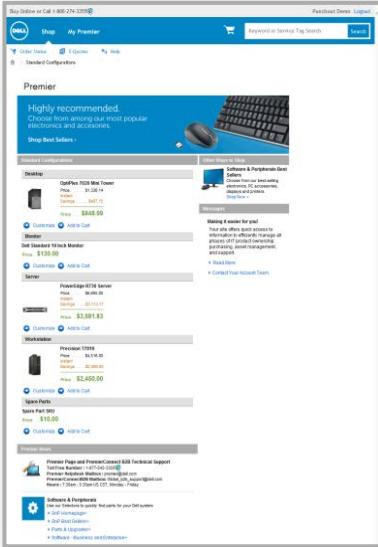


Welcome to your Upgraded Dell Punchout Catalog

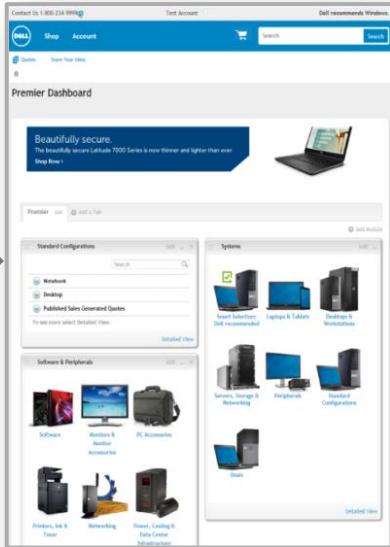


What's Changing in your Dell Punchout Catalog?

Current State



New State*

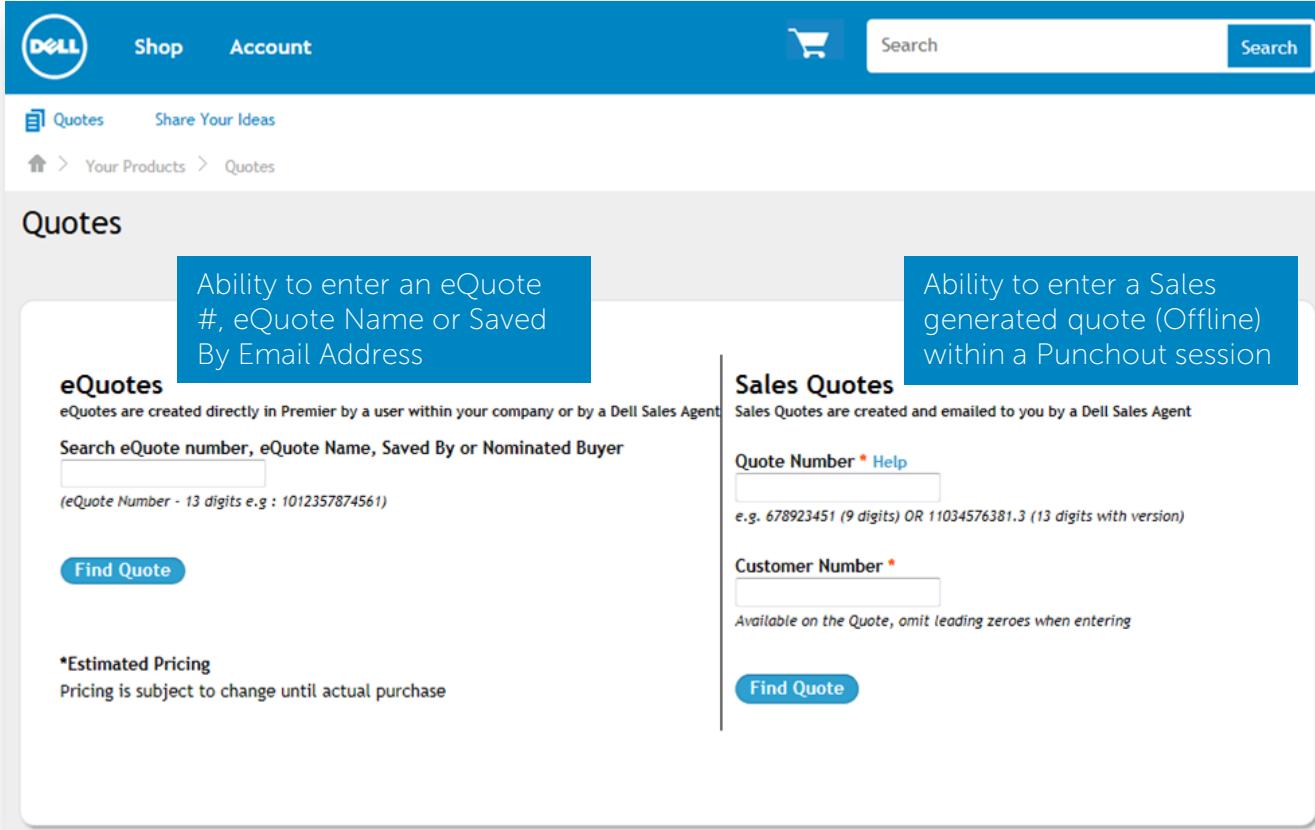


*Catalog may look different based on specific features enabled in your Punchout catalog

- Expanded access to Dell eQuotes and Sales Quotes
- Improved site navigation
- Display of shipping rates by delivery method
- Improved product and content search capabilities
- Increased scalability for future enhancements
- Enhanced site performance and stability



Expanded Access to Dell E-Quotes and Sales Quotes



The screenshot shows the Dell e-Quotes and Sales Quotes interface. At the top, there is a navigation bar with the Dell logo, 'Shop', 'Account', a shopping cart icon, a search bar, and a 'Search' button. Below the navigation bar, there are links for 'Quotes' and 'Share Your Ideas', and a breadcrumb navigation showing 'Your Products > Quotes'. The main content area is divided into two sections: 'eQuotes' on the left and 'Sales Quotes' on the right.

eQuotes

Ability to enter an eQuote #, eQuote Name or Saved By Email Address

eQuotes are created directly in Premier by a user within your company or by a Dell Sales Agent.

