

Iron Mountain InSight In Life Sciences

1. Get results faster

Life sciences finished 15% faster and leveraged 25% more data with InSight.

2. Better info. management

"InSight is better information management and real-time [access] as opposed to trying to find a labeled box. It centralizes data, it's organized – employees are more productive."

3. Add depth and breadth

"InSight makes us better researchers. We're pulling in data, adding depth and breadth to the projects and everything else that we're working on collaboratively. ... That's very valuable to us as an organization."

4. Streamline workflows

"We use InSight for workflows related to R&D initiatives – being able to pull in things quickly and spin up any R&D projects . . . The majority of employees definitely perceive value in InSight and enjoy using the platform."

5. Stay compliant

"InSight is secure; it meets our industry's regulatory requirements . . . We used to frown upon audits and other types of compliance requirements. Now, we embrace them"

6. Save on storage

"Due to storing assets digitally rather than physically, there's a significant savings – I would say anywhere from 25% to 50%."

7. Grow revenue

"We used to hold data and records to be compliant – a good way of describing it is legacy data. Now it's changed to this is a huge benefit to us. We're able to pull in this data and build studies and R&D programs. We have actionable data. It's invaluable."

Source: The Total Economic Impact™ Of Iron Mountain InSight, a commissioned study conducted by Forrester Consulting, September 2023.

