

### **QUARTERLY STATEMENT**

AS OF MARCH 31, 2024 OF THE CONDITION AND AFFAIRS OF THE

#### ERIE FAMILY LIFE INSURANCE COMPANY

NAIC Group Code 213	NAIC Compar	ny Code <u>7076</u>	59 Employ	er's ID Number	25-1186315
			D 111 D		
	s of the State of PENNSYLV			-	<u>'ENNSYLVANIA</u>
Country of Domicile U.S		May 23, 1967	Commenced	Business S	<u>eptember 1, 1967</u>
Statutory Home Office _	100 Erie Insurance Place			PA 16530	
	(Street and Number)		(City or Town,	State and Zip Code)	
Main Administrative Office	ce 100 Erie Insurance Plac	e Erie	, PA 16530	814-8	370-2000
	(Street and Number)	(City or Town	n. State and Zip Co	de) (Area Code) (T	elephone Number)
Mail Address 100 Er	rie Insurance Place		Erie, PA		
(St	reet and Number)	((	City or Town, State	and Zip Code)	
Primary Location of Book		nsurance Place and Number) (City	Erie, PA 16		4-870-2000 de) (Telephone Number
Internet Website Address	www.erieinsurance.com	and rumber) (City	or rown, state and	2 Zip Code) (Area Co	ue) (Telephone Number
<b>Statutory Statement Cont</b>	act Bridget Marie Fe	tzner	8	14-870-2000 x22	39
•	(Name)			(Telephone Number)	
	Bridget.Fetzner@erieins	surance.com	(,	814-870-4040	(2)
	(E-Mail Address)		(Aı	rea Code) (Fax Number	er)
		DIRECTO	RS		
Brian William Bolash Timothy Gerard NeCastro	Sean David Dugan Julie Marie Pelkowski	Jonathan Hirt Hagen, Chairman Robert Wayne McN		Vayne McNutt	
	EXEC	CUTIVE OF	FICERS		
President & Chief Executive Officer:	Timothy Gerard NeCastro	1 October	Executive Vice President & Chief Financial Officer Julie Marie		owski
Executive Vice President,	•				
Secretary & General Counsel	: Brian William Bolash	Executive Vic	e President:	Sean David Duga	an
Executive Vice President:	Lorianne Feltz	Executive Vic	e President:	Douglas Edward	
Executive Vice President				D ought carraid	
& Chief Information Officer:	Parthasarathy Srinivasa				
		• • • • • • • • • • • • • • •	***********	•	
Senior Vice President & Controller: Senior Vice President: Senior Vice President & Chief Investme Vice President & Corporate Treasurer: Vice President & Appointed Actuary:		vestment Officer:	Jorie Lee Nova Louis Felix Col Ronald Steven Robert Wayne I Waylon Dean F	aizzo Habursky McNutt	

The officers of this reporting entity being duly swom, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Timothy Gerard NeCastro President & CEO

State of

County of

Brian William Bolash

Executive Vice President, Secretary & General Counsel

Julie Marie Pelkowski Executive Vice President & CFO

Subscribed and sworn to before me this 10th day of May, 2024.

Mi Elizabeth Obosh

Pennsylvania Pennsylvania

Erie

(a) Is this an original filing? Yes (X) No ()

(b) If no:(i) State the amendment number:

(ii) Date filed:

(iii) Number of pages attached:

Commonwealth of Pennsylvania - Notary Seal Julie Elizabeth Oborski, Notary Public Erie County

