Solution brief

Building trust in the digital trade back office: from data to decisions

Iron Mountain Digital Trade Back Office solution

Business challenge

Banks, financial services firms, maritime insurance providers and other institutions engaged in global trade face mounting pressure to modernise their back-office operations. Outdated systems struggle to scale as manual processes inflate costs, slow transactions and increase operational risk. The situation is untenable for corporate clients and trade partners who now expect seamless digital experiences. They want self-service portals, instant access to documentation and advanced analytics—capabilities traditional systems cannot deliver. At the same time, regulators demand tighter anti-money laundering (AML) and know your customer (KYC) diligence, and international sanctions require real-time screenings.

Digital-first offerings from agile fintechs and alternative lenders are intensifying the competition, particularly in closing the trade finance gap. Strategic shifts such as mergers and acquisitions, cost-reduction mandates and new leadership further accelerate the need to digitise for a stake in the global marketplace.

What if you could

- Use intelligent automation to streamline trade finance operations for greater efficiency. Replace manual workflows with AI-powered document classification and data extraction, which increases accuracy and cuts processing time from hours to minutes.
- Mitigate risk, govern trade activity and reduce compliance costs with digital advances that include AI-driven screening and contextual matching, the network graph method and generative AI reporting.
- Accelerate revenue from interest income plus insights into decision-making with faster processing times and access to accurate, unified, verified trade data.

Iron Mountain Digital Trade Back Office solution

Iron Mountain Digital Trade Back Office is a unified software-as-a-service (SaaS) solution that streamlines the trade finance journey, from document ingestion to compliance screening. By leveraging AI-powered automation, the solution delivers over 96% data extraction accuracy and dramatically reduces processing times. The secure and sophisticated Iron Mountain platform mitigates risk by reducing false positives and negatives, while generative AI-powered reporting saves valuable time.

The Digital Trade Back Office solution efficiently manages trade data ingestion and exception handling, providing end-to-end transaction processing for trade finance. Key features include AI chat assistance,

Industry fact

55% of global banks plan to increase their spending on trade finance platforms within a year, prioritising operational efficiency, customer experience and product upgrades.

2025 FIS Supply Chain Finance Benchmark Report

automated document grouping (rubber banding), a dashboard for trade products, support for 80 trade finance documents in 8 languages, and 300+ types of screening and business rule matches.

With Iron Mountain as your end-to-end partner, you're positioned to cut costs, drive efficiency and create a pathway to a compliant agile future for your business.

Digital Trade Back Office enables you to:

- **Drive efficiency by dramatically reducing processing time and operational costs**. As a single service provider, Iron Mountain covers end-to-end document, data and risk management for trade finance operations, modernising workflows and simplifying vendor management.
- **Empower compliance teams and significantly reduce risk**. Iron Mountain InSight® Digital Experience Platform (DXP), built on a secure cloud environment, supports data and AI workflows, enabling compliance teams to focus on legitimate threats while helping reduce financial and regulatory exposure across your institution.
- **Boost revenue while providing faster, more reliable customer experience**. Enhance operating margins by realising incremental revenue and improving limit utilisation. Iron Mountain delivers a complete digital transformation that enhances customer satisfaction by reducing errors and response times.

The Iron Mountain advantage

Don't let outdated workflows delay your revenue. Iron Mountain offers a secure and robust end-to-end solution powered by AI and backed by 70 years of trusted expertise.

Iron Mountain's global footprint spans 141 imaging sites across 45 countries, processing over 2.4 billion documents per year. Iron Mountain securely handles document-centric assets and processes, from transport to digital and physical storage. Our team of professionals and our proven platform are trusted by top-performing banks, insurance companies and financial institutions worldwide.

The unified digital and physical content management platform, InSight DXP, leverages cutting-edge AI technology to consolidate and automate end-to-end business processes. The highly scalable platform has extensive security and regulatory compliance certifications.

When you partner with Iron Mountain, you can rely on comprehensive digital and physical content management, intelligent document processing, workflow automation and information governance capabilities—all from a unified, automated and secure platform.

Contact Iron Mountain for a secure, compliant, AI-powered digital trade back-office solution.

About Iron Mountain

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 225,000 organisations around the world, and with a real estate network of more than 9.1 million square metres across more than 1,400 facilities in over 60 countries, Iron Mountain stores and protects billions of information assets, including critical business information, highly sensitive data, and cultural and historical artefacts. Providing solutions that include secure storage, information management, digital transformation, secure destruction, as well as data centres, art storage and logistics, and cloud services, Iron Mountain helps organisations lower cost and risk, comply with regulations, recover from disaster and enable a more digital way of working. Visit www.ironmountain.com for more information.

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