

# Iron Mountain Managed Service Program

Achieve efficiency and compliance through strategic information lifecycle management

## Business challenge

To meet rapidly changing industry demands, organizations are rethinking business as usual to find ways to work smarter and stretch resources farther. This task, however, is not as easy with the roadblocks that commonly hinder progress.

**With large volumes of legacy records with little to no metadata, it may be difficult to identify what's eligible for destruction.** As a result, your team is holding on to records longer than needed, which over time increases cost and risk.

**The nature of today's distributed organization limits your ability to consistently govern information.** Not only does the lack of organization-wide visibility and standardization increase risks, it also prevents you from realizing enhanced productivity at a lower cost.

**While your organization's needs have evolved, your budget has not.** To advance the transformative strategies necessary to better support today's digital environment you need to squeeze more value from your existing program to help redirect resources and budget.

**You're managing numerous contracts or vendors at the departmental or organizational level.** Therefore, it's difficult to measure the performance of your program. Moreover, too much time is spent renegotiating contracts with inconsistent terms or balancing out invoices riddled with variable expenses.

## What if you could

- > Accelerate destruction of records to control your program management costs.
- > Advance transformational strategies required to keep up with your organization's digital needs.
- > Enable consistent application of policy to advance efficiency, improve compliance and reduce risk throughout the organization.
- > Consolidate and simplify program management to streamline administrative tasks and improve productivity.



Simplify information lifecycle management and strengthen compliance across your organization with a customized outcome-based program.



## Iron Mountain Managed Service Program

We understand that many of our customers are rethinking the way they work. That's why Iron Mountain has created an outcome-based program that includes everything you need to improve efficiency and compliance across organizations of all sizes. Even better, this managed program is provided at one predictable monthly program rate.

### How does our fully Managed Service Program work?

We work with you to identify meaningful agents of change essential to transforming your program. First, we'll assess your current information management practices and policies across your organization to isolate any gaps that hinder:

- Timely and secure file destruction
- Long-term operational cost containment
- Consistent application of policy across the organization
- Employee productivity
- Service consistency and quality

Then we'll develop a program tailored to simplify information lifecycle management and strengthen compliance across your organization.

As a result of our work together, your team will be able to:

- Identify and defensibly destroy all eligible records with the program administration in place to enable ongoing and timely destruction
- Convert capital expenses to operating expenses to fund one-time, program-transforming initiatives, while advancing an outcome-based approach that optimizes efficiency and value
- Improve visibility and control over policy application and enforcement enterprise-wide with a managed program
- Simplify program management and ensure consistent service quality across your organization by moving to a single master agreement where fees are spread evenly across the life of the program



## What You Gain

With an Iron Mountain Managed Service Program uniquely customized to meet your needs, there will be no more guessing what records and information you have, no more holding on to records longer than needed, and no more sorting through multiple invoices and line items to assess your total program cost.

**To schedule a consultation or learn more, visit:**

[ironmountain.com/msp](https://ironmountain.com/msp)

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### About Iron Mountain

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 220,000 organizations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 50 countries, Iron Mountain stores and protects billions of information assets, including critical business information, highly sensitive data, and cultural and historical artifacts. Providing solutions that include secure storage, information management, digital transformation, secure destruction, as well as data centers, art storage and logistics, and cloud services, Iron Mountain helps organizations to lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working. Visit [www.ironmountain.com](https://www.ironmountain.com) for more information.

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