MIDWEST CO-OP NEWSLETTER

OCTOBER 2026



GENERAL MANAGER'S MESSAGE



Allan Williamson
General Manager
awilliamson@midwestcoop.ca
519-392-8692 ext 1091

As we look ahead to 2027, we have several capital and repair projects underway across Midwest. We have ordered and are awaiting delivery of a new Rogator chassis with an Amazone spinner box, as well as a single-axle propane truck. We have also already taken delivery of two new sales pickups and a new ¾-tonne service truck for our Energy team. These investments will help ensure we have the equipment and resources needed to continue serving our members as we move forward.

Renovations at the Port Elgin Cardlock are nearing completion. Once complete, we will have doubled our diesel and gasoline pump count, as well as added a DEF pump. These upgrades will allow for quicker and more efficient service at this very busy site and will help us better serve our members.

Fuel prices are an obvious concern to everyone and, unfortunately, an issue we must all deal with. However, another concern we are keeping a close eye on is supply. Midwest continues to work with our strong supply partners to help ensure a consistent supply for our members. We also continue to ensure our bulk plants are kept full to help bridge any possible future supply issues. Supply during peak times, such as harvest, could become a challenge. We encourage members to get their tanks filled ahead of the busy season to help prepare for the peak period and ensure you have the fuel you need when you need it. A little planning ahead can go a long way during the busiest times of the year.

We will soon be submitting our Offering Statement renewal to FSRA. Once we have applied, we will be unable to accept new member investments until the renewal is approved. If you are wanting to take advantage of our strong member loan rates, we encourage you to do so while they are available and before we must temporarily pause new investments.

As always, thank you for your continued support of Midwest. We appreciate your business and the opportunity to serve our members and our communities.

Allan

PROUD TO SUPPORT IPM

Congratulations to the IPM Committee on an incredible event! We were proud to support and be part of this celebrated showcase of agriculture and community, and we appreciated the opportunity to connect with so many visitors at our booth throughout the week.

ANNUAL GENERAL MEETING

Save the date for our AGM. Wednesday November 25th at the Mildmay Arena.

INVEST IN MIDWEST

Support local. Grow together. When you invest in Midwest Co-op, you're helping us reinvest in the people, projects, initiatives, and communities we all call home. We're proud to live and work alongside you, building stronger local roots and a brighter future.

What are the current rates?
You could earn:

- **3.75% per annum for 1 year**
- **4.75% per annum for 3 years**
- **5.50% per annum for 5 years**

How do I make an investment?
For questions or to make an investment, please contact our Controller:
Jess Batte at **jbatte@midwestcoop.ca**

THANKSGIVING CLOSURE

Please be advised that all Midwest Co-op locations will be closed on Monday October 12th.

Happy Thanksgiving!



AGRONOMY UPDATE



Luke Hartung
Agronomy Sales & Marketing
lhartung@midwestcoop.ca

Fall Fertilizer and Soil Testing

There is still plenty of time to apply your phosphorus (P) and potassium (K) needs this fall for the 2027 crop season. Fall application can save valuable time in the spring and allows growers to take advantage of our 'fall plowdown' speacials on service.

To ensure you're applying the right amount of fertilizer, consider having your fields soil tested. Soil tests provide valuable information about field fertility and help determine fertilizer requirements, as well as identify the best fields for manure applications. Soil testing is recommended every 3 to 4 years to keep nutrient records current and support informed crop management decisions. If you haven't completed soil sampling on your farm yet, there's still time this fall. Contact your Midwest Co-op Crop Specialist to book you fields for soil sampling.

The Importance of Harvest Notes

With excellent harvest conditions across much of the region this fall, now is the perfect time to record your observations from your fields while they're still fresh in your mind. Keeping harvest notes can help improve managemnt decisions for future crops.

Key observtions to document include weed escapes, disease concerns such as white mold in soybeans, drainage or compaction issues, and variety performance. Taking note of these challenges and successes can help you make informed decisions and maximize crop performance in the years ahead.