My commission expires August 31, 2025 Commission number 1407081

### **ASSETS**

		Current Statement Date			4
		1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets (Cols. 1 - 2)	December 31 Prior Year Net Admitted Assets
1.	Bonds	2,776,451,443		2,776,451,443	2,747,416,838
2.	Stocks:				
	2.1 Preferred stocks	27,645,156		27,645,156	31,629,488
	2.2 Common stocks	20,300		20,300	20,300
3.	Mortgage loans on real estate:				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate:				
	4.1 Properties occupied by the company (less \$ encumbrances)				
	4.2 Properties held for the production of income (less				
	\$ encumbrances)				
	4.3 Properties held for sale (less \$ encumbrances)				
-	Cash (\$24,547,036 ), cash equivalents				
5.					
	(\$	70,000,040		70,000,040	70 100 005
	investments (\$				
	Contract loans (including \$ premium notes)				
7.	Derivatives				20 027 602
8.	Other invested assets	, ,			
9.				167,417,529	
10.	Securities lending reinvested collateral assets				
11.	Aggregate write-ins for invested assets				
12.	Subtotals, cash and invested assets (Lines 1 to 11)	3, 117,914,370		3, 117,914,370	3, 109,292,203
13.	only)				
14.	Investment income due and accrued				22 119 100
	Premiums and considerations:				
15.	15.1 Uncollected premiums and agents' balances in the course of collection	2 167 090		2,167,980	2 247 642
	15.2 Deferred premiums, agents' balances and installments booked but	2, 107, 300		2, 107, 900	2,047,042
	deferred and not yet due (including \$				
	earned but unbilled premiums)	01 662 544		91,662,544	100 111 665
	15.3 Accrued retrospective premiums (\$	91,002,344		91,002,344	100,111,003
	contracts subject to redetermination (\$				
16	Reinsurance:				
10.	16.1 Amounts recoverable from reinsurers	2 176 802		2 176 802	1 474 406
	16.2 Funds held by or deposited with reinsured companies				
	16.3 Other amounts receivable under reinsurance contracts			384,886	112,673
17.	Amounts receivable relating to uninsured plans				
	Current federal and foreign income tax recoverable and interest thereon				
	Net deferred tax asset				
19.	Guaranty funds receivable or on deposit				
20.	Electronic data processing equipment and software				
21.	Furniture and equipment, including health care delivery assets	, ,	, ,		
	(\$				
22.	Net adjustment in assets and liabilities due to foreign exchange rates				
23.	Receivables from parent, subsidiaries and affiliates			353,461	
24.	Health care (\$ ) and other amounts receivable			,	
25.	Aggregate write-ins for other than invested assets			629,334	
	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)			3,245,735,225	,
27.	From Separate Accounts, Segregated Accounts and Protected Cell				
28.	Accounts	3,267,304,249	21,569,024	3,245,735,225	3,246,674,574
	DETAILS OF WRITE-INS	, , ,	, ,		, ,
1101.					
1102.					
1103.					
1198.	Summary of remaining write-ins for Line 11 from overflow page				
1199.	Totals (Lines 1101 through 1103 plus 1198)(Line 11 above)				
	Prepaid Advance Commissions	4 854 837	4 854 837		
2502.	Tax Credits			629,334	
2503.	Tun official to	,			
2598.	Summary of remaining write-ins for Line 25 from overflow page				
2599.	Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	5,484,171			897,075
<u>_</u>	Totalo (Lineo 2001 tinough 2000 plus 2000)(Line 20 above)	0,404,1/1	7,007,007	020,004	031,013

