



Elevate the power
of **your work.**[™]



Our purpose

Iron Mountain protects, unlocks, and extends the value of your organisation's information and assets from creation to destruction... and every step in between.

A box of financial records, a piece of artwork, or a collection of digital archives is more than just output and objects: it's your work. It's the result of the time, energy, and resources that have propelled your organisation for years. And in this work lies the insight and power to continue driving your business forward.

For over 70 years, this is what Iron Mountain has protected. This is what we've stored. Transported. Defensibly destroyed. Digitised. Mitigated.



We're here to protect and elevate the power of your work – whatever it is, wherever it's located, however it's stored.



What does Iron Mountain do?

Iron Mountain provides a suite of information lifecycle management solutions for billions of assets worldwide. We are your one strategic partner to bring paper, data, media, and physical and digital assets through secure workflows, meticulous preservation, and complex business processes.

From fine art and asset preservation to information management, data migration, and secure disposal, we provide trusted and innovative solutions that lower risk and help your organisation succeed. This is what we've transformed - your work.



▲ **Reduce risk**

▲ **Increase productivity**

▲ **Drive efficiency**

▲ **Enable sustainability**

▲ **Monetise assets**

▲ **Promote compliance**

Store

We provide storage and logistics of records and documents, rich media, fine art, data, and inventory with over 1,400 facilities worldwide.

Digitise

We scan physical documents, rich media, art, and even heritage sites - creating digital assets for nearly anything.

Automate

We enrich information to enable insights and workflow automation, improving accuracy, speed, efficiency, innovation, and monetisation.

Govern

We provide security, compliance, and privacy services across every stage of the information management lifecycle..

Dispose

We recycle or destroy paper, electronic devices, mixed media, and plastics in a defensible and sustainable manner.

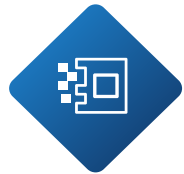
Serve

We listen carefully to understand your pressures, priorities, and challenges so we can provide the right solution for your needs.

How do we partner with you?

Trusted by more than 225,000 customers, Iron Mountain is an industry leader committed to being a force for good.

Our relationship is a true partnership in which you can rely on us not only to preserve institutional knowledge and enhance efficiency, security, access, and sustainability but to make your work mean more. We offer a suite of lifecycle management solutions to meet today's complex business challenges.



Digital transformation

- Document scanning services
- Information management and content services
- Digital storage
- Workflow management and automation
- Information governance advisory services
- Retention policy creation
- Migration and restoration services
- Content classification
- Intelligent document processing
- Legacy records cleanup - physical and digital
- Digital mailroom
- Paperless office
- Business intelligence and analytics, data value extraction
- Media and entertainment services



Data & IT security

- Asset lifecycle management
- Asset decommissioning
- Workplace IT asset management
- IT asset remarketing and recycling
- Physical asset audits and tagging
- Storage and inventory management
- Certified data destruction
- IP management
- Information governance advisory
- Data centres: colocation, go-forward program, and cloud storage services; and strategic edge data centre
- Offsite tape vaulting and cloud backup as a service



Workplace evolution

- Warehousing and logistics
- Supply chain temporary storage
- Records management: secure storage, secure shredding, data and archival destruction, vital records, digitisation
- Offsite records storage
- Content classification
- Physical office cleanup and organisation
- Colocation and edge deployment
- Outsourced project and program services
- Fine art, museum, and library services



Sustainability

- IMDC Green Power Pass
- IT Asset Recycling
- IT Asset Remarketing
- Secure Shredding (Paper)
- Ecobox
- Smart Sort - Legacy records cleanup
- Server Backup Powered by Carbonite
- Crozier: Sea Freight Shipping Container
- Crozier: Crate Rental
- Crozier: Consolidated Shuttle
- Responsible practices:
 - » Transparent reporting
 - » Public commitments
 - » Responsible sourcing
 - » Commitment to continuous improvement



Digital transformation:

Taking the next step together

It's rare to find an organisation today with 100% paper usage in the workplace, but many leaders are taking important steps to digitise their files and processes.

Looking to accelerate your digital transformation? Digitising is a unique journey for every organisation, but the result provides enormous benefits:



Automates administrative processes



Eliminates data silos



Enhances the end-user experience



Improves security



Provides deep analytic insights



Reduces cost



Optimises workflows

Iron Mountain **digital transformation solutions:**

- Document scanning and digital storage
- Legacy records cleanup
- Entertainment and media archives
- Intelligent document processing and workflow automation



Data & IT security:

