 | |
| 11. | Net investment gain (loss) (Lines 9 + 10) | | | 27,484,063 | |
| | OTHER INCOME | , , , | , , , | , , | |
| 12. | Net gain or (loss) from agents' or premium balances charged off (amount recovered | | | | |
| | \$1,748,465) | (1,348,614) | (468,397) | (867,577) | |
| 13. | Finance and service charges not included in premiums | | | | |
| 14. | Aggregate write-ins for miscellaneous income | | 26,502 | 25,557 | |
| 15. | Total other income (Lines 12 through 14) | (1,346,239) | (441,895) | (842,020) | |
| 16. | Net income before dividends to policyholders, after capital gains tax and before all other federal | | | | |
| | and foreign income taxes (Lines 8 + 11 + 15) | (24,428,514) | 25,948,438 | 9,646,157 | |
| 17. | Dividends to policyholders | 164,019 | 251,144 | 522,820 | |
| 18. | Net income, after dividends to policyholders, after capital gains tax and before all other federal and | (04 500 500) | 05 007 004 | 0 400 007 | |
| 4.0 | foreign income taxes (Line 16 minus Line 17) | | | 9, 123, 337 | |
| 19. | Federal and foreign income taxes incurred | (6,062,197) | 4,713,747 | 685,037 | |
| 20. | Net income (Line 18 minus Line 19)(to Line 22) | (18,530,336) | 20,983,547 | 8,438,301 | |
| 0.4 | CAPITAL AND SURPLUS ACCOUNT | 433.182.703 | 424,332,077 | 404 200 077 | |
| 21. | Surplus as regards policyholders, December 31 prior year | , , - | , , | 424,332,077 | |
| 22. | | | | 8,438,301 | |
| 23. 24. | Net transfers (to) from Protected Cell accounts | (4 101 241) | 1 510 970 | (289, 110) | |
| 2 4 . 25. | Change in net unrealized capital gains (losses) less capital gains tax of \$ | 10 655 | 2 767 | 7,143 | |
| 26. | Change in net deferred income tax | 210 150 | 393,365 | 768,764 | |
| 27. | Change in nonadmitted assets | | | (74,472) | |
| 28. | Change in provision for reinsurance | | , | (17,712) | |
| 29. | Change in surplus notes | | | | |
| 30. | Surplus (contributed to) withdrawn from protected cells | | | | |
| 31. | Cumulative effect of changes in accounting principles | | | | |
| 32. | Capital changes: | | | | |
| | | | | | |
| | 32.2 Transferred from surplus (Stock Dividend) | | | | |
| | 32.3 Transferred to surplus | | | | |
| 33. | Surplus adjustments: | | | | |
| | 33.1 Paid in | | | | |
| | 33.2 Transferred to capital (Stock Dividend) | | | | |
| | 33.3 Transferred from capital | | | | |
| 34. | ` ' | | | | |
| 35. | Dividends to stockholders | | | | |
| 36. | Change in treasury stock | | | | |
| 37. | Aggregate write-ins for gains and losses in surplus | | | | |
| 38. | Change in surplus as regards policyholders (Lines 22 through 37) | (22,245,151) | 22,997,645 | 8,850,626 | |
| 39. | Surplus as regards policyholders, as of statement date (Lines 21 plus 38) | 410,937,552 | 447,329,722 | 433, 182, 703 | |
| | DETAILS OF WRITE-INS | | | | |
| 0501. | LAD Program Expense | | • | 77,852 | |
| 0502. | | | | | |
| 0503. | | | | | |
| 0598. | Summary of remaining write-ins for Line 5 from overflow page | | 67.006 | 77.050 | |
| 0599. | Totals (Lines 0501 through 0503 plus 0598)(Line 5 above) | 72,194 | 67,036 | 77,852 | |
| 1401. | | | 37,684 | 37,684 | |
| 1402. | Miscellaneous Income | | 17,722 | 21,769 | |
| 1403. | State Fines and Penalties | | (28,904) | (33,895) | |
| 1498. | Summary of remaining write-ins for Line 14 from overflow page | 2.375 | 26 EU0 | 25 557 | |
| 1499. | Totals (Lines 1401 through 1403 plus 1498)(Line 14 above) | , | 26,502 | 25,557 | |
| 3701. | | | | | |
| 3702. 3703. | | | | | |
| 3703. 3798. | Summary of remaining write-ins for Line 37 from overflow page | | | | |
| 3790. 3799. | Totals (Lines 3701 through 3703 plus 3798)(Line 37 above) | | | | |
| J133. | ויטנמוט נבוויטט טרטר וווויטעקוו טרטט אונט טר שטן(בווופ טר מטטעפן | | | | |

