# Linklaters

# Pensions Investment Practice

Navigating risk, reaching targets

Linklaters Pensions Investment Practice is a cross-practice group offering an integrated service to pension funds needing legal advice on any aspect of their investments.

The service provided is seamless and comprehensive as practice groups — including pensions, investment funds, tax, derivatives and structured products, insurance, real estate, financial regulation and projects — work together to deliver high-quality advice, through an in-depth understanding of regulation and markets and an ability to tackle risk and supply insight and innovation.

Our Pensions Investment Practice has operated for over 10 years and during that time has acquired in-depth knowledge of the pensions investment market and real commercial judgement.





## Band 1

Pensions Non-contentious

Chambers 2025



## Tier 1

Pensions Non-contentious

**Legal 500** 2025



#### Tier 1

Pensions Litigation

**Legal 500** 2025



Linklaters is able to provide detailed advice, taking account of client considerations and looking at the analysis from a strategic perspective.

Linklaters has a professional and expert team who have both broad and specific experience on many matters pertinent to pension schemes, and thus are able to provide us suitable advice on all aspects.

Chambers UK, Pensions, 2025



# **Commercial results**



Skilled project management



Risk mitigation



Innovative solutions



## We act for all the top players

**Trustees** 

istees

Investment banks
Fund sponsors

Common investment funds

Insurance companies

DC governance committees

**Investment committees** 

**Corporates** 

Large institutional investors



## We have all the experts working as part of the same team

Pensions:

Top tier in legal directories

Tax:

Top tier in legal directories

Investment funds:

Leading player in the European private funds market

Financial regulation:

Top tier in legal directories

Insurance:

Number one for insurance M&A deals two years running

Corporate and banking:

Top tier in legal directories

Derivatives and structured products:

Best derivatives law firm



## Offering an integrated service to pension funds

Illiquid asset solutions

Private market funds

Investment and fiduciary manager appointments

ESG compliance and reporting

End-game solutions, including buy ins/buy outs and run-on

LDI portfolios

**DC** platforms

Longevity

**Derivatives, EMIR and SFTR** 

DC governance

Asset-backed structures

Private equity funds

Common investment funds

Hedge funds

**Direct property** 

# A

## **End-game solutions**

- > Advising trustees on the secondary sales of their illiquid asset holdings ahead of proposed buy-ins and buy-outs, including restructuring existing asset holdings.
- > Advising trustees in relation to solutions and structures for dealing with illiquid assets as part of buy-in and buy-out, including deferred premium solutions.
- > Advising on investment changes and transitions to align with run-on strategies, including changes to funding and investment agreements between trustees and employers.



## Governance and ESG

- > Investment governance audit for USS leading to the implementation of an FCA authorised investment management subsidiary for the trustee and review of committee structures and terms of reference.
- > Advising trustees on LDI, collateral arrangements and liquidity issues following the Autumn 2022 "mini-budget".
- > Advising trustees on ESG issues including TCFD compliance and disclosures, responsible investment policies and balancing ESG issues with fiduciary duties.



### **Fund investments**

- > Acted for various trustees including USS, BP, Centrica CIF, Rolls Royce, TPT, Mineworkers Pension Scheme, Aviva, Marks & Spencer and Diageo — on their investment in private equity, real estate, hedge, credit, infrastructure, currency and insurance-related securities funds
- > Experience of setting up complex investment arrangements and special purpose vehicles for large pension funds such as bespoke pooled arrangements.



## Asset-backed structures

- Marks & Spencer trustees on the first property-based asset-backed contribution structure which defined the market.
- Diageo trustees on an asset backed contribution structure with whisky as the underlying asset.
- > John Laing and Costain trustees on a structure with PFI rights as the underlying asset.

# Q

# DC specific issues

- > Trustees and fund managers on increasing default fund allocations to private market investments.
- > Trustees, including TPT on insurancebased DC investment platform providers.
- > A major retailer on the set up of an at retirement drawdown option for members with the Fidelity Master Trust.





£35bn

Advising pension scheme trustees in relation to pooled fund investments and investment management mandates in excess of £35bn in 2024



£700m

Advising on the **secondary sale of £700m** of illiquid pooled fund assets



£1.75bn

Advising on longevity swaps in 2024 with a combined value of £1.75bn



£13bn

Advising on **buy-in transactions securing in excess of £13bn** of liabilities with insurers



£25bn

Advising on fiduciary management mandates covering in excess of £25bn of pension fund assets





Rosalind Knowles
Partner
Tel: +44 20 7456 3710
rosalind.knowles@linklaters.com

Claire Petheram

Tel: +44 20 7456 3676

claire.petheram@linklaters.com

Partner

Your Pensions Investment Practice team



Philip Goss Partner Tel: +44 20 7456 5604 philip.goss@linklaters.com



John Sheppard Partner Tel: +44 20 7456 5998 john.sheppard@linklaters.com



Sarah Parkin Partner Tel: +44 20 7456 3548 sarah.parkin@linklaters.com



Alasdair Smith Partner Tel: +44 20 7456 4989 alasdair.smith@linklaters.com



Simon Borhan Counsel Tel: +44 20 7456 2415 simon.borhan@linklaters.com

Combined with experts in investment funds, financial regulation, insurance, derivatives and structured products



Matthew Keogh
Partner, Investment Funds
Tel: +44 20 7456 3118
matthew.keogh@linklaters.com



Duncan Barber Partner, Insurance Tel: +44 20 7456 3356 duncan.barber@linklaters.com



Deepak Sitlani Partner, Capital Markets Tel: +44 20 7456 2612 deepak.sitlani@linklaters.com



Thomas Quoroll
Partner, Capital Markets
Tel: +44 20 7456 4513
thomas.quoroll@linklaters.com



Abu Dhabi | Amsterdam | Antwerp | Bangkok | Beijing Berlin | Brisbane\* | Brussels | Cape Town\*\*\* | Dubai Dublin | Düsseldorf | Frankfurt | Hamburg | Hanoi\* Ho Chi Minh City\* | Hong Kong SAR | Jakarta\*\* | Johannesburg\*\*\* | Lisbon | London | Luxembourg Madrid | Melbourne\* | Milan | Munich | New York Paris | Perth\* | Port Moresby\* | Riyadh | Rome Sāo Paulo | Seoul | Shanghai<sup>a</sup> | Singapore | Stockholm Sydney\* | Tokyo | Washington, D.C.

Office of integrated alliance partner Aller

\*\* Office of formally associated firm Widyawan & Partners

\*\*\* Office of collaborative alliance partner Webber Wentzel

<sup>a</sup> Linklaters Shanghai and Linklaters Zhao Sheng (joint operation office with Zhao Sheng Law Firm)

#### linklaters.com