

LogMeIn

Resellers Partner Program 2026

Tiers and Benefits

LogMeIn Partner
Network

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To help you win more with LogMeIn!



Welcome to the LogMeIn Partner Network

It is my privilege to welcome you to a new era of partnership built exclusively for LogMeIn Partners like you. The LogMeIn Partner Network is more than a benefits structure; it's a commitment to your growth and a testament to our belief in the power of partnership to shape the future of LogMeIn.

We've listened closely to our partners' evolving needs and designed the LogMeIn Partner Network to be a true accelerator for your business. Whether you deliver one or all LogMeIn's solutions to your customers, this program is built to empower you with the resources, support, and incentives you need to thrive in a rapidly changing technology landscape.

The LogMeIn Partner Network is about making it easier for you to succeed with LogMeIn solutions, from hands-on training and enablement to marketing support and a robust margin and incentive structure that celebrates your achievements.

Steve Shattuck
VP, Partner Ecosystems



Our dedicated partner team is here for you every step of the way, providing expertise, best practices, and proactive support to help you win new opportunities and deliver outstanding value to your customers.

This guide outlines all the benefits and resources available to you as part of the LogMeIn Partner Network. We are excited for you to experience how partnering with LogMeIn can ignite new possibilities for your business.

Thank you for your trust and partnership. Let's build something exceptional – together.

LogMeIn Partner Network

1

We'll get you started

Our award-winning Partner Exchange Portal puts training, marketing, analytics, and support resources at your fingertips.

2

We make it easy to win

With industry-leading technology, LogMeIn enables you to quickly acquire customers seeking AI-powered IT management and IT support solutions.

3

We offer you more

You'll be connected with dedicated partner resources to give you all of the support you need to thrive.

4

We give more in return

We offer exciting margins and lucrative incentives for every type of partnership.

5

We make you look good

LogMeIn helps you manage your customers' business and technology needs at scale. When they look good, so do you!

Our Global Partner Ecosystem



Value Added Resellers
Add best-in-class remote access and IT management to your portfolio.



Alliance Partners
Drive mutual growth and customer value with a trusted, industry-leading portfolio.



Managed Service Providers
Deliver remote support and unified endpoint management at scale.



Global Systems Integrators
Plan and project-manage your client's business and technology needs, at scale.



IT Distributors
Expand reach with a proven, channel-friendly IT solutions portfolio.

About our Partner Tiers



LogMeIn Partner
Network

Benefits for All

The LogMeIn Partner Network offers access to a multitude of benefits the moment partners join, regardless of their historical sales.

Beginning with an exciting onboarding process, Partners will receive a guided track to support and educate them from dedicated Partner teams, access to Partner Exchange – your portal to registering leads, downloading co-brandable marketing materials, and much more.

LogMeIn Partner Network Tiers

Advantage
\$80,001-\$300,000 ARR

Select
\$0-\$80,000 ARR

Premium
\$300,001+ ARR



LogMeIn Partner Network

LogMeIn Partner Network Tier Benefits - Resellers

LogMeIn Partner Network Benefits Enablement	Select	Advantage	Premium
Access to Pre-Sales Partner Solution Consultants	✓	✓	✓
Sales & Pre-Sales Training (Badges & Certifications)	✓	✓	✓
Open Support Tickets Through Partner Exchange	✓	✓	✓
Virtual & On-Demand LogMeIn Training	✓	✓	✓
Access to Partner Technical Support Team	✓	✓	✓
On-site Partner Sales Training	*	*	✓
Assigned Partner Success Team	*	*	✓

LogMeIn Partner Network Benefits Sales	Select	Advantage	Premium
Access to Demo Licensing	✓	✓	✓
Sales Incentives	✓	✓	✓
“Assigned” Quote Desk Support (NA Only)	✓	✓	✓
Account Mapping/BDR Call List Program	*	✓	✓
LogMeIn Insider Program	*	*	✓
Assigned Partner Success Team	*	*	✓

LogMeIn Partner Network Benefits Marketing	Select	Advantage	Premium
Self Service Marketing Campaigns, Toolkits and Co-brandable Content	✓	✓	✓
Partner Spotlight Feature	✓	✓	✓
Advisory Board Eligible	*	✓	✓
Custom Incentives	*	*	✓
Dedicated Marketing Resource	*	*	✓
Custom Marketing Plan Investment	*	*	✓

* To be reviewed by the LogMeIn Partner Team on a case-by-case basis.

Dedicated Partner Support to help you **win more** with **LogMeIn**

As a LogMeIn Partner, you will be supported by an entire team of people to help you identify, reach, and grow your customer base.

From a comprehensive onboarding process, ongoing learning and certification courses, co-marketing activities, to dedicated partner Solutions Consultants and product experts ready to help you close the deal. LogMeIn will be part of your team to work as a true partnership every step of the way for you and your customers.

Partner Manager

Partner Success

Partner Marketing

Solutions Consultant

Partner Enablement

Comprehensive Onboarding

LogMeIn Partner Network

LogMeIn

Get growing with the **LogMeIn** **Partner Network**

If you are a current Partner, please reach out to your dedicated Partner Manager with any questions.

New partners please click below to find out more or contact partner.requests@goto.com

[Learn more](#)

LogMeIn Partner Network

