

# 30% Lower Cyber Costs. Stronger Security.

How a Global Food and Beverage Company Modernized Cyber Operations with Kroll and CrowdStrike



## Executive Summary

Facing intense cost pressures and a dramatically reduced cybersecurity team, a global food and beverage company partnered with **Kroll** to transform its cyber operations. By consolidating legacy tools onto the **CrowdStrike Falcon® platform** and adopting a right sized managed operating model, the organization reduced total cybersecurity costs by **30%**, accelerated time to value, and strengthened threat detection, without increasing risk.

## Key Impact at a Glance

**30%** reduction in TCO

**<30 days** to fully deploy and migrate

**6,000** endpoints secured globally

**8 weeks faster** than alternative migration timelines

**4,500** high-risk endpoints

**2 FTEs** supported by enterprise grade cyber operations

## The Challenge

The company operates more than **6,000 endpoints globally** across food, beverage, and retail environments. Widespread cost reductions across the business resulted in the cybersecurity function shrinking to **just two full time employees**, creating critical gaps across:



Security Operations Center (SOC)



Data Protection



Third-Party Risk Management



Governance, Risk, and Compliance (GRC)

At the same time, the organization needed to maintain cyber maturity and regulatory compliance and avoid taking on additional risk, all while controlling escalating technology and operational costs.

The company had been a longtime user of **SentinelOne** for endpoint protection and was satisfied with the product. It also used **LogRhythm** and was completing a migration to **Microsoft Sentinel** when newly announced Microsoft pricing increases threatened to drive SIEM costs up by **18% in 2026**, making the existing model unsustainable.

## Our Approach

As the organization’s cyber operations partner, Kroll designed and executed a transformation focused on simplicity, cost efficiency, and rapid impact.

### Platform Consolidation



Kroll replaced fragmented endpoint and SIEM technologies with the **CrowdStrike Falcon® platform**, including:

- **CrowdStrike Falcon Endpoint Protection**
- **CrowdStrike Next Gen SIEM**, powered by **Onum** to optimize data ingestion and retention costs

This consolidated architecture eliminated overlapping tools, reduced complexity, and improved visibility across the environment.

### Right Sized Operating Model



Kroll paired the platform with a tailored operating model that combined:

- **CrowdStrike Falcon Complete™** for managed detection and response
- **Kroll Responder Services** spanning SOC operations, incident response, and compliance

This approach delivered enterprise grade protection while materially lowering operational overhead, aligned to a lean internal team.

### Rapid Time to Value



With key software renewals approaching in 60 days, speed was critical.

#### Kroll successfully

- Deployed CrowdStrike across all **6,000 global endpoints**
- Fully removed the legacy endpoint solution
- Migrated security data from Microsoft Sentinel to CrowdStrike Next Gen SIEM using **Onum**
- Routed compliance and retention data to long term cloud storage to meet regulatory requirements at lower cost

The complete transformation was delivered in under **30 days, eight weeks faster** than comparable provider timelines, allowing the organization to realize immediate improvements in detection and response.

### The Outcome

The partnership with Kroll and CrowdStrike enabled the company to modernize cyber operations while meeting aggressive cost and time constraints:

- 30% reduction in total cost of ownership across endpoint, SIEM, and SOC services
- Faster time to value with full operational capability in weeks, not months
- Simplified, scalable security operations aligned to minimal internal resources
- Maintained regulatory compliance and cyber maturity despite reduced headcount

## What’s Next

Over the next three years, Kroll will continue to operate and optimize the client’s end to end cyber program, driving continuous improvement, service maturity, and sustained risk reduction.

**WANT TO LEARN MORE ABOUT HOW IT WORKS OR PRICING? CONTACT THE FOLLOWING:**



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#### About Kroll

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