



CISA Conference

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**Global force
Thriving communities**

Forward Looking Statements

Disclaimer

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Additional Information

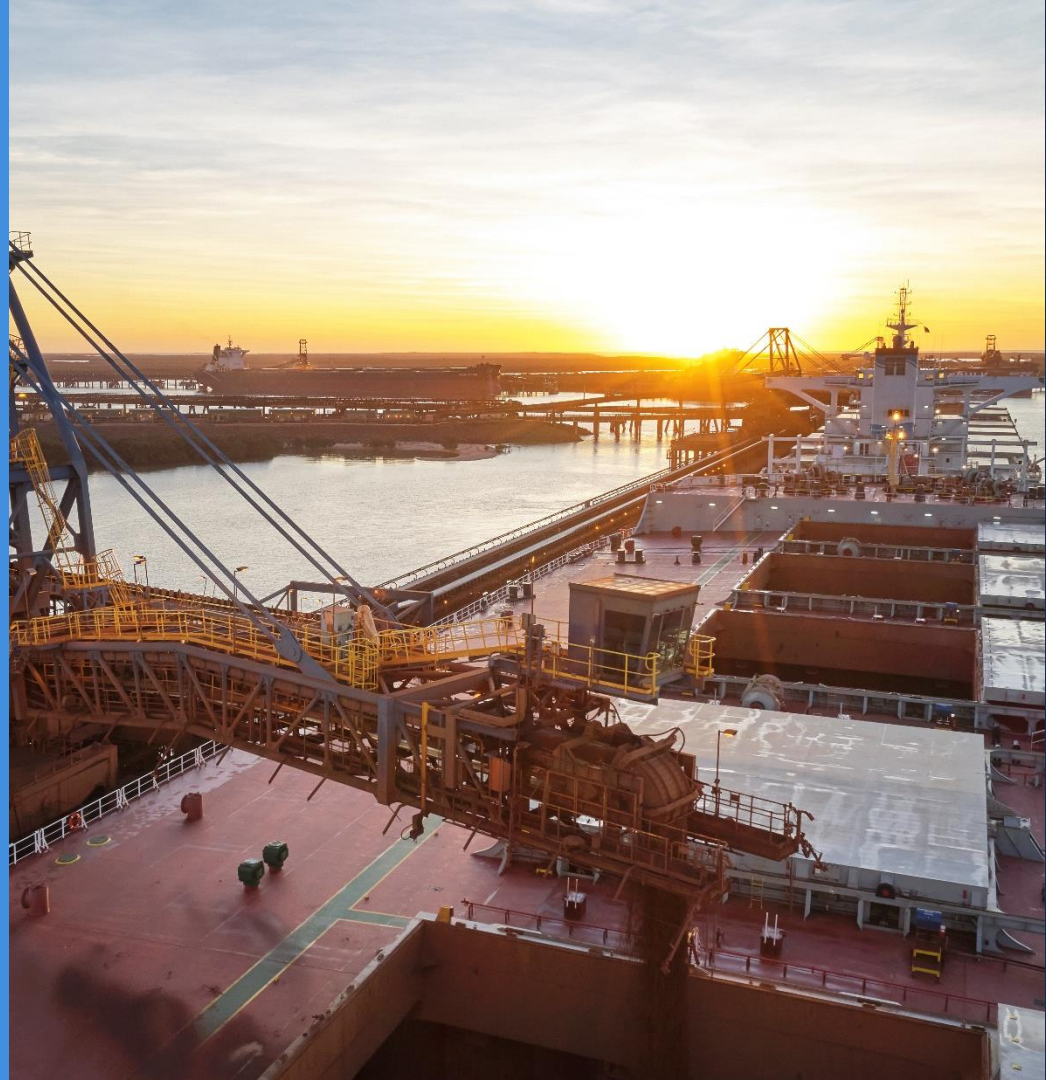
This presentation should be read in conjunction with the Annual Report at 30 June 2019 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the *Corporations Act 2001*.

Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statements released to the Australian Securities Exchange on 2 April 2019 for its Magnetite projects and on 23 August 2019 for its Haematite projects. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.



