Linklaters

Introducing

Applied Intelligence

Gain material advantage for your business in speed, efficiency, risk management and quality of strategic advice by applying Linklaters' legal expertise across large and complex data sets, surfacing opportunities and solving challenges that were previously intractable.

Applied Intelligence combines Linklaters' legal, AI and data science expertise under one roof. Working in partnership with Linklaters lawyers, Applied Intelligence provides bespoke AI solutions, all brought to you as part of one global team.

A data-driven world

The world is increasingly complex and the highest performing businesses that we serve expect to make good decisions based on data. Increasingly, legal and commercial advice cannot be separated from sophisticated management and evaluation of complex data sources.

Applied Intelligence

Applied Intelligence combines legal, AI and data science expertise to help you make sense of your most complex legal challenges such as evaluating contractual interdependencies across complex corporate structures; rapidly assessing new acquisition opportunities; assessing covenant compliance across multiple financing arrangements; and conducting multi-jurisdictional regulatory analysis.

In-house teams face these challenges with lean resources, at a scale that neither traditional legal approaches nor specialist technology providers can adequately address alone.

The way complex legal services are delivered is changing. The organisations that adapt earliest will gain a material advantage – in speed, efficiency, risk management, and the quality of strategic advice provided. Applied Intelligence helps our clients unlock that advantage.

Who we are

Applied Intelligence is led by Tom Quoroll (Partner) and Sarah Barnard (Director), both of whom have a track record in bringing together tech and legal expertise. At the heart of our team are our world-class data scientists, the technical experts who make our approach possible, led by Salim Feghali (Head of Data Science). Salim is joined by Rohit Kewalramani (Data Science Lead) and Jeffrey Kwan (Senior Data Scientist). They bring deep enterprise AI leadership (LSEG, Bloomberg, 6sense Insights, Hastings Direct), patented and award-recognised innovation, and hands-on delivery of production grade machine learning and generative AI that is already transforming how complex legal work is done at scale.

What it looks like in practice

We design and deliver bespoke solutions, underpinned by data engineering and AI workflows and tailored to your business, to unlock insights that would otherwise remain buried in the volume and complexity of data. We use algorithms to find the deepest insights in your data, applying our legal and commercial expertise to inform decision making. We can also prototype bespoke new tools and draw on other sources of data to supplement our analysis, ensuring that you have the most relevant information at your fingertips.

AI-powered solutions

Here are some examples of the kinds of problems Applied Intelligence solves:

> Multi-jurisdictional gap analysis: reviewing the rules that apply in different jurisdictions and mapping them against your existing policies, quickly identifying any gaps.

> Assessing claims: for example, triaging thousands of claim forms to identify which ones are strongest.

> Continuous covenant surveillance: agentically monitoring factual reporting against complex covenant packages to proactively identify breaches.

> Drafting disclosure: generating draft risk factors grounded in market precedents and the issuer's specific circumstances.

A strategic conversation for your General Counsel

We also offer a dedicated session with General Counsel to advise on how data and technology might help your in-house legal team work more effectively. This is not about replacing lawyers: it is about helping legal teams do more with the resources they have, and making sure the legal function is seen as a genuine driver of value within the business.

Find out more

To find out more about Applied Intelligence, please get in touch.

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