



GLORY

**GLORY SOLUTIONS FOR
SERVICE STATIONS**



COMMON CHALLENGES OF SERVICE STATIONS

With the rise of new energies and services, service stations are becoming versatile.

Customers are expecting a wider set of services designed around the driver's needs, prompting service station owners to rethink the traditional business model. Recognising the transformative nature of this industry shift, we have worked with decision makers like you to address these common issues in the industry:

- Assembling the right team & managing the workflow in a tight labour market
- Navigating the complexities of day-to-day operational and financial management
- Staying ahead of competition with decisions guided by real time insights
- Attracting new customers and retaining existing ones with inventive ways to create a better experience

THE OPPORTUNITIES TO STREAMLINE YOUR OPERATIONS



Cloud Services

Ease of deployment with enterprise level remote monitoring and management software suite

Simple point-of-sale integration

Self Payment and Check-out terminals

Reduce theft risks and mitigate labour shortage issues



ATM, Cash Withdrawals, Bill Payments, Parcel Delivery and other value added services

Extend your offering to consumers while reducing CIT costs



Back Office

Secure Cash Management

Click & Collect / Drive thru

Ecosystem trusted by major brands



Restaurant / Cafe

Self ordering and payment kiosks



Gas station

Offer choice of cash payment at kiosk

Car wash

Take advantage of automation and digitalisation to get more from this business



APPLICATIONS & BENEFITS



FEATURED PRODUCTS



Self check-out
(convenience store)

Front office
(convenience store)

Ordering process
(restaurant & café / drive-thru)

Self-Payment kiosk
(gas station)

Back office
(stores with high cash volume)

How Glory can help

Improve the customer service while enhancing your efficiency

- ✓ Reducing queues during peak hours
- ✓ Reassign cashiers to higher value activities
- ✓ Reduce potential risks at the stations
- ✓ Increase average check size
- ✓ Improve customer experience





CAFES | SELF ORDERING

How Glory can help

Improve the experience you deliver in-store

- Release your staff from the stress of manual cash handling
- Free up your staff from ordering tasks
 - ✓ Quicker ordering process
 - ✓ Greater staff productivity
 - ✓ Additional upselling opportunities





CASH ACCEPTANCE AT PUMPS

How Glory can help

Offer payment choice to serve all customers

- Accept and automate cash payment at pumps
- Eliminate manual cash counting and exposed cash



OTHER VALUE ADDED SERVICES



PARCEL COLLECTION



BANKING TRANSACTIONS



POS SOFTWARE INTEGRATION

How Glory can help

Simplify the integration of point-of-sale devices to your POS system

- Out-of-the-box connectivity
 - ✓ Easy installation in your environment
 - ✓ Real-time device connectivity
 - ✓ Low cost integration
 - ✓ Interface with rest of Glory solutions
 - ✓ Secured and certified

How Glory can help

Improve the customer service by delivering speed and convenience

- Expanded service options for F&B or convenience goods





BACK OFFICE

How Glory can help

Automatise your back-of-house cash processes to improve your efficiency

- Improved efficiency
 - ✓ Reduced cash operation costs
 - ✓ Quicker EOD reconciliation
 - ✓ Greater staff productivity
- Increased security
 - ✓ Prevent robbery and cash shrinkage
 - ✓ Tracking of all cash operations
- Greater fund efficiency
 - ✓ Real time sales and cash flow



ENTERPRISE-LEVEL SOFTWARE SOLUTIONS

REALISE FURTHER EFFICIENCIES BY PAIRING IT WITH UBIQULAR™



**UBIQULAR™
Bridge**

Optimise device operational availability

- Notifications of potential operational issues
- Effective problem resolution and faster return to service
- Remote firmware and currency pattern updates