Delivering value for our customers



A world class company

Wholly owned,
fully integrated
supply chain

>1.3 billion tonnes
Shipped

~170mtpa
Shipping rate

Core supplier
to China

Low cost
producer



Sustainable low cost producer

Industry leading cost position

Structural improvements

Solomon + blending + processing

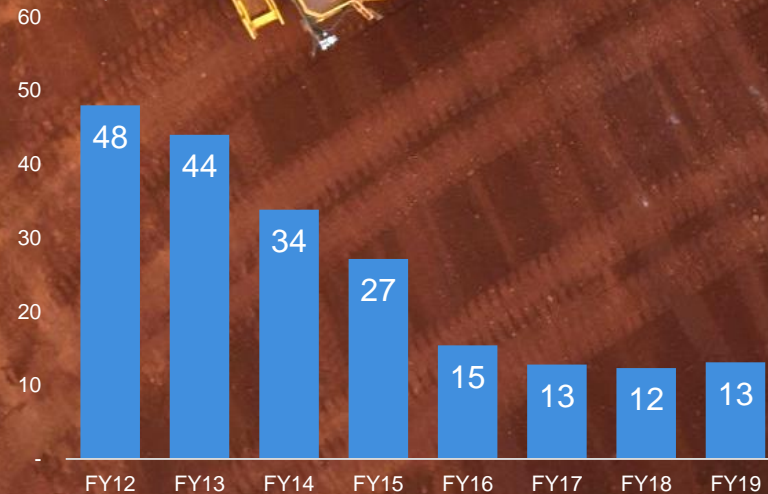
Productivity and efficiency

Utilisation, recoveries, maintenance

Innovation and technology

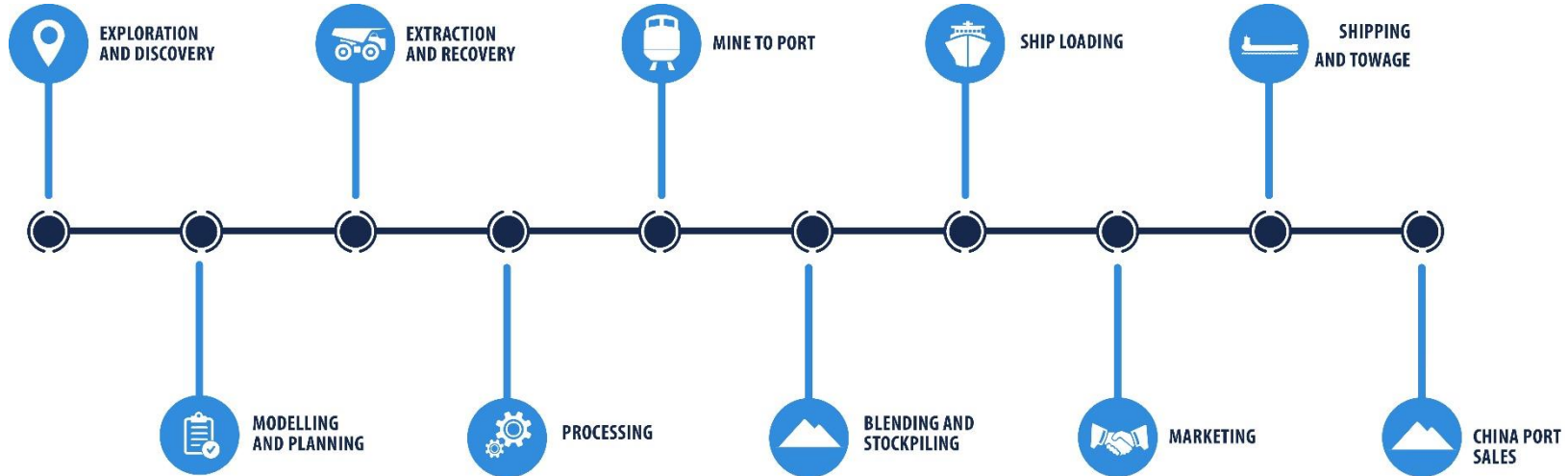
Autonomy, conveyor, ore carriers, data analysis

C1 US\$/wmt



Fully integrated supply chain

Supported by a culture of innovation



Integrated operations and marketing

Direct customer engagement driving deep market insights

Co-location of key decision makers enabling rapid response to market trends

Agile product mix adjustments to meet customers' needs

Collaborative operations and marketing to optimise market opportunities



China port sales



Enhanced sales channel offering, supporting FMG's marketing strategy of direct customer engagement

