Expanding Access to Continuous Glucose Monitoring in Rural Health Clinics

Workflow, Billing, and Practical Strategies Speakers: April Marsh and Laura Green

Session Overview





CGM is transforming diabetes care: improved outcomes, fewer complications, patient empowerment

Focus: device options, workflows, patient education, billing, referral pathways, rural barrier

Why CGM Matters for RHCs



Supports mindful eating and lifestyle changes



Proven to lower A1c and improve patient engagement



Fits within Chronic Care Management (CCM) efforts

Identifying Patients for CGM

T1DM and insulin-treated T2DM (insurance-covered)

Uncontrolled T2DM or pre-diabetes: samples, short-term use, Stelo OTC option

Assess readiness: device comfort, portal/app use

Device Options & Patient Empowerment Toolkit



DEXCOM G7, FREESTYLE LIBRE 3, STELO OTC



BCBSM PATIENT EMPOWERMENT TOOLKIT: LIBRE 3, WI-FI BP MONITOR, WI-FI SCALE



ELIGIBILITY: BCBSM PPO W/
PDCM BENEFIT (NOT MEDICARE
ADVANTAGE)

Aspire Clinic Workflow (Dexcom Example)



Provider reviews CGM reports monthly (30 min block)



Staff prints/uploads reports (Dexcom Clarity or LibreView)



Smart Phrase template used for documentation



Routed to provider → adjustments → patient notified

Northern Pines Workflow (Sample + Care Management)

Dexcom rep provides 10-day CGM samples Care Manager educates on diet, activity, timing, portions

Follow-up after 10 days → review data & goals

Long-term CGM via DME (Parachute or PET program)

Data Integration & Sharing



DEXCOM CLARITY ALLOWS
REMOTE UPLOADS

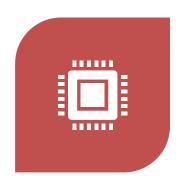


LIBREVIEW SETUP REQUIRED FOR PET TOOLKIT



REPORTS PREPARED BEFORE PROVIDER CARE CONFERENCES

Billing & Coding Essentials



ASPIRE CLINIC: 95249 (STARTUP, NOT RHC-BILLABLE), 95251 (ONGOING MONITORING)



NORTHERN PINES: MEDICARE/MA: 99490; BCBS/MEDICAID: G9002, G9007, 98966



CARE CONFERENCES: G9007 WITH PROVIDER

Overcoming Barriers in Rural Settings



Patient tech readiness



Broadband/device compatibility



Insurance variation



Strategies: samples, OTC options, education, DME partnerships

Key Takeaways

CGM supports better outcomes and CCM

Workflows can be standardized across RHCs

Billing pathways exist for monitoring & CCM

BCBS PET toolkit = key resource for eligible patients



Questions & Discussion