# **LIABILITIES, SURPLUS AND OTHER FUNDS**

	•	1 Current Statement Date	2 December 31 Prior Year
1.	Aggregate reserve for life contracts \$		
2	(including \$	2,556,502,303	2,539,175,302
3.	Liability for deposit-type contracts (including \$		
	Contract claims:		
	4.1 Life		11,432,967
5.	Policyholders' dividends/refunds to members \$		
	and unpaid		
6.	Provision for policyholders' dividends, refunds to members and coupons payable in following calendar year - estimated amounts:		
	6.1 Policyholders' dividends and refunds to members apportioned for payment (including \$		
	6.2 Policyholders' dividends and refunds to members not yet apportioned (including \$ Modco)		
7	6.3 Coupons and similar benefits (including \$		
	Premiums and annuity considerations for life and accident and health contracts received in advance less		
	\$ discount; including \$	2,599,426	2,067,377
9.	Contract liabilities not included elsewhere:  9.1 Surrender values on canceled contracts		
	9.2 Provision for experience rating refunds, including the liability of \$ accident and health experience rating refunds of which \$ is for medical loss ratio rebate per the Public Health		
	Service Act		
	9.3 Other amounts payable on reinsurance, including \$	/11 56Q	/11 569
Ì	9.4 Interest Maintenance Reserve		
10.	Commissions to agents due or accrued-life and annuity contracts \$		
4.4	\$		
11. 12.	Commissions and expense allowances payable on reinsurance assumed		
l .	Transfers to Separate Accounts due or accrued (net) (including \$ accrued for expense		
	allowances recognized in reserves, net of reinsured allowances)		
14. 15.1	Taxes, licenses and fees due or accrued, excluding federal income taxes	3,608,257 2 548 027	4,877,214 1 706 272
	Net deferred tax liability		
16.	Unearned investment income		
	Amounts withheld or retained by reporting entity as agent or trustee		469,923
19.	Remittances and items not allocated	391,925	860,559
20.	Net adjustment in assets and liabilities due to foreign exchange rates		
21.	Liability for benefits for employees and agents if not included above		
22. 23.	Borrowed money \$ and interest thereon \$  Dividends to stockholders declared and unpaid		
24.	Miscellaneous liabilities:		
	24.01 Asset valuation reserve		
	24.02 Reinsurance in unauthorized and certified (\$		
	24.04 Payable to parent, subsidiaries and affiliates		
	24.05 Drafts outstanding		
	24.06 Liability for amounts held under uninsured plans		
	24.08 Derivatives		
	24.09 Payable for securities	3	
	24.10 Payable for securities lending		
25.	Aggregate write-ins for liabilities		198,457
26.	Total liabilities excluding Separate Accounts business (Lines 1 to 25)		2,848,249,265
27. 28.	From Separate Accounts Statement		2.848.249.265
20. 29.	Common capital stock		3,780,400
30.	Preferred capital stock		
31.	Aggregate write-ins for other than special surplus funds		
32. 33.	Surplus notes		
34.	Aggregate write-ins for special surplus funds		
35.	Unassigned funds (surplus)	83,517,405	89,014,309
36.	Less treasury stock, at cost:  36.1 shares common (value included in Line 29 \$		
	36.2shares preferred (value included in Line 30 \$		
	Surplus (Total Lines 31+32+33+34+35-36) (including \$ in Separate Accounts Statement)		394,644,909
38. 39.	Totals of Lines 29, 30 and 37	392,928,405 3,245,735,225	398,425,309 3,246,674,574
J9.	DETAILS OF WRITE-INS	, , ,	0,270,074,074
2501.	Interest on Unpaid Claims		198,457
2502. 2503.			
2503. 2598.	Summary of remaining write-ins for Line 25 from overflow page		
2599.	Totals (Lines 2501 through 2503 plus 2598)(Line 25 above)	217,342	198,457
3101.			
3102. 3103.			
3198.	Summary of remaining write-ins for Line 31 from overflow page		
3199.	Totals (Lines 3101 through 3103 plus 3198)(Line 31 above)		
3401. 3402.			
3402.			
3498.	Summary of remaining write-ins for Line 34 from overflow page		
3499.	Totals (Lines 3401 through 3403 plus 3498)(Line 34 above)		

