



ERIE INDEMNITY COMPANY

Investor Supplement Third Quarter 2025

This report is for informational purposes only and includes financial statements and financial exhibits that are unaudited. This report should be read in conjunction with documents filed with the U.S. Securities and Exchange Commission, including the most recent Annual Report on Form 10-K for 2024.

Erie Indemnity Company
Investor Supplement - Third Quarter 2025
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Erie Indemnity Company
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Definitions

Indemnity is a publicly held Pennsylvania business corporation that has since its incorporation in 1925 served as the attorney-in-fact for the subscribers (policyholders) at the Erie Insurance Exchange ("Exchange"). Our primary function as attorney-in-fact is to perform policy issuance and renewal services on behalf of the subscribers at the Exchange. We also act as attorney-in-fact on behalf of the subscribers at the Exchange with respect to all claims handling and investment management services, as well as the service provider for all claims handling, life insurance and investment management services for the Exchange's insurance subsidiaries, collectively referred to as "administrative services".

Exchange, which also commenced business in 1925, is a Pennsylvania-domiciled reciprocal insurer that writes property and casualty insurance.

Property and Casualty Group

The Property and Casualty Group ("P&C Group") is a regional insurance group operating in 12 Midwestern, Mid-Atlantic, and Southeastern states and the District of Columbia. The P&C Group is comprised of the Exchange and its wholly owned property and casualty insurance subsidiaries. Certain operating and statistical measures have been incorporated herein to provide supplemental data that indicate current trends in the P&C Group's business. These measures include revenue, policies in-force and policyholder retention. Policyholder retention is defined as renewal policies in the current period divided by total policies in the prior period.

The P&C Group, along with others in the property and casualty insurance industry, use statutory underwriting ratios as measures of performance. The loss and loss expense ratio is the ratio of incurred losses and loss adjustment expenses to earned premiums. The statutory underwriting expense ratio is the ratio of underwriting expenses to written premiums. The combined ratio is the sum of the loss and loss expense ratio, the underwriting expense ratio and the policyholder dividend ratio. A combined ratio below 100% demonstrates underwriting profit; a combined ratio above 100% demonstrates underwriting losses.

- The calendar year ratio represents the combined ratio for the current calendar year.
- Loss reserve development is the increase or decrease in incurred losses and loss adjustment expenses as a result of the re-estimation of loss and loss adjustment expense reserves at successive valuation dates for a group of claims. Loss reserve development may be related to one or more prior years. The prior year reserve development ratio represents the ratio of prior years' incurred losses and loss adjustment expenses to earned premiums.
- The current accident year catastrophe loss ratio represents the ratio of current accident year incurred catastrophe losses and loss adjustment expenses to earned premiums.
- The current accident year excluding catastrophes ratio represents the sum of the current accident year incurred losses and loss adjustment expenses to earned premiums ratio, the underwriting expense ratio and the policyholder dividend ratio.

Erie Indemnity Company
Investor Supplement - Third Quarter 2025 (Unaudited)

(dollars in thousands, except per share data)

Operating revenue

Management fee revenue - policy issuance and renewal services	\$ 825,275	\$ 823,853	\$ 755,049	\$ 698,340	\$ 769,162	\$ 2,404,177	\$ 2,195,734
Management fee revenue - administrative services	18,831	18,296	17,645	17,216	17,154	54,772	51,139
Administrative services reimbursement revenue	215,694	212,644	210,273	201,987	206,754	638,611	604,349
Service agreement revenue	6,939	5,304	6,432	6,547	6,816	18,675	19,803
Total operating revenue	1,066,739	1,060,097	989,399	924,090	999,886	3,116,235	2,871,025

