



## **ERIE INDEMNITY COMPANY**

### **Investor Supplement Second Quarter 2025**

This report is for informational purposes only and includes financial statements and financial exhibits that are unaudited. This report should be read in conjunction with documents filed with the U.S. Securities and Exchange Commission, including the most recent Annual Report on Form 10-K for 2024.

**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025**  
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**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025**  
**Definitions**

**Indemnity** is a publicly held Pennsylvania business corporation that has since its incorporation in 1925 served as the attorney-in-fact for the subscribers (policyholders) at the Erie Insurance Exchange ("Exchange"). Our primary function as attorney-in-fact is to perform policy issuance and renewal services on behalf of the subscribers at the Exchange. We also act as attorney-in-fact on behalf of the subscribers at the Exchange with respect to all claims handling and investment management services, as well as the service provider for all claims handling, life insurance and investment management services for the Exchange's insurance subsidiaries, collectively referred to as "administrative services".

**Exchange**, which also commenced business in 1925, is a Pennsylvania-domiciled reciprocal insurer that writes property and casualty insurance.

**Property and Casualty Group**

The Property and Casualty Group ("P&C Group") is a regional insurance group operating in 12 Midwestern, Mid-Atlantic, and Southeastern states and the District of Columbia. The P&C Group is comprised of the Exchange and its wholly owned property and casualty insurance subsidiaries. Certain operating and statistical measures have been incorporated herein to provide supplemental data that indicate current trends in the P&C Group's business. These measures include revenue, policies in-force and policyholder retention. Policyholder retention is defined as renewal policies in the current period divided by total policies in the prior period.

The P&C Group, along with others in the property and casualty insurance industry, use statutory underwriting ratios as measures of performance. The loss and loss expense ratio is the ratio of incurred losses and loss adjustment expenses to earned premiums. The statutory underwriting expense ratio is the ratio of underwriting expenses to written premiums. The combined ratio is the sum of the loss and loss expense ratio, the underwriting expense ratio and the policyholder dividend ratio. A combined ratio below 100% demonstrates underwriting profit; a combined ratio above 100% demonstrates underwriting losses.

- The calendar year ratio represents the combined ratio for the current calendar year.
- Loss reserve development is the increase or decrease in incurred losses and loss adjustment expenses as a result of the re-estimation of loss and loss adjustment expense reserves at successive valuation dates for a group of claims. Loss reserve development may be related to one or more prior years. The prior year reserve development ratio represents the ratio of prior years' incurred losses and loss adjustment expenses to earned premiums.
- The current accident year catastrophe loss ratio represents the ratio of current accident year incurred catastrophe losses and loss adjustment expenses to earned premiums.
- The current accident year excluding catastrophes ratio represents the sum of the current accident year incurred losses and loss adjustment expenses to earned premiums ratio, the underwriting expense ratio and the policyholder dividend ratio.

**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025 (Unaudited)**

*(dollars in thousands, except per share data)*

Indemnity Consolidated Income Statements							
Three Months Ended					Six Months Ended		
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
<b>Operating revenue</b>							
Management fee revenue - policy issuance and renewal services	\$ 823,853	\$ 755,049	\$ 698,340	\$ 769,162	\$ 760,886	\$ 1,578,902	\$ 1,426,572
Management fee revenue - administrative services	18,296	17,645	17,216	17,154	17,051	35,941	46,976
Administrative services reimbursement revenue	212,644	210,273	201,987	206,754	206,028	422,917	544,411
Service agreement revenue	5,304	6,432	6,547	6,816	6,473	11,736	12,987
Total operating revenue	1,060,097	989,399	924,090	999,886	990,438	2,049,496	1,871,139
<b>Operating expenses</b>							
Commissions <sup>(1)</sup>	427,750	389,729	361,982	397,136	392,468	817,479	735,744
Agent incentive compensation <sup>(1)</sup>	35,692	47,131	23,192	23,380	27,483	82,823	59,967
Non-commission expenses	184,838	190,890	169,619	192,491	174,251	375,728	348,813
Cost of operations - policy issuance and renewal services	648,280	627,750	554,793	613,007	594,202	1,276,030	1,144,524
Cost of operations - administrative services	212,644	210,273	201,987	206,754	206,028	422,917	397,595
Total operating expenses	860,924	838,023	756,780	819,761	800,230	1,698,947	1,542,119
Operating income	199,173	151,376	167,310	180,125	190,208	350,549	329,020
<b>Investment income</b>							
Interest and dividend income, net	19,947	18,876	19,083	17,449	16,274	38,823	31,652
Equity in earnings (losses) of limited partnerships	83	1,072	1,837	(127)	(264)	1,155	261
Net investment income	20,030	19,948	20,920	17,322	16,010	39,978	31,913
Net realized and unrealized investment gains (losses)	479	502	246	2,925	(1,795)	981	58
Net impairment losses recognized in earnings	(909)	(914)	(361)	(698)	(388)	(1,823)	(3,065)
Total investment income	19,600	19,536	20,805	19,549	13,827	39,136	28,906
Other income	1,974	3,834	3,693	1,168	3,292	5,808	6,703
Income before income taxes	220,747	174,746	191,808	200,842	207,327	395,493	364,629
Income tax expense	46,062	36,329	39,779	41,012	43,424	82,391	76,174
Net income	\$ 174,685	\$ 138,417	\$ 152,029	\$ 159,830	\$ 163,903	\$ 313,102	\$ 288,455
Net income per share - diluted	\$ 3.34	\$ 2.65	\$ 2.91	\$ 3.06	\$ 3.13	\$ 5.99	\$ 5.52

