

# Smart Hands

Flexible Smart Hands Pricing



We know it can be difficult to predict your Smart Hands needs. That's why we offer flexible engagement options, from monthly retainers to pay-per-use pricing.

## Monthly retainers

If you want Smart Hands assistance on a budget, a monthly retainer is the most cost-effective option. Retainers offer discounted hourly pricing with a one hour per month minimum commitment. Labor hours exceeding the monthly retainer are invoiced at Pay-Per-Use hourly rates.

## Pay-per-use pricing

If you only have occasional needs or aren't sure how much service you'll require, we offer all customers the ability to request pay-per-use Smart Hands hourly billing at standard local rates, billed in 15-minute increments.



Smart hands cost per location		
Site	Retainer hour(s) per month	Hourly pay-per-use rate
<b>North America</b>		
AZP Sites	\$ 100.00	\$200.00
AZS-1	\$ 100.00	\$200.00
BOS-1	\$ 100.00	\$200.00
CHI-1	\$ 100.00	\$200.00
DEN-1	\$ 100.00	\$200.00
KCM-1	\$ 100.00	\$200.00
MIA-1	\$ 100.00	\$200.00
NJE-1	\$ 100.00	\$200.00
OHS-1	\$ 100.00	\$200.00
VA Sites	\$ 100.00	\$200.00
WPA-1	\$ 100.00	\$200.00



## Smart hands cost per location

Site	Retainer hour(s) per month	Hourly pay-per-use rate
<b>Asia</b>		
BLR-1	\$ 100.00	\$200.00
HYD-1	\$ 100.00	\$200.00
MUM Sites	\$ 100.00	\$200.00
NCR-1	\$ 100.00	\$200.00
PUN-1	\$ 100.00	\$200.00
SIN-1	S\$ 100.00	S\$ 200.00
<b>EMEA</b>		
AMS-1	€ 100.00	€ 200.00
FRA-2	€ 100.00	€ 200.00
MAD-1	€ 100.00	€ 200.00
LON-1	£ 100.00	£ 200.00

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### About Iron Mountain Data Centers

Iron Mountain Data Centers operates a global colocation platform that enables customers to build tailored, sustainable, carrier and cloud-neutral data solutions. As a proud part of Iron Mountain Inc., a world leader in the secure management of data and assets trusted by 90% of the Fortune 1000, we are uniquely positioned to protect, connect and activate high-value customer data. We lead the data center industry in highly regulated compliance, environmental sustainability, physical security and business continuity. We collaborate with our 1,300+ customers in order to build and support their long-term digital transformations within our 5M+ SF global footprint spanning 3 continents. For more information, visit [www.ironmountain.com/data-centers](https://www.ironmountain.com/data-centers).

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