Operating expenses

Commissions ⁽¹⁾	426,585	427,750	389,729	361,982	397,136	1,244,064	1,132,880
Agent incentive compensation ⁽¹⁾	34,928	35,692	47,131	23,192	23,380	117,751	83,347
Non-commission expenses	180,611	184,838	190,890	169,619	192,491	556,339	541,304
Cost of operations - policy issuance and renewal services	642,124	648,280	627,750	554,793	613,007	1,918,154	1,757,531
Cost of operations - administrative services	215,694	212,644	210,273	201,987	206,754	638,611	604,349
Total operating expenses	857,818	860,924	838,023	756,780	819,761	2,556,765	2,361,880
Operating income	208,921	199,173	151,376	167,310	180,125	559,470	509,145

Investment income

Interest and dividend income, net	20,919	19,947	18,876	19,083	17,449	59,742	49,101
Equity in earnings (losses) of limited partnerships	114	83	1,072	1,837	(127)	1,269	134
Net investment income	21,033	20,030	19,948	20,920	17,322	61,011	49,235
Net realized and unrealized investment gains	1,331	479	502	246	2,925	2,312	2,983
Net impairment losses recognized in earnings	(810)	(909)	(914)	(361)	(698)	(2,633)	(3,763)
Total investment income	21,554	19,600	19,536	20,805	19,549	60,690	48,455

Other income	2,286	1,974	3,834	3,693	1,168	8,094	7,871
Income before income taxes	232,761	220,747	174,746	191,808	200,842	628,254	565,471
Income tax expense	49,908	46,062	36,329	39,779	41,012	132,299	117,186

Net income

Net income per share - diluted

Indemnity Consolidated Income Statements							
Three Months Ended					Nine Months Ended		
September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	September 30, 2025	September 30, 2024	
\$ 825,275	\$ 823,853	\$ 755,049	\$ 698,340	\$ 769,162	\$ 2,404,177	\$ 2,195,734	
18,831	18,296	17,645	17,216	17,154	54,772	51,139	
215,694	212,644	210,273	201,987	206,754	638,611	604,349	
6,939	5,304	6,432	6,547	6,816	18,675	19,803	
1,066,739	1,060,097	989,399	924,090	999,886	3,116,235	2,871,025	
426,585	427,750	389,729	361,982	397,136	1,244,064	1,132,880	
34,928	35,692	47,131	23,192	23,380	117,751	83,347	
180,611	184,838	190,890	169,619	192,491	556,339	541,304	
642,124	648,280	627,750	554,793	613,007	1,918,154	1,757,531	
215,694	212,644	210,273	201,987	206,754	638,611	604,349	
857,818	860,924	838,023	756,780	819,761	2,556,765	2,361,880	
208,921	199,173	151,376	167,310	180,125	559,470	509,145	
20,919	19,947	18,876	19,083	17,449	59,742	49,101	
114	83	1,072	1,837	(127)	1,269	134	
21,033	20,030	19,948	20,920	17,322	61,011	49,235	
1,331	479	502	246	2,925	2,312	2,983	
(810)	(909)	(914)	(361)	(698)	(2,633)	(3,763)	
21,554	19,600	19,536	20,805	19,549	60,690	48,455	
2,286	1,974	3,834	3,693	1,168	8,094	7,871	
232,761	220,747	174,746	191,808	200,842	628,254	565,471	
49,908	46,062	36,329	39,779	41,012	132,299	117,186	
\$ 182,853	\$ 174,685	\$ 138,417	\$ 152,029	\$ 159,830	\$ 495,955	\$ 448,285	
\$ 3.50	\$ 3.34	\$ 2.65	\$ 2.91	\$ 3.06	\$ 9.48	\$ 8.57	

(1) Historical periods have been restated to conform to current period presentation.