**Device
management**

**Remote
monitoring**

**Cash
reporting**

**Automated
Business
Intelligence**

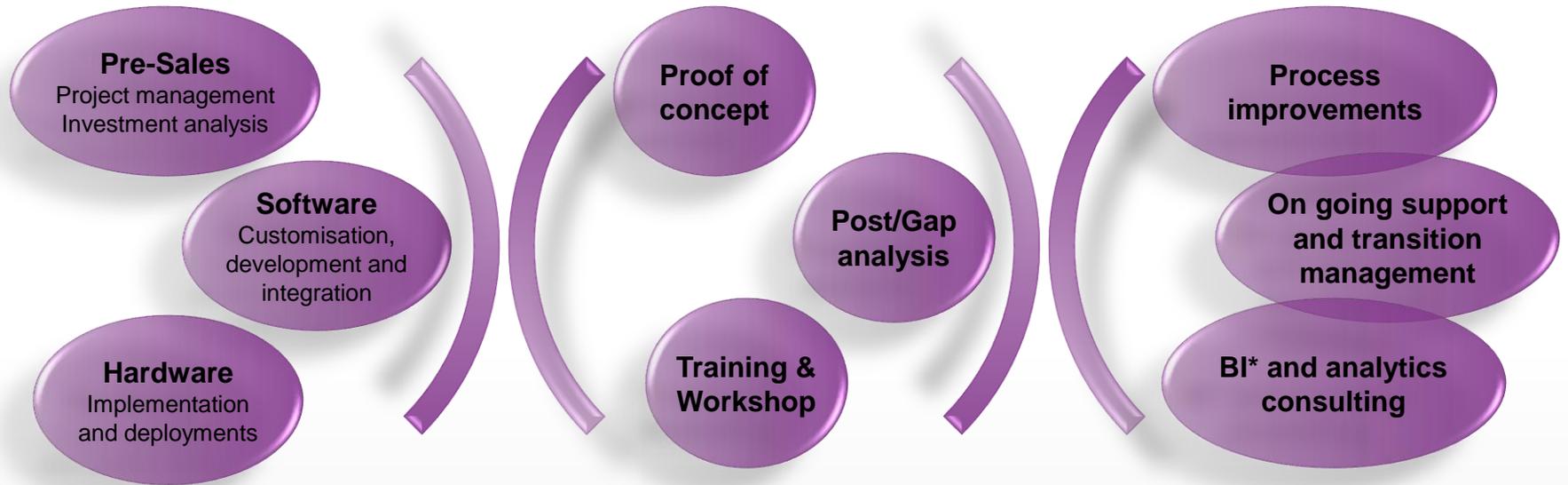
Maximise the value of your cash devices

- Clear view of cash activity, inventory, device usage, operational and technical issues
- Visibility of denominational breakdowns to aid with future predictions of cash usage
- Excess cash holdings analysis and usage patterns to help reduce cash induced expenses



**UBIQULAR™
Inform**

Industry experts ensuring successful change management



* Business Intelligence

DEPLOYMENT OPTIONS

Different options to fit the best your business and organisation



A trusted global leader

**Deployments in multiple segments**

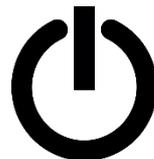
300,000+ locations incl. 110,000+ Retail stores

**Presence in over 100 countries**

Direct sales & service in 20+ countries

**11,000+ employees worldwide**

1,200+ Researchers & Industry Experts

**Founded in 1918**

100 years' history as cash handling experts

**Global Market Leader ***

2,000,000+ devices supported worldwide



Best advanced market leading solutions 7% of our revenue in R&D investment

* Sources: IDC FinTech 2022 / RBR 2023_Retail



CONTACT US



Glory Asia Pacific Offices

Australia | New Zealand | India | Hong Kong and Macau | Indonesia | Malaysia | Singapore

<https://www.glory-global.com/en-sg/contact-us/>

Scan or click to
get in touch

Glory Global Solutions is part of GLORY LTD. This document is for general guidance only. As the Company's products and services are continually being developed it is important for customers to check that the information contained herein includes the latest particulars. Although every precaution has been taken in preparation of this document, the Company and the publisher accept no responsibility for errors or omissions. The Company and the publisher accept no liability for loss or damages resulting from the use of the information contained herein. This document is not part of a contract or licence save insofar as may be expressly agreed. All capabilities and capacity and throughput figures are subject to note/coin size, note/coin quality and process used. GLORY and its associated graphical representation is a trademark or a registered trademark of GLORY LTD. Group of Companies in the EU, the U.S. and other countries. © Glory Global Solutions (International) Limited 2024.