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# Liontrust's UK-based traders to join BNY's Buy-Side Trading Solutions team

<u>Liontrust</u> ("the Company"), the specialist active asset manager, has expanded its relationship with The Bank of New York Mellon Corporation ("BNY"), a global financial services company, by announcing the outsourcing of its trading for investment funds and institutional accounts to <u>BNY's Buy-Side Trading Solutions</u> group.

Liontrust's UK-based traders have joined BNY, ensuring continuity of service for its investment teams and clients. The outsourcing of trading to BNY will provide Liontrust with access to a global network of brokers and venues, allowing the Company to respond to market developments in real-time and extend its capabilities beyond UK trading hours. Liontrust can now leverage BNY's global trading solutions, which reaches 100 global markets across all major asset classes, including a wide range of fixed income and derivative products.

**John Ions, Chief Executive Officer of Liontrust,** commented: "This is a strategic relationship that advances Liontrust's competitive position by leveraging BNY's strengths. BNY has extensive global trading capabilities that will provide sophisticated execution, operational efficiency, and economies of scale for Liontrust and our clients.

"Trading for asset managers has changed significantly over the past few years with the increasing use of automation and technological developments. While this presents opportunities for greater efficiency and returns, it also requires careful management of the associated risks and a significant investment in technology to compete. Our collaboration with BNY will enable Liontrust to achieve this."

Liontrust will benefit from BNY's advanced technology and data analysis capabilities, providing additional tools and market insights to support informed decision-making and improved execution. With almost half of Liontrust's investments and trading now outside of the UK, this global trading service will support the Company's growth ambitions.

Adam Vos, Global Head of Markets at BNY added: "We are thrilled to welcome Liontrust's traders to BNY's Buy-Side Trading Solutions team. This builds on the long-standing relationship between both firms, most recently collaborating to implement Liontrust's data solution to enhance investment management, client service, and scalability in July last year. We look forward to working with Liontrust so its investment teams can continue to access new markets and opportunities and achieve long-term success."

#### **Notes to Editors:**

## **Liontrust Asset Management**

Liontrust is an independent, specialist active asset manager launched in 1994 and listed on the London Stock Exchange in 1999. Headquartered on the Strand in London with offices in Edinburgh and Luxembourg, Liontrust has £21.6 billion in AuMA as at 10 April 2025. Liontrust has seven investment teams with distinct and repeatable processes investing in a range of UK, European, global and emerging markets equities, fixed income, sustainable investment and multi-asset portfolios and funds.

#### **BNY**

BNY is a global financial services company that helps make money work for the world – managing it, moving it and keeping it safe. For more than 240 years BNY has partnered alongside clients, putting its expertise and platforms to work to help them achieve their ambitions. Today BNY helps over 90% of Fortune 100 companies and nearly all the top 100 banks globally to access the money they need. BNY supports governments in funding local projects and works with over 90% of the top 100 pension plans to safeguard investments for millions of individuals, and so much more. As of March 31, 2025, BNY oversees \$53.1 trillion in assets under custody and/or administration and \$2.0 trillion in assets under management.

BNY is the corporate brand of The Bank of New York Mellon Corporation (NYSE: BK). Headquartered in New York City, BNY employs over 50,000 people globally and has been named among Fortune's World's Most Admired Companies and Fast Company's Best Workplaces for Innovators. Additional information is available on www.bny.com. Follow on LinkedIn or visit the BNY Newsroom for the latest company news.

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