



# Data security & value recovery: Iron Mountain's holistic approach to decommissioning

Mitigate risk, maximise value and evolve your data centre with the world's most secure, sustainable, and efficient decommissioning solutions.



# One-stop shop decommissioning

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## **Iron Mountain Secure ITAD.**

Hardware decommissioning can put a significant burden on your data centre. From operational strain and complex processes, to a lack of streamlined execution and the risk of a data breach, you need an expert partner to handle it all.

The world's leading cloud service providers, data centre operators, and enterprises partner with Iron Mountain to unlock untapped potential and value from their outbound hardware. Our integrated approach protects your data, maximises your financial returns and reduces environmental impact.

From deployment to decommissioning, our comprehensive expertise, technology, and services help you get the most out of the full lifecycle of your data centre assets.

**Secure, scalable, efficient: Iron Mountain is your single point of contact for end-to-end decommissioning.**

## **Iron Mountain is your partner for:**

- > Total, secure data destruction
- > Efficient certified decommissioning processes
- > Unmatched value recovery
- > E-waste and carbon reduction

# Customised decommissioning solutions for your business

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Designed in collaboration with the world's largest and most demanding data centre operators, Iron Mountain offers efficient, secure, and scalable decommissioning services tailored to your unique needs.

No matter how large or varied your operational footprint is, Iron Mountain has the experience, physical resources, and global presence to handle it. We operate in the most complex environments all over the world across owned sites, co-location facilities, and small points of presence.

Our facilities have state-of-the-art security and are designed for maximum efficiency. Whether full racks or parallelised equipment, our specialised logistics chain offers the highest level of operational effectiveness.



Partnered with the largest cloud service providers and enterprises across the globe:

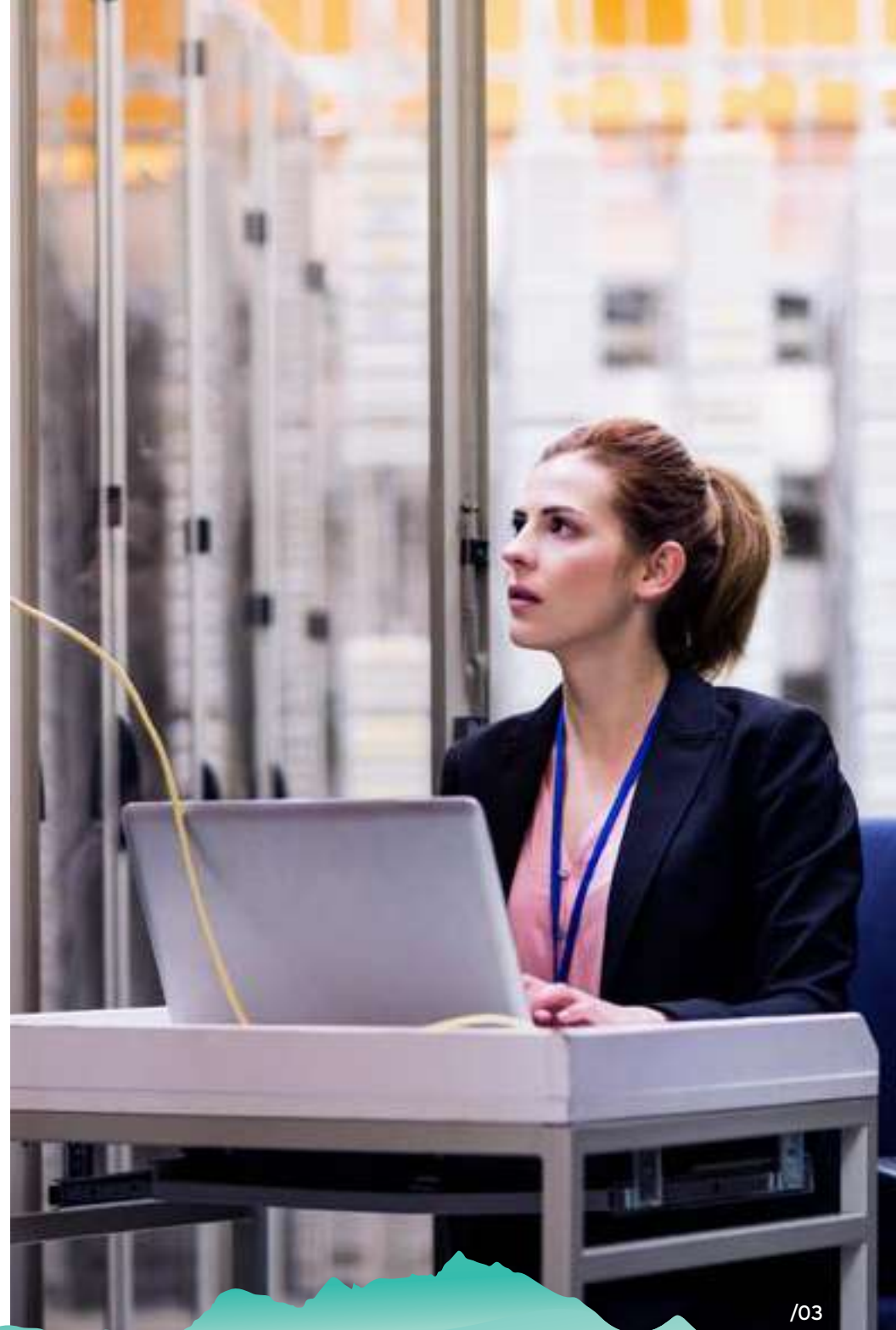
- > **North America**
- > **Asia-Pacific**
- > **Latin America**
- > **Europe**
- > **Middle East**
- > **Africa**



