



# Elevate the power of **your work.**<sup>™</sup>

## Company overview

Iron Mountain protects, unlocks, and extends the value of your organization's information and assets from creation to disposition... and every step in between.

We are your one strategic partner to bring paper, data, media, and physical and digital assets through secure workflows, meticulous preservation, and complex business processes to:

- ▲ **Reduce risk**
- ▲ **Increase productivity**
- ▲ **Drive efficiency**
- ▲ **Enable sustainability**
- ▲ **Monetize assets**
- ▲ **Promote compliance**

### Store

We provide storage and logistics of records and documents, rich media, fine art, data, and inventory with over 1,400 facilities worldwide.

### Digitize

We scan physical documents, rich media, art, and even heritage sites - creating digital assets for nearly anything.

### Automate

We enrich information to enable insights and workflow automation, improving accuracy, speed, efficiency, innovation, and monetization.

### Govern

We provide security, compliance, and privacy services across every stage of the information management lifecycle.

### Dispose

We recycle or destroy paper, electronic devices, mixed media, and plastics in a defensible and sustainable manner.

### Serve

We listen carefully to understand your pressures, priorities, and challenges so we can provide the right solution for your needs.

## How we partner with you

Trusted by more than 225,000 customers worldwide, Iron Mountain is an industry leader committed to being a force for good.

Our relationship is a true partnership in which you can rely on us not only to preserve institutional knowledge and enhance efficiency, security, access, and sustainability but to **make your work mean more**. We offer a suite of lifecycle management solutions to meet today's complex business challenges.



#### Digital transformation

- › Document scanning services
- › Information management and content services
- › Digital storage
- › Workflow management and automation
- › Information governance advisory services
- › Retention policy creation
- › Migration and restoration services
- › Content classification
- › Intelligent document processing
- › Legacy records cleanup - physical and digital
- › Digital mailroom
- › Paperless office
- › Business intelligence and analytics, data value extraction
- › Media and entertainment services



#### Data & IT security

- › Asset lifecycle management
- › Asset decommissioning
- › Workplace IT asset management
- › IT asset remarketing and recycling
- › Physical asset audits and tagging
- › Storage and inventory management
- › Certified data destruction
- › IP management
- › Information governance advisory
- › Data centers: colocation, go-forward program, and cloud storage services; and strategic edge data center
- › Offsite tape vaulting and cloud backup as a service



#### Workplace evolution

- › Warehousing and logistics
- › Supply chain temporary storage
- › Records management: secure storage, secure shredding, data and archival destruction, vital records, digitization
- › Offsite records storage
- › Content classification
- › Physical office cleanup and organization
- › Colocation and edge deployment
- › Outsourced project and program services
- › Fine art, museum, and library services



#### Sustainability

- › IMDC Green Power Pass
- › IT Asset Recycling
- › IT Asset Remarketing
- › Secure Shredding (Paper)
- › Ecobox
- › Smart Sort - Legacy records cleanup
- › Server Backup Powered by Carbonite
- › Crozier: Sea Freight Shipping Container
- › Crozier: Crate Rental
- › Crozier: Consolidated Shuttle
- › Responsible practices:
  - » Transparent reporting
  - » Public commitments
  - » Responsible sourcing
  - » Commitment to continuous improvement

## Iron Mountain by the numbers<sup>\*</sup>



- › **70+** years of proven experience
- › **225,000+** customers
- › More than **90%** of Fortune 1000 companies are Iron Mountain customers
- › Operating in **60+** countries on **6** continents

- › **\$5.5B** US fiscal revenue
- › **27k+** employees
- › **1,400+** facilities
- › **98M sq ft.** of storage space
- › **98%** customer retention rate



- › **32%** reduction of Scope 1 and 2 emissions compared to our 2016 baseline as of 2022
- › All Iron Mountain data centers are **ISO 50001** and **ISO 14001** certified

- › **861MW+** sustainable data center capacity
- › Iron Mountain's goal is **net zero GHG emissions** by **2040**

\* As at December 31, 2023