Erie Indemnity Company
Investor Supplement - Third Quarter 2025 (Unaudited)

(in thousands)

Assets

Cash, cash equivalents and restricted cash
Receivables from Erie Insurance Exchange and affiliates, net
Investments, net
Fixed assets, net
Agent loans, net
Defined benefit pension plan
Other assets, net

Total assets

Liabilities and shareholders' equity

Liabilities

Commissions payable
Agent incentive compensation
Defined benefit pension plan
Contract liability
Other liabilities

Total liabilities

Shareholders' equity

Total liabilities and shareholders' equity

Indemnity Consolidated Balance Sheet Information					
September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	
\$ 568,551	\$ 358,027	\$ 260,379	\$ 298,397	\$ 221,213	
780,473	769,148	719,898	707,060	736,973	
1,176,319	1,246,601	1,229,285	1,159,116	1,169,600	
557,607	519,834	513,088	513,494	480,707	
109,131	99,572	98,823	92,731	91,636	
51,819	54,650	57,480	21,311	64,172	
80,428	80,382	89,275	96,505	99,846	
\$ 3,324,328	\$ 3,128,214	\$ 2,968,228	\$ 2,888,614	\$ 2,864,147	
\$ 425,310	\$ 446,424	\$ 429,380	\$ 408,309	\$ 426,341	
99,717	70,101	42,190	75,458	60,073	
31,065	26,820	26,197	28,070	27,757	
71,310	68,807	65,805	63,931	63,974	
388,048	331,517	337,305	325,588	338,047	
1,015,450	943,669	900,877	901,356	916,192	
2,308,878	2,184,545	2,067,351	1,987,258	1,947,955	
\$ 3,324,328	\$ 3,128,214	\$ 2,968,228	\$ 2,888,614	\$ 2,864,147	

Erie Indemnity Company
Investor Supplement - Third Quarter 2025 (Unaudited)

Property and Casualty Group
Direct Written Premium Growth Measures

	Three Months Ended				Nine Months Ended	
	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	September 30, 2024
<i>(dollars in thousands)</i>						
Direct written premiums of the P&C Group						
Private passenger auto	\$ 1,399,624	\$ 1,381,534	\$ 1,305,092	\$ 1,178,433	\$ 1,339,707	\$ 4,086,250 \$ 3,782,076
Homeowners	1,058,154	1,020,040	797,232	843,405	956,385	2,875,426 2,554,576
Commercial multi-peril	457,397	493,114	479,746	415,996	414,132	1,430,257 1,271,737
Workers compensation	103,931	111,663	135,495	99,842	111,935	351,089 374,290
Commercial auto	276,738	304,704	301,380	246,062	250,801	882,822 786,404
All other lines of business	106,594	113,147	101,729	81,513	89,342	321,470 269,425
P&C Group direct written premiums - total	<u>\$ 3,402,438</u>	<u>\$ 3,424,202</u>	<u>\$ 3,120,674</u>	<u>\$ 2,865,251</u>	<u>\$ 3,162,302</u>	<u>\$ 9,947,314 \$ 9,038,508</u>

Property and Casualty Group
Direct Written Premium Growth Measures

	September 30, 2025	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024
12 month growth rate policies in force					
Total all lines	0.2 %	1.7 %	3.2 %	4.8 %	6.0 %
Total personal lines	(0.2)%	1.5 %	3.1 %	4.8 %	6.2 %
Total commercial lines	3.0 %	3.0 %	3.8 %	4.6 %	4.8 %
Retention trends ⁽¹⁾					
Total all lines	89.1 %	89.7 %	89.9 %	90.4 %	90.8 %
Total personal lines	90.1 %	90.9 %	91.1 %	91.6 %	91.9 %
Total commercial lines	82.0 %	81.5 %	81.3 %	82.0 %	82.7 %
12 month % change average premiums					
Total all lines	10.7 %	11.9 %	13.2 %	13.4 %	12.8 %
Total personal lines	11.1 %	12.8 %	14.6 %	15.1 %	14.7 %
Total commercial lines	7.9 %	9.0 %	9.4 %	9.4 %	9.3 %

(1) Policyholder retention rates are impacted when a policyholder cancels an existing policy and enters into a new policy due to various factors, including buying a new home or changing the policy type. When this occurs, the cancelled policy reduces the reported retention rate.