*(1) Historical periods have been restated to conform to current period presentation.*

**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025 (Unaudited)**

*(in thousands)*

**Assets**

Cash, cash equivalents and restricted cash  
Receivables from Erie Insurance Exchange and affiliates, net  
Investments, net  
Fixed assets, net  
Agent loans, net  
Defined benefit pension plan  
Other assets, net

**Total assets**

**Liabilities and shareholders' equity**

**Liabilities**

Commissions payable  
Agent incentive compensation  
Defined benefit pension plan  
Contract liability  
Other liabilities

**Total liabilities**

**Shareholders' equity**

**Total liabilities and shareholders' equity**

Indemnity Consolidated Balance Sheet Information					
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
\$	358,027	\$ 260,379	\$ 298,397	\$ 221,213	\$ 170,634
	769,148	719,898	707,060	736,973	708,171
	1,246,601	1,229,285	1,159,116	1,169,600	1,108,139
	519,834	513,088	513,494	480,707	469,145
	99,572	98,823	92,731	91,636	66,280
	54,650	57,480	21,311	64,172	65,221
	80,382	89,275	96,505	99,846	104,370
<b>\$</b>	<b>3,128,214</b>	<b>\$ 2,968,228</b>	<b>\$ 2,888,614</b>	<b>\$ 2,864,147</b>	<b>\$ 2,691,960</b>
\$	446,424	\$ 429,380	\$ 408,309	\$ 426,341	\$ 413,205
	70,101	42,190	75,458	60,073	44,870
	26,820	26,197	28,070	27,757	26,591
	68,807	65,805	63,931	63,974	62,215
	331,517	337,305	325,588	338,047	316,266
	<b>943,669</b>	<b>900,877</b>	<b>901,356</b>	<b>916,192</b>	<b>863,147</b>
	<b>2,184,545</b>	<b>2,067,351</b>	<b>1,987,258</b>	<b>1,947,955</b>	<b>1,828,813</b>
<b>\$</b>	<b>3,128,214</b>	<b>\$ 2,968,228</b>	<b>\$ 2,888,614</b>	<b>\$ 2,864,147</b>	<b>\$ 2,691,960</b>

**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025 (Unaudited)**

**Property and Casualty Group**  
**Direct Written Premium Growth Measures**

	Three Months Ended					Six Months Ended	
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
<i>(dollars in thousands)</i>							
<b>Direct written premiums of the P&amp;C Group</b>							
Private passenger auto	\$ 1,381,534	\$ 1,305,092	\$ 1,178,433	\$ 1,339,707	\$ 1,287,418	\$ 2,686,626	\$ 2,442,369
Homeowners	1,020,040	797,232	843,405	956,385	917,549	1,817,272	1,598,191
Commercial multi-peril	493,114	479,746	415,996	414,132	438,806	972,860	857,605
Workers compensation	111,663	135,495	99,842	111,935	123,369	247,158	262,355
Commercial auto	304,704	301,380	246,062	250,801	272,548	606,084	535,603
All other lines of business	113,147	101,729	81,513	89,342	95,496	214,876	180,083
P&C Group direct written premiums - total	<u>\$ 3,424,202</u>	<u>\$ 3,120,674</u>	<u>\$ 2,865,251</u>	<u>\$ 3,162,302</u>	<u>\$ 3,135,186</u>	<u>\$ 6,544,876</u>	<u>\$ 5,876,206</u>

**Property and Casualty Group**  
**Direct Written Premium Growth Measures**

	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
<b>12 month growth rate policies in force</b>					
Total all lines	1.7 %	3.2 %	4.8 %	6.0 %	6.8 %
Total personal lines	1.5 %	3.1 %	4.8 %	6.2 %	7.1 %
Total commercial lines	3.0 %	3.8 %	4.6 %	4.8 %	4.9 %
<b>Retention trends <sup>(1)</sup></b>					
Total all lines	89.7 %	89.9 %	90.4 %	90.8 %	91.1 %
Total personal lines	90.9 %	91.1 %	91.6 %	91.9 %	92.1 %
Total commercial lines	81.5 %	81.3 %	82.0 %	82.7 %	83.5 %
<b>12 month % change average premiums</b>					
Total all lines	11.9 %	13.2 %	13.4 %	12.8 %	11.9 %
Total personal lines	12.8 %	14.6 %	15.1 %	14.7 %	13.7 %
Total commercial lines	9.0 %	9.4 %	9.4 %	9.3 %	9.0 %

