



# Data Security & Value Recovery: Iron Mountain's Holistic Approach to Decommissioning

Mitigate risk, maximize value and evolve your data center with the world's most secure, sustainable, and efficient decommissioning solutions.



# One-Stop Shop Decommissioning

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## **Iron Mountain Secure ITAD.**

Hardware decommissioning can put a significant burden on your data center. From operational strain and complex processes, to a lack of streamlined execution and the risk of a data breach, you need an expert partner to handle it all.

The world's leading cloud service providers, data center operators, and enterprises partner with Iron Mountain to unlock untapped potential and value from their outbound hardware. Our integrated approach protects your data, maximizes your financial returns and reduces environmental impact.

From deployment to decommissioning, our comprehensive expertise, technology, and services help you get the most out of the full lifecycle of your data center assets.

**Secure, scalable, efficient: Iron Mountain is your single point of contact for end-to-end decommissioning.**

## **Iron Mountain is your partner for:**

- > Total, secure data destruction
- > Efficient certified decommissioning processes
- > Unmatched value recovery
- > E-waste and carbon reduction

# Customized Decommissioning Solutions for Your Business

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Designed in collaboration with the world's largest and most demanding data center operators, Iron Mountain offers efficient, secure, and scalable decommissioning services tailored to your unique needs.

No matter how large or varied your operational footprint is, Iron Mountain has the experience, physical resources, and global presence to handle it. We operate in the most complex environments all over the world across owned sites, co-location facilities, and small points of presence.

Our facilities have state-of-the-art security and are designed for maximum efficiency. Whether full racks or parallelized equipment, our specialized logistics chain offers the highest level of operational effectiveness.



Partnered with the largest cloud service providers and enterprises across the globe:

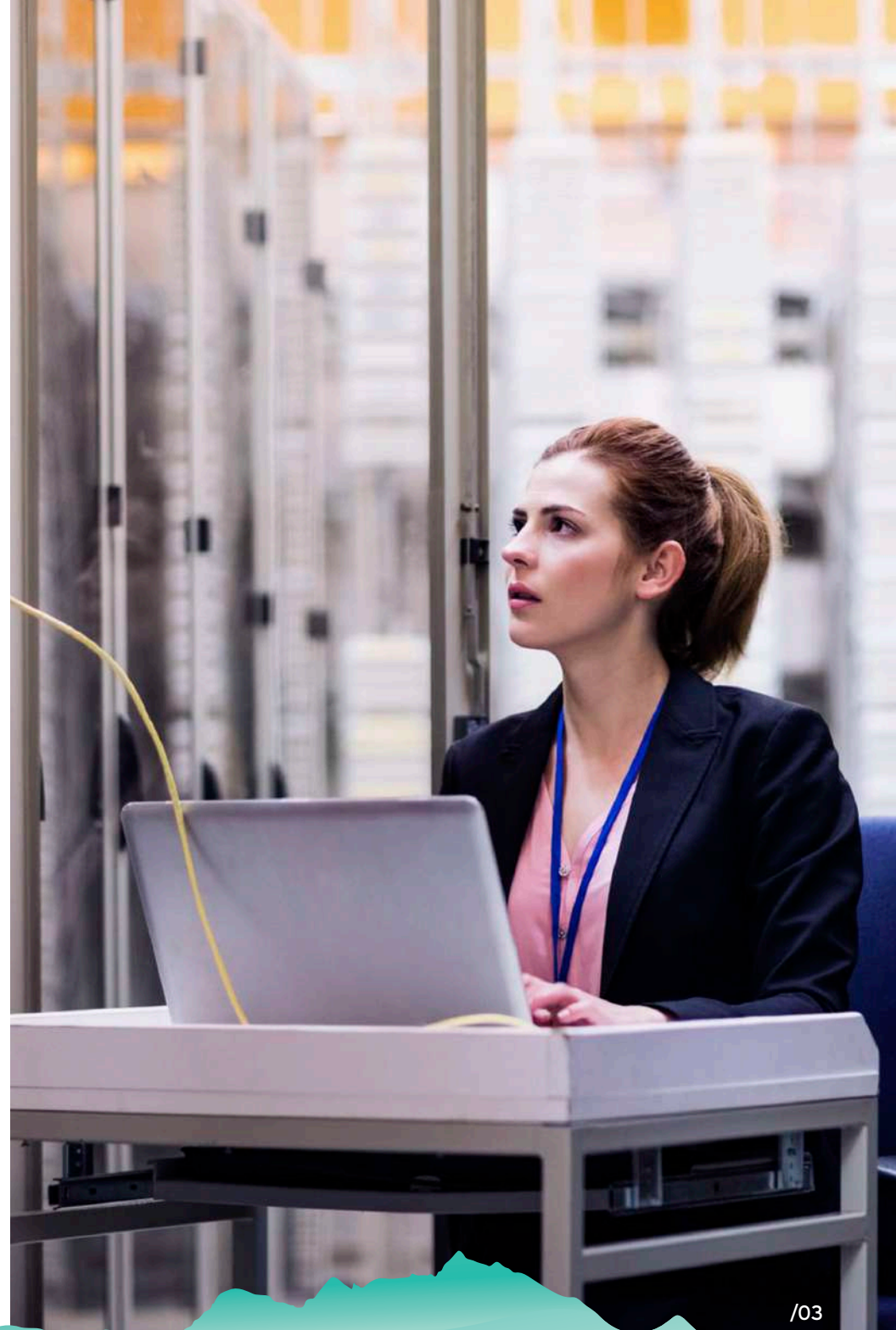
- > **North America**
- > **Asia-Pacific**
- > **Latin America**
- > **Europe**
- > **Middle East**
- > **Africa**



