# **QUARTERLY STATEMENT**

AS OF JUNE 30, 2025 OF THE CONDITION AND AFFAIRS OF THE

## **ERIE INSURANCE COMPANY**

| •  | 1960   | Code 20203 Employers to Number 23-1232900  |  |  |  |
|--|--|--|--|--|--|
| •  | Current) (Prior)   | State of Dominile or Bort of Entry DA  |  |  |  |
| Country of Domicile  |  | State of Domicile or Port of Entry PA  |  |  |  |
|  |  |  |  |  |  |
|  |  | Commenced Business 01/01/1973  |  |  |  |
|  |  | Erie, PA, US 16530   |  |  |  |
| Main Administrative Office   |  |  |  |  |  |
|  | Erie, PA, US 16530   | 814-870-2000   |  |  |  |
|  |  | (Telephone Number)   |  |  |  |
| Mail Address   | 100 Erie Insurance Place   | Erie, PA, US 16530   |  |  |  |
| Primary Location of Books and  |  |  |  |  |  |
| Records  |  |  |  |  |  |
|  | Erie, PA, US 16530   | 814-870-2000   |  |  |  |
|  |  | (Telephone Number)   |  |  |  |
| Internet Website Address   | www.erieinsurance.com  | Management and the second seco |  |  |  |
| Statutory Statement Contact  | Bridget Marie Fetzner  | 814-870-2000-2239  |  |  |  |
|  |  | (Telephone Number)   |  |  |  |
|  | Bridget.Fetzner@erieinsurance  | .com814-870-4040   |  |  |  |
|  | (E-Mail Address)   | (Fax Number)   |  |  |  |
|  | ,  | OFFICERS   |  |  |  |
| Timothy Gerard NeCastro, Preside   |  | Julie Marie Pelkowski, EVP & Chief Financial Officer   |  |  |  |
| Brian William Bolash, EVP, Secreta   |  | Parthasarathy Srinivasa, EVP & Chief Information Officer   |  |  |  |
| 201201, 2017, 2000   | ,, = ==================================  | OTHER  |  |  |  |
| Sean David Dugan, Executive Vice   | President  | Douglas Edward Smith, Executive Vice President   |  |  |  |
| Sarah Jennifer Shine#, Executive V   |  | Cody William Cook#, Executive Vice President   |  |  |  |
| Jorie Lee Novacek, SVP & Controll  |  | Ronald Steven Habursky, SVP & Chief Investment Officer   |  |  |  |
| Michael Eugene Rafits#, SVP & Co   |  | Dorothy Ann Leemhuis#, SVP & Chief Actuary   |  |  |  |
| ,  |  | RS OR TRUSTEES   |  |  |  |
| Brian William Bolash   |  | Sean David Dugan   |  |  |  |
| Jonathan Hirt Hagen, Chairman  |  | Timothy Gerard NeCastro  |  |  |  |
| Julie Marie Pelkowski  |  | Michael Eugene Rafits  |  |  |  |
| Ronald Steven Habursky#  |  |  |  |  |  |
| ,  |  |  |  |  |  |
|  |  |  |  |  |  |
| State of Pennsylvania  |  |  |  |  |  |
| County of Erie   | SS   |  |  |  |  |
|  |  |  |  |  |  |
| on the reporting period stated above from any liens or claims thereon, extherein contained, annexed or refer reporting entity as of the reporting completed in accordance with the lithat: (1) state law may differ; or, (2) procedures, according to the best of described officers also includes the formatting differences due to elect | ve, all of the herein described ass<br>except as herein stated, and that to<br>red to, is a full and true statement<br>period stated above, and of its in<br>NAIC Annual Statement Instruction<br>that state rules or regulations red<br>of their information, knowledge a<br>e related corresponding electron<br>tronic filing) of the enclosed state | and say that they are the described officers of said reporting entity, and that sets were the absolute property of the said reporting entity, free and clear this statement, together with related exhibits, schedules and explanations at of all the assets and liabilities and of the condition and affairs of the said acome and deductions therefrom for the period ended, and have been ons and Accounting Practices and Procedures manual except to the extent equire differences in reporting not related to accounting practices and and belief, respectively. Furthermore, the scope of this attestation by the ic filing with the NAIC, when required, that is an exact copy (except for ement. The electronic filing may be requested by various regulators in lieu of  |  |  |  |
| or in addition to the enclosed state   | ment.  | 711  |  |  |  |
| × / my / la  | × plane  | July x Hupx telkowse   |  |  |  |
| Timothy Gerard NeCastro  | Brian William Bolas  | sh Uplie Marie Pelkowski   |  |  |  |
| <b>President &amp; Chief Executive Officer</b>   | EVP, Secretary & Go  | eneral Counsel EVP & Chief Financial Officer   |  |  |  |
| Subscribed and sworn to before me  | e  | a. Is this an original filing? Yes   |  |  |  |
| this 7th   | ov of  | b. If no:  |  |  |  |
| this 7th da  | ay of  | 1. State the amendment number:   |  |  |  |
| August , 2025  | ı  | 2. Date filed:   |  |  |  |
| 1 / 1  |  | 3. Number of pages attached:   |  |  |  |
| x Juli Elizabet  | h Stochi   |  |  |  |  |

