



Need of safeguarding vital information from theft, damage, loss, inappropriate destruction or accidental disclosure has been resolved.

M. Satish
General Manger

Challenge –

- Maintaining Compliances.
- Space Crunch
- High Real Estate Cost

Solution –

Iron Mountain's Records and Information Management Solution.

Value –

- Adherence to stringent audit compliances.
- 80% saving on internal storage cost.
- Efficient procedures for accessing, retrieval and withdrawal of records.

THE CUSTOMER

AXIS is an efficient, metric based clinical research provider with a global footprint of operations. Offering trial management and monitoring, quality assurance, regulatory submissions, data management and biostatistics, makes us the assembly of a functional team ideally suited for clinical study. Our clients have ranged from big pharma majors to the emerging biotechnology sector

With over 2,500 studies for various regulated markets, a huge data bank of validated bio-analytical methods for over 280 molecules and the facilities being inspected and approved by various global regulatory authorities, AXIS Clinicals ranks among the Top Clinical Research Organizations in India.

THE SOLUTION

Axis Clinicals has internal storage setup for managing most active and critical records. It was important for the Customer to ensure that records are stored in adequate space with security measures in place to protect the confidentiality of the records. Also, a stable, clean environment to protect the records themselves from damage due to water and dirt was a necessity.

Being a Leader in Records and Information Management and 65 years of expertise in physical and secure storage of records with comprehensive compliant solutions, Iron Mountain was a best fit for the Axis Clinicals requirements. It's been more than 5 years Iron Mountain is managing Axis Clinicals storage at Hyderabad which is nearly 8000CuFT, almost 250% more then what they are managing internally. Outsourcing services not only facilitated Axis Clinicals to maintain stringent audit, but also helped them reduce the internal storage cost by 80% for the additional storage requirement.

Furthermore, Iron Mountain helped Axis Clinicals structure a process for managing their critical records systematically in their premises. The Customer has requested IM to supply them a customized storage solution for the length, width and the strength of the Carton which will fit in their storage compactors. Iron Mountain is assisting customer resolving both internal and external storage need.