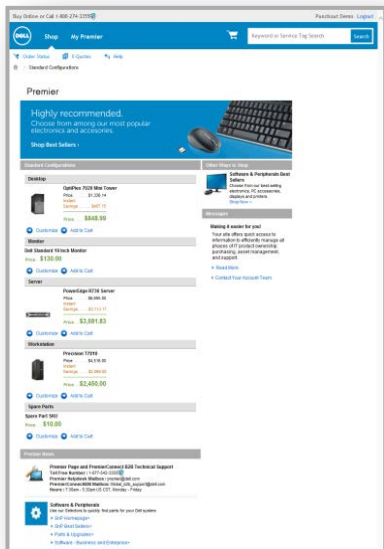


Welcome to your Upgraded Dell Punchout Catalog

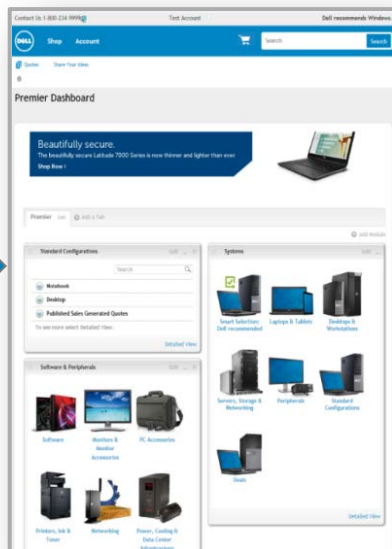


What's Changing in your Dell Punchout Catalog?

Current State



New State*



- Expanded access to Dell eQuotes and Sales Quotes
- Improved site navigation
- Display of shipping rates by delivery method
- Improved product and content search capabilities
- Increased scalability for future enhancements
- Enhanced site performance and stability

*Catalog may look different based on specific features enabled in your Punchout catalog



Expanded Access to Dell E-Quotes and Sales Quotes

The screenshot shows the Dell website's navigation bar with the Dell logo, 'Shop', 'Account', a shopping cart icon, and a search bar. Below the navigation bar, there are links for 'Quotes' and 'Share Your Ideas', and a breadcrumb trail 'Home > Your Products > Quotes'. The main content area is titled 'Quotes' and is divided into two columns. The left column is for 'eQuotes' and the right column is for 'Sales Quotes'. Both columns have a search form with a 'Find Quote' button. Two blue callout boxes highlight specific features: one for eQuotes stating 'Ability to enter an eQuote #, eQuote Name or Saved By Email Address' and another for Sales Quotes stating 'Ability to enter a Sales generated quote (Offline) within a Punchout session'.

Quotes

Quotes

Share Your Ideas

Home > Your Products > Quotes

eQuotes

eQuotes are created directly in Premier by a user within your company or by a Dell Sales Agent

Search eQuote number, eQuote Name, Saved By or Nominated Buyer

(eQuote Number - 13 digits e.g. : 1012357874561)

Find Quote

***Estimated Pricing**

Pricing is subject to change until actual purchase

Sales Quotes

Sales Quotes are created and emailed to you by a Dell Sales Agent

Quote Number * [Help](#)

e.g. 678923451 (9 digits) OR 11034576381.3 (13 digits with version)

Customer Number *

Available on the Quote, omit leading zeroes when entering

Find Quote



Expanded Access to Dell E-Quotes and Sales Quotes

Results

All Nominated Buyers All Saved By All Dates

Select an Action
Select an Action
Purchase Selected
Delete Selected

1 - 2 of 2

[Column Preferences](#)

10 items per page

| <input type="checkbox"/> | eQuote Number | Name | Saved By <input type="button" value="i"/> | Saved On | Expires On <input type="button" value="i"/> | *Estimated SubTotal <input type="button" value="i"/> | *Estimated Total Price <input type="button" value="i"/> | Order Submitted |
|-------------------------------------|---------------|--------|---|-----------|---|--|---|-----------------|
| <input checked="" type="checkbox"/> | 1018811451054 | test 2 | sk@dell.com | 4/27/2015 | 7/26/2015 | \$884.83 | - | No |
| <input checked="" type="checkbox"/> | 1018984988932 | test | sk@dell.com | 4/27/2015 | 7/26/2015 | \$1,449.55 | - | No |

Ability to select up to

5

Quotes at a time and
Add to Cart



Improved Content

Latitude 14 7000 Series Ultrabook™ (E7440)

Thin, light, powerful and beautiful

★★★★★ Be the first to write a review

Starting Price \$1,464.63

Total Savings \$454.04

Price **\$1,010.59**

OR as low as \$29.21 /month*

[Learn More About Leasing](#)

Estimated Ship Date
1/23/2015

[Customize](#)

A thin, high-performance laptop with an optional 14" touchscreen, Windows 7 Professional or Windows 8 Pro, 4th Gen Intel® Core™ processors and a lightweight carbon fiber design.

Overview

Tech Specs

Customer Reviews

Windows 8 Pro.

Slim design, premium materials and wireless docking

Get down to business with an Ultrabook™ that features an optional 14" **touchscreen display** and a **beautiful design**.

The **thin (21 mm)** Latitude 14 has a starting weight of just 3.6 lb (1.63kg) with a 3-cell battery* and comes standard with sleek, durable **aluminum**, soft-touch finishes and a **powder-coated base**.

Underneath the surface is a **Tri-metal™ chassis** designed to survive challenging physical environments and **MIL-STD-810G testing**.

Along with Windows 8 come optional **touchscreen capability** and a **carbon-fiber-backed display with edge-to-edge Corning® Gorilla® Glass NBT™**.



Redesigned for quick product highlights & reviews



Packed with performance

Low-voltage 4th Gen Intel® Core™ i5 and Intel® Core™ i7 processor options along with Windows 8 Pro allow you to work on big jobs with ease.

Windows 8 with optional touchscreen capability allows you to multitask with a swipe, tap or drag of your fingers.

Count on fast, reliable performance from your choice of SSD or Solid-State Hybrid Drives.

Collaborate effectively with an integrated HD webcam and microphone array.

A backlit keyboard lets you work in low-light environments while a swappable battery keeps you powered up on the go.

Improved product views,
features, and specifications



Shipping Rates by Delivery Method

Secure Checkout

eQuote Details

Delivery options

| Delivery method | Shipping cost |
|---|---------------|
| <input type="radio"/> 2nd business day delivery | \$44.00 |
| <input checked="" type="radio"/> no charge delivery | \$0.00 |
| <input type="radio"/> Next business day delivery | \$59.00 |

Trade compliance

- * Will you be exporting the products you order today outside of the United States of America?
- ☐ Yes, I intend to export
 - ☒ No, I will not be exporting

Ability to see shipping rates within punchout for upgrade delivery methods

Want to learn more?

- **Test Environment:** If you would like a sneak preview of the changes, please work with your eProcurement Administrator and/or Provider to configure our demo/test environment within your procurement system. The testing credentials are as follows:

| ERP/Procurement System | Protocol | Test Punchout Credentials |
|------------------------|----------|--|
| Ariba | cXML | <ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument➤ Test UserID: Demo1316441 |
| Oracle | cXML | <ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument➤ Test UserID: DemoOracle1316441 |
| SAP | OCI | <ul style="list-style-type: none">➤ Test URL: https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument➤ Test UserID: DemoOCI1316441 |

- **General questions:** email PremierConnect@dell.com
- **Technical assistance:** email Global_B2B_Support@dell.com





The power to do more