Commonwealth of Pennsylvania - Notary Seal Julie Elizabeth Oborskí, Notary Public Erie County
My commission expires August 31, 2025

Commission number 1407081

## **ASSETS**

|            | ASSETS  Current Statement Date  |               |                    | 4                                       |  |
|------------|---|---------------|--------------------|---|--|
|            |   | 1             | 2                  | 3                                       | +  |
|            |   | Assets        | Nonadmitted Assets | Net Admitted<br>Assets<br>(Cols. 1 - 2) | December 31<br>Prior Year Net<br>Admitted Assets |
| 1.         | Bonds   | 759,217,708   |                    |   | 771,507,562                                      |
| 2.         | Stocks:   | , ,           |                    | , ,                                     |  |
|            | 2.1 Preferred stocks  | 32,658,073    |                    | 32,658,073                              | 477,514  |
|            | 2.2 Common stocks   |               |                    |   | 21,750,118                                       |
| 3.         | Mortgage loans on real estate:  |               |                    |   |  |
|            | 3.1 First liens   |               |                    |   |  |
|            | 3.2 Other than first liens  |               |                    |   |  |
| 4.         | Real estate:  |               |                    |   |  |
|            | <ul> <li>4.1 Properties occupied by the company (less \$ encumbrances)</li></ul>  |               |                    |   |  |
| 5.         | Cash (\$(1,124,229)), cash equivalents (\$14,285,003) and short-term investments (\$1,527,240)  |               |                    |   |  |
| 6.<br>7.   | Contract loans (including \$ premium notes)  Derivatives  |               |                    |   |  |
| 8.         | Other invested assets   |               |                    |   |  |
| 9.         | Receivables for securities  | 59,756        |                    | 59,756                                  | 554,780  |
| 10.<br>11. | Securities lending reinvested collateral assets  Aggregate write-ins for invested assets  |               |                    |   |  |
| 12.        | Subtotals, cash and invested assets (Lines 1 to 11)   |               |                    |   |  |
| 13.        | Title plants less \$ charged off (for Title insurers only)  |               |                    |   |  |
| 14.        | Investment income due and accrued   | 9,420,020     |                    | 9,420,020                               | 8,743,066  |
|            | Premiums and considerations:  | , ,           |                    | , ,                                     |  |
|            | 15.1 Uncollected premiums and agents' balances in the course of collection  | 264,066,396   | 1,569,213          | 262,497,183                             | 116,287,829                                      |
|            | 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ earned but unbilled premiums) | 1,100,991,255 |                    | 1,100,991,255                           | 942,651,247                                      |
|            | 15.3 Accrued retrospective premiums (\$) and contracts subject to redetermination (\$)  |               |                    |   |  |
| 16.        | Reinsurance:  |               |                    |   |  |
|            | 16.1 Amounts recoverable from reinsurers  |               |                    |   |  |
|            | 16.2 Funds held by or deposited with reinsured companies  | 3,344,538     |                    | 3,344,538                               | 3,106,869  |
|            | 16.3 Other amounts receivable under reinsurance contracts   |               |                    |   |  |
|            | Amounts receivable relating to uninsured plans  |               |                    |   |  |
|            | Current federal and foreign income tax recoverable and interest thereon   |               |                    |   |  |
| 18.2       | Net deferred tax asset  |               |                    |   |  |
| 19.        | Guaranty funds receivable or on deposit   |               |                    |   |  |
| 20.        | Electronic data processing equipment and software   |               |                    |   |  |
| 21.        | Furniture and equipment, including health care delivery assets (\$)   |               |                    |   |  |
| 22.        | Net adjustment in assets and liabilities due to foreign exchange rates  |               |                    |   |  |
| 23.        | Receivables from parent, subsidiaries and affiliates  |               |                    |   | 3,746,618  |
|            | Health care (\$) and other amounts receivable   |               |                    |   |  |
|            | Aggregate write-ins for other-than-invested assets  | 1,848,124     |                    | 1,848,124                               | 996,876  |
|            | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)                                |               |                    |   |  |
| 27.        | From Separate Accounts, Segregated Accounts and Protected Cell Accounts   |               |                    |   |  |
| 28.        | Total (Lines 26 and 27)   | 2,266,510,505 | 2,094,547          | 2,264,415,958                           | 1,902,723,450                                    |
| Detai      | ls of Write-Ins   |               |                    |   |  |
|            |   |               |                    |   |  |
|            |   |               |                    |   |  |
|            |   |               |                    |   |  |
|            | Summary of remaining write-ins for Line 11 from overflow page   |               |                    |   |  |
|            | . Totals (Lines 1101 through 1103 plus 1198) (Line 11 above)  |               |                    |   |  |
|            | . Premium Tax Credits & Others  |               |                    |   |  |
|            | . Equities & Deposits in Pooled and Associations  |               |                    |   |  |
|            | Other Accounts Receivable   |               |                    |   |  |
|            | Summary of remaining write-ins for Line 25 from overflow page   |               |                    |   |  |
| 2599       | . Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)  | 1,848,124     |                    | 1,848,124                               | 996,876  |

