Tokio Marine GX Broker Academy

1 - 2 July 2026

Leonardo Royal Hotel,
Brighton



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GX

Agenda

Wednesday 1 July

11:00 - 11:30 a.m.
Arrival & refreshments

11:30 a.m. - 12:15 p.m.
Renewables: What Goes Wrong?

Speaker:

Jade Garner, *Claims Adjustor, TMGX*

As renewable energy projects continue to expand globally, so too do the unique risks and loss scenarios associated with these technologies. This session will explore common causes of claims across wind, solar, and battery energy storage systems, examining real-world loss examples, emerging trends, and key lessons learned. Attendees will gain insight into where projects are most vulnerable and the factors driving claims in the renewable energy sector.

12:15 - 1:00 p.m.
Beyond Traditional BI: Managing Complex Revenue Models in BESS

Speaker:

Katharina Wilson, *Senior Manager, Matson Driscoll & Damico UK LLP*

This session will explore how business interruption (BI) policies respond to the increasingly complex revenue models used in Battery Energy Storage Systems (BESS). With revenue streams spanning merchant trading, ancillary services, and capacity mechanisms, traditional approaches to loss modelling and exposure assessment are being challenged.

The presentation will cover how these diverse income streams feed into a revenue stack and how these elements are evaluated under a loss scenario.

Finally, the session will look ahead to market trends, including the growing prominence of merchant revenues, and discuss the potential implications for insurers, brokers, and adjusters as they adapt to this changing landscape.

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1:00 - 2:00 p.m.
Lunch

2:00 - 2:45 p.m.
Battery Energy Storage Systems: From Technology to Claim

Speaker:
Wiliam Entwhistle, *Renewable Energy Loss Adjustor, Crawford & Company*

Introducing BESS, emerging trends, and key considerations for underwriting new projects. He will finish the session with some recent case studies of losses Crawford have handled.

2:45 - 3:10 p.m.
A Turning Tide for Turbine Risk

Speakers:
Miles Adams, *Assistant Underwriter - Renewables, TMGX*
Bryn Watkins, *Underwriting Assistant - Renewables, TMGX*

Cost inflation, loss trends and the limits of WTG Certification.

3:10 - 3:30 p.m.
A Series of Unfortunate Events

Speakers:
Georgia Ward, Assistant Underwriter - Renewables, TMGX
Olivia Hamilton-Grant, Underwriting Assistant - Renewables, TMGX

An overview of the origin, similarities, and differences between LMA5588 and LMA5587, how the clause is intended to work for both the insured and insurer, and a Q&A case study demonstrating how the different clauses would apply in a specific scenario.

3:30 - 4:00 p.m.
Afternoon refreshments

4:00 - 4:45 p.m.
Solar - NatCat & Defects

Speaker:
Flavia Pizzino, *Legal Director, Clyde & Co*

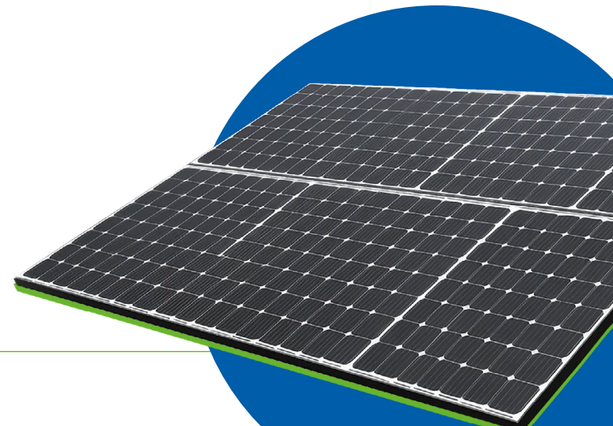
Looking at key coverage considerations arising from NatCat events and the intersection between NatCat cover and defective design considerations.