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Property and Casualty Group								
Statutory Basis Combined Ratio - Direct Business								
Three Months Ended September 30, 2025					Three Months Ended September 30, 2024			
	Prior Year	Current	Current		Prior Year	Current	Current	
	Reserve	Accident	Accident		Reserve	Accident	Accident	
	Development	Year	Year		Development	Year	Year	
	Calendar	Catastrophe	Excluding		Calendar	Catastrophe	Excluding	
	Year	Losses	Catastrophes		Year	Losses	Catastrophes	
Direct business only								
Private passenger auto	112.4 %	1.2 %	0.5 %	110.7 %	116.9 %	0.4 %	1.6 %	114.9 %
Homeowners	83.1 %	(1.7) %	7.0 %	77.8 %	111.3 %	(1.2) %	32.4 %	80.1 %
Other personal lines	113.7 %	(15.1) %	0.8 %	128.0 %	129.1 %	4.9 %	1.0 %	123.2 %
Total personal lines	100.6 %	(0.2) %	3.1 %	97.7 %	114.9 %	(0.2) %	13.6 %	101.5 %
Commercial multi-peril	83.1 %	(2.1) %	7.3 %	77.9 %	98.5 %	1.5 %	14.2 %	82.8 %
Commercial auto	122.1 %	(0.4) %	0.3 %	122.2 %	141.4 %	15.0 %	0.8 %	125.6 %
Workers compensation	120.9 %	9.7 %	0.0 %	111.2 %	99.4 %	(15.9) %	0.0 %	115.3 %
Other commercial lines	148.9 %	15.6 %	0.0 %	133.3 %	157.7 %	30.4 %	0.0 %	127.3 %
Total commercial lines	104.2 %	1.1 %	3.8 %	99.3 %	115.1 %	4.7 %	7.2 %	103.2 %
Grand total	101.6 %	0.2 %	3.3 %	98.1 %	115.0 %	1.2 %	11.8 %	102.0 %
Nine Months Ended September 30, 2025					Nine Months Ended September 30, 2024			
	Prior Year	Current	Current		Prior Year	Current	Current	
	Reserve	Accident	Accident		Reserve	Accident	Accident	
	Development	Year	Year		Development	Year	Year	
	Calendar	Catastrophe	Excluding		Calendar	Catastrophe	Excluding	
	Year	Losses	Catastrophes		Year	Losses	Catastrophes	
Direct business only								
Private passenger auto	108.5 %	(1.9) %	2.4 %	108.0 %	117.1 %	(1.2) %	1.4 %	116.9 %
Homeowners	113.4 %	(3.6) %	39.2 %	77.8 %	116.2 %	(2.5) %	37.1 %	81.6 %
Other personal lines	114.0 %	(2.0) %	0.6 %	115.4 %	133.1 %	21.7 %	0.7 %	110.7 %
Total personal lines	110.5 %	(2.6) %	17.1 %	96.0 %	117.0 %	(1.3) %	15.2 %	103.1 %
Commercial multi-peril	93.4 %	0.6 %	12.7 %	80.1 %	94.3 %	(1.5) %	11.9 %	83.9 %
Commercial auto	116.8 %	0.0 %	0.9 %	115.9 %	124.5 %	8.6 %	0.9 %	115.0 %
Workers compensation	102.6 %	3.2 %	0.0 %	99.4 %	86.2 %	(15.8) %	0.0 %	102.0 %
Other commercial lines	121.7 %	(1.2) %	0.0 %	122.9 %	132.7 %	12.2 %	0.0 %	120.5 %
Total commercial lines	103.6 %	0.7 %	6.6 %	96.3 %	104.4 %	0.1 %	6.1 %	98.2 %
Grand total	108.6 %	(1.7) %	14.1 %	96.2 %	113.4 %	(0.9) %	12.6 %	101.7 %