Maximise value recovery.  
Mitigate risk.  
Without disruption.



Over 20 years of experience.



# The Iron Mountain advantage

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## Speed

Most efficient data centre solutions on the planet, 7-10X faster end-to-end.



## Compliance

We provide a fully traceable audit trail for each serialised asset, from erasure to final disposition.



## Solutions that fit

We customise processes to fit your precise requirements, with the flexibility to adjust for the most complex scenarios.



## Data security

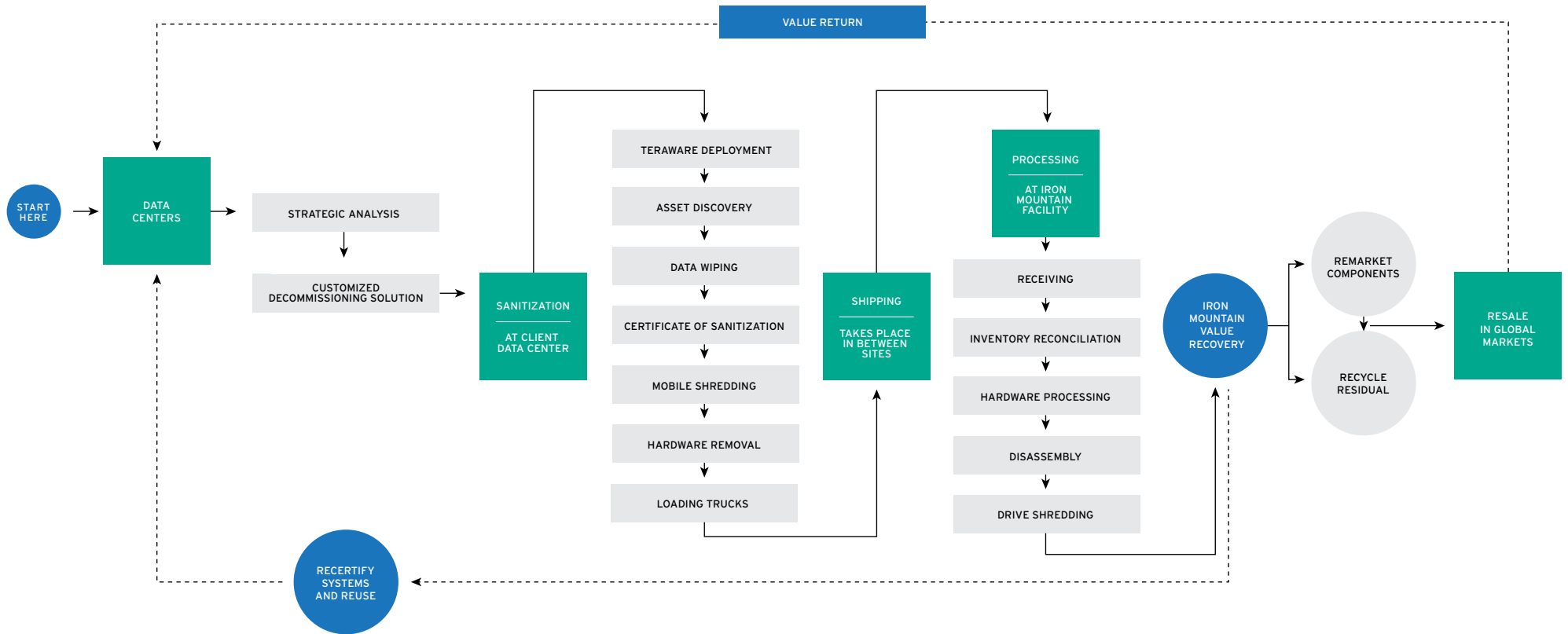
We fully erase 95%+ of drives—compared to the industry norm of 50%—and fully decommission 100%.



## Bottom line

\$1 billion+ generated for our clients from the resale of decommissioned assets.

# Decommissioning step-by-step



# Increase speed and operational efficiency

No matter the challenge or the number of assets, our proprietary data erasure software, Teraware, provides a fast and complete solution to every data sanitisation challenge. With complete data destruction in 1-2 days, we deliver the world's most efficient onsite decommissioning solution.

