GLORY

DRIVE MORE VALUE

from your smart automation investment

UBIQULAR™

Making the **right business decisions**

DATA IS THE DRIVER OF DECISION-MAKING AND BUSINESS TRANSFORMATION

In today's interconnected world, data has become the lifeblood of automation, decision-making, and business transformation. Data and analytics guide business strategies and is constantly collected, processed, and leveraged to shape our experiences and drive progress.

In the banking and retail space, this is no different.

Many of your customers still choose to use cash, whether this is at a bank branch or in a store; and for others it's the only payment method available to them. Now more than ever, it's important that your business-critical systems, including cash handling devices, are kept in their best operational state and you are ready to serve your customers.

REALISING THE POWER OF DATA

Data is now a driver of revenue in its own right and is becoming as valuable to businesses as their existing products and services. But the challenge is how to access it and analyse the most relevant data, to drive informed decision-making.

Data does not provide insight; that requires information, and data only becomes information when it is processed into a usable form. Information is a historic view of what happened; it becomes "intelligence" when it is coupled with business knowledge. Intelligence is the basis of decisions about what to do in the future and leverages what can be learned from the information in the (recent) past.

Data extracted, and turned into intelligence, from your cash handling solutions can help optimise your cash processes; to save you time, energy, and costs. It can help simplify your operations, as well as your relationship with your CIT provider.

This data has always been there, so how do you get this data and make sense of it?

Uncovering **business insights**

OPTIMISE RESOURCE UTILISATION

Much of the data required to inform your strategic business decision is already there, the challenge is to turn this hidden data into a usable form that can be easily interpreted.

Many organisations lack the time and resources to dedicate to this administrative burden and are looking for ways to uncover potential drivers to help optimise resource utilisation and deliver higher performance.

To make sense of this data and to enable efficient analysis, Glory offers a suite of Enterprise Managed Services, UBIQULAR™, to provide a solution to gather, interpret and act upon the data provided by your cash handling devices.

WHAT IS UBIQULAR?

UBIQULAR, from Glory, is a suite of managed, cloud-based, digital services. The UBIQULAR software suite drives an improved user experience, by ensuring Glory cash automation solutions remain at their optimal operational performance levels.

Providing managed digital services, at an enterprise level, you can have full visibility of your estate, the ability to remotely manage and update devices and gain actionable insights into cash activities that can help data-driven decision making - all managed by the experts at Glory.

By combining our flexible cash automation solutions, our experience and global service reach, with our digital managed services, Glory can help you to optimise your cash handling costs, increase revenue and improve overall performance of your branches and stores.

Leverage the **power of information**

WHY SHOULD I CONSIDER UBIQULAR SERVICES FROM GLORY?

Glory's 'Software as a Service' (SaaS) solutions are tailored for both Financial Institutions and Retailers, to enable greater value to be gained from Glory cash automation solutions.

The UBIQULAR suite reflects Glory's continued goal of delivering greater insight and actionable intelligence around the cash being processed through its customers' businesses. This is achieved via the use of analytics and management information, associated with the devices, the remote monitoring and management of devices and the delivery of automated cash forecasting that optimises cash inventories. Combining the analytical power of UBIQULAR with IoT enabled devices, means Glory delivers connected services, and secure cloud-based solutions that effortlessly scale with your business.

HOW CAN UBIQULAR SOLVE MY OPERATIONAL CHALLENGES?

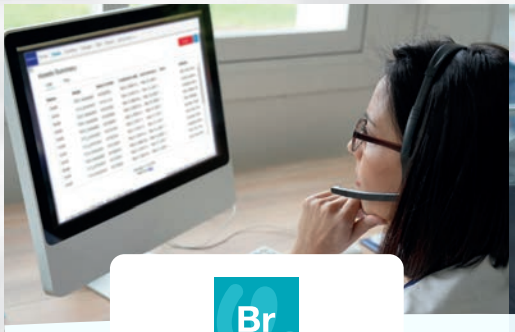
Our services are ready to be adapted to your specific way of working, while bringing our advice and experience on both global, in-country, and regulatory best practice. Our broad base of knowledge in both retail and financial services ensures you stay focused on your core business.

For retailers, UBIQULAR improves the operational efficiency of your stores. It allows retailers to focus on their core business activities and relieves them of cash-related labour, leaving time to concentrate on the primary task of serving customers, rather than back-office administration.

For financial institutions, availability of cash automation devices is of paramount importance. UBIQULAR helps monitor and manage your fleet efficiently and cost effectively; thereby increasing operational availability.

What solutions are part of the UBIQULAR suite?

Glory's UBIQULAR suite of digital managed services comprises of 4 solutions; each designed to help you optimise costs, increase revenue and improve performance.



UBIQULAR™ Bridge

UBIQULAR™ Bridge provides complete visibility of your devices to maximise their uptime. It enables Glory to monitor and manage your fleet efficiently; thereby increasing operational availability and providing real-time performance data.

UBIQULAR™ BridgePlus

UBIQULAR BridgePlus is a patch management and update service for your Glory retail devices. Automated security compliance via deployment of patches and updates, reduces vulnerability to attacks; all centrally managed and deployed to protect your essential cash automation systems.

UBIQULAR™ Inform

UBIQULAR Inform provides a clear view of cash transaction activity across the enterprise, providing automated data collection and analysis. This enables identification of where higher efficiency can be gained, to optimise device and staff resources, therefore increasing productivity and gaining monetary savings.

UBIQULAR™ Manage

UBIQULAR Manage is a Glory managed service providing cash automation, cash management, device monitoring, armoured carrier management services and provisional bank credit. Retailers can focus on their core business activities and relieves them of nearly all cash related labour.

