



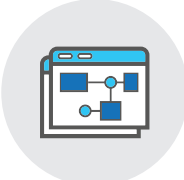




SMALL BUSINESS RECORDS STORAGE

KNOW YOUR OPTIONS

There is a better way to protect your critical information. More than 80,000 small and medium businesses trust Iron Mountain to protect what matters. Here's a quick look at how Iron Mountain's solutions stack up against the alternatives.

THE CHALLENGE	DIY	OFF SITE SELF STORAGE	THE OTHER GUYS	IRON MOUNTAIN
 SECURITY	Your documents are as safe as anything can be behind a single locked door.	Round-the-clock security is rare. Your unit is locked. The storage facility is locked or gated. That's about it.	Closed-circuit cameras and motion-activated lights are about as sophisticated as many small vendors get.	Our facilities feature multi-step security checks, staffed onsite security and the latest fire control and suppression systems.
 ACCESS TO RECORDS	Onsite files may be easy to access - but you're also losing time looking through old documents you need regularly.	You, or someone from your office, has to travel to the storage unit and physically search through stacks of boxes to find the right file.	Smaller vendors can be hit or miss when it comes to access and retrieval processes.	You can manage your program online with Iron Mountain Connect™. Log into our secure hub to retrieve records, request a pickup and order supplies.
 RISING STORAGE COSTS	Onsite storage isn't free. You're paying prime office real estate prices to store records you don't need daily - or even monthly - access to.	Units run anywhere from \$30 to \$600, but you'll need to leave one-quarter of the space open so you can navigate around your stuff.	Pricing varies depending on your vendor, but beware of minimums!	Our scalable, budget-friendly Store Safe Bundles help small business only pay for the they need.
 SECURE DOCUMENT DESTRUCTION	Personal or in-office shredders don't compliantly destroy documents.	Few, if any, self-storage vendors provide any shredding services.	Smaller storage vendors often only provide storage services and lack the resources necessary to help you securely destroy your documents	We are a full-service information management vendor. We can safely store and securely shred your documents.
 MANAGING GROWING INFORMATION	Information grows as your business does and keeping all those old records is costly and inefficient.	Out-of-site, out-of-mind doesn't work when it comes to managing business documents.	There is a big difference between vendors that store records verses vendors that manage information.	We've been helping thriving business manage their information since 1951.

SECURE. LOCAL. AFFORDABLE.
VISIT WWW.IRONMOUNTAIN.COM/SMB OR CALL 1.800.899.IRON.