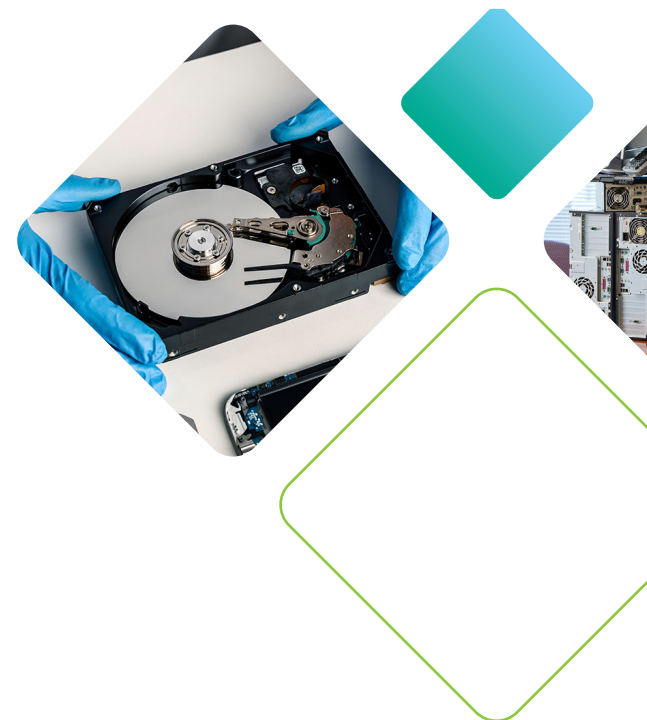
Lower your risk exposure

Protecting your organisation's reputation has become more important than ever, and this means being aware of both internal and external risk factors such as loss or misuse of records and data, cyber attacks, and mismanagement of IT assets.

Looking to lower your risk? At Iron Mountain, we provide sustainable solutions designed to mitigate your risk by enabling continuity of service, securely destroying all media and IT assets, and providing expert advice related to compliant lifecycle management for data, records, and physical assets.

Iron Mountain **data and IT security** solutions:

- Colocation data centres
- Cloud data management
- Secure shredding
- IT asset lifecycle management





Workplace evolution:

Optimise real estate

In response to a variety of business disruptors, organisations continue to modify how they conduct work, rethinking the use of their physical locations as they adopt hybrid working models.

Moving or renovating your workspace? Iron Mountain assesses your current space, manages the clean-out process, and offers practical advice on how to best manage your information and assets moving forward.

Cleaning up your legacy records? Commingled files, disorganised records, and boxes with incomplete information aren't just a nuisance. They're a liability that can inflate storage costs and increase litigation risks. Iron Mountain has simple solutions that allow you to make sense of what's stored in your record boxes and make quick and defensible disposition decisions.

Navigating a challenging supply chain environment? Forward-thinking leaders are focused on building a more agile logistics function to quickly respond to changing market conditions, while limiting the impact on the business and end customers.

Iron Mountain **workplace evolution** solutions:

- Workplace transformation assessment
- Records and storage management
- Warehousing and logistics
- IT asset lifecycle management





Sustainability:

Environmentally conscious information management is possible

We strive to be your most trusted partner for protecting and unlocking the value of what matters most to you in innovative and socially responsible ways. Together, we challenge ourselves and inspire others to create innovative solutions that make a positive environmental and social impact.

Looking to meet your organisation's sustainability commitments? We embrace environmental, social, and governance (ESG) principles and seek to embed them in our operations and in all the solutions we provide for our customers. From building our own global Corporate Responsibility program to developing an innovative suite of solutions that make a positive environmental and social impact, we are working to secure a sustainable future for ourselves and our customers.

We support your **sustainability goals** with:

- Innovative solutions that help you make progress on your ESG initiatives
- Transparent sustainability reporting on our policies, processes, and progress
- Environmental benefits reporting related to your information management program
- Educational resources to help you respond to emerging sustainability requirements

Iron Mountain by the numbers*



- > **70+** years of proven experience
- > **16+** industries in the public and private sectors
- > **225,000+** customers
- > More than **90%** of Fortune 1000 companies are Iron Mountain customers
- > Operating in **60+** countries on **6** continents
- > **\$5.5B** US fiscal revenue
- > **27k+** employees
- > **1,400+** facilities
- > **98M sq ft.** of storage space
- > **90%** score from the Human Rights Campaign Foundation
- > **98%** customer retention rate



- > **32%** reduction of Scope 1 and 2 emissions compared to our 2016 baseline as of 2022
- > All Iron Mountain data centres are **ISO 50001** and **ISO 14001** certified
- > **861MW+** sustainable data centre capacity
- > Iron Mountain's goal is **net zero GHG emissions** by **2040**

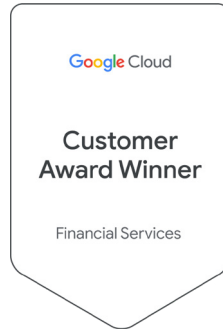
* As at December 31, 2023



Awards and recognitions



90% score on the Human Rights Campaign Corporate Equality Index



2021 Google Cloud Customer Award



FTSE4Good

Listed on the FTSE4Good Index for meeting globally recognised corporate social responsibility standards

FORTUNE

605th on Fortune Magazine's Fortune 1000



Recognised as a PRIVACY+ certified organisation by i-SIGMA



Received the SSON Shared Services Award in 2021

**STANDARD
& POOR'S**

Member of the S&P 500 Index, the leading bellwether of the US equities market



As a Participating Organisation, Iron Mountain adds its voice to the standards development process and collaborates with other Participating Organisations to improve payment security worldwide



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About Iron Mountain

Iron Mountain Incorporated (NYSE: IRM), founded in 1951, is the global leader for storage and information management services. Trusted by more than 225,000 organizations around the world, and with a real estate network of more than 85 million square feet across more than 1,400 facilities in over 60 countries, Iron Mountain stores and protects billions of information assets, including critical business information, highly sensitive data, and cultural and historical artifacts. Providing solutions that include secure storage, information management, digital transformation, secure destruction, as well as data centers, art storage and logistics, and cloud services, Iron Mountain helps organizations to lower cost and risk, comply with regulations, recover from disaster, and enable a more digital way of working. Visit ironmountain.com/en-au for more information.

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