Start Planning for 2027 Seed

Midwest Co-op offers a strong lineup of high-performing seed genetics from trusted partners including Pride, DEKALB, Sevita, NK, Silverline, De Dell, Enogen, Snobelen, and SeCan. With a wide range of options available, our Crop Specialist s can help identify the varieties that best match your fields, managemnt practices, and yield goals.

Planning ahead not only helps secure your preffered hybrids and varieties, but also provides access to valuable early order and early pay discounts. Through our network of variety plots across the region, we can share local performance data and insights to help you make confident seed decisions. Contact your Midwest Co-op Crop Specialist to review plot results, discuss your 2027 crop plan, and take advantage of available seed programs.

ENERGY UPDATE



Katrina McDonald
Energy Division Manager
1-888-337-3835

With fall arriving and cooler nights upon us, now is the perfect time to prepare your home, farm, and equipment for the heating season ahead. A little planning today can help prevent interruptions, simplify budgeting, and keep your family, employees, and livestock comfortable when winter weather arrives.

Book equipment service early.

Have you furnace, boiler, water heater, grain dryer, and other fuel-burning equipment inspected by a qualified technician. Regular maintenance helps equipment operate more safely, reliably, and efficiantly.

Check tanks and delivery access.

Keep lanes, gates, and fill points clear, and trim back any trees or shrubs around tanks and delivery areas. As winter approaches, make a snow removal plan and consider marking driveways and turnaround areas to help our drivers access your property safely and efficintly

Monitor your fuel level.

Dont wait until your tank is nearly empty. Cold weather, storms, and periods of high demand can affect delivery timelines. Automatic delivery and tank-monitoring options can provide added peace of mind throughout the heating season.

Review your account information.

Ensure we have the best phone number, email address, and any delivery instructions for your property so we can serve you efficiently when you need us.

Fixed Price Program Reminder:

For propane customers who typically lock in their price, please note that if you have not signed a new Fixed Price contract this year, your rate is not currently secured. Recent changes to the program require all customers to sign and return updated contracts.

If you have not yet completed your contract, please contact our office at **1-888-337-3835** and we will be happy to assit you.

And lastly, we wish you and your family a happy, safe, and enjoyable Thanksgiving!

RETAIL SPOTLIGHT - MARKDALE



Dan Hirt
Markdale Retail Manager
dhirt@midwestcoop.ca

As the days grow cooler and the leaves begin their annual transformation, there's no mistaking that fall has arrived in Grey County. It's one of the more beautiful times of the year, and you can see the season reflected throughout our store. From colourful pumpkins and vibrant mums to Rack Stacker deer feed and other fall essentials, we're fully stocked and ready to help you make the most of the season.

Wheather you're preparing for harvest, getting properties ready for winter, spending time outdoors, or simply enjoying everything autumn has to offer, we invite you to stop in and see us. Our team is always happy to help you find what you need and answer any questions along the way.

This October, you may notice some activity in our back sales area as we complete a flooring upgrade. New tile will be installed to help refresh and improve the space for our customer and staff. We will do everything possible to minimize disruptions during the project and keep your shopping experience as smoth and convenient as possible. We appreciate your patience and understanding while these improvements are underway and are looking forward to unveilling the updated space once the work is complete.

We're also excited to announce an expansion of our TMG Industrail offering. Midwest Co-op now has access to nearly TMG's entire lineup of farm, commercial, and industrical equipment, all available for ordering and shipping through our Markdale location. From equipment for acreage owners and farm operations, to tools and machinery for commercial applications, TMG offers a wide range of practical solutions. If you haven't already, be sure to stop by and check out the TMG units currently on display and talk with our team about what additional products are available.

As always, we would like to thank our members, customers, and community for your continued support. Your trust in Midwest Co-op means a great deal to us, and we are grateful for the opportunity to be part of your farms, businesses, homes, and everyday projects. We look forward to serving you throughout the busy harvest season and seeing you in the store this fall.



