

# The Strategic Partnership for Cyber Resilience

End-to-end advisory, implementation and operational services powered by CrowdStrike Falcon® technologies.

## Kroll exclusively delivers Managed Detection & Response (MDR) services through CrowdStrike Falcon® Complete

### Partner Models and Exclusives



Global Systems Integrator (GSI) Advisory and Implementation (Direct or Subcontract)



Resale / VAR as Elite Partner, Pricing



Full Subcontracting



Sole Falcon® Complete Provider - Kroll Delivers Falcon® Complete Only for MDR

### How Kroll Delivers Value

Security outcomes aren't achieved through technology implementations alone. Kroll applies a structured, lifecycle-driven approach that aligns strategy, implementation and operations. Ensuring CrowdStrike technologies are deployed effectively, operationalized efficiently and optimized to reduce risk and improve resilience.



#### Advise

Expert guidance on what to do and why:

- Strategy and roadmaps
- Security and program assessments
- Review and prioritize recommendations



#### Implement

Set up and tailor CrowdStrike technology:

- Architect and design solutions
- Implement and configure Falcon capabilities
- Optimize workflows and processes



#### Operate

Run and support security operations day-to-day:

- Process execution
- Continuous improvement
- On-going monitoring

### Kroll x CrowdStrike

Kroll offers comprehensive services and solutions across the entire CrowdStrike portfolio

Kroll Service Offerings	Applicable CrowdStrike Technology
Managed Detection and Response	Falcon EDR, Next Gen SIEM
Next Gen Identity Protection	Falcon Identity, Falcon Shield
SIEM, SOAR, and Logging	Next Gen SIEM, Fusion SOAR, Onum
Cloud Security	Falcon Cloud Security CNAPP
Threat Exposure Management	Falcon Exposure Management
SOC Consulting	All Falcon Technologies
Operational Technology and IoT	Falcon XIoT, Onum, Next Gen SIEM
AI Security and Enablement	Charlotte AI, Falcon Foundry
Threat Hunting	All Falcon Technologies
Offensive Security and Red Team	All Falcon Technologies

\*Service offerings may span multiple lifecycle stages depending on client needs and engagement scope

### Key Benefits and Outcomes



#### Risk Reduction

##### Reduced complexity and risk across security lifecycle

- Advisory-led execution reduces gaps between strategy, deployment and operations
- Improved security posture aligned to business and risk priorities
- Fewer operational blind spots through consistent lifecycle coverage



#### Business Acceleration

##### Enables secure business transformation

- Aligns security initiatives to strategic business priorities and change programs
- Reduces friction across modernization, cloud and transformation efforts
- Provides clarity and momentum for complex, cross-functional initiatives



#### Operational Efficiency at Scale

##### Streamlines security operations across complex environments

- Improves consistency and execution across day-to-day security operations
- Reduces operational overhead while maintaining strong security outcomes
- Enables programs to scale with organizational growth and complexity

### Kroll is a Leader in Cyber and Data Resilience

World's largest IR provider with **1000+** IR cases each year

Preferred vendor for **85+** insurance carriers

Experience from **Govt. & Law Enforcement, Industry & Consulting** backgrounds



**700+** experts across 19 countries

**100+** certifications



Expertise in **AI, Crypto, Cloud, Data Analytics, Web 3.0** security and data risk

**700k+** actively monitored endpoints

Rated as **industry leaders**



#### LEARN MORE



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#### About Kroll

As the leading independent provider of financial and risk advisory solutions, Kroll leverages our unique insights, data and technology to help clients stay ahead of complex demands. Kroll's global team continues the firm's nearly 100-year history of trusted expertise spanning risk, governance, transactions and valuation. Our advanced solutions and intelligence provide clients the foresight they need to create an enduring competitive advantage. At Kroll, our values define who we are and how we partner with clients and communities. Learn more at [Kroll.com](https://kroll.com).

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