## **SUMMARY OF OPERATIONS**

		1	2	3
		Current Year	Prior Year	Prior Year Ended
		To Date	To Date	December 31
1 2 6	Premiums and annuity considerations for life and accident and health contracts		, ,	315,241,103
	Considerations for supplementary contracts with life contingencies			
4. A	Amortization of Interest Maintenance Reserve (IMR)	52 568	146 723	477, 100
	Separate Accounts net gain from operations excluding unrealized gains or losses			,
6. 0	Commissions and expense allowances on reinsurance ceded	1,686,455	1,705,864	6,822,672
	Reserve adjustments on reinsurance ceded			
8. N	Aiscellaneous Income:			
8	3.1 Income from fees associated with investment management, administration and contract			
	guarantees from Separate Accounts			
	3.2 Charges and fees for deposit-type contracts			
	3.3 Aggregate write-ins for miscellaneous income		448,441	1,829,225
	otals (Lines 1 to 8.3)	103,576,328	105,014,056	457,626,882
	Death benefits	' '	, , ,	67,534,265
	Matured endowments (excluding guaranteed annual pure endowments)			40,000,040
	Annuity benefits			
13. E	Disability benefits and benefits under accident and health contracts		2,930,000	13,079,639
14. C	Surrender benefits and withdrawals for life contracts	31 058 202	20 053 177	138,927,137
	Group conversions			
17. Ir	nterest and adjustments on contract or deposit-type contract funds	653 749	644 956	2 750 944
18. F	Payments on supplementary contracts with life contingencies	9 269	562	25,466
19. Ir	ncrease in aggregate reserves for life and accident and health contracts	17,500,546	25,774,681	110,805,142
	otals (Lines 10 to 19)			343,484,835
21. C	Commissions on premiums, annuity considerations, and deposit-type contract funds (direct		, ,	, ,
1	business only)	7,713,849	7, 192,803	
22. C	Commissions and expense allowances on reinsurance assumed			
23.	General insurance expenses and fraternal expenses	14,081,628	15,235,262	60,333,183
24. Ir	nsurance taxes, licenses and fees, excluding federal income taxes	2,316,367	2, 148, 488	8,386,287
	ncrease in loading on deferred and uncollected premiums			3,779,976
	Net transfers to or (from) Separate Accounts net of reinsurance			
	Aggregate write-ins for deductions		90,466	36,349
	otals (Lines 20 to 27)	104,251,040	108,598,458	450,714,102
29. N	let gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28)	(674 710)	(2 504 402)	6 010 700
	Line 28)	(074,712)	(3,304,402)	0,912,700
	Note that to policyholders and refunds to members			
31. 1	income taxes (Line 29 minus Line 30)	(674.712)	(3.584.402)	6.912.780
	ederal and foreign income taxes incurred (excluding tax on capital gains)	833,999	611,255	6,531,125
33 N	Net gain from operations after dividends to policyholders, refunds to members and federal income	, ,	,	
	taxes and before realized capital gains or (losses) (Line 31 minus Line 32)	(1,508,711)	(4, 195, 657)	381,655
	Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital			
g	ains tax of \$			
tr	ransferred to the IMR)			(151,864)
35. N	Net income (Line 33 plus Line 34)	(1,516,526)	(4,195,657)	229,791
	CAPITAL AND SURPLUS ACCOUNT			
36. C	Capital and surplus, December 31, prior year	398,425,309	408,878,716	408,878,716
	let income (Line 35)			
	Change in net unrealized capital gains (losses) less capital gains tax of \$			
39. C	Change in net unrealized foreign exchange capital gain (loss)			
40. C	Change in net deferred income tax	212,167	146,132	356,470
	Change in nonadmitted assets			
42. C	Change in liability for reinsurance in unauthorized and certified companies			
43. 0	Change in reserve on account of change in valuation basis, (increase) or decrease Change in asset valuation reserve		(1 016 221)	(4 011 200)
	Change in treasury stock			
	Other changes in surplus in Separate Accounts Statement			
	Change in surplus notes			
	Cumulative effect of changes in accounting principles			
	Capital changes:			
	0.1 Paid in			
5	0.2 Transferred from surplus (Stock Dividend)			
5	i0.3 Transferred to surplus			
	Surplus adjustment:			
	1.1 Paid in			
	1.2 Transferred to capital (Stock Dividend)			
	1.3 Transferred from capital			
	1.4 Change in surplus as a result of reinsurance			
	Dividends to stockholders			
	Aggregate write-ins for gains and losses in surplus	(E 400 004)	(C A7E 7CA)	(10 450 407)
	Net change in capital and surplus for the year (Lines 37 through 53)		(6,475,764)	(10,453,407)
	Capital and surplus, as of statement date (Lines 36 + 54)	392,928,405	402,402,952	398,425,309
	DETAILS OF WRITE-INS  liscellaneous Income	EE0 160	110 111	1 000 005
	Iscellaneous income	· · · · · · · · · · · · · · · · · · ·	,	1,829,225
	Summary of remaining write-ins for Line 8.3 from overflow page			
	otals (Lines 08.301 through 08.303 plus 08.398) (Line 8.3 above)	558,169	448,441	1,829,225
	nterest on Death Claims		,	338,593
	remium Tax Credit Offset		,	(302,279)
	ax Penalties			
2702. P	Summary of remaining write-ins for Line 27 from overflow page			
2702. P 2703. T	difficially of femalified write-ing for Line 27 from Overflow bade			
2702. P 2703. T 2798. S		79,616	90,466	36,349
2702. P 2703. T 2798. S 2799. T	otals (Lines 2701 through 2703 plus 2798)(Line 27 above)	79,616	- /	,
2702. P 2703. T 2798. S 2799. T 5301.	otals (Lines 2701 through 2703 plus 2798)(Line 27 above)	79,616		,
2702. P 2703. T 2798. S 2799. T 5301. 5302	otals (Lines 2701 through 2703 plus 2798)(Line 27 above)	79,616		
2702. P 2703. T 2798. S 2799. T 5301. 5302 5303	otals (Lines 2701 through 2703 plus 2798)(Line 27 above)	79,616		