### LIABILITIES, SURPLUS AND OTHER FUNDS

|            | LIABILITIES, SURPLUS AND OTHER FUNDS   | 1                         |                            |
|------------|--|---------------------------|----------------------------|
|            |  | 1                         | 2                          |
|            |  | Current<br>Statement Date | December 31,<br>Prior Year |
| 1.         | Losses (current accident year \$137,251,512)   |                           |                            |
| 2.         | Reinsurance payable on paid losses and loss adjustment expenses.   |                           |                            |
| 3.         | Loss adjustment expenses.  |                           |                            |
| 4.         | Commissions payable, contingent commissions and other similar charges  |                           |                            |
| 5.         | Other expenses (excluding taxes, licenses and fees)  |                           |                            |
| 6.         | Taxes, licenses and fees (excluding federal and foreign income taxes)  |                           |                            |
| 7.1        | Current federal and foreign income taxes (including \$ on realized capital gains (losses))   |                           |                            |
| 7.2        | Net deferred tax liability   |                           |                            |
| 8.         | Borrowed money \$ and interest thereon \$  |                           |                            |
| 9.         | Unearned premiums (after deducting unearned premiums for ceded reinsurance of \$2,761,297,498 and including warranty reserves of \$ and accrued accident and health experience rating refunds including \$ for | 004 405 404               | 040 504 044                |
| 10         | medical loss ratio rebate per the Public Health Service Act)   |                           |                            |
| 10.        | Advance premium  | 3,477,804                 | 5,968,255                  |
| 11.        | Dividends declared and unpaid:   |                           |                            |
|            | 11.1 Stockholders.   |                           |                            |
| 10         | 11.2 Policyholders   |                           |                            |
| 12.        | Ceded reinsurance premiums payable (net of ceding commissions)   |                           |                            |
| 13.        | Funds held by company under reinsurance treaties   |                           |                            |
| 14.        | Amounts withheld or retained by company for account of others.  Remittances and items not allocated.   |                           |                            |
| 15.<br>16. | Provision for reinsurance (including \$ certified)   |                           |                            |
| 10.<br>17. | Net adjustments in assets and liabilities due to foreign exchange rates  |                           |                            |
| 18.        | Drafts outstanding.  |                           |                            |
| 10.<br>19. | Payable to parent, subsidiaries and affiliates   |                           |                            |
| 20.        | Derivatives.   |                           |                            |
| 21.        | Payable for securities   |                           |                            |
| 22.        | Payable for securities lending.  |                           |                            |
| 23.        | Liability for amounts held under uninsured plans   |                           |                            |
| 24.        | Capital notes \$ and interest thereon \$   |                           |                            |
| 25.        | Aggregate write-ins for liabilities  |                           |                            |
| 26.<br>27. | Total liabilities excluding protected cell liabilities (Lines 1 through 25)  |                           |                            |
| 28.        | Total liabilities (Lines 26 and 27)  |                           |                            |
| 29.        | Aggregate write-ins for special surplus funds  | 2,025,551,557             | 1,041,010,007              |
| 30.        | Common capital stock   |                           |                            |
| 31.        | Preferred capital stock.   |                           |                            |
| 32.        | Aggregate write-ins for other-than-special surplus funds   |                           |                            |
| 33.        | Surplus notes  |                           |                            |
| 34.        | Gross paid in and contributed surplus  |                           |                            |
| 35.        | Unassigned funds (surplus)   |                           |                            |
| 36.        | Less treasury stock, at cost:  |                           |                            |
|            | 36.1 shares common (value included in Line 30 \$)  |                           |                            |
|            | 36.2 shares preferred (value included in Line 31 \$)   |                           |                            |
| 37.        | Surplus as regards policyholders (Lines 29 to 35, less 36)   | 234,484,361               | 260,907,893                |
| 38.        | Totals (Page 2, Line 28, Col. 3)   | 2,264,415,958             | 1,902,723,450              |
| Detai      | ls of Write-Ins  |                           |                            |
| 2501       |  |                           |                            |
| 2502       |  |                           |                            |
| 2503       |  |                           |                            |
| 2598       | . Summary of remaining write-ins for Line 25 from overflow page  |                           |                            |
| 2599       | . Totals (Lines 2501 through 2503 plus 2598) (Line 25 above)   |                           |                            |
|            |  |                           |                            |
|            |  |                           |                            |
|            |  |                           |                            |
|            | . Summary of remaining write-ins for Line 29 from overflow page  |                           |                            |
| 2999       | . Totals (Lines 2901 through 2903 plus 2998) (Line 29 above)   |                           |                            |
|            |  |                           |                            |
|            |  |                           |                            |
|            |  |                           |                            |
|            | Summary of remaining write-ins for Line 32 from overflow page  |                           |                            |
| 3299       | . Totals (Lines 3201 through 3203 plus 3298) (Line 32 above)   |                           |                            |

