SECURELY ACHIEVING CX GOALS: WHERE TO AIM AND HOW TO GET THERE

In today's digital-first world, more tech support requests are handled remotely and more customer care agents and technicians are working in flexible, hybrid environments. How is this new dynamic impacting customer care/support goals?



UP AND TO THE RIGHT

According to an IDG study conducted on behalf of Rescue, customer care and support leaders are prioritizing the quality and speed of interactions to keep customers happy and move their businesses in the right direction.

TOP CUSTOMER CARE/SUPPORT GOALS

(CX) AND EASE OF SERVICE

IMPROVE CUSTOMER EXPERIENCE

Making tech support easy makes it easy to do business with your company, especially in today's competitive market where easy wins.

IMPROVE SPEED OF PROBLEM RESOLUTION

A faster support experience is a better customer experience, and ticket velocity keeps technicians from getting bogged down.



To help organizations meet these customer care/support goals, three main objectives are rising to the top, and they

HOW TO GET THERE

go hand in hand: Security, simplicity, and reliability.

CUSTOMER CARE/SUPPORT GOALS Not very important Not at all important Very important Somewhat important

TOP OBJECTIVES TO HELP MEET

Critical

SECURELY CONNECTING TO OUR CUSTOMERS

Security is - and will always be - a top concern when doing business remotely,

especially when it comes to sensitive tasks like remoting into a customer's device.

52% 35%

SIMPLIFYING THE SUPPORT EXPERIENCE FOR OUR CUSTOMERS

Simplicity is close behind security as a top objective but achieving one shouldn't

12%

-3%

1%

1%

42% 40% 14%

PROVIDING SUPPORT AGENTS

WITH RELIABLE AND SECURE SUPPORT TOOLS

sacrifice the other. Teams will need tools that allow them to do both.

46%

14%

2%

38%

Reliability is another non-negotiable. If your tools are down, you'll let your customers down.

THE TOOLS YOU USE TO

Rely on Rescue for the most secure connections,

99.99% uptime, and a frictionless experience.

SUPPORT YOUR CUSTOMERS CAN MAKE OR BREAK YOUR CX GOALS.

Try Rescue Free



Remote support made easy.

Source: IDG on behalf of Rescue, MarketPulse Research: Remote Customer Support, January 2022.

Rescue, built by GoTo.