



# DATA RESTORATION AND MIGRATION SERVICES FOR MERGERS AND ACQUISITIONS

The status quo of business is under constant challenge by rapid disruption in the marketplace. Organisations focused on growth are acquiring businesses that complement their go-to-market strategy and divesting non-core business lines. Similarly, the mandate for government departments is to better align services with the sectors they serve.

## THE CHALLENGE

Regulatory compliance, data retention and the complexities associated with the legal and commercial aspects of mergers and acquisitions create increased workloads for IT departments' staff. To combine disparate applications with differing data centre infrastructure, specific line of business applications and ever-increasing volumes of data, presents major challenges for IT teams.

To provide a strong return on investment, merger and acquisition teams need strategies to address data security, consumer privacy

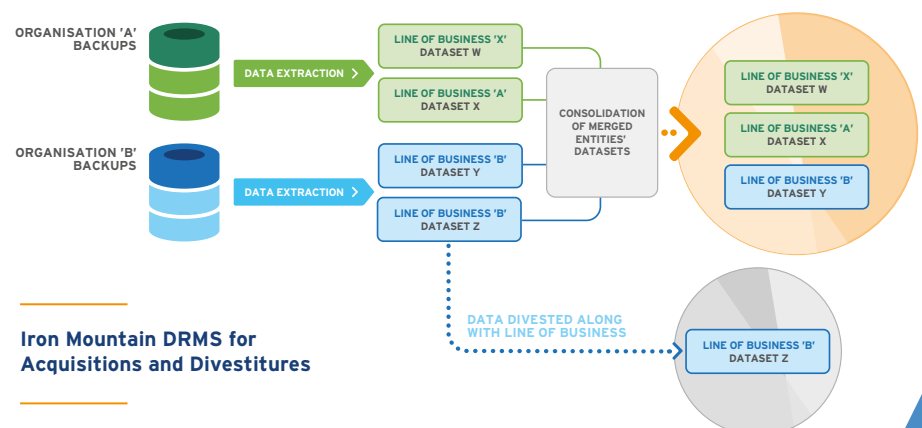
and risk, as well as engineer a rapid transition to the new merged entity.

Understanding what data is held and where, what can be retained, deleted or divested, is key to cost containment and a successful merger. The time taken to transition legacy data has a direct impact on the successful completion of the merger.

For many organisations, questions arise around what needs to happen with legacy data, or more simply put: "What goes where?"

To answer some of these questions, organisations must be able to access and review the legacy data. This can represent a major challenge for IT departments undertaking data transitions.

The over-arching need to make the transition secure, scalable, cost-effective and risk free adds to the challenge. This is made even more complex by the inherent nature of legacy back-up formats, which are often held on media no longer readable by the existing infrastructure.



**Iron Mountain DRMS for  
Acquisitions and Divestitures**

Iron Mountain Data Restoration and Migration Services (DRMS) provides customers with a mechanism to present legacy data in a format that allows decisions on what to retain, divest or archive for future reference. The ability to import legacy data as part of the initial merger activity as well as provide “dial up” access to additional legacy datasets in the future can significantly help organisations meet governance obligations and cost reduction.

The assurance that the right data is immediately accessible to the business while sensitive information is either restricted or archived ensures that the potential for data privacy breaches is reduced or mitigated.

Iron Mountain DRMS delivers a dependable and scalable data recovery service from legacy tape media formats. This ensures organisations engaged in merger and acquisition activities, have access to a

reliable, cost effective, secure and risk free environment that supports the complexities of timely data transitions.

In addition, if an organisation needs to divest part of its business, new tape media can be written as required to allow the partitioning of legacy data between the newly separate entities.

## CONCLUSION

Time is money and, when acquiring or divesting part of a business, the speed of the business transition can make the difference between successfully seizing a market opportunity or the failure to do so. The ability to utilise a service that enables scalable, cost effective investigation and decision-making around the location of data in a merged entity, combined with the knowledge that the legacy data is still accessible as required, optimises return on investment.

## HOW DOES IT WORK?

### 1. SETUP

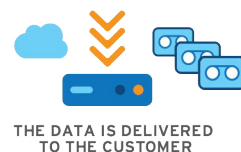


### 2. REQUEST



THE CUSTOMER SUBMITS  
A REQUEST FOR  
INFORMATION

### 3. RETRIEVE



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### ABOUT IRON MOUNTAIN

Iron Mountain Incorporated® (NYSE: IRM) founded in 1951, is the global leader for storage and information management services. Trusted by more than 225,000 organisations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 50 countries, Iron Mountain stores and protects billions of valued assets, including critical business information, highly sensitive data, and cultural and historical artefacts. Providing solutions that include information management, digital transformation, secure storage, secure destruction, as well as data centres, cloud services and art storage and logistics, Iron Mountain helps customers lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working.

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