5:00 p.m.
End of day - dinner



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Thursday 2 July

- 9:00 - 9:45 a.m.
  An Introduction to Marine Cargo

  Speaker:
  Robert Frood, *Assistant Underwriter, TMGX*

  A 45-minute interactive session covering how cargo cover works on renewables placements; the fundamentals, the main coverages (War, Strikes, Storage, and DSU), and what information is needed for placement. Giving you the tools to speak about cargo cover confidently with clients.

- 9:45 - 10:10 a.m.
  The models are fine. Everything is fine

  Speakers:
  Maria Medina, Assistant Underwriter - Renewables, TMGX
  Archie Watts, Underwriting Assistant - Renewables, TMGX

  An overview of MENA, the US, Australia, the Caribbean and Offshore NatCat events and the issues around un-modelled cat exposure, building and manufacturer codes, and increasing project sizes; and what can be done to mitigate these problems.

- 10:10 - 10:30 a.m.
  The Transition Economy, a challenge and opportunity for the insurance industry

  Speaker:
  Eva Merpillat Guiraudet, *TMGX Sustainability Analyst*

  The presentation will cover climate change and the transition economy, outlining their current and projected impacts on the insurance industry. It will also explore the opportunities for insurers to act as enablers of the transition, de-risking first-of-a-kind (FOAK) technologies and facilitating green capital flows.

- 10:30 - 10:45 a.m.
  Mid-morning refreshment

- 10:45 - 11:30 a.m.
  TMGX Q&A

- 11:30 a.m. - 12:15 p.m.
  DSU and the Value of Time: Managing Exposure at Every Stage

  Speakers:
  Jacky Green, *Project Monitoring Manager, Rimkus*
  Chantel Russell, *Director, Rimkus*

  Drawing on case studies of DSU losses, alongside examples where proactive monitoring was implemented pre-loss, we examine how early decisions and data shape eventual outcomes. The session will highlight key pressure points in exposure assessment, common gaps between expectation and reality, and the tangible value of active risk management throughout the life of a project.

  Attendees will gain practical insights to better anticipate, structure, and manage DSU risk; improving both underwriting confidence and claims clarity.

- 12:15 - 1:30 p.m.
  Lunch

- 1:30 - 5:00 p.m.
  Activity



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Speakers

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Jade Garner

Claims Adjustor, TMGX

Since joining Tokio Marine GX as a Claims Adjuster in September 2016, Jade has successfully handled over 800 renewable energy losses, securing settlements in excess of USD 230 million.

Holding a Diploma in Insurance, Jade specialises in onshore wind and solar risks across Western Europe, North America and Southeast Asia, while also leading the adjustment of battery energy storage system claims on a global basis.



Katharina Wilson

Senior Manager, Matson Driscoll & Damico UK LLP

Katharina has extensive experience across a range of industries, including power generation, oil and gas, transportation, and retail. Katharina also gained significant catastrophe services experience during an assignment in Thailand, where she spent over a year handling flood-related claims.

She has prepared expert witness reports and delivered presentations on power generation and business interruption matters. Katharina is fluent in German and Polish and holds a German diploma in International Management from the University of Applied Sciences in Hof, Germany.



Wiliam Entwhistle

Renewable Energy Loss Adjustor, Crawford & Company

Will is a Chartered Chemical Engineer with a diverse background in the energy industry. He began his career by designing fired equipment and heat recovery systems for the oil and gas sector. Most recently, he worked for SSE Renewables, focusing on technology risk for new and operational projects. Will has transitioned to the insurance sector to support a portfolio of commercial and grid-scale power generation losses and conducts risk engineering studies for BESS, Wind and Solar.



Miles Adams

Assistant Underwriter - Renewables, TMGX

Miles joined Tokio Marine GX in October 2022 as an Underwriting Assistant, supporting the Offshore Wind team. He has since expanded his role to include work on Onshore Wind and Solar. Miles has three years of prior experience in the insurance industry and holds a degree from the University of Southampton.





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Bryn Watkins

Underwriting Assistant - Renewables, TMGX

Bryn joined Tokio Marine GX's London office in November 2025 as an Underwriting Assistant, having completed a degree in Mechanical Engineering. He now supports the Onshore team, working across wind, solar and battery energy storage projects.