*(1) Policyholder retention rates are impacted when a policyholder cancels an existing policy and enters into a new policy due to various factors, including buying a new home or changing the policy type. When this occurs, the cancelled policy reduces the reported retention rate.*

**Erie Indemnity Company**  
**Investor Supplement - Second Quarter 2025 (Unaudited)**

Property and Casualty Group								
Statutory Basis Combined Ratio - Direct Business								
Three Months Ended June 30, 2025					Three Months Ended June 30, 2024			
	Prior Year Reserve Development Calendar Year	Current Accident Year Catastrophe Losses	Current Accident Year Excluding Catastrophes			Prior Year Reserve Development Calendar Year	Current Accident Year Catastrophe Losses	Current Accident Year Excluding Catastrophes
<b>Direct business only</b>								
Private passenger auto	110.6 %	(2.0) %	4.6 %	108.0 %	118.1 %	(2.5) %	1.7 %	118.9 %
Homeowners	136.9 %	(2.5) %	64.0 %	75.4 %	131.0 %	(3.0) %	50.7 %	83.3 %
Other personal lines	116.4 %	3.8 %	0.8 %	111.8 %	157.5 %	48.7 %	0.5 %	108.3 %
<b>Total personal lines</b>	<b>121.2 %</b>	<b>(2.1) %</b>	<b>28.3 %</b>	<b>95.0 %</b>	<b>123.8 %</b>	<b>(1.8) %</b>	<b>20.6 %</b>	<b>105.0 %</b>
Commercial multi-peril	91.3 %	(1.2) %	18.0 %	74.5 %	95.5 %	(2.3) %	13.7 %	84.1 %
Commercial auto	122.1 %	2.9 %	1.6 %	117.6 %	124.1 %	9.7 %	1.2 %	113.2 %
Workers compensation	101.6 %	0.9 %	0.0 %	100.7 %	75.0 %	(26.8) %	0.0 %	101.8 %
Other commercial lines	107.4 %	(9.3) %	0.0 %	116.7 %	125.3 %	4.1 %	0.0 %	121.2 %
<b>Total commercial lines</b>	<b>103.1 %</b>	<b>(0.2) %</b>	<b>9.5 %</b>	<b>93.8 %</b>	<b>102.7 %</b>	<b>(2.0) %</b>	<b>7.0 %</b>	<b>97.7 %</b>
<b>Grand total</b>	<b>116.1 %</b>	<b>(1.5) %</b>	<b>23.0 %</b>	<b>94.6 %</b>	<b>117.6 %</b>	<b>(1.9) %</b>	<b>16.7 %</b>	<b>102.8 %</b>
Six Months Ended June 30, 2025					Six Months Ended June 30, 2024			
	Prior Year Reserve Development Calendar Year	Current Accident Year Catastrophe Losses	Current Accident Year Excluding Catastrophes			Prior Year Reserve Development Calendar Year	Current Accident Year Catastrophe Losses	Current Accident Year Excluding Catastrophes
<b>Direct business only</b>								
Private passenger auto	106.5 %	(3.6) %	3.4 %	106.7 %	117.2 %	(2.0) %	1.3 %	117.9 %
Homeowners	129.1 %	(4.6) %	56.0 %	77.7 %	118.8 %	(3.2) %	39.7 %	82.3 %
Other personal lines	114.1 %	4.8 %	0.4 %	108.9 %	135.1 %	30.6 %	0.5 %	104.0 %
<b>Total personal lines</b>	<b>115.7 %</b>	<b>(3.8) %</b>	<b>24.4 %</b>	<b>95.1 %</b>	<b>118.2 %</b>	<b>(1.9) %</b>	<b>16.1 %</b>	<b>104.0 %</b>
Commercial multi-peril	98.8 %	2.1 %	15.5 %	81.2 %	92.0 %	(3.2) %	10.7 %	84.5 %
Commercial auto	114.1 %	0.2 %	1.2 %	112.7 %	115.5 %	5.2 %	1.0 %	109.3 %
Workers compensation	93.6 %	0.1 %	0.0 %	93.5 %	79.6 %	(15.7) %	0.0 %	95.3 %
Other commercial lines	106.7 %	(10.4) %	0.0 %	117.1 %	118.9 %	2.1 %	0.0 %	116.8 %
<b>Total commercial lines</b>	<b>103.3 %</b>	<b>0.4 %</b>	<b>8.1 %</b>	<b>94.8 %</b>	<b>98.7 %</b>	<b>(2.3) %</b>	<b>5.5 %</b>	<b>95.5 %</b>
<b>Grand total</b>	<b>112.2 %</b>	<b>(2.6) %</b>	<b>19.7 %</b>	<b>95.1 %</b>	<b>112.5 %</b>	<b>(2.0) %</b>	<b>13.0 %</b>	<b>101.5 %</b>