# **STATEMENT OF INCOME**

| 1<br>1<br>1<br>1<br><b>Deducti</b><br>2. L | Underwriting Income Premiums earned: .1. Direct (written \$2,761,869,641)                          | 1 Current Year to Date | 2<br>Prior Year to Date | 3<br>Prior Year Ended<br>December 31 |
|--|--|------------------------|-------------------------|--------------------------------------|
| 1<br>1<br>1<br>1<br><b>Deducti</b><br>2. L | Premiums earned:   | Current Year to Date   | Prior Year to Date      |                                      |
| 1<br>1<br>1<br>1<br><b>Deducti</b><br>2. L | Premiums earned:   | Current real to Date   | Filor real to Date      | December 31                          |
| 1<br>1<br>1<br>1<br><b>Deducti</b><br>2. L | Premiums earned:   |                        |                         |                                      |
| 1<br>1<br><b>Deducti</b><br>2. L           | .1. Direct (written \$2,761,869,641)   |                        |                         |                                      |
| 1<br><b>Deducti</b><br>2. L                |  |                        |                         | 4,236,333,731                        |
| Deducti<br>2. L                            | .2. Assumed (written \$366,788,116)  |                        |                         | 611,253,520                          |
| Deducti<br>2. L<br>2                       | .3. Ceded (written \$2,794,357,147)  |                        |                         | 4,287,999,787                        |
| 2. L                                       | .4 Net (written \$334,300,610)   | 311,141,369            |                         | 559,587,464                          |
| 2  | osses incurred (current accident year \$247,255,368 ):   |                        |                         |                                      |
| _  | 2.1 Direct   | 2,151,981,145          | 1,553,384,228           | 3,026,277,290                        |
| 2  |  | , , ,                  | , ,                     | 472,062,180                          |
| 2  | 2.3 Ceded  |                        |                         | 3,085,561,612                        |
| l l  | 2.4 Net  |                        | , ,                     | 412,777,858                          |
| l l  | oss adjustment expenses incurred   |                        |                         | 51,041,369                           |
|  | Other underwriting expenses incurred   |                        |                         |                                      |
|  | Aggregate write-ins for underwriting deductions  |                        |                         | •                                    |
| I  | Net income of protected cells.   |                        |                         |                                      |
|  | Net underwriting gain (loss) (Line 1 minus Line 6 + Line 7)  |                        |                         |                                      |
|  | Investment Income  | (10,110,211)           | (00)200,003)            | (05,072,120,                         |
| 9. N                                       | Net investment income earned   | 17,638,095             | 14,885,433              | 31,370,161                           |
| 10. N                                      | Net realized capital gains (losses) less capital gains tax of \$                                   | (1,600,591)            | (3,436,985)             | (2,995,946)                          |
| 11. N                                      | Net investment gain (loss) (Lines 9 + 10)  | 16,037,504             | 11,448,448              | 28,374,215                           |
|  | Other Income   |                        |                         |                                      |
| 12. N                                      | Net gain or (loss) from agents' or premium balances charged off (amount recovered                  | (1.401.700)            | (1,401,045)             | (0.570.060)                          |
|  | S431,286 amount charged off \$1,913,068) Finance and service charges not included in premiums      |                        |                         |                                      |
| l l  | Aggregate write-ins for miscellaneous income   |                        |                         |                                      |
|  | otal other income (Lines 12 through 14)  |                        |                         |                                      |
|  | Net income before dividends to policyholders, after capital gains tax and before all other federal | (1,112,000)            | (.,,===)                | (2,105,002)                          |
| e e  | and foreign income taxes (Lines 8 + 11 + 15)   | (30,793,070)           | (28,929,163)            | (43,686,967)                         |
|  | Dividends to policyholders   | 113,788                | 105,208                 | 214,287                              |
| 18. N                                      | Net income, after dividends to policyholders, after capital gains tax and before all other federal | (00.006.050)           | (00.004.074)            | (40.004.054)                         |
| I  | and foreign income taxes (Line 16 minus Line 17)   | · ·                    | · · ·                   |                                      |
|  | Federal and foreign income taxes incurred  |                        |                         |                                      |