Olivia Hamilton-Grant

Underwriting Assistant - Renewables, TMGX

Olivia joined TMGX in 2025 as an Underwriting Assistant. With a keen interest in environmental risk and climate change, and experience with related data analysis and exposure modelling, Olivia is an important member of the TMGX underwriting team, working across all onshore technologies and territories.



Georgia Ward

Assistant Underwriter - Renewables, TMGX

Georgia joined the underwriting team in 2020, beginning her career with two years focused on offshore wind. She has since transitioned to working exclusively onshore, where as an Assistant Underwriter she supports underwriting across a range of renewable energy technologies. She is currently completing her CII Diploma.



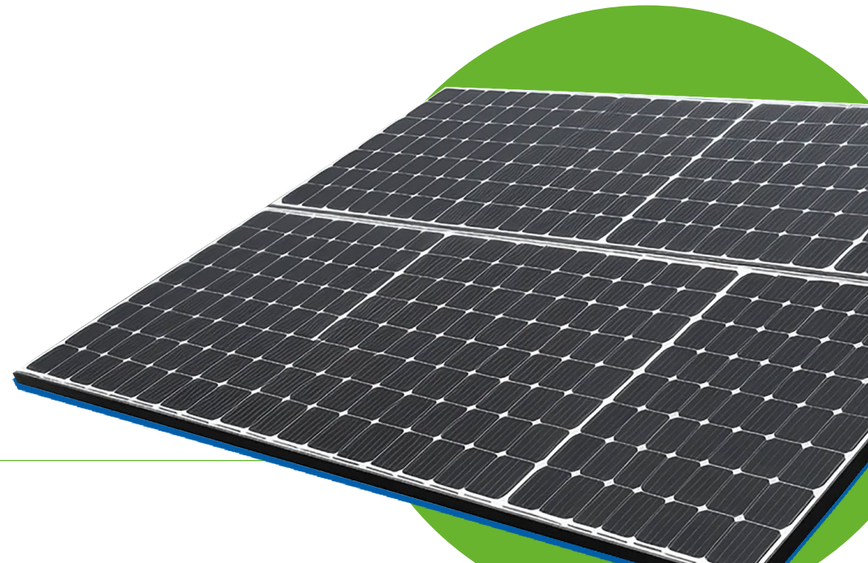
Flavia Pizzino

Legal Director, Clyde & Co

Flavia is a dispute resolution lawyer specialising in energy, engineering, marine and construction insurance. She regularly acts for (re)insurers on complex coverage issues and multi-jurisdictional disputes in the upstream, downstream, renewables and marine sectors, including liability policies and subrogated recoveries. Her experience includes oil and gas, onshore and offshore wind (including floating offshore wind), solar, battery storage, hydro and mining.

Flavia has extensive dispute resolution experience including litigation, mediation and negotiation under English law and foreign law. She also has specialist expertise in international arbitration, regularly conducting arbitral proceedings both ad hoc and under a variety of institutional rules.





Speakers

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Robert Frood

Assistant Underwriter, TMGX

Robert recently joined Tokio Marine GX as an Assistant Underwriter from Miller Insurance Services' Cargo and Stock Throughput team. He specialises in global Marine Cargo, with a focus on Project Cargo Physical Damage and Marine Delay in Start-Up.

In the London Market since 2017, he has held roles across underwriting and broking in both Marine Cargo and Upstream Energy. He pairs strong technical expertise with a dual perspective to deliver results for clients while driving sustainable underwriting performance.



Archie Watts

Underwriting Assistant - Renewables, TMGX

Archie joined Tokio Marine GX's London office as a Trainee Underwriting Assistant in October 2023 following his A level results, and currently supports Tokio Marine GX's Onshore team. Since joining, Archie has completed his Cert CII during his apprenticeship scheme and is now working towards his CII Diploma.