Maximize value recovery.  
Mitigate risk.  
Without disruption.



Over 20 years of experience.



# The Iron Mountain Advantage

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## Speed

Most efficient data center solutions on the planet, 7-10X faster end-to-end.



## Compliance

We provide a fully traceable audit trail for each serialized asset, from erasure to final disposition.



## Solutions that fit

We customize processes to fit your precise requirements, with the flexibility to adjust for the most complex scenarios.



## Data security

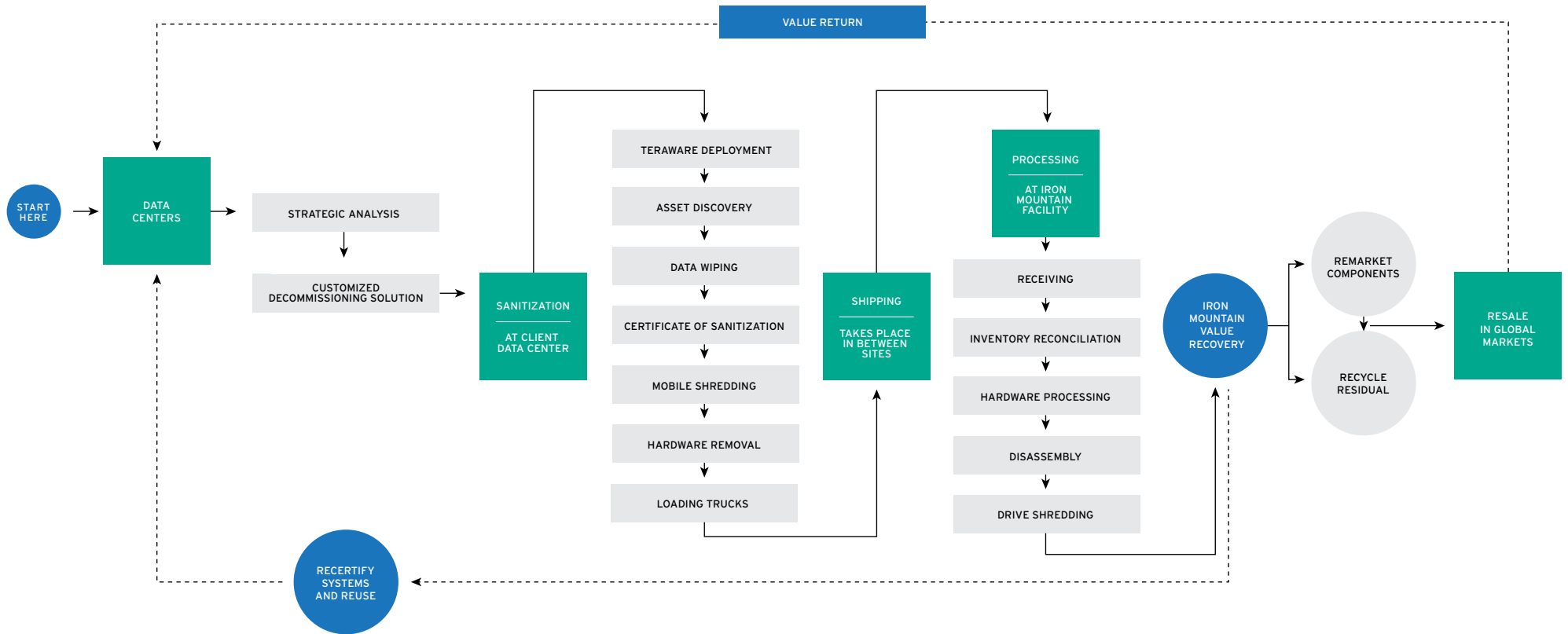
We fully erase 95%+ of drives—compared to the industry norm of 50%—and fully decommission 100%.