Established in April 2019 to provide greater flexibility

Customers have greater choice:

- Purchase in smaller lot sizes
 - Renminbi
 - From multiple regional ports
 - Expedited delivery
-

Sales volume expected to represent ~5% of FMG's China sales

Enhanced product mix



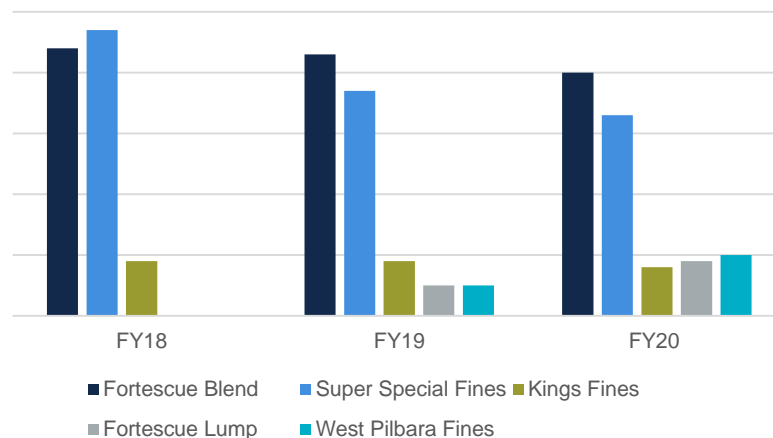
Product mix **iron grade increasing**

Introduction of **West Pilbara Fines**

Production of **Fortescue Lump**

Reduced **Super Special Fines**

FY2020 product mix optimisation delivers value



Fortescue product attributes



Physical characteristics of products deliver value

Coarse grain sizing **promotes sinter productivity**

Granulation **benefits blending** with higher Fe fine grain ores

Lower melt temperature than Brazilian and other Australian ores requires less coke

Well suited to **deep bed sintering** techniques which requires less coke
and **reduces SO₂ and NO_x emissions**