María Medina

Assistant Underwriter - Renewables, TMGX

María joined TMGX in 2022 as an Assistant Underwriter, having been a member of the TMHCC Barcelona's Finance Team since 2019. María specializes in renewable energy risks, supporting the underwriting of complex renewable energy portfolios, contributing to risk assessment, policy development, and client engagement.

With a keen interest in sustainable energy and a detail-oriented approach, María plays a vital role in ensuring underwriting decisions align with both market trends and environmental goals as the industry continues to evolve.

María holds a degree from the University of Seville and is currently working towards her Advanced Diploma from the Chartered Insurance Institute. Outside of work enjoys hiking, being active and going to concerts with friends.



Eva Merpillat Guiraudet

TMGX Sustainability Analyst

Eva joined Tokio Marine GX in June 2025 after completing an MSc in Climate Change, Management and Finance at Imperial College. She currently works in the London office focusing on the intersection of underwriting and sustainability.

She is passionate about transition finance and the role that insurance and financial institutions play in supporting real-world decarbonisation and driving the transition to a more sustainable and resilient economy.

Eva dedicates much of her annual leave to travelling and is currently learning Arabic.





Speakers



Jacky Green

Project Monitoring Manager, Rimkus

Jacky leads Rimkus' Project Monitoring division. Over the past 13 years, she has advised insurers and reinsurers on the progress of project deliverables across some of the world's most high-profile construction and engineering projects. Her work spans a broad range of sectors, including oil & gas, renewables (onshore and offshore wind, solar, hydro, and BESS), data centres, infrastructure, tunnelling, and buildings.

She played an integral role in developing Rimkus' Project Monitoring service, ensuring complex pre-loss projects worldwide, with DSU/ALOP coverage, benefit from an accurate and cost-effective assessment of progress.

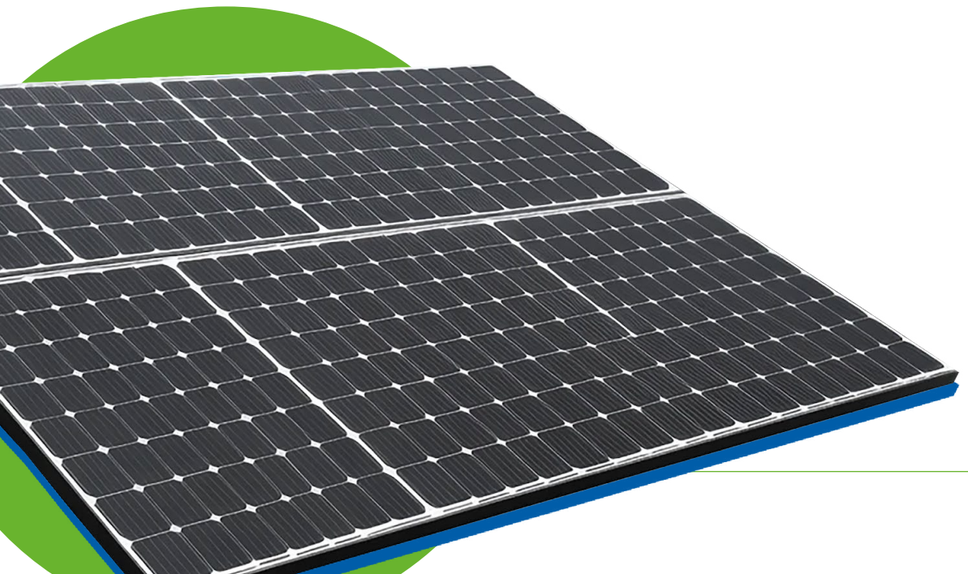
Jacky is highly proficient in leading planning tools, including Primavera P6, Acumen Fuse, Asta Powerproject, and MS Project.



Chantel Russell

Director, Rimkus

Chantel is a chartered structural engineer with 11 years of experience across design, fabrication, and delivery of complex multi-disciplinary projects. She has worked on major offshore oil and gas developments as a Lead Engineer, and has international site experience in South Korea, as well as nuclear sector experience in Paris.



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