WELCOME NEW TEAM MEMBERS

We would like to welcome the following to our team:

- Darrell Vyse - Driver - Walkerton
- Kylie Morgan - Retail & Warehouse Associate - Markdale
- Kathleen Bannon - Retail Associate - Belgrave
- Graham Pringle - Energy Sales Specialist - Northern Territory/Hanover

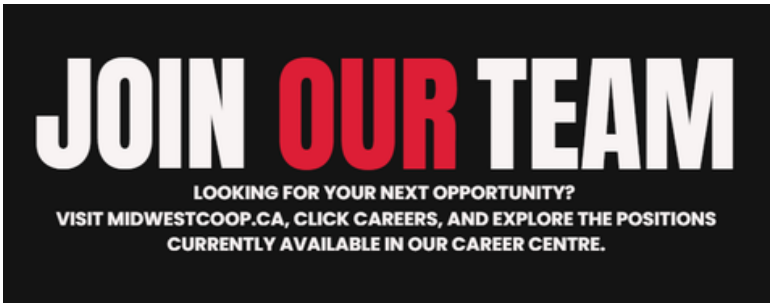
Congratulations to:

- Rayleen DeJong on her new position as Agronomy Operations Manager, Walkerton
- Krystal Lichty on her new position as Retail Location Coordinator, Mount Forest
- Greg McCullough on his new position as Energy Asset Manager & Training Specialist, Walkerton
- Joel Penner on his new position as Retail Inventory & Receiving Associate 2, Hanover
- Janelle Cruickshank on her new position as Energy Compliance Specialist, Hanover

We would like to thank our seasonal hires for their hard work and dedication throughout the season. Your efforts, positive attitude, and commitment have played an important role in serving our members, customers, and communities. We truly appreciate everything you have contributed and wish you all the best in your future endeavors.

We'd also like to highlight our Summer Interns and thank them for being part of our team this summer. Best of luck in your studies this year!

- Allison Maher - Agronomy Intern, Dundalk
- Amber Rice - Agronomy Intern, Dundalk
- Hayley VanderWier - Agronomy Intern, Belgrave
- Jayla Catto - Agronomy Intern, Walkerton
- Taylor Annett - Agronomy Intern, Walkerton
- Hailey Ernewein - Agronomy Intern, Walkerton
- Ava Horton - Agronomy Intern, Harriston
- Nicole Misch - Agronomy Intern, Harriston
- Ryan Livingston - Operations Intern, Harriston







SIERRA RAVEN DOOR MATT - 36' X 48'

REGULAR $17.99

SALE $11.99



DIESEL EXHAUST FLUID

REGULAR: $14.99/JUG SKID PRICE

SALE: $13.99/JUG 2+ SKIDS

(96 JUGS/SKID)



5 PACK PAPER GARDEN/LEAF BAGS

SALE: $3.46



TMG 3' WOOD CHPPER SHREDDER VACUUM

- 7 HP KOHLER GAS ENGINE
- 3'775 MM SIDE CHIPPING CHUTE
- REVERSIBLE DOUBLE-EDGE BLADES

REGULAR: $1699

SALE: $1549



TMG 10' SQUEEZE CATTLE WORK CHUTE

- 4500-LB WEIGHT SCALE
- SIDE EXIT & SIDE SQUEEZE
- UPPER/LOWER SWING OPENINGS
- LCD WEIGHT DISPLAY

REGULAR: $7699

SALE: $7099



TMG 12' HORSE STALL

- PINE LUMBER
- FRONT PANEL WINDOW/FEEDER AND SLIDING DOOR
- 12' X 12' X 7'

FRONT- REGULAR: $2199 **SALE: $1999**

SIDE/REAR - REGULAR: $1899 **SALE: $1749**

Belgrave 519-357-2711
Dundalk 519-923-2014
Durham 519-369-2415
Hanover 519-364-4777
Harriston 519-338-2331
Markdale 519-986-2031
Mount Forest 519-323-1271
Teeswater 519-392-0090
Walkerton 519-881-2021
Wiarton 519-534-1840
Energy 1-888-337-3835
Head Office 1-888-718-8010

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