Continuous performance monitoring with UBIQULAR Bridge

By enabling continuous performance monitoring of cash automation devices, Glory can manage your fleet proactively and efficiently; thereby increasing operational availability and providing real time performance data. UBIQULAR Bridge also provides supplementary data for proactive support, faster issue resolution and critical product health checks, resulting in higher operational availability.

Device health

To maintain devices in their best operational state, UBIQULAR Bridge can be utilised by the Glory Administrator to remotely manage and deploy updates to a fleet of devices when required, without affecting unit availability.

Error resolution

If a site visit is required to fix a potential issue, Glory engineers are armed with advanced details and can come prepared to fix the issue on the first visit, which means less downtime and interruptions.

Maintain availability

Availability of cash automation devices is of paramount importance. Remotely monitoring devices installed within an organisation frees staff and ensures devices are available to perform transactions.

User help-desk support

With more detailed information provided to Glory to aid issue resolution, UBIQULAR Bridge can also support the coordination of self-fix activities.

Remote firmware/ pattern updates

UBIQULAR Bridge enables cash handling organisations to adhere to compliance with the latest regulations regarding banknote fitness and ensure they accept and dispense valid notes.

Transaction and cash inventory analysis with UBIQULAR Inform

UBIQULAR Inform focuses on transactions, to analyse where higher efficiency can be gained to optimise device and staff resources, therefore increasing productivity and gaining monetary savings. Automated, accurate and timely information helps inform business decisions more quickly and improves transparency.

Improved decision making

With accurate and timely information, management can make informed decisions that are aligned with the organisation's goals and objectives. Information regarding cash usage, transactions and trends is readily available and usable to make decisions.

Enhanced transparency and accountability

An enterprise reporting system improves transparency by providing clear and comprehensive views of the organisation's activities and performance. Data can be interrogated over short, medium, or long-term date ranges to provide customised trend data.

Increased efficiency

Automated reporting processes reduce the time and effort required to produce reports and make them available to stakeholders. Information is presented in a consistent manner, across devices and locations, with no further manipulation required.

Improved communication

An enterprise reporting system improves communication by providing a centralised platform for sharing information and insights. With a proper visual representation of data for easier analysis, visibility to data can be made available across the organisation.

UBIQULAR™ BridgePlus

Patch management and compliance with UBIQULAR BridgePlus

As cybersecurity becomes an increasingly critical consideration for organisations, the pressure is on IT professionals to ensure that every available update is installed. Often, patching and updates aren't done as frequently or comprehensively as they need to be due to time pressures. With UBIQULAR BridgePlus, Glory can offer a centrally managed and deployed, subscription-based service to ensure your cash automation devices are always up-to-date.

Automated monthly updates

Automation of software and patch updates can drastically reduce the time IT teams spend on repetitive tasks, such as identifying security risks, testing systems, and deploying patches to multiple devices; freeing up staff and resources.

Monthly compliance reporting

Enterprise-wide reports to demonstrate compliance across the retailer's estate. In-depth information on patch status and history so IT departments, executives, and compliance auditors can instantly view the information they need.

Centrally provided service

The service is managed and deployed by Glory, allowing our customers to focus on their core-business and releasing staff from administration tasks.

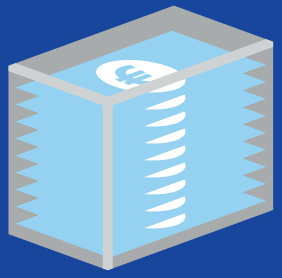
Cloud-based and scalable

The service can be deployed to as many locations and devices as required. Both small and large retail organisations can benefit from this service.

UBIQULAR™ Manage

Outsourced cash management services with UBIQULAR Manage

UBIQULAR Manage provides an advanced cash management solution to enable you to focus on better customer service and running your business. This flexible service includes cash automation, CIT reporting and provisional credit; working together to help relieve retailers of day-to-day cash management tasks, while improving cash flow and increasing business efficiency.



Cash management, change orders and replenishment

Glory can monitor cash levels in cash recyclers and automatically generate change orders and schedule cash collections. Glory can ensure cash levels in a store remain optimised, using a combination of cash automation systems and software to reduce costly CIT deliveries and collections.

Enterprise-level reporting

Glory can provide enterprise level reporting, giving a complete cash picture across the organisation or at individual store level around cash monitoring, tracking and equipment.

Day-to-day CIT relationship management

Glory can provide you with CIT Performance Detail reports daily, which you can use to hold your CIT provider to account. These reports will allow you to compare what money has been ordered against what was delivered by the CIT provider, thus enabling you to query any discrepancies quickly and escalate directly.

Provisional credit available

Glory can enable provisional credit, if supported by the retailer's banking partner, thus improving cashflow, so the value is in a retailer's bank account, even before it has been picked up by a CIT provider. Glory can provide supporting reports and transactional information to assist you with managing adjustments when required.

Are you ready to start your data transformation journey?

In today's data-driven world, smart automation is no longer just about machines – it's about intelligence. Glory's UBIQULAR™ suite of digital managed services empowers financial institutions and retailers to unlock the full potential of their cash automation investments.

UBIQULAR isn't just a software suite – it's a strategic partner in your data transformation journey. With Glory's global expertise and flexible digital service solutions, you can focus on what matters most; your customers.

Let UBIQULAR take care of the data, your devices, and the decisions – so you can take care of your business.

Discover how UBIQULAR can elevate your operations.

Contact Glory today.

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