SUPPLY vs DEMAND

Too much to lose—the staggering cost

Cybersecurity is predicted to inflict damages totaling U.S. \$8 trillionglobally in 2023 and projected to hit U.S. \$10.5 trillion annually by 2025. Source: Cybersecurity Ventures

New methods of cryptocrime through decentralized finance and cryptocurrency are expected to cost the world \$30 billion globally in 2025 alone. Source: IBM study 2022





According to a private study, the per-company cost of cybercrime is over \$18 million for financial services companies, that's 40% higher than the average cost for other sectors.



The C-Suite is in need of top talent



In a 2023 KPMG survey of 500 CEOs, 18% said that cybersecurity risk would be the biggest threat to their organization's growth through 2024 — up from 10% last year.

Gartner predicts that 40% of company boards will have a dedicated cybersecurity committee by 2025 — and that by 2024, **75% of CEOs** will be personally liable for cyber-physical security incidents.





\$1 million or more annually on security in 2022. Organizations with board-level oversight of business

50% of enterprises with 10,000+ employees spent

continuity and disaster recovery are the most likely (11% above average) to **report having strong programs**. IBM study 2022

view cybersecurity as the top year-ahead risk.

EY / IIF survey finds 72% of global Chief Risk Officers



Future demand for greater skills

Across public and private organizations, the shift from security compliance to risk management alongside vulnerability management will require great skill.





to threats faster and more efficiently. Monitoring and fine-tuning network security and mitigating vulnerabilities will be key.

Cyber will lean on machine learning and AI to identify and respond

await, such as penetration testing and application development security.





by the World Economic Forum found that 59% of all respondents would find it challenging to respond to a cybersecurity incident due to the shortage of skills within their team.

Supply to meet demand - job security with huge trajectory

The U.S. Bureau of Labor Statistics estimates that job openings for





recommend a higher security headcount.

Mid-Career Security Leader **Entry Level** Senior Level 1-3 years 3-5 years 5-8 years 8+ years

Cybersecurity career path

Associate Cybersecurity Analyst

Associate Network Security Analyst

- Cybersecurity Risk Analyst

Source: Techtarget 2023

SOC Analyst

■ Network Security Analyst

Cybersecurity Forensics Analyst

- Application Security Engineer Network Security

Senior Cybersecurity Risk Analyst

Principal Application

Director of Cybersecurity

Security Engineer

Compliance Officer Penetration Tester

Threat Hunter

- Cloud Security Analyst

■ Chief Information Officer Chief Cybersecurity Architect

- Chief Cybersecurity Strategist
- Chief Information Security Officer

according to the **2022 Cybersecurity Workforce Study**.

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