| 20. I                                      | Capital and Surplus Account  | (24,197,417)           | (22,042,038)            | (35,404,900)                         |
| 21. 5                                      | Surplus as regards policyholders, December 31 prior year   | 260 907 893            | 298 033 569             | 298 033 569                          |
|  | Net income (from Line 20).   |                        |                         |                                      |
|  | Net transfers (to) from Protected Cell accounts  |                        |                         |                                      |
|  | Change in net unrealized capital gains or (losses) less capital gains tax of \$167,008             |                        | (1,901,646)             | (3,224,512)                          |
| 25. C                                      | Change in net unrealized foreign exchange capital gain (loss)                                      |                        | 5,613                   | (19,497)                             |
|  | Change in net deferred income tax  |                        |                         |                                      |
| I  | Change in nonadmitted assets   | , , ,                  |                         | , , ,                                |
|  | Change in provision for reinsurance  |                        |                         |                                      |
|  | Change in surplus notes  |                        |                         |                                      |
|  | Surplus (contributed to) withdrawn from protected cells  |                        |                         |                                      |
| I  | Capital changes:   |                        |                         |                                      |
|  | 12.1. Paid in  |                        |                         |                                      |
| l l  | 32.2. Transferred from surplus (Stock Dividend)  |                        |                         |                                      |
| 3  | 32.3. Transferred to surplus.  |                        |                         |                                      |
| 33. S                                      | Surplus adjustments:   |                        |                         |                                      |
| l l  | 3.1. Paid in   |                        |                         |                                      |
| l l  | 33.2. Transferred to capital (Stock Dividend)  |                        |                         |                                      |
| I  | 13.3. Transferred from capital   |                        |                         |                                      |
| I  | Net remittances from or (to) Home Office   |                        |                         |                                      |
| l l  | Change in treasury stock   |                        |                         |                                      |
|  | Aggregate write-ins for gains and losses in surplus  |                        |                         |                                      |
|  | Change in surplus as regards policyholders (Lines 22 through 37)                                   |                        |                         |                                      |
|  |  |                        |                         |                                      |
|  | of Write-Ins   |                        |                         |                                      |
| 0501. L                                    | AD Program Expense   | 311,765                | 210,336                 | 782,820                              |
|  |  |                        |                         |                                      |
|  |  |                        |                         |                                      |
|  | Summary of remaining write-ins for Line 5 from overflow page                                       |                        |                         |                                      |
|  | Totals (Lines 0501 through 0503 plus 0598) (Line 5 above)  |                        |                         |                                      |
| I  | Miscellaneous Income   |                        |                         |                                      |
|  | state Fines & Penalties  | ` ′                    | ` ' '                   | (13,335                              |
| l l  | Summary of remaining write-ins for Line 14 from overflow page                                      |                        |                         |                                      |
| l l  | orals (Lines 1401 through 1403 plus 1498) (Line 14 above)  |                        |                         |                                      |
|  | ,  |                        |                         |                                      |
|  |  |                        |                         |                                      |
|  |  |                        |                         |                                      |
| I  | Summary of remaining write-ins for Line 37 from overflow page                                      |                        |                         |                                      |
| 3799. T                                    | otals (Lines 3701 through 3703 plus 3798) (Line 37 above)  |                        |                         |                                      |

