Erie Indemnity Company

Consolidated Statements of Operations

(dollars in thousands, except per share data)

	Thi	Three months ended March 31,		
		2025		2024
		(Unau	d)	
Operating revenue				
Management fee revenue - policy issuance and renewal services	\$	755,049	\$	665,686
Management fee revenue - administrative services		17,645		16,934
Administrative services reimbursement revenue		210,273		191,567
Service agreement revenue		6,432		6,514
Total operating revenue		989,399		880,701
Operating expenses				
Cost of operations - policy issuance and renewal services		627,750		550,322
Cost of operations - administrative services		210,273		191,567
Total operating expenses		838,023		741,889
Operating income		151,376		138,812
Investment income				
Net investment income		19,948		15,903
Net realized and unrealized investment gains		502		1,853
Net impairment losses recognized in earnings		(914)		(2,677)
Total investment income		19,536		15,079
Other income		3,834		3,411
Income before income taxes		174,746		157,302
Income tax expense		36,329		32,750
Net income	\$	138,417	\$	124,552
Net income per share				
Class A common stock – basic	\$	2.97	\$	2.67
Class A common stock – diluted	\$	2.65	\$	2.38
Class B common stock – basic and diluted	\$	446	\$	401
Weighted average shares outstanding – Basic				
Class A common stock		46,188,903		46,189,014
Class B common stock		2,542		2,542
Weighted average shares outstanding – Diluted				
Class A common stock	<u></u> ;	52,304,384		52,301,803
Class B common stock		2,542		2,542
Dividends declared per share				
Class A common stock	\$	1.365	\$	1.275
Class B common stock	\$	204.75	\$	191.25

Erie Indemnity Company

Consolidated Statements of Financial Position

(in thousands)

Assets Current assets: Cash and cash equivalents (includes restricted cash of \$25,164 and \$23,559, respectively) Available-for-sale securities Receivables from Erie Insurance Exchange and affiliates, net Prepaid expenses and other current assets, net Accrued investment income Total current assets 1 Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net	March 31, 2025 (Unaudited)		December 31, 2024	
Current assets: Cash and cash equivalents (includes restricted cash of \$25,164 and \$23,559, respectively) Available-for-sale securities Receivables from Erie Insurance Exchange and affiliates, net Prepaid expenses and other current assets, net Accrued investment income Total current assets 1 Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets \$ 2 Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation				
Cash and cash equivalents (includes restricted cash of \$25,164 and \$23,559, respectively) Available-for-sale securities Receivables from Erie Insurance Exchange and affiliates, net Prepaid expenses and other current assets, net Accrued investment income Total current assets Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities				
Available-for-sale securities Receivables from Erie Insurance Exchange and affiliates, net Prepaid expenses and other current assets, net Accrued investment income Total current assets Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation				
Receivables from Erie Insurance Exchange and affiliates, net Prepaid expenses and other current assets, net Accrued investment income Total current assets 1 Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets S 2 Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities	260,379	\$	298,397	
Prepaid expenses and other current assets, net Accrued investment income Total current assets 1 Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets \$ 2 Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	52,976		44,604	
Accrued investment income Total current assets Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation	719,898		707,060	
Total current assets Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation Deferred executive compensation	78,387		83,902	
Available-for-sale securities, net Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets S 2 Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation Deferred executive compensation	10,849		11,069	
Equity securities Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets S Z Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation	1,122,489		1,145,032	
Available-for-sale and equity securities lent Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Server the property of the prope	1,047,540		991,726	
Fixed assets, net Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation	81,814		85,891	
Agent loans, net Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	12,289		7,285	
Defined benefit pension plan Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation Deferred executive compensation Deferred income taxes, net	513,088		513,494	
Other assets, net Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation Deferred executive compensation	85,723		80,597	
Total assets Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Securities lending payable Total current liabilities	57,480		21,311	
Liabilities and shareholders' equity Current liabilities: Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred executive compensation Deferred executive compensation Deferred income taxes, net	47,805		43,278	
Current liabilities: Commissions payable \$ Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Contract liability Deferred executive compensation Deferred income taxes, net	2,968,228	\$	2,888,614	
Commissions payable Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net				
Agent incentive compensation Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net				
Accounts payable and accrued liabilities Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	429,380	\$	408,309	
Dividends payable Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	42,190		75,458	
Contract liability Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	210,708		190,028	
Deferred executive compensation Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	63,569		63,569	
Securities lending payable Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	44,102		42,761	
Total current liabilities Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	9,636		14,874	
Defined benefit pension plan Contract liability Deferred executive compensation Deferred income taxes, net	12,706		7,513	
Contract liability Deferred executive compensation Deferred income taxes, net	812,291		802,512	
Deferred executive compensation Deferred income taxes, net	26,197		28,070	
Deferred income taxes, net	21,703		21,170	
	22,944		19,721	
Other long-term liabilities	3,704		6,418	
	14,038		23,465	
Total liabilities	900,877		901,356	
Shareholders' equity2	2,067,351		1,987,258	
Total liabilities and shareholders' equity \$ 2	2,968,228	\$	2,888,614	