Search eQuote number, eQuote Name, Saved By or Nominated Buyer

(eQuote Number - 13 digits e.g : 1012357874561)

Find Quote

***Estimated Pricing**
Pricing is subject to change until actual purchase

Sales Quotes

Ability to enter a Sales generated quote (Offline) within a Punchout session

Sales Quotes are created and emailed to you by a Dell Sales Agent

Quote Number * [Help](#)

e.g. 678923451 (9 digits) OR 11034576381.3 (13 digits with version)

Customer Number *

Available on the Quote, omit leading zeroes when entering

Find Quote



Expanded Access to Dell E-Quotes and Sales Quotes

Results

Select an Action								
Column Preferences								
1 - 2 of 2 10 items per page								
	eQuote Number	Name	Saved By	Saved On	Expires On	*Estimated SubTotal	*Estimated Total Price	Order Submitted
<input checked="" type="checkbox"/>	1018811451054	test 2	sk@dell.com	4/27/2015	7/26/2015	\$884.83	-	No
<input checked="" type="checkbox"/>	1018984988932	test	sk@dell.com	4/27/2015	7/26/2015	\$1,449.55	-	No

Ability to select up to

5

Quotes at a time and
Add to Cart



Improved Content

Latitude 14 7000 Series Ultrabook™ (E7440)

Thin, light, powerful and beautiful

★★★★★ Be the first to write a review

Starting Price \$1,164.63

Total Savings \$454.04

Price \$1,010.59

OR as low as \$29.21 /month *

[Learn More About Leasing](#)

Estimated Ship Date
1/23/2015

[Customize](#)

A thin, high-performance laptop with an optional 14" touchscreen, Windows 7 Professional or Windows 8 Pro, 4th Gen Intel® Core™ processors and a lightweight carbon fiber design.

Overview Tech Specs Customer Reviews

Windows 8 Pro.

Slim design, premium materials and wireless docking

Get down to business with an Ultrabook™ that features an optional 14" touchscreen display and a **beautiful design**.

The **thin** (21 mm) Latitude 14 has a starting weight of just 3.6 lb (1.63kg) with a 3-cell battery and comes standard with sleek, durable **aluminum**, soft-touch finishes and a **powder-coated base**.

Underneath the surface is a **Tri-metal™ chassis** designed to survive challenging physical environments and **MIL-STD-810G testing**.

Along with Windows 8 come optional **touchscreen capability** and a **carbon-fiber-backed display** with **edge-to-edge Corning® Gorilla® Glass NBT™**.



Improved product views, features, and specifications

Redesigned for quick product highlights & reviews



Packed with performance

Low-voltage 4th Gen Intel® Core™ i5 and Intel® Core™ i7 processor options along with Windows 8 Pro allow you to work on big jobs with ease.

Windows 8 with optional touchscreen capability allows you to multitask with a swipe, tap or drag of your fingers.

Count on fast, reliable performance from your choice of SSD or Solid-State Hybrid Drives. Collaborate effectively with an integrated HD webcam and microphone array.

A backlit keyboard lets you work in low-light environments while a **swappable battery** keeps you powered up on the go.

Questions? Email Global_B2B_Support@dell.com



Shipping Rates by Delivery Method

Secure Checkout

eQuote Details

Delivery options

Delivery method	Shipping cost
<input type="radio"/> 2nd business day delivery	\$44.00
<input checked="" type="radio"/> no charge delivery	\$0.00
<input type="radio"/> Next business day delivery	\$59.00

Trade compliance

* Will you be exporting the products you order today outside of the United States of America?

- Yes, I intend to export
- No, I will not be exporting

Ability to see shipping rates within punchout for upgrade delivery methods

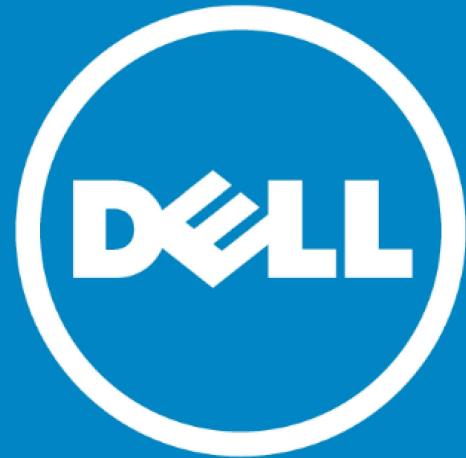


Want to learn more?

- **Test Environment:** If you would like a sneak preview of the changes, please work with your eProcurement Administrator and/or Provider to configure our demo/test environment within your procurement system. The testing credentials are as follows:

ERP/Procurement System	Protocol	Test Punchout Credentials
Ariba	cXML	<ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/Invoke/B2BDirect.Entry/processDocument➤ Test UserID: Demo1316441
Oracle	cXML	<ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/Invoke/B2BDirect.Entry/processDocument➤ Test UserID: DemoOracle1316441
SAP	OCI	<ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/Invoke/B2BDirect.Entry/processDocument➤ Test UserID: DemoOCI1316441

- **General questions:** email PremierConnect@dell.com
- **Technical assistance:** email Global_B2B_Support@dell.com



The power to do more