Iron ore growth projects

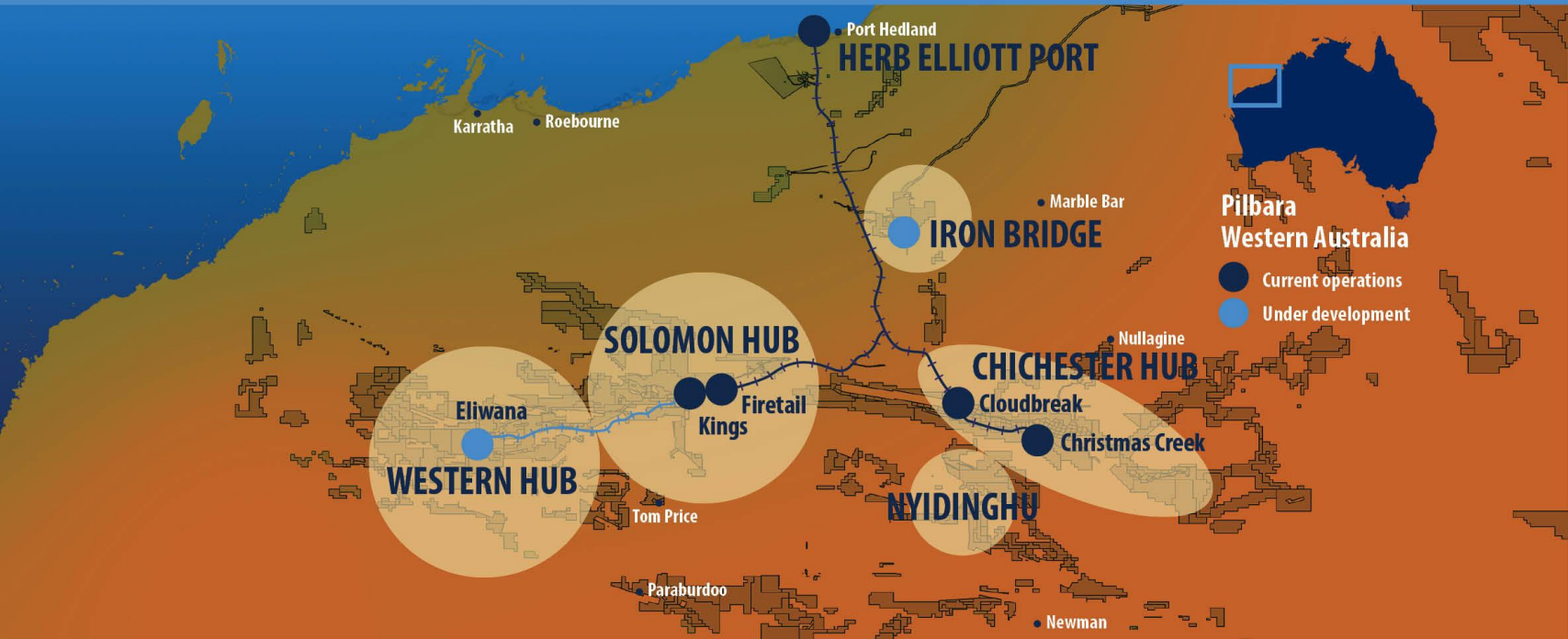
Eliwana and
Iron Bridge



Significant Pilbara footprint



Maintaining mine life and sustaining product quality



Eliwana project

US\$1.275 billion capital investment,
Progressing on schedule and budget



Infrastructure

143km rail; 30mtpa dry OPF

Latest technology

Driving low cost operation

First ore on train

December 2020

West Pilbara Fines

Growing volumes to 40mtpa

Iron Bridge Magnetite Project

US\$2.6 billion investment delivering expanded product suite to customers

22 mpta

First ore scheduled mid-2022

67% Fe

Low impurity premium product

Low capital intensity and operating cost

Energy efficient

Industry leading, proven design



Diverse product aligned with customer requirements

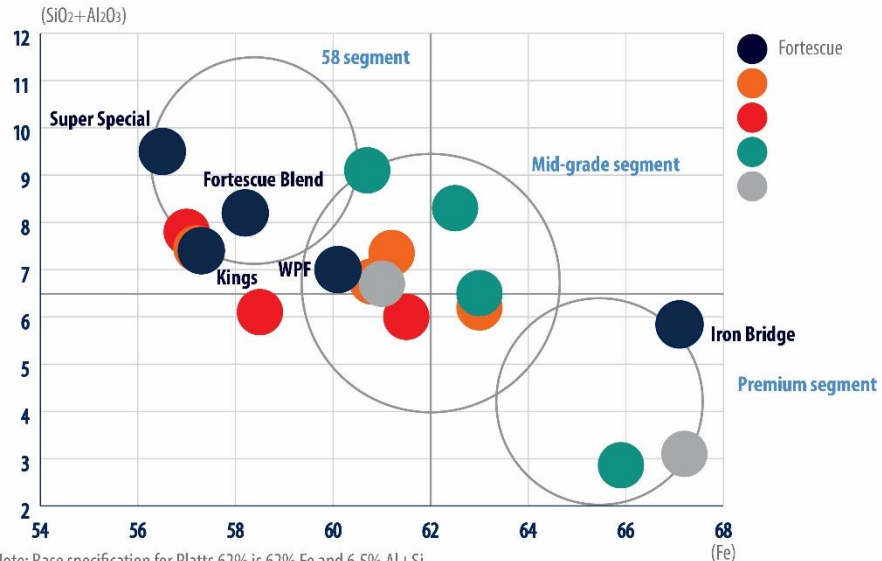


Competitively positioned across all key segments

Flexibility to optimise product mix to meet customer requirements

Highest grade Australian product with global scale in magnetite

Product positioning: Natural Fe v Gangue ($\text{SiO}_2 + \text{Al}_2\text{O}_3$)



Note: Base specification for Platts 62% is 62% Fe and 6.5% Al+Si
Source: Fortescue, company reports

FY20 Guidance



170-175mt
Shipments

^{US} **\$13.25-13.75**
C1 cost / wmt

^{US} **\$2.4 billion**
Capital investment



Our Vision

The safest, lowest cost, most profitable mining company

Fortescue's Values

 Safety	 Family	 Empowerment	 Frugality	 Stretch targets
 Integrity	 Enthusiasm	 Courage and determination	 Generating ideas	 Humility



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