#### **CASH FLOW**

|      | CASH FLOW  | 1                                     |                    |                                 |
|------|--|---------------------------------------|--------------------|---------------------------------|
|      |  | 1                                     | 2                  | 3                               |
|      |  | Current Year To Date                  | Prior Year To Date | Prior Year Ended<br>December 31 |
|      | Cash from Operations   |                                       |                    |                                 |
| 1.   | Premiums collected net of reinsurance  | 303,347,849                           | 281,870,343        | 585,433,615                     |
| 2.   | Net investment income  | 17,300,350                            | 14,882,128         | 31,013,474                      |
| 3.   | Miscellaneous income   | (1,170,856)                           | (1,040,028)        | (2,298,031                      |
| 4.   | Total (Lines 1 to 3)   | 319,477,343                           | 295,712,443        | 614,149,058                     |
| 5.   | Benefit and loss related payments.   | 191,509,778                           | 182,181,828        | 372,495,901                     |
| 6.   | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts                            |                                       |                    |                                 |
| 7.   | Commissions, expenses paid and aggregate write-ins for deductions  | 115,057,543                           | 103,399,856        | 210,309,171                     |
| 8.   | Dividends paid to policyholders  | 118,197                               | 140,428            | 279,538                         |
| 9.   | Federal and foreign income taxes paid (recovered) net of \$ tax on capital gains (losses)                      |                                       |                    |                                 |
| 10.  | Total (Lines 5 through 9)  |                                       |                    |                                 |
| 11   | Net cash from operations (Line 4 minus Line 10)  |                                       |                    |                                 |
|      | Cash from Investments  | 21,001,275                            |                    | 02,002,112                      |
| 12   | Proceeds from investments sold, matured or repaid:   |                                       |                    |                                 |
| 12.  | 12.1 Bonds   | 140 012 020                           | 115 520 970        | 212 200 266                     |
|      | 12.2 Stocks  |                                       |                    |                                 |
|      |  | , ,                                   | ,                  | •                               |
|      | 12.3 Mortgage loans  |                                       |                    |                                 |
|      |  |                                       |                    |                                 |
|      | 12.5 Other invested assets   | , , , , , , , , , , , , , , , , , , , |                    |                                 |
|      | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments                                |                                       |                    |                                 |
|      | 12.7 Miscellaneous proceeds  |                                       |                    |                                 |
|      | 12.8 Total investment proceeds (Lines 12.1 to 12.7)  | 155,467,450                           | 120,515,759        | 216,641,333                     |
| 13.  | Cost of investments acquired (long-term only):   |                                       |                    |                                 |
|      | 13.1 Bonds   |                                       |                    |                                 |