Our hyperscale expertise enables us to optimise processes and logistics to solve your most complex decommissioning needs without disrupting your business.

With Iron Mountain, you can expect:

- > Fully transparent, scalable data erasure services
- > 95% data erasure yield in one to two days
- > Streamlined physical removal and logistics

That's why these top-tier partners chose Iron Mountain:

facebook Uber  Dropbox ORACLE

Onsite wiping completed in:

**1-2 days** vs. **4-6 weeks**

with Iron Mountain

with competitors



# 1M

servers processed annually



# 3M

drives sanitised annually



# 7-10x

faster than alternatives

# Maximise returns, minimise risks.

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Let our experts help you maximise your financial returns through the resale of decommissioned assets.

**Iron Mountain continuously develops leading-edge strategies to sell assets at scale and deliver the maximum ROI to our clients.**

Iron Mountain is the world's #1 reseller of hyperscale data centre hardware.

Maximise your bottom line with returns that are higher than what our competitors can offer.

**As a one-stop-shop for the entire hardware asset lifecycle, Iron Mountain:**

- > Recertifies, reconfigures, and resells full systems
- > Remanufactures memory
- > Sells components

**By partnering with Iron Mountain, you can:**

- > Extend the lifecycle of hardware assets
- > Design hardware for longevity, with the creation of new market opportunities and mechanisms in mind
- > Capitalise on the \$4.5 trillion global circular economy
- > Enable second lives for your outbound hardware to reduce e-waste and reach your sustainability goals faster



# \$1B+

Generated for our clients from the  
resale of decommissioned assets

# Achieve maximum data security

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## An end-to-end platform approach to security.

What sets Iron Mountain apart? The answer lies in Teraware, our proprietary data sanitisation software. Teraware fully sanitises data-bearing drives and all flash-based storage, and reconciles inventory. No data has ever been discovered on drives we have erased. Ever.

We also complete physical reconciliation to confirm we've accounted for every single drive. This process virtually eliminates the potential for hard-drive escapes, delivering over 95% yield, compared to the ~70% offered by our competitors.

## Assured regulatory compliance.

Iron Mountain guarantees the highest regulatory compliance. We have ADISA data sanitisation certifications and provide a complete audit trail, as well as certificates of sanitisation and destruction, for each serialised asset.

## **ADISA** ADISA data sanitisation certifications.

Passed Asset Disposal & Information Security Alliance (ADISA) Threat Matrix level 2 for forensic data erasure of solid-state drives (SSDs) and hard disk drives (HDDs).

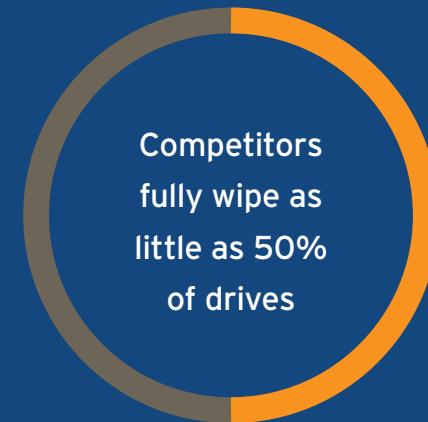
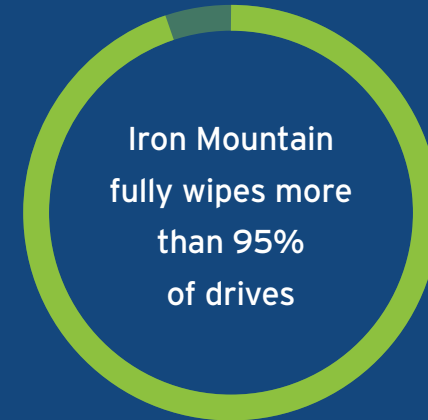
This industry-leading certification complies with numerous vertical regulations, including:



## Key certifications:

- > ISO14001 (environmental management)
- > R2 Responsible Recycling
- > ISO 27001 (Information Security)

No data has ever been discovered on drives we have erased. Ever.





# Eliminate risk & maximise financial returns with Iron Mountain

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To meet tomorrow's demands, you need to scale faster than ever before. Let Iron Mountain customise a decommissioning solution that removes the operational burden and helps you maximise the lifetime value of your assets.

- > **Achieve maximum security** ensured via ADISA data sanitisation certifications and Iron Mountain's end-to-end audit trail.
- > **Increase operational efficiency** with Iron Mountain's turnkey processes and logistics.
- > **Yield higher value recovery** with a completely rearchitected data centre asset lifecycle.



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## About Iron Mountain

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 220,000 organisations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 50 countries, Iron Mountain stores and protects billions of information assets, including critical business information, highly sensitive data, and cultural and historical artifacts. Providing solutions that include secure storage, information management, digital transformation, secure destruction, as well as data centres, art storage and logistics, and cloud services, Iron Mountain helps organisations to lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working. Visit [www.ironmountain.com](http://www.ironmountain.com) for more information.

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