## Bottom line

\$1 billion+ generated for our clients from the resale of decommissioned assets.

# Decommissioning Step-by-Step



# Increase Speed and Operational Efficiency

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No matter the challenge or the number of assets, our proprietary data erasure software, Teraware, provides a fast and complete solution to every data sanitization challenge. With complete data destruction in 1-2 days, we deliver the world's most efficient onsite decommissioning solution.

Our hyperscale expertise enables us to optimize processes and logistics to solve your most complex decommissioning needs without disrupting your business.

## With Iron Mountain, you can expect:

- > Fully transparent, scalable data erasure services
- > 95% data erasure yield in one to two days
- > Streamlined physical removal and logistics

Onsite wiping completed in:

**1-2 days** vs. **4-6 weeks**

with Iron Mountain

with competitors



1M

servers processed annually



3M

drives sanitized annually



7-10x

faster than alternatives

# Maximize Returns, Minimize Risks.

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Let our experts help you maximize your financial returns through the resale of decommissioned assets.

**Iron Mountain continuously develops leading-edge strategies to sell assets at scale and deliver the maximum ROI to our clients.**

Iron Mountain is the world's #1 reseller of hyperscale data center hardware.

Maximize your bottom line with returns that are higher than what our competitors can offer.

**As a one-stop-shop for the entire hardware asset lifecycle, Iron Mountain:**

- > Recertifies, reconfigures, and resells full systems
- > Remanufactures memory
- > Sells components

**By partnering with Iron Mountain, you can:**

- > Extend the lifecycle of hardware assets
- > Design hardware for longevity, with the creation of new market opportunities and mechanisms in mind
- > Capitalize on the \$4.5 trillion global circular economy
- > Enable second lives for your outbound hardware to reduce e-waste and reach your sustainability goals faster



# \$1B+

Generated for our clients from the  
resale of decommissioned assets

# Achieve Maximum Data Security

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## An end-to-end platform approach to security.

What sets Iron Mountain apart? The answer lies in Teraware, our proprietary data sanitization software. Teraware fully sanitizes data-bearing drives and all flash-based storage, and reconciles inventory. No data has ever been discovered on drives we have erased. Ever.

We also complete physical reconciliation to confirm we've accounted for every single drive. This process virtually eliminates the potential for hard-drive escapes, delivering over 95% yield, compared to the ~70% offered by our competitors.

## Assured regulatory compliance.

Iron Mountain guarantees the highest regulatory compliance. We have ADISA data sanitization certifications and provide a complete audit trail, as well as certificates of sanitization and destruction, for each serialized asset.

## **ADISA** ADISA data sanitization certifications.

Passed Asset Disposal & Information Security Alliance (ADISA) Threat Matrix level 2 for forensic data erasure of solid-state drives (SSDs) and hard disk drives (HDDs).

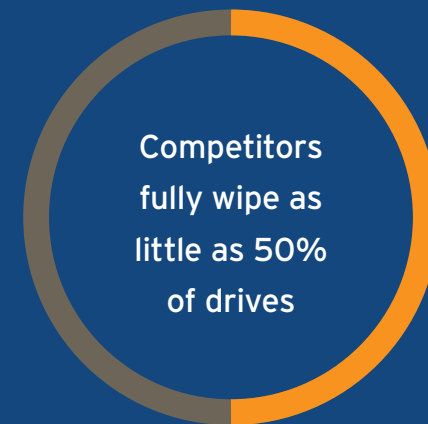
This industry-leading certification complies with numerous vertical regulations, including:



## Key certifications:

- > ISO14001 (environmental management)
- > R2 Responsible Recycling
- > ISO 27001 (Information Security)

No data has ever been discovered on drives we have erased. Ever.





# Eliminate Risk & Maximize Financial Returns with Iron Mountain

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800.899.IRON

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To meet tomorrow's demands, you need to scale faster than ever before. Let Iron Mountain customize a decommissioning solution that removes the operational burden and helps you maximize the lifetime value of your assets.

- › **Achieve maximum security** ensured via ADISA data sanitization certifications and Iron Mountain's end-to-end audit trail.
- › **Increase operational efficiency** with Iron Mountain's turnkey processes and logistics.
- › **Yield higher value recovery** with a completely rearchitected data center asset lifecycle.

## ABOUT IRON MOUNTAIN

For over 70 years, Iron Mountain Incorporated (NYSE: IRM) has been your strategic partner to care for your valuable assets. A global leader in storage and information management services, and trusted by more than 225,000 organizations around the world, including 95% of the Fortune 1000, we protect, unlock, and extend the value of your information and assets—whatever they are, wherever they are, however they're stored. We provide the framework necessary to bridge the gap between physical and digital and extract value along the lifecycle of your information, enabling organizational resilience. And all this with a commitment to sustainability at our core.