|      | 13.2 Stocks  |                                       |                    |                                 |
|      | 13.3 Mortgage loans  |                                       |                    |                                 |
|      | 13.4 Real estate   |                                       |                    |                                 |
|      | 13.5 Other invested assets   | 2,732,799                             | 255,501            |                                 |
|      | 13.6 Miscellaneous applications  | 37,935,550                            | 116,911            |                                 |
|      | 13.7 Total investments acquired (Lines 13.1 to 13.6)   | 211,060,588                           | 134,410,356        | 270,925,128                     |
| 14.  | Net increase/(decrease) in contract loans and premium notes  |                                       |                    |                                 |
| 15.  | Net cash from investments (Line 12.8 minus Line 13.7 and Line 14)  | (55,593,138)                          | (13,894,597)       | (54,283,795                     |
|      | Cash from Financing and Miscellaneous Sources  |                                       |                    |                                 |
| 16.  | Cash provided (applied):   |                                       |                    |                                 |
|      | 16.1 Surplus notes, capital notes  |                                       |                    |                                 |
|      | 16.2 Capital and paid in surplus, less treasury stock  |                                       |                    |                                 |
|      | 16.3 Borrowed funds  |                                       |                    |                                 |
|      | 16.4 Net deposits on deposit-type contracts and other insurance liabilities                                    |                                       |                    |                                 |
|      | 16.5 Dividends to stockholders   |                                       |                    |                                 |
|      | 16.6 Other cash provided (applied)   | 41.564.743                            | 4.765.864          | (1.712.254                      |
| 17.  | Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6) |                                       |                    |                                 |
|      | Reconciliation of Cash, Cash Equivalents and Short-Term Investments  |                                       |                    |                                 |
| 18.  | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)                | 7,025,884                             | 4,533,483          | (3,113,937                      |
|      | Cash, cash equivalents and short-term investments:   |                                       |                    | , . ,                           |
|      | 19.1 Beginning of year.  | 7,662,130                             | 10,776,067         | 10,776,067                      |
|      | 19.2 End of period (Line 18 plus Line 19.1)  |                                       |                    |                                 |
| Note | e: Supplemental disclosures of cash flow information for non-cash transactions:                                | . 1,000,017                           | . 3,007,000        | 7,002,100                       |
| 20.0 | 0001. Activity of Tax Credit Limited Partnership Investments   |                                       |                    |                                 |
|      | 0002. Utilization of Purchased Premium Tax Credits.  |                                       |                    |                                 |
| 20.0 | 0003. Transfer of Investments from Bonds to Preferred Stock  | 33,987,043                            |                    |                                 |