## **CASH FLOW**

	OAOIII EOW	1 Current Year	2 Prior Year	3 Prior Year Ended
		To Date	To Date	December 31
	Cash from Operations			
1.	Premiums collected net of reinsurance			
2.	Net investment income			
3.	Miscellaneous income	2,244,624	2,154,305	8,651,897
4.	Total (Lines 1 to 3)	111,896,905	110,257,050	448,008,586
5.	Benefit and loss related payments		, ,	, ,
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts			
7.	Commissions, expenses paid and aggregate write-ins for deductions			
8.	Dividends paid to policyholders			
9.	Federal and foreign income taxes paid (recovered) net of \$ tax on capital			F F04 047
	gains (losses)	00, 400, 000	00 040 055	5,584,317
10.	Total (Lines 5 through 9)	82,422,628	80,249,855	335,463,385
11.	Net cash from operations (Line 4 minus Line 10)	29,474,277	30,007,195	112,545,201
	Cash from Investments			
12.	Proceeds from investments sold, matured or repaid:			
	12.1 Bonds		17,482,667	137,936,039
	12.2 Stocks	5,000,000		
	12.3 Mortgage loans			
	12.4 Real estate			
	12.5 Other invested assets			
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments			
	12.7 Miscellaneous proceeds	16,298,529	37,991,276	2,607,660
	12.8 Total investment proceeds (Lines 12.1 to 12.7)	57,656,240	55,473,943	140,543,699
13.	Cost of investments acquired (long-term only):			
	13.1 Bonds	65,923,500	58,608,437	206,438,856
	13.2 Stocks			8,500
	13.3 Mortgage loans			
	13.4 Real estate			
	13.5 Other invested assets			
	13.6 Miscellaneous applications	890,400		376,799
	13.7 Total investments acquired (Lines 13.1 to 13.6)	66,813,900	58,608,437	206,824,155
14.	Net increase (or decrease) in contract loans and premium notes	301,175	157,561	1,912,623
15.	Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(9,458,835)	(3,292,055)	(68, 193, 079)
16.	Cash from Financing and Miscellaneous Sources  Cash provided (applied):			
	16.1 Surplus notes, capital notes			
	16.4 Net deposits on deposit-type contracts and other insurance liabilities			
	16.6 Other cash provided (applied)	(20,237,755)	(26,579,601)	(10,643,268
17.	Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5	(21,328,091)	(28,422,048)	(17,695,049
	plus Line 16.6)	(21,020,031)	(20,722,040)	(17,033,043
	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS			
18.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(1,312,649)	(1,706,908)	26,657,073
19.	Cash, cash equivalents and short-term investments:			
	19.1 Beginning of year			51,523,622
	19.2 End of period (Line 18 plus Line 19.1)	76,868,046	49,816,714	78,180,695

Note: Supplemental disclosures of cash flow information for non-cash transactions:		
20.0001. Utilization of purchased premium tax credits	320,841	 