CASH FLOW

| | | 1 Current Year To Date | 2 Prior Year To Date | 3 Prior Year Ended December 31 |
|-----|--|------------------------------|----------------------------|--------------------------------------|
| | Cash from Operations | 10 Bate | 10 Date | December 61 |
| 1. | Premiums collected net of reinsurance | 206,992,539 | 199,793,268 | 400,821,378 |
| 2. | Net investment income | 12,372,500 | 13,423,752 | 26,979,649 |
| 3. | Miscellaneous income | (837,412) | (675,952) | (1,405,322) |
| 4. | Total (Lines 1 to 3) | 218,527,627 | 212,541,067 | 426,395,704 |
| 5. | Benefit and loss related payments | 135,881,023 | 104, 198, 429 | 232,390,401 |
| 6. | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | |
| 7. | Commissions, expenses paid and aggregate write-ins for deductions | 80,627,084 | 75,158,840 | 145,830,821 |
| 8. | Dividends paid to policyholders | | | 556,383 |
| 9. | Federal and foreign income taxes paid (recovered) net of \$ tax on capital | | | |
| | gains (losses) | (3,617,519) | 7,025,944 | 6,489,385 |
| 10. | Total (Lines 5 through 9) | 213,087,642 | 186,660,972 | 385,266,990 |
| 11. | Net cash from operations (Line 4 minus Line 10) | 5,439,985 | 25,880,095 | 41,128,715 |
| | · | , , | , , | , , |
| | Cash from Investments | | | |
| 12. | Proceeds from investments sold, matured or repaid: | | | |
| | • | 79,481,450 | 91 089 171 | 168 005 869 |
| | | 936,634 | | 26,997,472 |
| | 12.3 Mortgage loans | | | |
| | | | | |
| | | | | |
| | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments | | | |
| | 12.7 Miscellaneous proceeds | 2,582,526 | 4,562,378 | 2,558,393 |
| | 12.8 Total investment proceeds (Lines 12.1 to 12.7) | | | 197,561,734 |
| 13. | Cost of investments acquired (long-term only): | | | |
| 10. | , , , | 96,004,192 | 117 600 083 | 224 811 433 |
| | | | | |
| | | | | |
| | 13.4 Real estate | | | |
| | 13.5 Other invested assets | 892,908 | 30,200 | |
| | 13.6 Miscellaneous applications | 3,817,622 | 2,004,839 | 2,414,133 |
| | 13.7 Total investments acquired (Lines 13.1 to 13.6) | 100,714,722 | 126,324,008 | 235,744,151 |
| 14. | Net increase (or decrease) in contract loans and premium notes | 100,714,722 | 120,024,000 | 200,744,101 |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 and Line 14) | (17,714,112) | (21,017,459) | (38, 182, 417) |
| 10. | Net cash non investments (Line 12.0 minus Line 10.7 and Line 14) | (17,714,112) | (21,017,400) | (00, 102, 417) |
| | Cash from Financing and Miscellaneous Sources | | | |
| 16. | Cash provided (applied): | | | |
| 10. | | | | |
| | | | | |
| | | | | |
| | | | | |
| | 16.4 Net deposits on deposit-type contracts and other insurance liabilities | | | |
| | 16.5 Dividends to stockholders | | (2 167 051) | 010 605 |
| 17 | 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 | 3,761,489 | (2,167,851) | 910,605 |
| 17. | plus Line 16.6) | 3,761,489 | (2,167,851) | 910,605 |
| | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) | (8,512,638) | 2,694,785 | 3,856,902 |
| 19. | Cash, cash equivalents and short-term investments: | | | |
| | 19.1 Beginning of year | 17,257,335 | 13,400,433 | 13,400,433 |
| | 19.2 End of period (Line 18 plus Line 19.1) | 8,744,697 | 16,095,219 | 17,257,335 |

| Note: Supplemental disclosures of cash flow information for non-cash transactions: | | |
|--|--|--|
| | | |